

#### **FILTERS**

region	All
division	All
market	ΔII

# Customer Net Sales Performance All values are in USD

Customer	2019	2020	2021	20 vs 21
Acclaimed Stores	1.4M	2.9M	10.9M	378.1%
All-Out		0.2M	0.8M	495.7%
Amazon	12.2M	37.5M	82.1M	218.9%
Argos (Sainsbury's)	0.4M	0.7M	2.3M	306.0%
Atlas Stores	0.2M	0.7M	3.2M	470.3%
AtliQ e Store	7.2M	23.7M	53.0M	223.8%
AtliQ Exclusive	9.6M	17.7M	61.1M	345.8%
BestBuy	0.9M	1.8M	6.3M	356.1%
Boulanger	0.2M	0.8M	4.1M	492.9%
Chip 7	0.6M	1.3M	5.5M	416.1%
Chiptec		0.4M	3.0M	722.0%
Control	0.9M	2.2M	7.7M	349.2%
Coolblue	0.5M	1.2M	4.2M	360.0%
Costco	1.1M	2.8M	9.3M	337.4%
Croma	1.7M	2.5M	7.5M	305.1%
Currys (Dixons Carphone)	0.3M	0.8M	1.9M	246.9%
Digimarket	0.8M	1.7M	4.1M	241.1%
Ebay	2.6M	6.3M	15.2M	242.2%
Electricalsara Stores	0.1M	0.6M	1.9M	286.0%
Electricalsbea Stores		0.1M	0.7M	504.6%
Electricalslance Stores	0.1M	0.7M	2.3M	313.3%
Electricalslytical	1.8M	2.6M	11.9M	457.5%
Electricalsocity	2.3M	3.5M	12.4M	358.8%
Electricalsquipo Stores	0.2M	0.7M	3.6M	535.3%
Elite	0.4M	0.8M	4.1M	495.5%
Elkjøp	0.5M	1.3M	5.2M	391.9%
Epic Stores	0.4M	0.9M	4.2M	446.1%
Euronics	0.4M	0.9M	3.9M	444.7%
Expert	0.8M	1.8M	6.4M	364.0%
Expression	1.7M	3.0M	9.8M	328.2%
Ezone	1.5M	2.0M	7.9M	391.6%
Flawless Stores	0.1M	0.5M	1.8M	396.3%
Flipkart	2.9M	8.3M	19.3M	231.0%
Fnac-Darty	0.5M	0.8M	2.9M	349.8%
Forward Stores	0.6M	1.5M	4.1M	272.0%
Girias	1.5M	2.1M	8.7M	419.3%
Info Stores	0.1M	0.5M	1.8M	384.1%
Insight	0.4M	1.0M	2.8M	271.8%
Integration Stores		0.2M	1.4M	887.2%
Leader	4.7M	6.0M	18.8M	314.8%



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Logic Stores	0.2M	0.9M	4.8M 515.2%
Lotus	1.5M	2.1M	8.1M 382.6%
Neptune	1.0M	3.4M	16.1M ☐ 471.5%
Nomad Stores	0.5M	1.6M	4.0M 246.9%
Notebillig	0.2M	0.4M	1.1M 287.4%
Nova		0.0M	0.4M <mark>2664.9%</mark>
Novus	1.9M	3.7M	9.9M 264.2%
Otto	0.3M	0.4M	1.2M 298.6%
Premium Stores	0.5M	1.1M	3.9M 353.1%
Propel	1.6M	2.5M	10.8M 440.6%
Radio Popular	0.5M	1.5M	5.3M 362.6%
Radio Shack	0.8M	1.7M	5.4M 311.5%
Reliance Digital	1.6M	2.6M	9.7M 377.9%
Relief	0.4M	1.0M	4.1M 403.6%
Sage	4.8M	6.4M	20.7M 321.5%
Saturn	0.2M	0.4M	1.2M 310.5%
Sorefoz	0.6M	1.1M	4.7M 433.6%
Sound	0.6M	1.7M	4.4M 260.3%
Staples	1.2M	2.9M	8.8M 307.0%
Surface Stores	0.1M	0.5M	2.1M ☐ 398.8%
Synthetic	1.9M	4.4M	12.2M 276.0%
Taobao	0.2M	1.3M	3.3M 248.7%
UniEuro	0.6M	1.6M	7.3M 457.0%
Vijay Sales	1.7M	2.1M	8.5M ☐ 397.8%
Viveks	1.6M	2.2M	7.8M 348.1%
walmart	1.3M	2.6M	9.7M 370.4%
Zone	0.3M	1.6M	5.3M 336.2%
Grand Total	87.5M	196.7M	598.9M 304.5%





All region division All

**Performance vs Target** 

Customer	2019	2020	2021	21 - Target	%
Australia	3.9M	10.7M	21.0M	-2.2M	-10.5%
Austria		0.1M	2.8M	-0.3M	-1 <mark>1.7%</mark>
Bangladesh	0.5M	2.3M	7.0M	-0.7M	-10.3%
Canada	4.8M	12.2M	35.1M	-5.1M	-14.5%
China	1.4M	5.4M	22.9M	-2.1M	-9 <mark>.0%</mark>
France	4.0M	7.5M	25.9M	-2.2M	-8.4%
Germany	2.6M	4.7M	12.0M	-1.5M	-1 <mark>2.7%</mark>
India	30.8M	49.8M	161.3M	-9.6M	-5.9 <mark>%</mark>
Indonesia	2.5M	6.2M	18.4M	-2.4M	-1 <mark>2.9%</mark>
Italy	2.9M	4.5M	11.7M	-1.0M	-9 <mark>.0%</mark>
Japan		1.9M	7.9M	-0.3M	-4.1 <mark>%</mark>
Netherlands	0.2M	3.4M	8.0M	-0.7M	-8 <mark>.2%</mark>
Newzealand		2.0M	11.4M	-1.4M	-1 <mark>2.3%</mark>
Norway		2.5M	13.7M	-1.4M	-1 <mark>0.5%</mark>
Pakistan	0.6M	4.7M	5.7M	-0.5M	-9 <mark>.3%</mark>
Philiphines	5.7M	13.4M	31.9M	-2.5M	-7. <mark>8%</mark>
Poland	0.4M	2.8M	5.2M	-0.9M	-18.1%
Portugal	0.7M	3.6M	11.8M	-0.5M	-4.3 <mark>%</mark>
South Korea	12.8M	17.3M	49.0M	-4.4M	-8 <mark>.9%</mark>
Spain		1.8M	12.6M	-1.8M	-14.1%
Sweden	0.1M	0.2M	1.8M	-0.2M	-1 <mark>1.1%</mark>
United Kingdom	2.0M	8.1M	34.2M	-3.0M	-8 <mark>.7%</mark>
USA	11.5M	31.9M	87.8M	-10.2M	-1 <mark>1.7%</mark>
<b>Grand Total</b>	87.5M	196.7M	598.9M	-54.9M	-9.2%





#### **FILTERS**

region	All
division	All
customer	All

**Top 10 Products**All values are in USD

Products	2020	2021	21 vs 20
AQ Electron 4 3600			
Desktop Processor	3.0M	19.4M	541.3%
AQ GT 21	0.8M	4.4M	461.1%
AQ Home Allin1	0.7M	5.2M	669.0%
AQ LION x1	0.0M	0.8M	1619.5%
AQ LION x2	0.1M	0.9M	1668.9%
AQ LION x3	0.1M	1.2M	1692.3%
AQ Mx NB	0.0M	1.4M	5623.5%
AQ Pen Drive DRC	0.6M	3.8M	487.7%
AQ Smash 2	0.4M	11.2M	2489.5%
AQ Zion Saga	0.7M	3.6M	428.5%
<b>Grand Total</b>	6.4M	52.0M	708.0%



#### **FILTERS**

region	All	<b>Division Level Report</b>
customer	All	All values are in USD

Division	2020	2021	21 vs 20
N & S	51.4M	94.7M	84.4%
P & A	105.2M	338.4M	<b>2</b> 21.5%
PC	40.1M	165.8M	313.7%
<b>Grand Total</b>	196.7M	598.9M	204.5%



#### **FILTERS**

region	All
division	All
customer	All

Products	Sum of Qty
AQ Gamers	3.4M
AQ Gamers Ms	4.0M
AQ Master wired x1 Ms	4.2M
AQ Master wireless x1	3.4M
AQ Master wireless x1 Ms	4.1M
<b>Grand Total</b>	19.0M

#### **Top 5 Products**

region	All
division	All
customer	All

Products	Sum of Qty
AQ Gamer 1	51.7K
AQ GEN Z	63.1K
AQ Home Allin1	15.2K
AQ HOME Allin1 Gen 2	8.9K
AQ Smash 2	36.0K
<b>Grand Total</b>	174.9K

#### **Bottom 5 Products**



#### **FILTERS**

region	All
division	All
market	All

New products - 2021 All values are in USD

Products	2020	2021
AQ Clx3		4.4M
AQ Electron 3 3600 Desktop		
Processor		14.2M
AQ Gen Y		19.5M
AQ GEN Z		11.7M
AQ HOME Allin1 Gen 2		3.5M
AQ Lumina Ms		4.2M
AQ Marquee P3		4.9M
AQ Marquee P4		1.7M
AQ Maxima Ms		13.7M
AQ MB Lito		2.8M
AQ MB Lito 2		2.3M
AQ Qwerty		22.0M
AQ Qwerty Ms		15.4M
AQ Trigger		20.7M
AQ Trigger Ms		17.9M
AQ Wi Power Dx3		17.2M
Grand Total		176.2M



#### **FILTERS**

region	All
division	All
customer	All

Country	2021
Canada	35.1M
India	161.3M
South Korea	49.0M
United Kingdom	34.2M
USA	87.8M
<b>Grand Total</b>	367.2M

**Top 5 Country - 2021** All values are in USD