



Lending Club Case Study

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Abstract

- This company is the largest online loan marketplace, facilitating personal loans, business loans, and financing of medical procedures.
- Borrowers can easily access lower interest rate loans through a fast online interface.
- The objective of this analysis is to identify the driving factors behind loan defaults.



Methodology



Data Cleaning

• Understanding & removing Null valued columns, unnecessary variables and removing the irrelevant data.

Data Understanding

• Going through the data, understanding various columns & their domain specific uses.

Univariate Analysis

• Analyzing each column and plotting the distributions.

Segmented Univariate Analysis

• Analyzing the continuous data with respect to the segments.

Bivariate Analysis

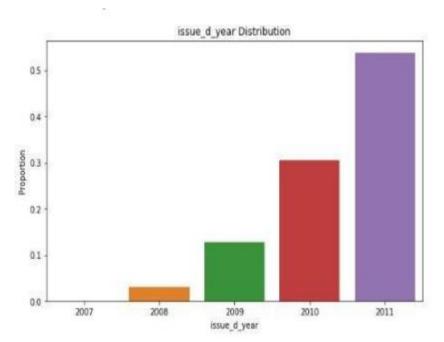
• Analyzing two variables behavior like term and loan status with respect to loan amount.

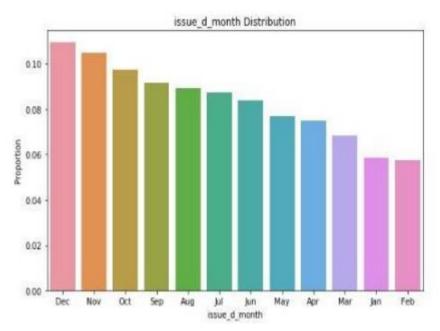
Recommendations

• Analyzing the plots and recommendations for reducing the loss of business by detecting variables which contributes the most to loan defaulters.





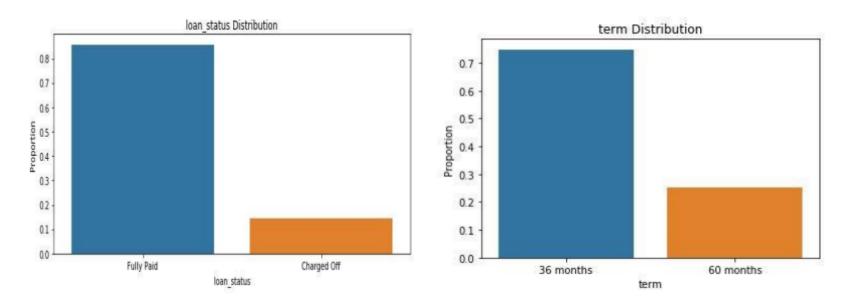




- We could infer that the lending club has grown year by year, the number of loans issued are doubled every year.
- The issued month of loans is also increasing from January to December. In the final quarter of year there are more loans issued this could be because of vacation.



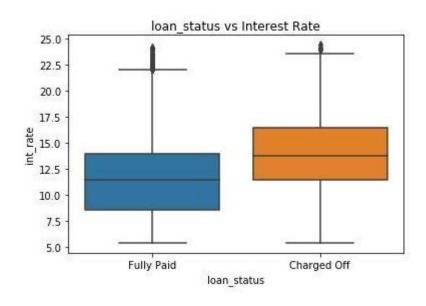




- ➤ We could see that there are two loan terms i.e., 36 & 60 months. Most of the borrowers have taken 36 months loan term.
- > The charged off borrowers are around 15% & fully paid is around 85% in the given data set.



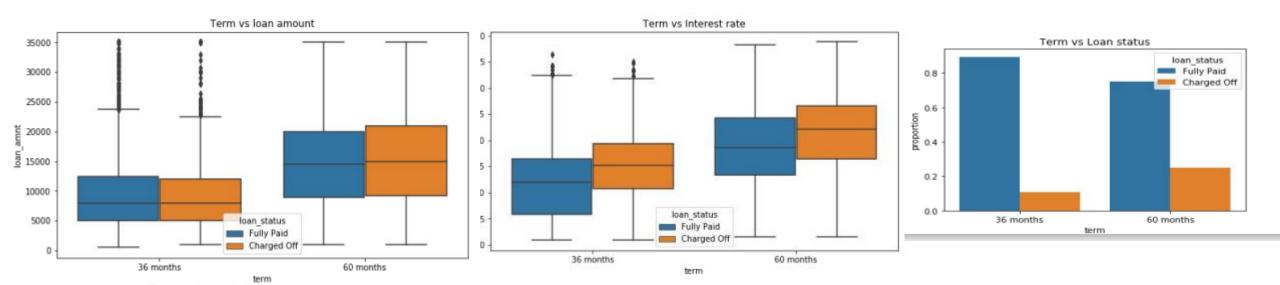




> When the loan interest rate is high then there are high chances of loan getting defaulted.



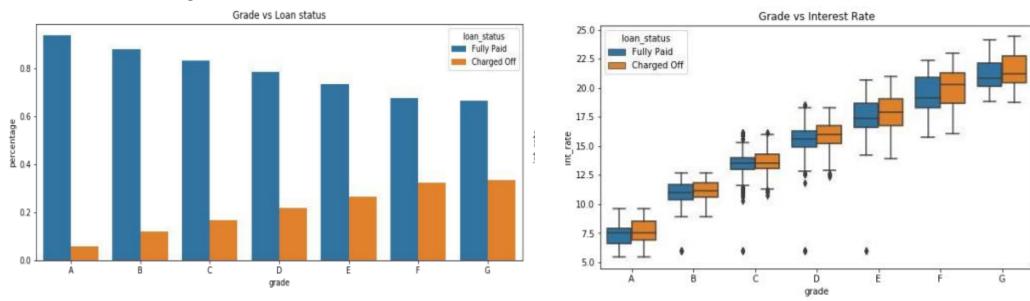




> The default rate is high in 60 months tenure because most of the people have taken high amount of loan at higher rate of interest.



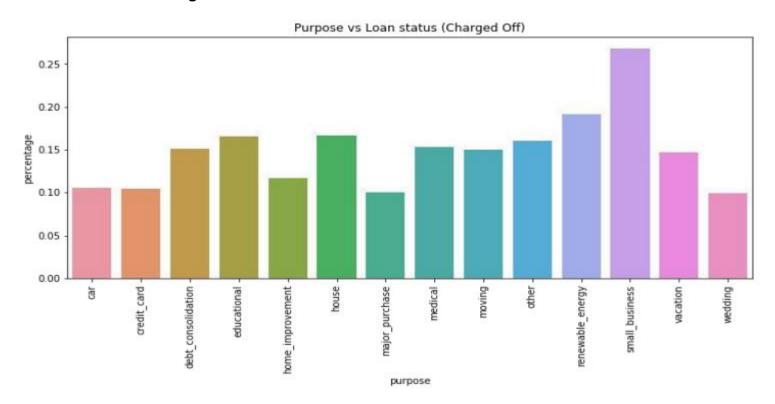




- Grades are good category to tell the borrower's probability of defaulting the loan.
- The Lower grades i.e., E,F,G have higher chances of defaulting the loan than Higher ones i.e., A,B.
- > The Lower grades are getting loans for higher interest rates which might be the cause for loan default.



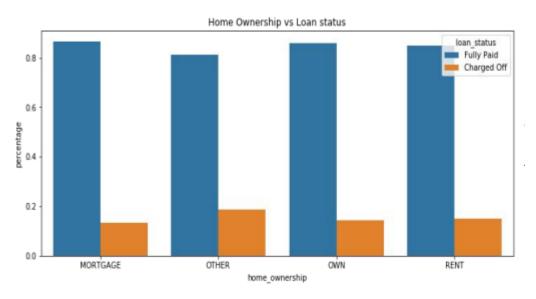


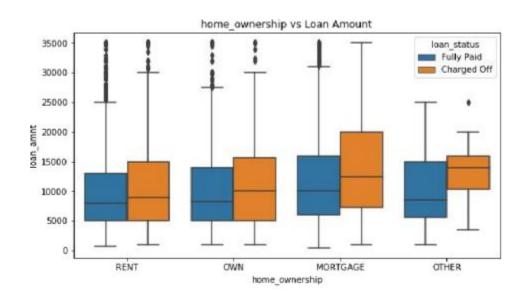


> Loans taken for small business have defaulted more.





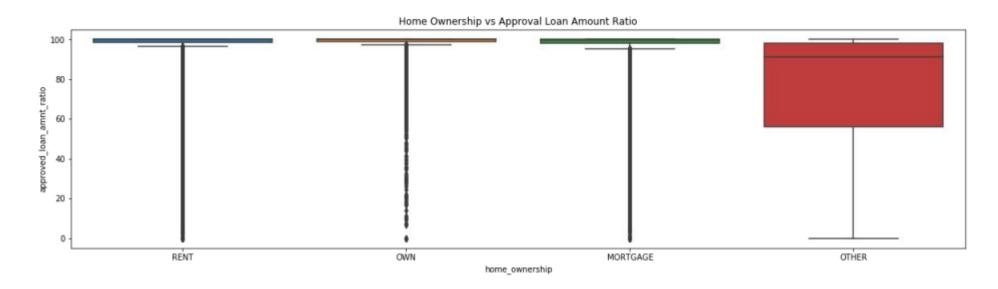




- > There are around 20% chances of loan default in each home ownership category.
- > People with higher loan amount in Mortgage home ownership has high default rate than others.







> Loan requested by borrowers of Other home ownership category has less value of approved loan.







> The loan given to borrowers of state CA, FL, NY & TX are defaulted more than other states.





Conclusion

- The company should examine more information from borrowers before issuing loans to Low Grade.
- The company should control the number of loans issued for borrowers who are from CA , FL , NY & TX state.
- The company should be careful while issuing loans to small business as they default more.
- The company should stop giving loans to Borrowers who have Mortgage home ownership & the requested loan amount is more than 12000.
- The company should think about reducing high interest loans for 60 months tenure as they default more.
- The company should make sure there are no public derogatory records for borrower.