Where Every Slice is a Taste of Perfection





## HELLO!

#### My name is SHAMAL

This project aims to analyze sales data from a pizza restaurant, such as Pizza Hut, using SQL. By querying a structured database containing information on orders, customers, menu items, and sales trends, we will extract valuable business insights to enhance decision-making.

#### Objectives:

- Understand Customer Purchasing Behavior.
- Identify Best-Selling and Least-Popular Items.
- Analyze Sales Trends.
- Optimize Inventory Management
- Enhance Business Strategies with Data-Driven Decisions.



# RELATIONS



#### Order Details

2	2	classic_dlx_m	1
3	2	five_cheese_l	1
4	2	ital_supr_l	1
5	2	mexicana_m	1
6	2	thai_ckn_l	1
7	3	ital_supr_m	1
8	3	prsc_argla_l	1
9	4	ital_supr_m	1
10	5	ital_supr_m	1

#### pizzas\_types

name	category	ingredients
The Barbecue Chicken Pizza	Chicken	Barbecued Chicken, Red Peppers,
The California Chicken Pizza	Chicken	Chicken, Artichoke, Spinach, Garlic
The Chicken Alfredo Pizza	Chicken	Chicken, Red Onions, Red Peppers
The Chicken Pesto Pizza	Chicken	Chicken, Tomatoes, Red Peppers,
The South The Southwest Chi	cken Pizza	Chicken, Tomatoes, Red Peppers, I
The Thai Chicken Pizza	Chicken	Chicken, Pineapple, Tomatoes, Red
The Big Meat Pizza	Classic	Bacon, Pepperoni, Italian Sausage,
The Classic Deluxe Pizza	Classic	Pepperoni, Mushrooms, Red Onions
The Hawaiian Pizza	Classic	Sliced Ham, Pineapple, Mozzarella (
The Italian Capocollo Pizza	Classic	Capocollo, Red Peppers, Tomatoes
The Napolitana Pizza	Classic	Tomatoes, Anchovies, Green Olive
The Pepperoni, Mushroom,	Classic	Pepperoni, Mushrooms, Green Pep
	The Barbecue Chicken Pizza The California Chicken Pizza The Chicken Alfredo Pizza The Chicken Pesto Pizza The South The Southwest Chi The Thai Chicken Pizza The Big Meat Pizza The Classic Deluxe Pizza The Hawaiian Pizza The Italian Capocollo Pizza The Napolitana Pizza	The Barbecue Chicken Pizza Chicken The California Chicken Pizza Chicken The Chicken Alfredo Pizza Chicken The Chicken Pesto Pizza Chicken The Sout The Southwest Chicken Pizza The Thai Chicken Pizza Chicken The Big Meat Pizza Chicken The Big Meat Pizza Classic The Classic Deluxe Pizza Classic The Hawaiian Pizza Classic The Italian Capocollo Pizza Classic The Napolitana Pizza Classic

#### **Orders**

order_id	order_date	order_time
1	015-01-01	11:38:36
2	2015-01-01	11:57:40
3	2015-01-01	12:12:28
4	2015-01-01	12:16:31
5	2015-01-01	12:21:30

#### Pizzas

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1	015-01-01	11:38:36
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5	2015-01-01	12:21:30
6	2015-01-01	12:29:36

### RETRIEVE THE TOTAL NUMBER OF ORDERS PLACED

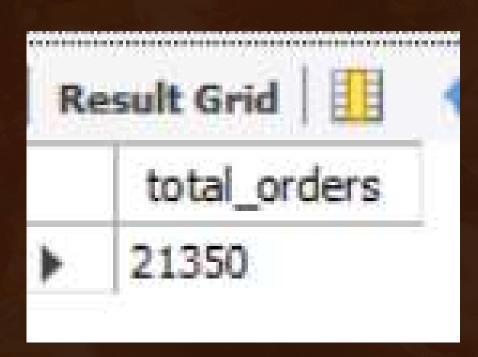


SELECT

COUNT(order\_id) AS total\_orders

FROM

orders;



#### CALCULATED THE TOTAL REVENUE GENERATED FROM PIZZA SALES





#### **IDENTIFY THE HIGHEST- PRICED PIZZA**

```
pizza_types.name, pizzas.price

M

pizza_types

JOIN

pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id

ER BY pizzas.price DESC

IT 1;
```

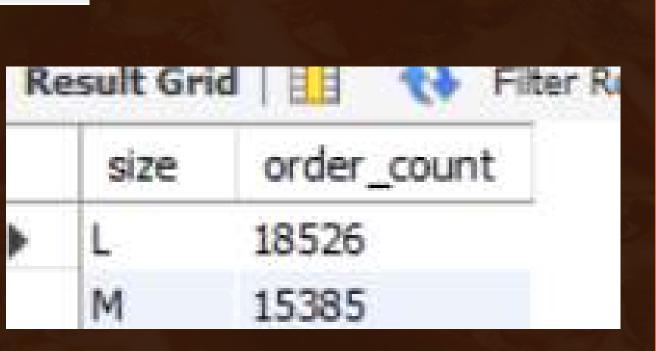




Re	esult Grid	Filter R
	name	price
>	The Greek Pizza	35.95
	16.1	

#### IDENTIFY THE MOST COMMON PIZZA SIZE ORDERED

```
SELECT
    pizzas.size,
    COUNT(oder_details.order_details_id) AS order_count
FROM
    pizzas
        JOIN
    oder_details ON pizzas.pizza_id = oder_details.pizza_id
GROUP BY pizzas.size
ORDER BY order_count DESC;
```



## LIST THE TOP 5 MOST ORDERED PIZZA TYPES ALONG WITH THEIR QUANTITY

```
SELECT
    pizza_types.name, SUM(oder_details.quantity) AS quantity
FROM
    pizza_types
        JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
        JOIN
    oder_details ON oder_details.pizza_id = pizzas.pizza_id
GROUP BY pizza_types.name
ORDER BY quantity DESC
LIMIT 5;
```

	name	quantity
Þ	The Classic Deluxe Pizza	2453
	The Barbecue Chicken Pizza	2432
	The Hawaiian Pizza	2422
	The Pepperoni Pizza	2418
	The Thai Chicken Pizza	2371

## JOIN THE NECESSARY TABLES TO FIND THE TOTAL QUANTITY OF EACH PIZZA CATEGORY ORDERED

```
SELECT
    pizza_types.category, SUM(oder_details.quantity) AS quantity
FROM
    pizza_types
        JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_ids
        JOIN
    oder_details ON oder_details.pizza_id = pizzas.pizza_id
GROUP BY pizza_types.category
ORDER BY quantity DESC;
```



## DETERMINE THE DISTRIBUTION OF ORDERS BY ORDERS BY HOUR OF THE DAY

```
SELECT

HOUR(order_time), COUNT(order_id) AS order_count

FROM

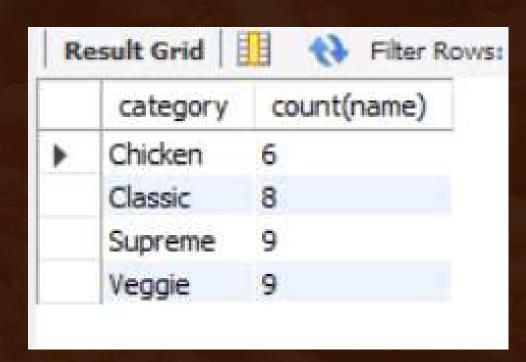
orders

GROUP BY HOUR(order_time);
```

Result Grid	Filter Rows:
hour(order_time)	order_count
20	1642
21	1198
22	663
23	28
10	8
9	1

## JOIN RELEVANT TABLES TO FIND THE CATEGORY-WISE DISTRIBUTION OF PIZZAS

```
SELECT
    category, COUNT(name)
FROM
    pizza_types
GROUP BY category;
```



## GROUP THE ORDERS BY DATE AND CALCULATE THE AVERAGE NUMBER OF PZZAS ORDERED PER DAY



## DETERMINE THE TOP 3 MOST ORDERED PIZZA TYPES BASED ON REVENUE

```
select pizza_types.name,
sum(oder_details.quantity * pizzas.price) as revenue
from pizza_types join pizzas
on pizzas.pizza_type_id = pizza_types.pizza_type_id
join oder_details
on oder_details.pizza_id = pizzas.pizza_id
group by pizza_types.name order by revenue desc limit 3;
```

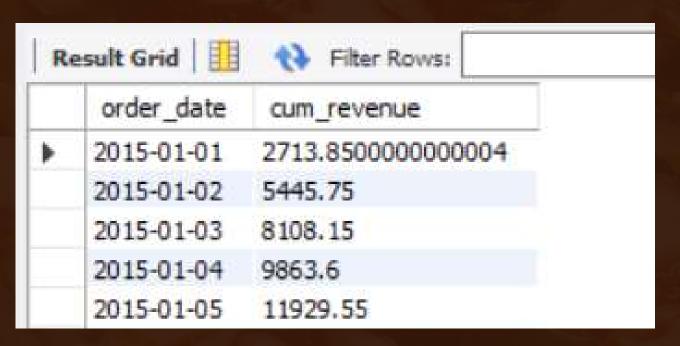
	name	revenue
Ī	The Thai Chicken Pizza	43434.25
	The Barbecue Chicken Pizza	42768
	The California Chicken Pizza	41409.5

## CALCULATE THE PERCENTAGE CONTRIBUTION OF EACH PIZZA TYPE TO TOTAL REVENUE.

```
SELECT
   pizza_types.category,
    ROUND(SUM(oder_details.quantity*pizzas.price) / (SELECT
                    ROUND(SUM(oder_details.quantity * pizzas.price),
                                AS total_sales
                FROM
                    oder_details
                        JOIN
                    pizzas ON pizzas.pizza_id = oder_details.pizza_id) * 100,
            2) as revenue
FROM
   pizza_types
        JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
        JOIN
    oder_details ON order_details_id = pizzas.pizza_id
GROUP BY pizza_types.category
ORDER BY revenue DESC;
```

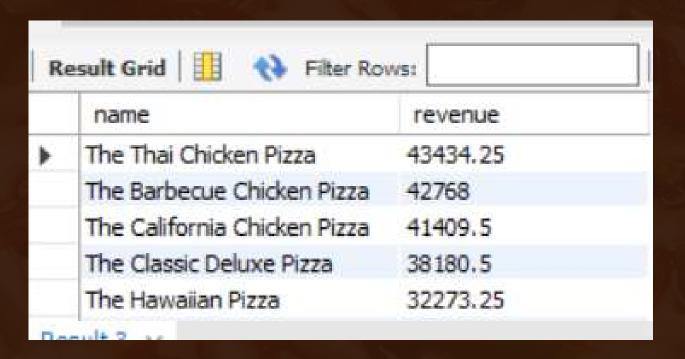
## ANALYZE THE CUMULATIVE REVENUE GENERATED OVER TIME.

```
select order_date,
sum(revenue) over(order by order_date) as cum_revenue
from
(select orders.order_date,
sum(oder_details.quantity * pizzas.price) as revenue
from oder_details join pizzas
on oder_details.pizza_id = pizzas.pizza_id
join orders
on orders.order_id = oder_details.order_id
group by orders.order_date) as sales;
```



## DETERMINE THE TOP 3 MOST ORDERED PIZZA TYPES BASED ON REVENUE FOR EACH PIZZA CATEGORY.

```
select name, revenue from
(select category,name, revenue,
rank() over (partition by category order by revenue desc) as rn
from
(select pizza_types.category, pizza_types.name,
sum((oder_details.quantity) * pizzas.price) as revenue
from pizza_types join pizzas
on pizza_types.pizza_type_id = pizzas.pizza_type_id
join oder_details
on oder_details.pizza_id = pizzas.pizza_id
group by pizza_types.category, pizza_types.name) as a) as b
where rn <= 3;</pre>
```



Pizza Resto Presentation

# THANK YOU FOR ATTENTION

**See You Next**