Flight Plan # 10



NAME OF BUSINESS

LOREM IPSUM PLC.

PROFIT GOAL FOR NEXT 12 MONTHS

\$10,000,000

10,000 Ft. (90 DAYS)		20,000 Ft. (6 MONTHS)		30,000 Ft. (12 MONTHS)
Major / Minor 1	Major / Minor 2	Major 1	Major 2	Major 1
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TEAM	TEAM	SALES	FINANCE	OPERATIONS
1. The business has a default diary that the team refer to daily / weekly / monthly	1. We have a plan to grow our leadership group; so that I will no longer be needed in the day-to-day operations of the business	1. The sales team undertakes regular sales training	1. I have a Cashflow Forecast for the business (13 weeks minimum) and update it weekly	1. We regularly survey our customers to determine how we can better serve them
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PLEDGE: We understand that by achieving these outcomes, we will celebrate by

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