

MAR-21-210144**B. Tech. EXAMINATION, March 2021**

Semester V/VI (NS)

**PRINCIPLES OF MANAGEMENT AND CRITICAL
THINKING**

(CE, ME, TE, AE, IT, CSE)

HS-301

Time : 3 Hours

Maximum Marks : 100

*The candidates shall limit their answers precisely within
the answer-book (40 pages) issued to them and no
supplementary/continuation sheet will be issued.*

Note : Attempt Five questions in all, selecting one question
from each Sections A, B, C and D. Q. No. 9 is
compulsory.

Section A

1. Explain the Behavioural Approach to Management.
Also mention its distinct features.

2. What do you understand by Planning ? What are its
major purposes ? Also explain the advantages of
Planning.

Section B

3. Define the concept of Management. Explain the major
management functions. <https://www.hptuonline.com>
4. Define Organizing. Explain organizing process with
suitable example.

Section C

5. What is Leadership ? Why do leaders need to be
effective communicators ? Explain.
6. Write notes on the following :
- (i) Distinguish production and productivity.
 - (ii) Tools to control organization.

Section D

7. Explain the fundamentals of Social Responsibility.
Enlist the areas of Corporate Social Responsibilities.
8. What is Good Business Decision ? Explain the
decision making process and suitable conditions.

(Compulsory Question)

9. (i) Strategic Planning.
(ii) Organization.
(iii) Manager.
(iv) Coaching.
(v) Ethics.
(vi) Quality Product.
(vii) Business Decision.
(viii) Barriers to Communication.
(ix) Budgeting.
(x) Forecasting.