

PLANNING INTENSIVE

Flight Plan #



NAME OF BUSINESS

PROFIT GOAL FOR NEXT 12 MONTHS

STRATEGIC

TACTICAL

| 10,000 Ft. (90 DAYS) |                 | 20,000 Ft. (6 MONTHS) |         | 30,000 Ft. (12 MONTHS) |
|----------------------|-----------------|-----------------------|---------|------------------------|
| Major / Minor 1      | Major / Minor 1 | Minor                 | Minor   | Minor                  |
|                      |                 |                       |         |                        |
| TEAM                 | TEAM            | SALES                 | FINANCE | OPERATIONS             |
|                      |                 |                       |         |                        |
|                      |                 |                       |         |                        |
|                      |                 |                       |         |                        |

PLEDGE: We understand that by achieving these outcomes, we will celebrate by