

Victor Guery

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HIGHLIGHTS OF QUALIFICATIONS

- Second year marketing student with strong analytical and problem-solving skills
- Sales and customer service experience
- Bilingual in English and French
- Strong technical skills in Excel, SPSS Statistical Analysis

EDUCATION

Bachelor of Commerce, Major: Marketing; Minor: Data Intelligence 2015-present

- John Molson School of Business, Concordia University, Montreal, QC, CA
 - GPA: 3.65

High School

- Andover High School, Andover, MA, USA 2011-2015
 - Study Abroad - Lycée Saint Joseph, Bruz, France Spring 2013

ACADEMIC PROJECTS

Business Communication Team Presentation on Mobile Business Communication Fall 2016

- Group presentation on how the mobile phone is changing business communication
- 6 total group members
- Employers are looking for tech savvy employees who are always available and can perform tasks out of the office

Business Communication Formal Business Report on Hand-Held Spectroscopy Fall 2016

- Take any contemporary and innovative business idea and create a formal report
- Hand-held spectroscopy has amazing potential for quality control, research and development, and as a consumer product

Business Statistics Case Analysis on Small Companies with High Growth Potential Fall 2016

- Group project given 60 fake stocks with data on eight variables to conduct statistical analysis and conclude stocks that offered the highest potential growth
- 11 total group members

PROFESSIONAL EXPERIENCE

Sales Representative-Vector Marketing, Wakefield, MA, USA Summer 2015

- Prospected via warm calling to find potential customers interested in high-end luxurious products to maximize company's revenues
- Performed eight 45 minute demonstrations to show customers the company's products
- Sold approximately \$4,000 dollars worth of CUTCO knives in one week

Dining Room Attendant-Samual's Restaurant, Waterford Hotel Group, Andover, MA, USA Summer 2015

- Collaborated with staff to methodically serve roughly 80 guests per shift
- Adapted to unforeseen changes in scheduling and excel during peak service hours
- Provided guests with luxurious accommodations and interact with business executives
- Strategized with management and staff to execute organized events of more than 300 guest

LANGUAGE SKILLS

- Bilingual in English and French

TECHNICAL SKILLS

- SPSS Statistical Analysis, Prezi, Google: Docs, Sheets, Slides, Microsoft: Word, Excel, PowerPoint