

Segment	Country	Product
Midmarket	France	Paseo
Small Business	Mexico	Paseo
Government	France	VTT
Enterprise	United States of America	Carretera
Small Business	United States of America	Montana
Channel Partners	United States of America	Amarilla
Government	Germany	Montana
Government	Mexico	Paseo
Government	United States of America	Velo
Government	Canada	Velo
Government	United States of America	VTT
Government	Canada	Paseo
Government	Mexico	Montana
Government	Mexico	Carretera
Government	France	Paseo
Channel Partners	Germany	VTT
Midmarket	United States of America	Paseo
Small Business	Germany	Paseo
Enterprise	Germany	Amarilla
Small Business	Canada	Montana
Government	Germany	Paseo
Small Business	France	Montana
Channel Partners	France	VTT
Channel Partners	Mexico	VTT
Government	France	Velo
Midmarket	Mexico	Velo
Enterprise	Mexico	Amarilla
Government	United States of America	Paseo
Enterprise	Canada	Carretera
Government	Canada	VTT
Channel Partners	Canada	Amarilla
Government	Germany	Carretera
Midmarket	Germany	Velo
Enterprise	France	Carretera
Midmarket	Canada	Paseo
Enterprise	Canada	Montana
Enterprise	Canada	Velo

Channel Partners	Germany	Carretera
Small Business	Mexico	Carretera
Enterprise	United States of America	Montana
Channel Partners	Germany	Paseo
Enterprise	United States of America	Velo
Small Business	Mexico	VTT
Small Business	Germany	Carretera
Enterprise	Germany	Paseo
Enterprise	Mexico	Paseo
Government	Germany	Velo
Enterprise	Germany	Velo
Enterprise	Mexico	Velo
Total		

Discount Band	Units Sold	Manufacturing Price
None	\$62,564.00	\$10.00
None	\$788.00	\$10.00
None	\$1,527.00	\$250.00
Low	\$330.00	\$3.00
Low	\$2,498.00	\$5.00
Low	\$1,989.00	\$260.00
Low	\$1,797.00	\$5.00
Low	\$1,760.00	\$10.00
Low	\$736.00	\$120.00
Low	\$2,646.00	\$120.00
Low	\$349.00	\$250.00
Medium	\$2,349.00	\$10.00
Medium	\$720.00	\$5.00
Medium	\$1,834.00	\$3.00
Medium	\$1,031.00	\$10.00
Medium	\$2,215.00	\$250.00
Medium	\$2,931.00	\$10.00
Medium	\$1,123.00	\$10.00
Medium	\$994.00	\$260.00
Medium	\$1,283.00	\$5.00
Medium	\$2,409.00	\$10.00
Medium	\$322.00	\$5.00
Medium	\$2,234.00	\$250.00
High	\$1,005.00	\$250.00
High	\$2,805.00	\$120.00
High	\$655.00	\$120.00
High	\$947.00	\$260.00
High	\$380.00	\$10.00
High	\$2,416.00	\$3.00
High	\$623.00	\$250.00
High	\$2,761.00	\$260.00
High	\$442.00	\$3.00
High	\$660.00	\$120.00
High	\$1,023.00	\$3.00
High	\$2,470.00	\$10.00
None	\$345.00	\$5.00
None	\$345.00	\$120.00

Low	\$766.00	\$3.00
Low	\$494.00	\$3.00
Low	\$663.00	\$5.00
Low	\$766.00	\$10.00
Low	\$663.00	\$120.00
Low	\$494.00	\$250.00
Low	\$214.00	\$3.00
Low	\$809.00	\$10.00
Low	\$2,145.00	\$10.00
Low	\$2,966.00	\$120.00
Low	\$809.00	\$120.00
Low	\$2,145.00	\$120.00
	\$63,676.00	\$4,179.00

Sale Price	Gross Sales	Discounts	Sales
\$15.00	\$8,235.00	\$0.00	\$8,235.00
\$56,445.00	\$236,400.00	\$0.00	\$236,400.00
\$350.00	\$534,450.00	\$0.00	\$534,450.00
\$125.00	\$41,250.00	\$412.50	\$40,837.50
\$300.00	\$749,400.00	\$7,494.00	\$741,906.00
\$12.00	\$23,868.00	\$238.68	\$23,629.32
\$350.00	\$628,950.00	\$18,868.50	\$610,081.50
\$7.00	\$12,320.00	\$369.60	\$11,950.40
\$20.00	\$14,720.00	\$588.80	\$14,131.20
\$20.00	\$52,920.00	\$2,116.80	\$50,803.20
\$350.00	\$122,150.00	\$4,886.00	\$117,264.00
\$7.00	\$16,443.00	\$822.15	\$15,620.85
\$350.00	\$252,000.00	\$12,600.00	\$239,400.00
\$20.00	\$36,680.00	\$2,567.60	\$34,112.40
\$7.00	\$7,217.00	\$505.19	\$6,711.81
\$12.00	\$26,580.00	\$1,860.60	\$24,719.40
\$15.00	\$43,965.00	\$3,077.55	\$40,887.45
\$300.00	\$336,900.00	\$23,583.00	\$313,317.00
\$125.00	\$124,250.00	\$8,697.50	\$115,552.50
\$300.00	\$384,900.00	\$30,792.00	\$354,108.00
\$7.00	\$16,863.00	\$1,349.04	\$15,513.96
\$300.00	\$96,600.00	\$8,694.00	\$87,906.00
\$12.00	\$26,808.00	\$2,412.72	\$24,395.28
\$12.00	\$12,060.00	\$1,326.60	\$10,733.40
\$20.00	\$56,100.00	\$6,171.00	\$49,929.00
\$15.00	\$9,825.00	\$1,080.75	\$8,744.25
\$125.00	\$118,375.00	\$13,021.25	\$105,353.75
\$7.00	\$2,660.00	\$292.60	\$2,367.40
\$125.00	\$302,000.00	\$36,240.00	\$265,760.00
\$350.00	\$218,050.00	\$26,166.00	\$191,884.00
\$12.00	\$33,132.00	\$3,975.84	\$29,156.16
\$20.00	\$8,840.00	\$1,149.20	\$7,690.80
\$15.00	\$9,900.00	\$1,287.00	\$8,613.00
\$125.00	\$127,875.00	\$17,902.50	\$109,972.50
\$15.00	\$37,050.00	\$5,187.00	\$31,863.00
\$125.00	\$43,125.00	\$0.00	\$43,125.00
\$125.00	\$43,125.00	\$0.00	\$43,125.00

\$12.00	\$9,192.00	\$91.92	\$9,100.08
\$300.00	\$148,200.00	\$1,482.00	\$146,718.00
\$125.00	\$82,875.00	\$828.75	\$82,046.25
\$12.00	\$9,192.00	\$91.92	\$9,100.08
\$125.00	\$82,875.00	\$828.75	\$82,046.25
\$300.00	\$148,200.00	\$1,482.00	\$146,718.00
\$300.00	\$64,200.00	\$1,284.00	\$62,916.00
\$125.00	\$101,125.00	\$2,022.50	\$99,102.50
\$125.00	\$268,125.00	\$5,362.50	\$262,762.50
\$350.00	\$1,038,100.00	\$20,762.00	\$1,017,338.00
\$125.00	\$101,125.00	\$2,022.50	\$99,102.50
\$125.00	\$268,125.00	\$5,362.50	\$262,762.50
\$62,564.00	\$7,137,320.00	\$287,357.31	\$6,849,962.69

COGS	Profit
\$5,490.00	\$2,745.00
\$197,000.00	\$39,400.00
\$397,020.00	\$137,430.00
\$39,600.00	\$1,237.50
\$624,500.00	\$117,406.00
\$5,967.00	\$17,662.32
\$467,220.00	\$142,861.50
\$8,800.00	\$3,150.40
\$7,360.00	\$6,771.20
\$26,460.00	\$24,343.20
\$90,740.00	\$26,524.00
\$11,745.00	\$3,875.85
\$187,200.00	\$52,200.00
\$18,340.00	\$15,772.40
\$5,155.00	\$1,556.81
\$6,645.00	\$18,074.40
\$29,310.00	\$11,577.45
\$280,750.00	\$32,567.00
\$119,280.00	-\$3,727.50
\$320,750.00	\$33,358.00
\$12,045.00	\$3,468.96
\$80,500.00	\$7,406.00
\$6,702.00	\$17,693.28
\$3,015.00	\$7,718.40
\$28,050.00	\$21,879.00
\$6,550.00	\$2,194.25
\$113,640.00	-\$8,286.25
\$1,900.00	\$467.40
\$289,920.00	-\$24,160.00
\$161,980.00	\$29,904.00
\$8,283.00	\$20,873.16
\$4,420.00	\$3,270.80
\$6,600.00	\$2,013.00
\$122,760.00	-\$12,787.50
\$24,700.00	\$7,163.00
\$41,400.00	\$1,725.00
\$41,400.00	\$1,725.00

\$2,298.00	\$6,802.08
\$123,500.00	\$23,218.00
\$79,560.00	\$2,486.25
\$2,298.00	\$6,802.08
\$79,560.00	\$2,486.25
\$123,500.00	\$23,218.00
\$53,500.00	\$9,416.00
\$97,080.00	\$2,022.50
\$257,400.00	\$5,362.50
\$771,160.00	\$246,178.00
\$97,080.00	\$2,022.50
\$257,400.00	\$5,362.50
\$5,747,533.00	\$1,102,429.69