# Requests List 2.1

## Sales

- 1. (User)Rework display of Company Resources and Past Booking
- 2. (Manager, User) rework Date of closing and NCL expiry and event details
- 3. (User)Bug- Entries trùng email vẫn được input vào system
- 4. (User)-rework Call Info
- 5. (Manager, User) Show search box (search for Event Name, Event Code) in Events Dashboard
- 6. (User) rework Request to Booking
- 7. (Manager, User)- Show top-sales in Consolidated KPIs
- 8. (Manager, User)- Rework notification

#### HR

- 9. (Manager, User)- Rework User List for only Manager
- 10. (Manager, User)- Rework User Basic Info, User Contract Info
- 11. Create "Recruitment Intern" role in HR Department
- 12. (User) Rework HR User rights
- 13. (Manager, User) rework Candidate List for both Manager, HR User

## **Production**

14. (Manager) Create Import Event Button in Event List to import Excel Sheet

## Admin

15. Leave Management

#### **Procurement**

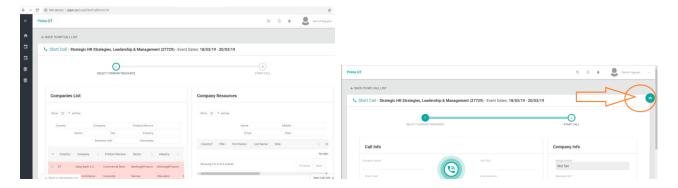
16. Procurement Management

Create an interface to manage purchase request from all department, list of vendors, activities related to vendors

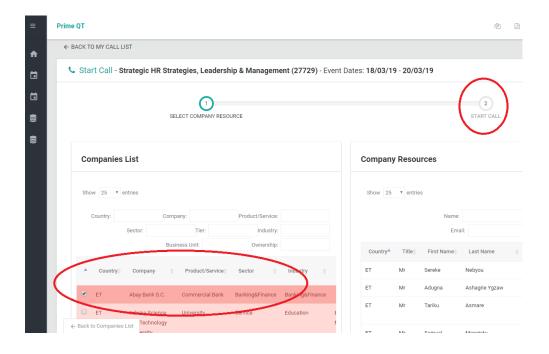
### Sales

- 1. (Sales User) Rework display of Company Resources and Past Booking
  - Sales User/Thu gon & Float display of Company Resources and Past Booking,
    - At Companies List screen, thu gọn Company Resources và Past Booking thành 2 buttons và float giống button ở Call Info

    - Tại Call Info show 2 button là Company Resources và Past Booking 2 Button này float theo scroll, khi click vào sẽ show content chiếm 50% màn hình



- Sales User/Bo nút vuông trước Company Name (đánh dấu vàng), maximize company name visibility.
- **Companies List** 
  - Show 100 % màn hình (do Company Resources và Past Booking bị thu gọn)
  - Add column "Company Resources" bên phải column "Ownership". Tại đầy show quantity contacts available trong Company Resources của each  $company.\ Ph\"{a}n\ quantity\ n\`{a}y\ dynamic\ theo\ quantity\ c\'{u}a\ company\ resources\ d\r{e}v\'{c}\ updated\ t\`{v}\ Manager/Masterfile/Companies\ Resources.$ Ví dụ tại column "Company Resources" của Awashbank show 14, tức là có 14 company resources entries, sau mỗi envent, số 14 sẽ tăng do data merve vào, hoặc giảm do data bị delete từ Manager
- d Sales User/Companies List, show tất cả company existing inside NCL của event đó, để sales khác không cần qua NCL cũng biết rằng company đó đã được call.
  - All Companies existing inside NCL, shown in Companies List, button "Start Call" is replaced by button "Existing inside NCL", sales user không sở hữu NCL entry không có quyền call, chỉ view. Tới khi entry đó expired khỏi NCL, button "Existing inside NCL" quay trở lại thành button "Start Call".



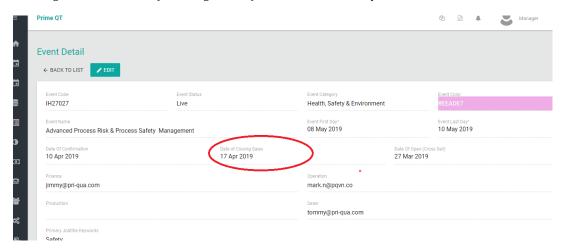
Empty all Company Remarks of Manager/Master-files/Companies

# 2. (Manager, Sales User) rework Date of closing and NCL expiry and event details

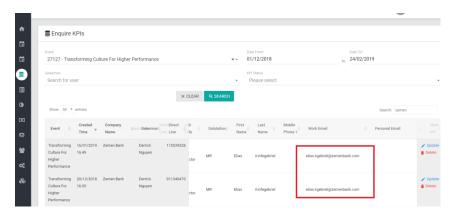
Each event has a unique "Date of Closing Sales"

When "Date of Closing Sales" is reached, event is disappeared from Dashboard

When Manager inputs in newer dates to extend event in Dashboard, -> All NCL entries of the event will be removed from event NCL including Blocked, LOI, Live (excluding Booked). However Call KPIs of previous entries inside Consolidated KPIs remains.



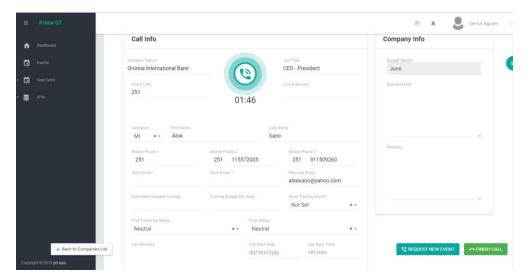
3. (Sales User)Bug- Entries trùng email vẫn được input vào system



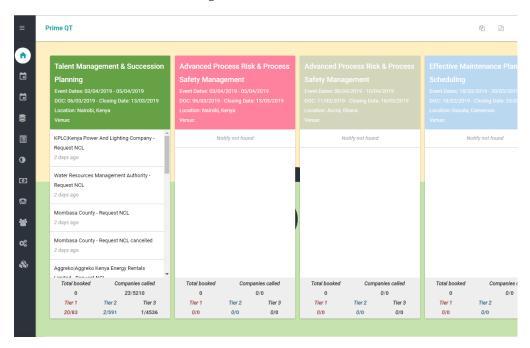
New rules in an existing "Live" "Confirmed" event

- a. Entries having Work Email, Work Email 1, Personal Email, overlapping with any existing entries emails cannot be accepted. Show error "Email existing in another entry of same event"
- b. Entries having Work Email, Work Email 1, Personal Email, overlapping with its own emails cannot be accepted. Show error "02 or more emails cannot be overlapped inside 01 entry"
- c. Entries having Direct Line, Mobile Phone 1, Mobile Phone 2, Mobile Phone 3, overlapping with any existing entries contacts cannot be accepted.
  - Show error "Number existing in another entry of same event"
- d. Entries having Direct Line, Mobile Phone 1, Mobile Phone 2, Mobile Phone 3, overlapping with its own contacts cannot be accepted.
  - Show error "02 or more numbers cannot be overlapped inside 01 entry"
- e. Entries having same Direct Line but different "Line Extension" are accepted

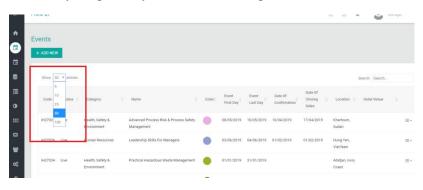
- 4. (User)-rework Call Info
  - Call info đánh dấu sao, bắt buộc phải điền First Name, Last Name, Salutation.



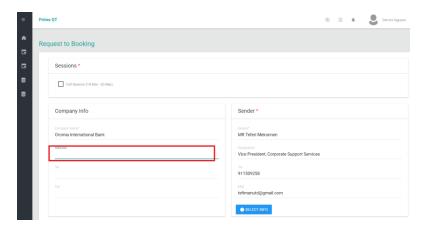
- 5. (Manager, User) Show search box (search for Event Name, Event Code) in Events Dashboard
  - a. Event Dashboard cua Manager, Sales User, create a search box to search for Event Name, Event Code existing



b. (Manager, User) Event List both Manager, User show 100, 200, 500, 1000, 2000 events

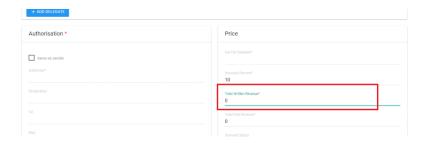


- 6. (User) rework Request to Booking
  - a Dấu sao + bắt buộc update Address trước khi complete Booking

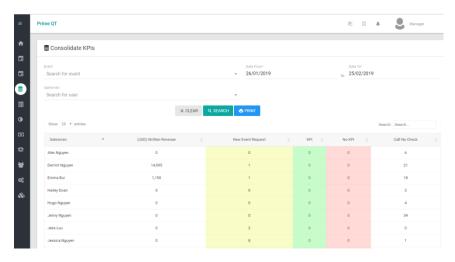


b Turn on Auto Calculate "Written Revenue". Sales User input Fee Per Delegate, Discount Percent -> Written Revenue is auto calculated based as below

Written Revenue = (Fee Per Delegate x Delegate Number) - Discount Percentage

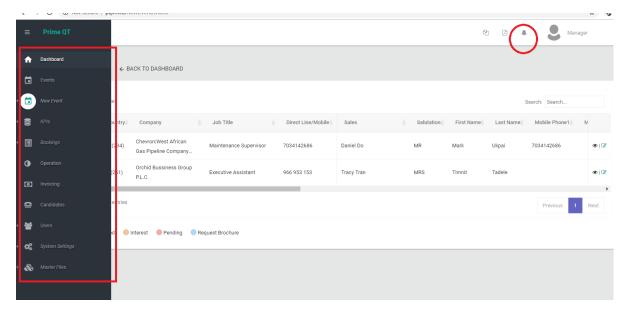


7. (Manager, User)- On top of Consolidate KPIs for both Manager, User, show Top sales (Sales Name, Total Written Revenue) per month in Consolidated KPIs, and show top sales in each of 03 continuous months



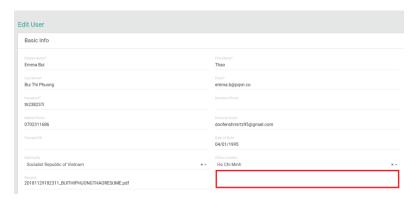
# 8. (Manager, User)- Rework notification

a Show notification (của request, approval trực thuộc các field) ngay tại fields ở main tab trực thuộc both manager, user. Còn lại show ở notification chính bao gồm tất cả non-classified request, approval



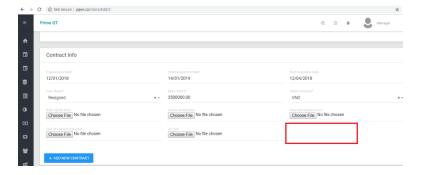
#### HR

- 9. (Manager)- Rework User List for only Manager
  - a. Show below columns next to column "Line Supervisor"
    - Employment Date (of the latest contract)
    - **Employment End Date**
- 10. (Manager, User)- Rework User Basic Info
  - Present "Basic Info" table into 03 columns
  - Add new upload field "Employment Offer Letter" next to "Resume". Đánh dấu sao field này, bắt buộc khi Request Employment from candidate
  - In the third column, Add new field "Bank Account Name" "Bank Account Number" "Branch Address"
  - Mobile Phone show country calling code (Synced from Manager/Masterfile/Countries)



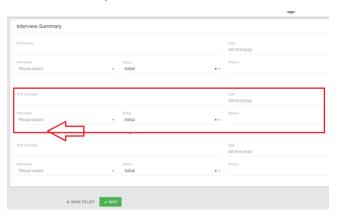
## Rework User Contract Info

- Present "Basic Info" table into 03 columns
- Add new upload field "Employment Termination Letter" Show "Add New Contract" button in HR User upon Request Employment



#### **Rework Interview Summary**

- Rework PS Summary, 1F2F Summary, 2F2F Summary following standard scroll table
- Create new Upload Box "Candidate Information" at 1F2F Summary, below Interview. If status is chosen as Passed or Rejected, then HR User must upload file to box "Candidate Information" to be allowed for Save. If status is chosen as Initial, then no need to upload



- 11. Create "Recruitment Intern" role in HR Department
  - a. Recruitment Intern can select HR Coordinator as Direct Supervisor
  - b. Recruitment Intern cannot view Recruitment Position on main tab
  - c. Recruitment Intern has other right similar to HR Coordinator
- 12. (User) Rework HR User rights
  - a HR Coordinator or above can view (not edit) Recruitment Position on main tab
  - b Each recruitment position has an Unique position ID starting at RP
    - Manager and HR User can view position ID
    - Upon Add New recruitment position, create new field Location which is synced from Manager/Masterfiles/Office Location
    - Location column is shown in Recruitment Position List
    - Each position ID cannot have same position and same location. Same location but different position are accepted, same position but different location are accepted

Position	ID
HN Business Development Trainee	RP001
HCM Business Development Trainee	RP002
HN Business Development Intern	RP003
HCM Business Development Intern	RP004
HN HR Coordinator	RP005
HCM HR Coordinator	RP006
HN HR Intern	RP007
HCM HR Intern	RP008
Operation Trainee	RP009

- c HR Coordinator or above can create new Recruitment Position on main tab, request for approval from Manager. Upon approval, the position is un-editable
- d Each Recruitment Intern or above can only view "Candidates Interview On Today", "Candidate List" created by them
- e Each Recruitment Intern or above can only view Live employees from Employees List
- f Each candidate being input into system has a unique mobile number, personal email, recruitment position and office location.
  - Entries having mobile number (same recruitment position) overlapping with any existing entries mobile number cannot be accepted. Show error "Number existing in another entry of same position"
  - Entries having email (same recruitment position and office location) overlapping with any existing entries emails cannot be accepted. Show error "Emails existing in another entry of same position"
- g Each Candidate Input into system has unique Candidate ID starting from CAN001
  - In Candidate List, Candidate ID Column is show at the beginning of the table, before First Name
  - In Dashboard of HR User, show Candidate ID Column similar to Candidate List
- h Each Employee has unique Employee ID starting from EMP001
- i At Candidate Detail/Interview Summary
  - Đánh dấu sao PS Summary, 1F2F Summary, 2F2F Summary
  - Upon date selection of each Interview round, interviewer is required to put feedback to each summary before "Save"
- 13. (Manager, User) rework Candidate List for both Manager, HR User
  - a Show different color for each candidate based on PS Summary status (Initial, Passed, Rejected)
  - b Show upto 200,500,1000, 2000 entries
  - c Show new columns
    - Date of PS Summary, before PS Status
    - Interviewer of PS Summary, next to PS Reason
    - Date of 1F2F Summary, before 1F2F Status
    - Interviewer of 1F2F Summary, next to 1F2F Reason
    - Date of 2F2F Summary, before 2F2F Status
    - Interviewer of 2F2F Summary, next to 2F2F Reason

### **Production**

- 14. (Manager) Create Import Event Button in Event List to import Excel Sheet
  - a Import below columns
    - Event Code
    - Event Status
    - Event Category
    - Event Name
    - Event First Date
    - Event Last Date
    - Date of Confirmation
    - Date of Closing Sales
    - Date of Open (Cross Sell)
    - Location
    - Event Summary

## 15. Leave Management

- a. Each user (Only Direct Supervisor) from all departments can view, approve, plan leave of direct members. Members will request Supervisor verbally about leaves, then Supervisor will book inside system
- b. Acting Supervisor of same team can view and approve leave of members. When leave are approved, system shows name of approver
- c. Manager can view all people leave summary, lateness summary, date of resignation summary
- d. Type of leaves
  - Annual Leave (12 days per year, prorated-working 1 month earn 1 day, cannot take in the first 03 months of the first contract)
  - Medical Paid Leave (12 days per year, cannot take in the first 03 months of the first contract)
  - Personal paid leave (cannot take in the first 03 months of contract)-03 Days
  - Maternity Leave (cannot take in the first 03 months of contract)-Unlimited
  - Full day Unpaid Leave-Unlimited
  - Half day Unpaid Leave-Unlimited

## All leave requires submission of leave form

### Type of lateness

- Late 05 minutes or less (With inform)
- Late 14 minutes or less (With inform)
- Late beyond 15 minutes (With inform)
- Late 05 minutes or less (Without inform)
- Late 14 minutes or less (Without inform)
- Late beyond 15 minutes (Without inform)

All lateness requires submission of evidence documents

- e. Monthly attendance report (Report of leave, lateness, resignation)
- f. Sync directly to Consolidated KPIs to produce Actual Monthly KPI targets

- 16. Create an interface to manage purchase request from all department, list of vendors, activities related to vendors
- a. Procurement is responsible for scanning market price of Purchasing Request from each department (Purchase Order) or (Purchase Contract)
- b. Each department can suggest and book quantity and quality only (send Purchase Request to Procurement)
- c. Procurement staff create/ select vendors together with contracts then request Manager for approval
- d. Procurement requests are approved by Managers
- e. Procurement dashboard show summary
  - Total value from time to time contracts per vendor
  - Detailed contract per period of each vendor, unit price, conditions, contract ending period
  - Due date of payment per contract
  - List of Paid Contract, mode of payment
  - Bank account details of each vendor
  - Vendor information
  - Graph showing top supplier
  - Remarks
  - Name of procurement staffs
  - List of requests pending for approved
  - Templates of contracts for each vendor
  - Issue Purchase Order (PO) to vendors. PO is different from a contract. Each PO has a PO Number
  - Create Purchase Request (PR)(Requisition) from user department to procurement department. PR appears on black tab so that supervisor or appointed personnel and create and request. Each PR has a PR Number
  - Create Receive Notes (RN) from procurement department. RN is paper issued when products/services are received. Each RN has a RN number
  - Có search box, để gõ mobile, hoặc vendor name, email có thể search ra hết detailed vendor info

#### Common vendors

#### **Production Department**

- Trainer
- Trainer Profiles Page (Similar to Sales User/Call Info page)

#### **Basic Details**

### **Contract Details**

- ✓ Trainer (Designation, First Name, Last Name, Mobile 1,2, 3 (Country Code synced from Manager/Countries), Email 1.2.3)
- ✓ Nationality (Manager/Countries) Trong each Manager/Countries create field for nationality
- ✓ Passport Upload, can add upto 03 passports
- ✓ Nearest International Airport
- ✓ Airport ATA Code
- ✓ Physical Address
- ✓ Bank Account Details (Borrow Screen from OCBC)
- ✓ Trainer Contract
- ✓ Remarks
- ✓ Can add many Contracts, Contract Remarks, Bank Accounts, Contract Value, Due date of payment, so to be synced to Procurement Dashboard Summary
- ✓ Payment status (Live, Paid) of each contract updated by Finance

### **Operation Department**

Hotel Venue

#### **Basic Details**

- ✓ Company Name (Select from Manager/Companies). Manager/Companies bao gồm Client Companies, Vendor Companies, vây set ở chế độ khi Create Event, Vendor Companies sẽ không hiện ra trong companies list
- ✓ Company Physical Address
- ✓ Company Phone Number 1,2,3
- ✓ Company Email 1,2,3

## Contract Details

- ✓ Point of contacts (First and Last Name, Email, Extension, Job title, Mobile 1,2,3, Direct Line-) ((Select from Manager/Company Resources)
- ✓ Hotel Contract
- ✓ Remarks
- ✓ Can add many Contracts, Contract Remarks, Bank Accounts, Contract Value, Due date of payment, so to be synced to Procurement Dashboard Summary
- ✓ Payment status (Live, Paid) of each contract updated by Finance

### Hotel Accommodation

#### **Basic Details**

- ✓ Company Name (Select from Manager/ Companies). Manager/Companies bao gồm Client Companies, Vendor Companies, vây set ở chế đô khi Create Event, Vendor Companies sẽ không hiện ra trong companies list
- ✓ Company Physical Address
- ✓ Company Phone Number 1,2,3
- ✓ Company Email 1,2,3

#### **Contract Details**

- Point of contacts (First and Last Name, Email, Extension, Job title, Mobile 1,2,3, Direct Line-) ((Select from Manager/Company Resources)
- ✓ Hotel Contract
- ✓ Remarks
- Can add many Contracts, Contract Remarks, Bank Accounts, Contract Value, Due date of payment, so to be synced to Procurement Dashboard Summary
- ✓ Payment status (Live, Paid) of each contract updated by Finance

#### Travel Agent

#### **Basic Details**

- ✓ Company Name (Select from Manager/Companies). Manager/Companies bao gồm Client Companies, Vendor Companies, vậy set ở chế độ khi Create Event, Vendor Companies sẽ không hiện ra trong companies list
- ✓ Company Physical Address
- ✓ Company Phone Number 1,2,3
- ✓ Company Email 1,2,3

# Contract Details

- ✓ Point of contacts (First and Last Name, Email, Extension, Job title, Mobile 1,2,3, Direct Line-) ((Select from Manager/Company Resources)
- ✓ Travel Contract
- ✓ Remarks
- Can add many Contracts, Contract Remarks, Bank Accounts, Contract Value, Due date of payment, so to be synced to Procurement Dashboard Summary
- ✓ Payment status (Live, Paid) of each contract updated by Finance

#### Photographer

### **Basic Details**

- Company Name (Select from Manager/Companies). Manager/Companies bao gồm Client Companies, Vendor Companies, vậy set ở chế độ khi Create Event, Vendor Companies sẽ không hiện ra trong companies list
- ✓ Company Physical Address
- ✓ Company Phone Number 1,2,3
- ✓ Company Email 1,2,3

# Contract Details

- ✓ Point of contacts (First and Last Name, Email, Extension, Job title, Mobile 1,2,3, Direct Line-) ((Select from Manager/Company Resources)
- ✓ Photograph Contract
- ✓ Remarks
- Can add many Contracts, Contract Remarks, Bank Accounts, Contract Value, Due date of payment, so to be synced to Procurement Dashboard Summary
- Payment status (Live, Paid) of each contract updated by Finance

# Printing Vendor

### **Basic Details**

- ✓ Company Name (Select from Manager/Companies). Manager/Companies bao gồm Client Companies, Vendor Companies, vậy set ở chế độ khi Create Event, Vendor Companies sẽ không hiện ra trong companies list
- ✓ Company Physical Address
- ✓ Company Phone Number 1,2,3
- ✓ Company Email 1,2,3

# Contract Details

- ✓ Point of contacts (First and Last Name, Email, Extension, Job title, Mobile 1,2,3, Direct Line-) ((Select from Manager/Company Resources)
- ✓ Printing Contract
- ✓ Remarks
- Can add many Contracts, Contract Remarks, Bank Accounts, Contract Value, Due date of payment, so to be synced to Procurement Dashboard Summary
- $\checkmark$  Payment status (Live, Paid) of each contract updated by Finance

#### Admin Department

#### Office Leasing

### **Basic Details**

- ✓ Company Name (Select from Manager/Companies). Manager/Companies bao gồm Client Companies, Vendor Companies, vậy set ở chế độ khi Create Event, Vendor Companies sẽ không hiện ra trong companies list
- ✓ Company Physical Address
- ✓ Company Phone Number 1,2,3
- ✓ Company Email 1,2,3

## **Contract Details**

- ✓ Point of contacts (First and Last Name, Email, Extension, Job title, Mobile 1,2,3, Direct Line-) ((Select from Manager/Company Resources)
- ✓ Leasing Contract
- ✓ Remarks
- Can add many Contracts, Contract Remarks, Bank Accounts, Contract Value, Due date of payment, so to be synced to Procurement Dashboard Summary
- ✓ Payment status (Live, Paid) of each contract updated by Finance

#### IT Hardware Vendor

#### **Basic Details**

- ✓ Company Name (Select from Manager/Companies). Manager/Companies bao gồm Client Companies, Vendor Companies, vậy set ở chế độ khi Create Event, Vendor Companies sẽ không hiện ra trong companies list
- ✓ Company Physical Address
- ✓ Company Phone Number 1,2,3
- ✓ Company Email 1,2,3

#### **Contract Details**

- ✓ Point of contacts (First and Last Name, Email, Extension, Job title, Mobile 1,2,3, Direct Line-) ((Select from Manager/Company Resources)
- ✓ IT Hardware Contract
- ✓ Remarks
- Can add many Contracts, Contract Remarks, Bank Accounts, Contract Value, Due date of payment, so to be synced to Procurement Dashboard Summary
- ✓ Payment status (Live, Paid) of each contract updated by Finance

#### IT Software Vendor

#### **Basic Details**

- ✓ Company Name (Select from Manager/Companies). Manager/Companies bao gồm Client Companies, Vendor Companies, vậy set ở chế độ khi Create Event, Vendor Companies sẽ không hiện ra trong companies list
- ✓ Company Physical Address
- ✓ Company Phone Number 1,2,3
- ✓ Company Email 1,2,3

### **Contract Details**

- Point of contacts (First and Last Name, Email, Extension, Job title, Mobile 1,2,3, Direct Line-) ((Select from Manager/Company Resources)
- ✓ IT Software Contract
- ✓ Remarks
- Can add many Contracts, Contract Remarks, Bank Accounts, Contract Value, Due date of payment, so to be synced to Procurement Dashboard Summary
- ✓ Payment status (Live, Paid) of each contract updated by Finance

#### **HR** Department

#### Job Advertisement Provider

# Basic Details

- ✓ Company Name (Select from Manager/Companies). Manager/Companies bao gồm Client Companies, Vendor Companies, vây set ở chế độ khi Create Event, Vendor Companies sẽ không hiện ra trong companies list
- ✓ Company Physical Address
- ✓ Company Phone Number 1,2,3
- ✓ Company Email 1,2,3

# Contract Details

- ✓ Point of contacts (First and Last Name, Email, Extension, Job title, Mobile 1,2,3, Direct Line-) ((Select from Manager/Company Resources)
- ✓ Iob Advertisement Contract
- ✓ Remarks
- ✓ Can add many Contracts, Contract Remarks, Bank Accounts, Contract Value, Due date of payment, so to be synced to Procurement Dashboard Summary
- ✓ Payment status (Live, Paid) of each contract updated by Finance