

## IoSCM Supply Chain Definition



ORDER, RECEIPT AND PLANNING			MAKE OR BUY		LOGISTICAL AND TRANSPORTATION OPERATIONS				
Essential Pillar to Business Operations	Customer Service / Client Interface and Management	Planning	Manufacture and Production	Purchasing	Storage and Warehousing	Distribution	Ports and Shipping	International Distribution	
ACTIVITY	ACTIVITY	ACTIVITY	ACTIVITY	ACTIVITY	ACTIVITY	ACTIVITY	ACTIVITY	ACTIVITY	
Human Resources	Management	Product Design and Development	Manufacturing	Procurement of Finished Goods	Warehousing Operations	Transport Planning	Ports and Shipping	Export Operation	
Finances	Relationship Management	Sales and Operations Planning	Production	Purchasing	Storage	Road Freight	Sea Freight	Ports and Shipping	
Invoicing and Payment	Sales Order Processing		Assembly Operations	Components	Stores Keeping	Air Freight		Air Freight	
Expedition			Quality Management	Material Control	Inventory Control	Ports and Shipping	Rail Freight	Road Freight	
						Rail Freight		Rail Freight	
UNITS TO STUDY	UNITS TO STUDY	UNITS TO STUDY	UNITS TO STUDY	UNITS TO STUDY	UNITS TO STUDY	UNITS TO STUDY	UNITS TO STUDY	UNITS TO STUDY	
Introduction to Business	Introduction to Customer Service	Project Management	Supply Chain Operations	Client and Supplier Relations	Transport Planning Operations	Ports and Shipping Management	Freight Forwarding	Freight Forwarding	
Finance	Team Leader	Production Planning and Control	Management Processes	Purchasing in Action	Inventory Processes	Operations Management Processes	Secure Cargo	Secure Cargo	
Management	Business	MRP / ERP Systems	IT in Manufacturing	Purchasing Processes	Warehouse Cost and Revenues	Logistics	Sea Freight	Sea Freight	
Human Resources	Management and Information	Master Scheduling Techniques	Production Management	Global Procurement	Warehousing Management	Warehousing	Air Freight	Air Freight	
Principles of Marketing	Risk Management	Lean Manufacturing	Quality Management	Marketing for Purchasers	Health and Safety in a Warehouse	Movement of Goods	Ports and Shipping	Ports and Shipping	
Corporate Finance	Entrepreneurship	Planning in a Supply Chain				International Freight Management	Maritime Operations	Maritime Operations	
						Transport Planning Management	Ports and Shipping Management	Ports and Shipping Management	
KPI'S	KPI'S	KPI'S	KPI'S	KPI'S	KPI'S	KPI'S	KPI'S	KPI'S	
Customer Satisfaction	Customer Satisfaction	Bill of Material Accuracy	Downtime	On-time Delivery	Stock Accuracy	Orders Dispatched on Time	Freight Cost per Unit Shipped	International Orders	
Business and Finance	Order Processing	M/C Utilisation	Maintenance Costs	Quality Performance	Stock Value	Orders Dispatched	Outbound freight costs as % of net sales	Dispatched on Time	
Marketing within Business	Accuracy	Schedule	Rework/Scrapage	Cost Variances / Spend	Obsolescence	Correct Route	Inbound freight costs as % of purchases	Orders Dispatched to the Correct Route	
	Orders Received on Time	Achievement	Throughout Rates	Responsiveness	Slow Moving Stock	Transport Cost Vary	5S Workplace Organisation		
		Stock Availability	Production Plan Report	Cost Down Activity	First In/First Out (FIFO)		Risk Assessments		
MANAGEMENT		MANUFACTURING, PRODUCTION AND OPERATIONS			PURCHASING	WAREHOUSING	LOGISTICS	PORTS AND SHIPPING	IMPORTS AND EXPORTS
SUPPLY CHAIN									