



Application of blockchain in telecom industry

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1 INTRODUCTION

Blockchain is currently one of the most talked-about technologies. Across industries, organizations are exploring blockchain's potential impact in their space and how they can benefit from this emerging technology. The telecommunications industry is no exception

So what is the benefit of blockchain ? The core attributes of blockchain's shared ledger approach help provide trust, security, transparency and control across the participating ecosystem for all points in a transaction process. This results in the potential for lower costs, faster throughput and improved experiences for all players

1.1 WHAT IS A BLOCKCHAIN?

The advantages of this type of multiple, decentralized storage are robustness and trust, at the expense of confidentiality and processing performance. Every participant in the network has the ability to verify the correctness of transactions. Network consensus methods and cryptographic technology are used to validate transactions. Thus, trust is not established externally by a central authority or an auditor but continuously within the network as illustrated in Figure 1. Furthermore, decentralized storage in blockchains is known to be very failure-resistant. Even in the event of the failure of a large number of network participants the blockchain remains available, eliminating the single point of failure. New information stored in the blockchain is immutable. Its method of record-keeping prevents deletion or reversing of transactions once added to the blockchain, as soon as further blocks are added.

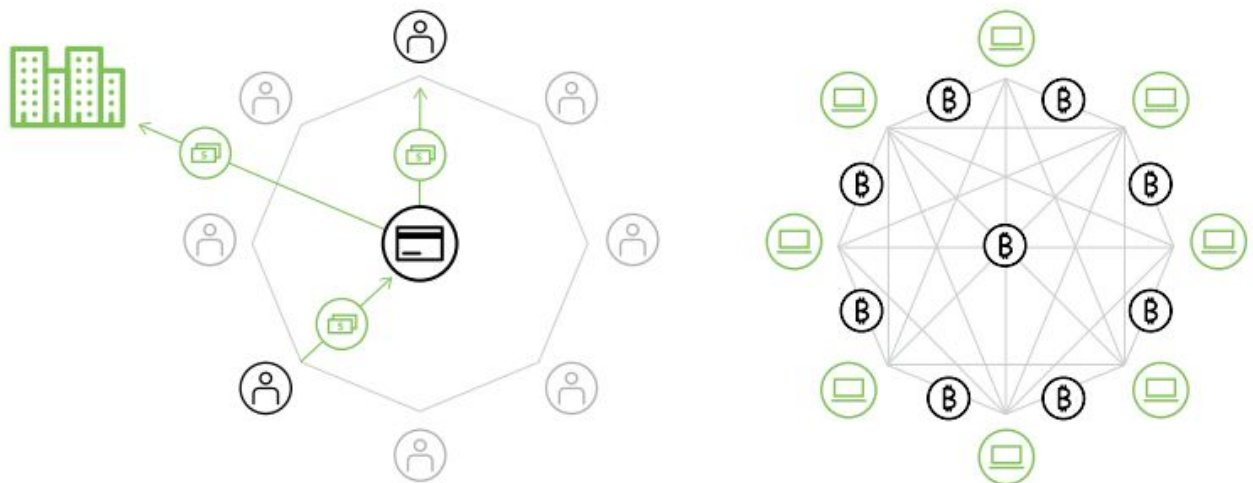


Figure 1: Centralized versus decentralized transactions

A blockchain's key characteristics as illustrated in Figure 2 are integral to its potential.

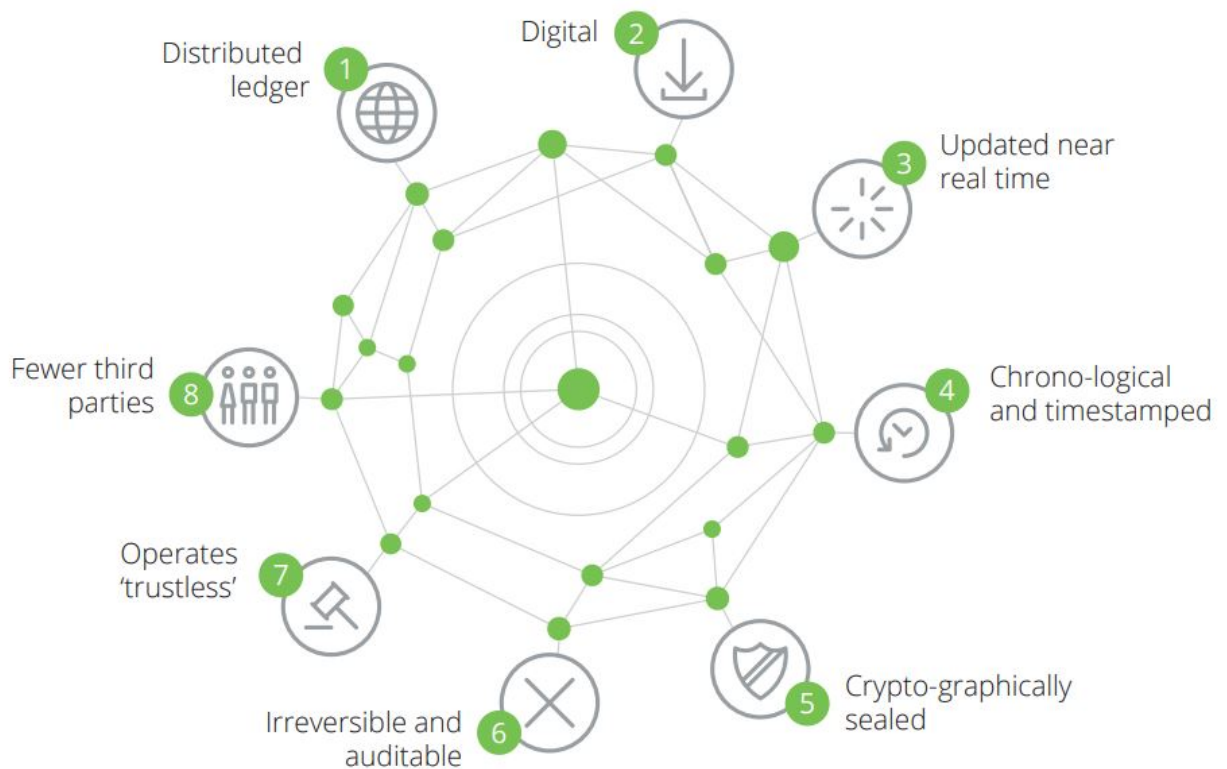


Figure 2: A blockchain's key characteristics

2 CSP VALUE CHAIN AND BLOCKCHAIN

Communications service providers (CSPs) have traditionally owned the end-to-end telecoms value chain for both consumers and businesses – spanning network infrastructure, provision of core voice and data connectivity, and related consumer services. However, in an environment of heightened competition in an increasingly digital world from infrastructure light over the top (OTT) players, together with decreasing revenues from voice and increasing costs due to the high band-width demands, there is a need to both reduce costs and find new sources of revenue

Blockchain has the potential to be for 'value' what the Internet has been for 'information'. In addition to the many use cases being explored for industries such as finance, healthcare, and government, there are plausible applications of blockchain for a CSP, both within its current portfolio of operations and also to capitalize on some of the future telecom trends.

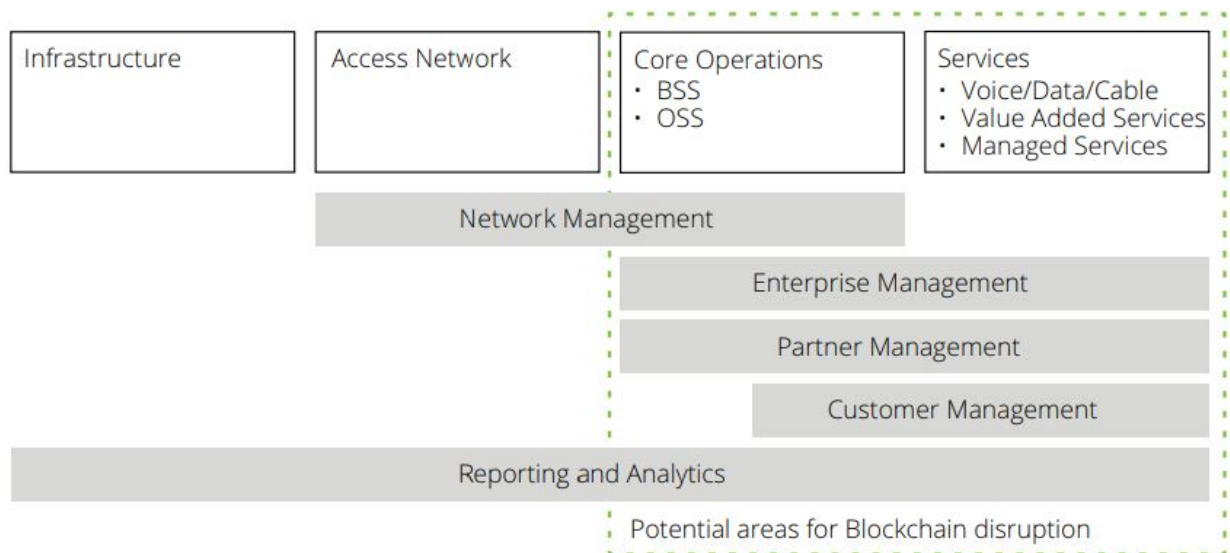


Figure 3: The CSP Value Chain and areas of likely blockchain impact

CSPs will most probably see the greatest impact of blockchain in their core management systems and in adjacent services, providing opportunities for cost reduction through process efficiency gains, and revenue growth through new value propositions. Four use cases help illustrate the potential of blockchain for CSPs: Fraud Management, Identity-as-a-service and Data Management, 5G enablement, and secure IoT connectivity





Current Core and VAS Opportunities		Upcoming Telecom Trends Opportunities	
Focus area			
Fraud Management	Identity-as-a-Service	5G Enablement	IoT Connectivity
			
Description			
Implement blockchain for data and value exchange within and between networks to reduce fraud	Provide eSIM solution and identity and authentication services based on cryptographic identity	Platform to enable a new generation of access technology selection management, required for the realization of 5G network potential	Enable peer-to-peer connectivity for IoT devices in cost-efficient self-managed networks
Benefits			
<ul style="list-style-type: none">• Reduced losses due to fraud• Reduced costs for fraud detection applications	<ul style="list-style-type: none">• Decreased costs of implementing Identity Management• Additional revenue stream	<ul style="list-style-type: none">• Common platform to provide seamless connectivity	<ul style="list-style-type: none">• Common platform for IoT devices to communicate• Enable micropayments

Figure 4: Potential use cases of blockchain for a CSP

3 USE CASE - FRAUD PREVENTION

Fraud detection and prevention continue to be topics of relevance for most CSPs, as a result of fraud costs in the industry of over USD 38 billion¹¹ annually. Given that the telecoms industry

has not yet found a way to effectively and sustainably prevent fraud, blockchain is in principle a good contender for significantly decreasing the cost of fraud e.g. in roaming and in identity management.

3.1 ROAMING FRAUD

Current system - When a call/event is placed, the Visited Public Mobile Network (VPMN) queries the Host Public Mobile Network (HPMN) about the services to which the roaming user has subscribed, by querying the Home Location Register (HLR). The Call Detail Records (CDRs) are sent to the billing systems in their respective networks. These systems are in charge of processing CDRs and the generation of invoices to subscribers.

The VPMN sends CDR information to the HPMN as a Transfer Account Procedure (TAP) file. Certain companies act as a Data Clearing House (DCH) for these files. A DCH is responsible for the transmission and conversion of the TAP files on behalf of the CSP which has hired it.

Once the TAP files are received, the HPMN must settle accounts per costs incurred with the VPMN in accordance with the corresponding roaming agreement tariffs.

Blockchain has the potential to reduce losses due to fraud and minimize costs for fraud detection applications.

Current challenges – Roaming fraud occurs when a subscriber accesses the resources of the HPMN via the VPMN but the HPMN is unable to charge the subscriber for the services provided, but is obliged to pay the VPMN for the roaming services. Roaming fraud exploits two characteristics:

- Longer detection time: since the fraud occurs when the subscriber is in a network other than that of the HPMN, the time required to detect the fraud is longer due to delays in the exchange of data between VPMN and HPMN.
- Longer response time: due to lack of control over the systems in which the fraud has occurred, the time to respond to the fraud is longer than if the fraud had occurred in a system owned by the HPMN.

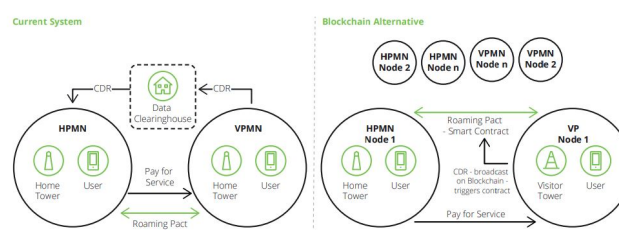


Figure 5: Roaming Fraud prevention use case - illustrative

3.1.1 BLOCKCHAIN-BASED SOLUTION

A permissioned blockchain could be implemented between every pair of operators which have a roaming agreement. Designated nodes from both operators act as miners to verify the sanctity of each transaction broadcasted on the network. The roaming agreement is implemented between the HPMN and the VPMN as a smart contract that is triggered when a transaction containing the CDR data is broadcasted on the blockchain network. Every time a subscriber triggers an event in a visiting network, the VPMN broadcasts the CDR information as a transaction to the HPMN. This data triggers the smart contract and the terms of the agreement are executed. The HPMN can thus automatically calculate the billing amount based on the services rendered and send this information back to the VPMN. This helps instantaneous and verified authorization as well as settlement to occur in line with blockchain-based smart contract terms. CSPs can also do away with the DCH acting as middleman, resulting in further cost savings

3.2 SUBSCRIPTION IDENTITY FRAUD

3.2.1 CURRENT SYSTEM

Subscriber identity information is necessary to create an account and assign services to the subscriber. Subscription ID theft occurs when a subscriber uses false identification or another subscriber's (victim) ID to obtain services. Fraudsters can for example use the stolen identity information to obtain a SIM card in the victim's name.

Benefit

- Cost savings from eliminating the third-party clearing house
- Automatic triggering of roaming contract based on call/event data which enables near-instantaneous charging and reduction in roaming fraud
- Repository of verifiable transactions between operators, allowing for quick dispute resolution.

The physical SIM stores the International Mobile Subscriber Identity (IMSI) and the related key is used to identify and authenticate subscribers on mobile devices. Each time a mobile device is turned on, it broadcasts a signal containing the IMSI to the nearest base station. That identification number links the device to the account with the carrier. Some telecom providers maintain their own fraud databases to identify potential fraud activities. Current solutions are either weak (CSP asks customers to create passcode while creating a wireless account) or expensive (stand-alone ID protection systems such as Equifax), and are sometimes not up-to-

date.

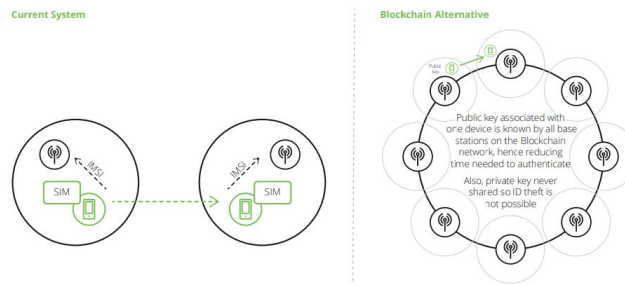


Figure 6: Subscription identity use case

3.2.2 CURRENT CHALLENGES

There are many ways in which a subscriber's identity can be compromised (email phishing, SIM cloning, etc.). Due to the multiple-play services provided by telecom operators, an ID theft can result in compounded losses through the access to many services under a stolen identity.

3.2.3 BLOCKCHAIN-BASED SOLUTION

Public-private cryptography which is inherent in a blockchain can be used to identify a device and link that device to a subscriber's identity. Instead of broadcasting the IMSI to the network to identify the device, the phone-generated public key is broadcasted instead. The device generates this public key from the private key that is stored securely on it. Neither the carrier nor any other third party needs to know the private key.

This 'eSIM' solution can help protect private information that is encrypted in the private key. The private key is associated with only one particular device and is hence difficult to steal. The public key is used to identify the device and to authorize it on the network. The subscriber is uniquely identified by this public key, while able to keep the private key information secret. This way, the services can only be used by the subscriber who has subscribed to them and the ID cannot be easily stolen.

This process also avoids the device information having to be authenticated by the base station every time the device enters a new cell territory. Instead, due to the base stations being nodes on a common blockchain, the device information is already available at the base station and can be au-

Benefit

- Reduced subscriber or other ID-based fraud.
- Easier and faster device identification during mobility, due to shared database having the device public key information and history.
- Can be used to provide identity to machines in an M2M or broader IoT environment, instead of having to embed physical SIMs into distributed devices.
- Elimination of cost to manufacture and distribute physical SIMs.

thenticated quickly, once the public key is sent to it by the device.

4 USE CASE - IDENTITY-AS-A-SERVICE AND DATA MANAGEMENT

CSPs can create new sources of revenue by providing identity and authentication as well as data management solutions to partners, enabled by a blockchain.

Blockchain adoption could significantly reduce roaming fraud and also optimize ID management through instantaneous and automated processes based on smart contracts.

Currently, every time a person wants to sign up at a vendor, they need to prove their identity and credentials using physical or digital documents. They would need to provide their PII (Personal Identity Information) even though most of the information would not be needed by every vendor; the vendor would only need a subset of that information. Also,

signing up online either requires creating many username/password combinations or utilizing the services of third party providers (such as Google and Facebook) to use their SSO (Single Sign On) functionalities.

This leads to many challenges such as lack of convenience (many username/ password combinations) and security (personal data shared with third parties) in current identity and authentication services. And while there are a few alternatives, CSPs currently do not play a significant part in identity and authorization services, even though they possess substantial amounts of relevant subscriber data.

Opportunity for CSPs

A blockchain can be used as the shared ledger that stores identity transactions. The CSP can provide identity-as-a-service to partners, thus allowing for additional revenue generation by negotiating appropriate agreements.

When a subscriber opens an account with a CSP, the CSP creates a digital identity. The private key associated with this identity is stored safely on the eSIM. The CSP creates a virtual identity, using the public key from the digital identity and adds a set of standard fields (name, address, etc.) as required. It then adds a digital signature using its own private key. A pointer to this virtual identity along with necessary descriptors is then added to the blockchain.

If the subscriber now visits a partner website, say an e-commerce site, the site will need to know their identity, so the merchant site starts running the corresponding app on the phone to provide the identity. A copy of the ledger entry is sent to the e-commerce site app. Now the e-commerce app can look at all entries for that same virtual identity. Once the virtual identity is established, the e-commerce site needs to know that the virtual identity belongs to the subscriber so its app takes the public key from the virtual identity, encrypts a challenge and

sends it to their app which decrypts it (because it has the associated private key) and responds. Now the e-commerce site generates an e-commerce virtual identity which is then stored in the ledger itself.

The next time the subscriber visits the same e-commerce site, he can be authenticated using the same mechanism. Also, the ledger already holds his transaction history and hence knows his preferences. The e-commerce site can use related insights for a recommendation engine. The subscriber can also use the same e-commerce virtual identity to login to a completely different e-commerce site using the same mechanism.

The CSP virtual identity can be used to help create further virtual identities similar to the e-commerce one (such as a travel virtual identity). This identity need not know all of the details from the subscribers digital identity, only the ones that are relevant (such as his home location) and add other attributes (such as his preferred mode of travel) to create a travel virtual identity. The possibilities of such identity management are limited only by the number of partner service providers that the CSP can sign on to the blockchain-based system.

FRAME 1: BENEFITS

- Cost savings from a blockchainbased federated identity management solution as compared to traditional IDM software.
- New revenue stream from providing an identity-as-a-service solution to partners and endconsumers.
- Improved subscriber ease of use as regards ID management.
- Opportunity to form a locked-in ecosystem through strategic partnerships with partners that use identity solutions provided by the CSP.

4.1 APPLICATION TO DATA MANAGEMENT

The CSP can extend such a blockchain-enabled identity and access solution to provide data storage and verification services to private clients. Consider the example of an educational institution. Educational institutions issue certificates and degrees to their students to signal the completion of a course. The current system of managing certificates is slow, unreliable, and disjointed. It often still requires maintaining a paper copy of the certificate to be physically submitted to third parties legitimately requesting proof of course completion and grades. Additional steps today might include an employer, for example, calling a university to verify that a certificate is not a fake, or relying on a third-party to perform that verification.

CSPs could provide blockchain based Identity verification, data management and storage services to both private clients and subscribers, generating additional revenue in the process. The educational institution signs up with the CSP to digitize and store certificates of subscribers

on the blockchain. For those subscribers who also sign up (and are, of course, alumni of the university), their identity and degree certificate are verified by the university through traditional channels, and the university assigns the digital copy of that certificate along with all details (course name, date of issue, etc.) to the subscriber.

If a prospective employer of the subscriber now wants to verify the credentials and inspect the certificate, the subscriber only needs to produce the digital certificate available on the blockchain and the employer can be sure that this has been issued by the university and is genuine. The CSP can further benefit by extending related authentication services to corporate clients for all types of documents, such as insurance certificates, airline tickets, hotel reservations, etc., where digital storage and verification may be required at some point.

5 USE CASE - 5G ENABLEMENT

5G technology implementation is another example to potentially benefit from the blockchain to streamline processes. To realize the 5G promise of ubiquitous access across various networks, CSPs will need to handle heterogeneous access nodes and diverse access mechanisms. Selecting the fastest access node for every user or machine will be a central challenge in the future. Blockchain can enable a new generation of access technology selection mechanisms to build sustainable solutions.

Current system – ANDSF, which stands for Access Network Discovery and Selection Function, is an entity within the EPC (Evolved Packet Core) which helps in the discovery/selection of access networks, such as WiFi, WiMax, and LTE, in the device vicinity, providing them with rules policing the connection to these networks. It consists of a list of access networks, such as WiFi, that may be available in the vicinity of a device. This information is received in response to a device request which contains its location and capability, such as types of supported interfaces, among others. The received information assists the device in expediting connection to these networks. The ANDSF response contains the following information: the type of access technology (WiFi, WiMAX, etc.), the access network identifier, and technology-specific information (such as one or more carrier frequencies). Current challenges – The system is centralized in a client-server model where the rules stored on the server (ANDSF) are pushed to the client (device). This causes delays and does not allow for seamless provisioning between access networks for the device. Also, the provisioning of rules is not a real-time process – meaning the rules cannot be changed dynamically.

FRAME 2: BENEFITS

- Sharing of faster and regulated local connectivity for reliable service to device.
- Instant monetization of diverse connection types through smart contracts.
- Enables local connection prices purely based on supply and demand in the area.
- New business models to use idle capacity for non-prioritized traffic.

5.1 BLOCKCHAIN-BASED SOLUTION

The 3GPP (LTE, GPRS) and non-3GPP (WiMax, WLAN, WiFi) access networks in a given area can be networked via a blockchain where each access point (WiFi router, SP cell tower, etc.) can serve as a node in the network monitoring the devices. Rules and agreements between the various access providing networks can be coded as smart contracts. These contracts can be dynamic in nature wherein any time a policy needs to be changed, only the contract code needs to be changed. When a device broadcasts its identity, it is accepted into the network by the corresponding CSP cell. Once the device broadcasts its location, the access node that can best provide service to the device is called upon to do so. This also allows for seamless rating and charging of all services between the various access nodes. If, for example, a WLAN from an office or a home network has provided access to a device, then the CSP can conceivably give a reduction in the bill amount appropriately for the invoice of the accommodating company or home. Location-based services can also be enabled by being a part of this blockchain network and hence always knowing which devices are in Figure 7: Identity-as-a-Service and Data Management use case the vicinity.

6 USE CASE - IOT CONNECTIVITY

A blockchain can enable secure and error free peer-to-peer connectivity for thousands of IoT devices with cost-efficient self-managed networks. For example, machines within a manufacturing plant will be able to communicate and authenticate themselves via the blockchain to steer production processes. Active manual intervention by the workforce will for example only be needed if individual machines require service on the basis of predictive maintenance indicators. In addition, the risk of a production shut-down owing to corrupted or hacked machines could be limited, thanks to the distributed and consensus-based authentication of data in the blockchain network. Current system – To cope with the increased connectivity demand for devices with low-power consumption, traffic, and bandwidth needs, current network operators build Low Power Wide Area Networks (LPWAN). Telcos are facilitating appropriate IoT use cases for regionally and globally operating companies to push and fully amortize LPWANs.

These use cases often require appropriate platforms to manage single IoT devices and connect the internal application landscapes accordingly. Current challenges – IoT sensors usually carry sensitive information about core assets or in some way pertaining to customers of the company, which makes data and network security an essential and costly pillar of IoT connectivity. Also, the size of the network defines network routing and management complexity, leading to varying system landscapes without a common platform.

FRAME 3: BENEFITS

- Self-managed, peer-to-peer networks taking over regional routing.
- High security levels for IoT devices within public blockchain networks.
- Low-cost setup options for SME purposes.

6.1 BLOCKCHAIN-BASED SOLUTION

A blockchain allows for highly secure peer-to-peer self-managed mesh networks using a sufficiently large number of nodes. These blockchain network nodes can be represented by single embedded IoT sensors with the ability to verify every block being changed within the blockchain. For a start, these networks can be introduced into a private environment based in mid-range cell-towers with relatively low investment requirements. By establishing such a network in a public blockchain language (e.g. Bitcoin or Ethereum), further expansion or evolution into a public blockchain enables seamless connectivity and security. CSPs could then provide private/public key security and global, always-on connectivity to enable such a public blockchain network with global reach.

7 BENEFITS, CHALLENGES AND CONCLUSION

7.1 BENEFITS:

- A blockchain's 'enabled' trust improves coordination between various partners, due to a shared view of transactions and liabilities. This in turn permits the elimination of third parties, resulting in cost savings.
- Facilitates a single view of data instead of the need for consolidation across various disparate systems. Also allows for reliable audit trails due to the history of all transactions being available in the ledger.
- Implementation of smart contracts in roaming and other cases allows for near-instantaneous charging, thus leading to improved revenue assurance and fraud reduction.

- Potential to facilitate new business models for revenue generation for Communication Service Provider who are looking for new avenues to increase both top and bottom lines.
- A blockchain can act as the ledger that enables, for example, an M2M economy to prosper based on the common platform available, in which M2M transactions can be recorded. It can thus act as the enabler for an IoT ecosystem.

7.2 CHALLENGES:

- Since a blockchain retains all historical data, the size of an established blockchain at each node might become unsustainable. Instead, a mechanism to archive historical data needs to be looked at. Several alternatives are currently being explored in this regard by various players in the blockchain ecosystem.
- Conforming to existing data standards in terms of both structure and transport for sharing of information could prove to be an initial hurdle.
- Clear regulatory frameworks need to be defined for the implementation of agreements as digital, smart contracts

7.3 CONCLUSION:

In conclusion, the benefits of adopting a blockchain in the core and auxiliary operations of a Communications Service Provider are plenty, as highlighted above. CSPs should take a long term view of blockchains and their potential to add value to the enterprise in both their current and new business models.

There will be challenges to adoption of the blockchain, as with any new technology that holds the promise of significant disruption. However, CSPs would do well to work together to enable the full realization of the benefits, just as many of the global financial institutions are currently doing (e.g. in the R3 Consortium). Working in a silo will limit the potential of blockchain, as disintermediation, robustness, and the need for trust at the intersection of many stakeholders drives real value. Organizations such as the GSMA, which represents the interests of many mobile CSPs globally, could equally take a more active role in exploring and promoting blockchain use cases in the industry.

Companies such as Orange and Verizon, amongst others, have already invested in startups in the blockchain area to explore the synergies and potential use cases. Many more players are researching potential use cases in-house. It is time for everyone to agree on a unified approach to enable meaningful realisation of benefits.