

# Financial Management Acumen for Project Manager

*10, 11, 12 May 2017, Cresta Golfview Hotel, Lusaka, Zambia*

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Please note the following:

1. Potential countries: Zambia, Zimbabwe, Botswana, Mozambique, Malawi, DRC
2. From **20/03/2017**, for minimum daily Call KPIs is 01.
3. Sales cycle starts on **20/03/2017**.
4. Event confirmation is on or before **03/04/2017**, required minimum 10 delegates, 70% payment upfront.
5. Sales cycle closed by **10/04/2017**.
6. You should always keep Team Sales Lead/ Manager in the loop to ANY pendings. If you are in doubt, please direct Team Sales Lead/ Tommy for any clarification.
7. Only companies inside list of companies are permitted to be pitched.
8. Potential industries: Banks

Call NCL allowed job-titles. Job-titles outside this list will be considered void.

CEO

Project Manager/Director/GM/Head

Operation Manager/Director/GM/Head

Finance Manager/Director/GM/Head

Audit Manager/Director/GM/Head

IT Manager/Director/GM/Head

Or put **"/Project"** for job-title handling shutdown & turnaround but not listed above

9. Email NCL allowed job-titles. Job-titles outside this list will be considered void.

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Training officer/Manager/Director

L&D officer/Manager/Director