

## PAYMENTS & EXECUTION IMPACT

# Icra revises outlook for RE sector to negative

PRESS TRUST OF INDIA  
New Delhi, December 30

RATINGS AGENCY ICRA on Monday revised its outlook for India's renewable energy sector from stable to negative amid delays in payments from discoms and execution of projects.

The sector is facing headwinds because of the long delays in making payments by the state distribution utilities, delays in projects bid out over the past two years, difficulties in acquiring land for projects, securing transmission connectivity and financing in a timely manner, the ratings agency said. Icra revises year-end outlook from stable to negative for renewable energy sector, it said.

Looking at the challenges, Icra said it expects no growth in capacity addition in FY2020 and will remain at about 8.5-9.0 GW similar to FY2019.

"The headwinds related to payment delays, uncertainty over resolution of tariff issue for projects in Andhra Pradesh, as well as execution and financing related challenges for under-construction projects have impacted investor sentiments in the sector."

"This is reflected from the slowdown in tendering of wind and solar PV projects by 37% to 10.6 GW in 9 months CY2019 from 16.7 GW in the corresponding period of previous year. Moreover, many of bids called by central nodal agencies remained under-subscribed," said Sabyasachi Majumdar, Group head & senior vice president – corporate ratings, Icra. The capacity addition in FY20 will be primarily driven by the solar power segment.

However, compared to 5.6% in FY15, the share of RE based generation in the overall generation mix at all India level is rising, as seen from an increase to 9.2% in FY2019.

The share of RE is expected to reach closer to 10% in FY2020. This is owing to the de-



The sector is facing headwinds because of the long delays in making payments by the state distribution utilities

large sized capacity addition witnessed in the wind and solar power segments during this period, driven by policy support from the central and state governments as well as the significantly improved tariff competitiveness of wind and solar power vis-a-vis conventional power sources.

The average bid tariffs discovered in the auctions for wind and solar power projects in 2019 so far remained at ₹2.7-2.8 per unit. While this is higher than the low of ₹2.4 per unit discovered in 2018, the tariffs continue to remain less than ₹3.0 per unit given the imposition of tariff cap by the nodal agencies.

"The payment timeline has witnessed significant deterioration for Wind IPPs in Andhra Pradesh and Telangana, with delays of more than 12 months. While the provision of letter of credit (LC) or advance payments has been made mandatory w.e.f. August 1, 2019, the implementation of the same has been mixed so far with many of the intra-state RE projects not receiving the LCs."

"Moreover, this does not address the issues pertaining to recovery of old receivables. The IPPs with large exposure to the discoms in Andhra Pradesh and Telangana and belonging to the promoter groups having relatively modest financial strength, remain vulnerable from debt servicing perspective," Icra said.

On the other hand, the decline in bid tariffs and slowdown in capacity addition in the wind power segment has put pressure on the credit profile of some of the wind turbine OEMs, which in turn has affected the wind turbine machine availability for few IPPs (independent power producers).

As a result, IPPs are exploring either in-house O&M or through third party services.

Their ability to ensure the de-

sired machine availability as well as spare parts remains critical for the operations, especially in cases where wind turbine OEM is financially stressed. With respect to the counter-party credit challenges, Icra said, the payment cycle for wind and solar power projects remains mixed. While the projects having central nodal agencies, and discoms in states such as Gujarat as off-takers are receiving payments in a timely manner, the projects having discoms in most of the other states as off-takers are facing delays in receiving payments.

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Start-ups need talented workforce and ESOPs are one of the best options to attract skilled people as giving just high cash payout add to the burden on cash-starved enterprises, industry players said.

Tiger Global-backed tea cafe chain Chaayos founder Nitin Saluja said that there should be less tax on ESOPs. "It should attract as little tax as possible.

ESOPs are one of the best options for start-ups at their early

# Kerala retains top slot in Niti's SDG index

FE BUREAU  
New Delhi, December 30

FOR THE SECOND year in a row, Kerala retained its first rank among states and Bihar came last in the Niti Aayog's Sustainable Development Goals (SDG) India Index for 2019.

The index, which evaluates progress of states and union territories on defined social, economic and environmental parameters, was launched in 2018.

Kerala retained the top slot with a score of 70 (out of 100) in 2019 — last year, the southern state had shared the top position with Himachal Pradesh — while Chandigarh maintained its rank as the top UT on the index.

With a similar score of 70, Bihar, Jharkhand and Arunachal Pradesh were the worst performing states in the index in 2019.

Uttar Pradesh, Odisha and Sikkim have shown maximum improvement while Gujarat's ranking has dropped from 4th in 2018 to 9th in 2019, as its score stagnated at 64.

The composite score for India improved from 57 in 2018 to 60 in 2019.

Five goals drove the positive push — clean water and sanitation; affordable and clean energy; industry, innovation, and infrastructure; life on land; and peace, justice, and strong institutions.

While in 2018, three states

SDG India Index		
Ranking of states		
	2018	2019
Kerala	1	1
Himachal Pradesh	1	2
Andhra Pradesh	4	3
Tamil Nadu	3	3
Telangana	9	3

Source: Niti Aayog

category of performers (scores between 50 and 64). Bihar retained its 28th rank, the lowest, among the states.

The percentage of children under 5 years of age who are stunted is the highest in Bihar

Bihar, Jharkhand and Arunachal Pradesh were the worst performing states in the index in 2019

moving poverty, Tamil Nadu was the top performer. On the third goal of good health and well-being, Kerala and Puducherry topped the ranking.

The year 2020 will be the fifth anniversary of the adoption of SDGs by 193 countries at the UN General Assembly. The SDGs targets are to be achieved by 2030.

India, with the world's 17% of the population, holds the key to global SDG achievement.

The report, unveiled on Monday, noted that the indicator set for SDG India Index 2019-20 is large (100 indicators) as compared to SDG India Index 2018 (62 indicators) and thereby two indices are strictly not comparable.

## Exports may hit \$330-340 bn in current fiscal, says FIEO

PRESS TRUST OF INDIA  
New Delhi, December 30

THE COUNTRY'S EXPORTS are expected to touch \$330-340 billion during the ongoing fiscal on account of uncertain global situation and rising protectionism, exporters body FIEO said on Monday.

During April-November, 2019-20, exports dipped by about 2% to \$212 billion.

Federation of Indian Export Organisations (FIEO) president Sharad Kumar Saraf

About 50% of the global imports is accounted by electrical and electronics products, automobiles, machinery, petroleum products and plastic products

that the infrastructure improvement and initiatives on the logistics front will further improve competitiveness of exports.

If the global situation improves, which is likely in the first half of 2020, we may look for 15% growth in exports during the next financial year," Saraf said. However, he said exports have to be aligned with changing import patterns of the global economy. About 50% of the global imports is accounted by electrical and electronics products, automobiles, machinery, petroleum products and plastic products.

"Therefore, when global imports are declining, our exports are also likely to take a hit. Currently, exports during April-November 2019 are down by about 1.99%. Therefore, we feel our goods exports may touch \$330-340 billion in the current fiscal," Saraf said in a statement.

The FIEO president added

## Sri City SEZ ends 2019 on positive note, attracts ₹2.2k crore investments

FE BUREAU  
Chennai, Dec 30

SRI CITY, ONE of the fastest growing integrated business cities in the country (a multi-product SEZ), has ended the calendar 2019 with an impressive performance. The city has attracted over 16 new companies with a committed investment of ₹2,236 crore and creating employment opportunities for over 6,700 people. During the year, the cumulative exports value from Sri City SEZ units is approximately ₹3,370 crore.

Nearly 11 companies have kicked off the construction works of their plants. Six units went on stream marking their entry into operational phase.

In their quest to cash-in on the emerging business opportunities in the country, some of the existing production units, viz., Pals Plush, Vermeiren, IMOP and Kobelco have ramped up facilities and expanded their production capacity, said a press release here.

In January Thermax opened a new manufacturing unit, which has a large portion of ₹Industry 4.0 built into it and using Artificial Intelligence, and utilising a highly digitised and robotised manufacturing process at an initial investment of ₹170 crore. During the year some of the units have crossed significant milestones. For instance, in January Isuzu India rolled out 10,000th vehicle from its plant. In the same way in August Kobelco Construction Equipment India produced the 10,000th hydraulic excavator at its state-of-the-art production facility.

Alstom hit a century by delivering the 100th ₹Make-in-India metro train set in August, marking the completion of the Kochi Metro order for 25 train sets by the company. This milestone signifies many things, but most importantly, it is a vote of confidence of its customers in its capabilities to deliver world class, custom-made solutions.

Reviewing the performance of Sri City during the

## We Treasure Your Trust



Shri M R Kumar, Chairman, LIC of India presented the cheque of Rs 2610.74 Crore to Ms Nirmala Sitharaman, Hon'ble Union Minister of Finance and Corporate Affairs as the Govt. of India's share of the surplus arising out of LIC's actuarial valuation as at 31.03.2019.

Shri Rajiv Kumar, Secretary (Finance) and Shri Debasish Panda, Special Secretary (Insurance & FI) were present along with officials from Life Insurance Corporation of India, Shri T C Suseel Kumar, MD, Shri Vipin Anand, MD, Shri Mukesh Kumar Gupta, MD and Shri Raj Kumar, MD.

Total Valuation Surplus for 2018-19 : ₹ 53214.41 Crore, Highest Ever

(As on 31.03.2019)

Market Share Policies : 74.71%

Total Income ₹ 5.61 Lakh Crore

Total Assets ₹ 31.12 Lakh Crore

First Year Premium ₹ 1,42,191.69 Crore

More than 29 Crore Policies being serviced

Number of Claims Paid : 2 Crore 59 Lakh with an amount of ₹ 1.63 Lakh Crore

Market Share as on 30.11.2019 - Policies : 76.28%, FYP : 71.00%

PC MOHANAN

Migration makes **NPR**,  
a location-based register,  
a statistical nightmare

## EDITORIAL

Don't emasculate the  
statistical system if you  
want better-quality  
and independent data

## SECOND HALF OF FY20

**SBI** may see higher  
corporate NPAs, says  
global banking MD

## HUAWEI INCLUDED

Govt will give 5G  
spectrum for trials  
to all players: Prasad

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CHENNAI/KOCHI, TUESDAY, DECEMBER 31, 2019

# FINANCIAL EXPRESS

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TEXTILE ENGINEERING,  
ICONS OF HYDERABAD AND  
LUXURIOUS DUBAI

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## IN THE NEWS

**Vision documents:**  
PM to hold 2-day  
meet from Jan 3

PRIME MINISTER Narendra Modi will chair a critical two-day meet during January 3-4 to review the five-year vision documents of various ministries and departments, a top government official told **Banikumar Pattnayak** in New Delhi. It comes at a time when growth plunged to an over-six-year low of 4.5% in the September quarter.

**Now, link PAN  
& Aadhaar till  
March 31, 2020**

THE LAST date for the mandatory linking of PAN and Aadhaar has been extended till March 31, 2020, CBDT said on Monday, reports **PTI**. The earlier deadline was Tuesday, December 31. This is the eighth time that the CBDT has extended the deadline.

## GST REFUNDS

**Govt admits delay in  
'Star exporters' case**

FE BUREAU

New Delhi, December 30

THE GOVERNMENT ON Monday admitted that GST refunds of some 'Star exporters', among thousands of others, are being withheld and cited pending verification of their KYC and other details for it.

"As of now, (GST) refunds of only ₹3,604 crore are pending with the Customs and out of about 185,000 exporters, a total of 6,421 exporters (about 3.4%) including some 'Star exporters' have been identified as risky and hence, red-

## OUT OF 'COURT'

## Foreign funds rescue debt-hit RattanIndia

Lenders take 38% haircut in first deal outside NCLT for a stressed power unit where promoters will retain control

FE BUREAU

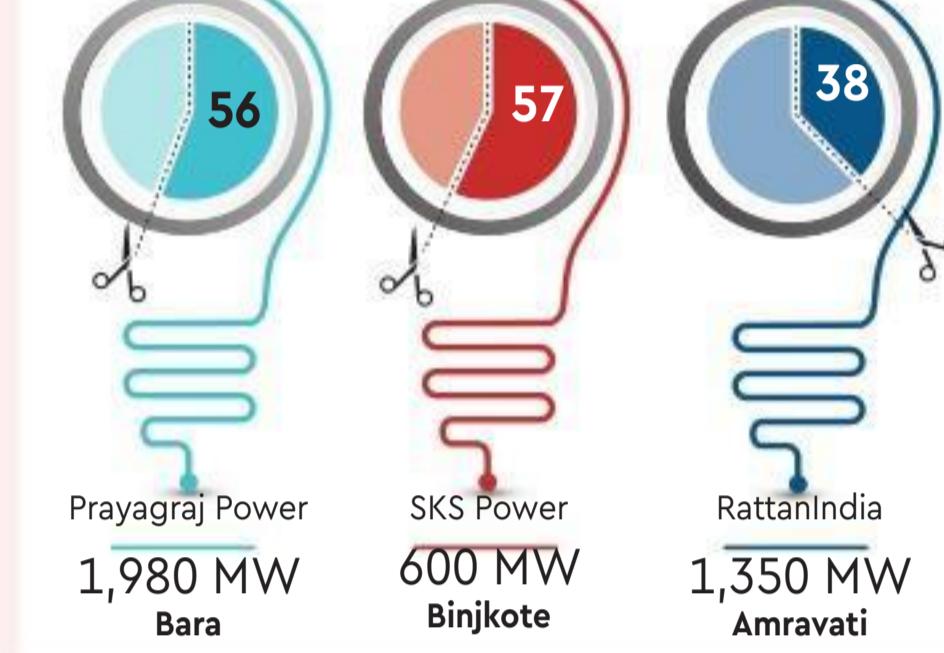
New Delhi, December 30

IN THE FIRST instance of resolution of a stressed power asset outside the insolvency and bankruptcy code (IBC) mechanism where the promoters have retained management control, a consortium of lenders led by Power Finance Corporation (PFC) has agreed to take a 38% haircut against their exposure of ₹6,575 crore to RattanIndia Power's 1,350 MW Amravati plant.

Aditya Birla Asset Reconstruction Company (ARC) will take over the power plant's balance ₹4,050-crore debt with funding from foreign funds including Goldman Sachs and Varde Partners. After this arrangement, the old lenders' consortium and the ARC will own 15% each in RattanIndia Power. A 15% stake in the firm is worth little over ₹800 crore

## Resolution of power assets outside NCLT

Haircut by lenders, %



at current market prices. The promoters hold 53% in RattanIndia Power.

The Amravati plant has power purchase agreement for its full capacity with Maharashtra and has adequate fuel supply agreements with Coal India. It ran into stress due to short supply of coal and payment-related litigation. With the current deal, the plant has become the first in the power sector to benefit from the June RBI circular, which relaxed compulsory referral of stressed units to the bankruptcy court after the Supreme Court in

Continued on Page 2

## NO BROAD-BASED RALLY Markets 2019: 80% stocks in the red

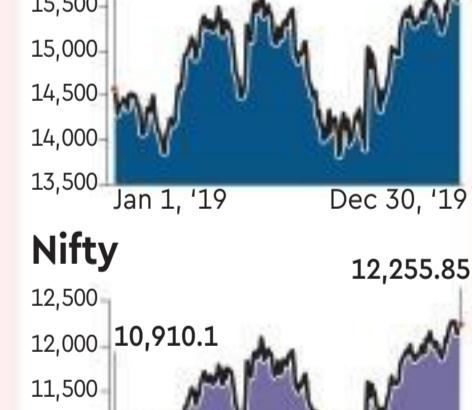
FE BUREAU

Mumbai, December 30

THE BENCHMARKS MAY have ended the year with double-digit returns, but nearly 80% listed companies on the BSE slipped in the red in 2019, as the intense polarisation of the markets continued. The two bench-



Continued on Page 2



Continued on Page 2

Number of firms with a minimum MCap of ₹1,000 cr (Quarter ended)

\*As on December 30

Source: Bloomberg

753 Mar 19 716 Jun 19 687 Sep 19 681 Dec 19

mark indices — Sensex and the Nifty — delivered 14.63% and 12.33% returns, respectively, but this bullishness is not reflected in portfolios as the market's performance has been driven largely by the top 10 stocks. In fact, the mid and small cap indices have ended the year in the red too, as growth and earnings lagged price valuations.

The market's polarisation has been progressively gaining momentum over the last few years, as corporate earnings continued to disappoint. Since 2014, the share of top 10 stocks in the overall market capitalisation of the listed universe has been steadily rising. In 2014, the share of top 10 stocks in the overall market cap was 14.4%, which has now risen to 23.4%.

Neelesh Surana, chief investment officer, Mirae Asset Global Investments, said, "While we have seen rally driven by a few stocks, wherever triggers are there stocks have performed well. Even in 2019 some of the value stocks participated in the rally like telecom and corporate sector banks. This only shows that whenever there are earnings, stocks will get re-rated. Correction in some of the stocks was also justified because of what happened in the system of credit crises and governance issues many of the casualties happened and they will not rebound."

Cooperative Nafed, which had maintained the buffer stock of onion on behalf of the government, will continue to do so next year.

Continued on Page 2

# Economy

TUESDAY, DECEMBER 31, 2019



## LABOUR REFORMS

Santosh Gangwar, labour minister

We hope that 2020 would be an year of labour reforms. The four codes would be a reality in 2020. The codes would safeguard the interest of workers and employers. We have tried to strike a balance between workers' as well employees' rights

### VISION DOCUMENTS

## PM to hold two-day meet from Jan 3

As many as 10 'sectoral groups' comprising secretaries of several departments will give presentations



BANIKINKAR PATTANAYAK  
New Delhi, December 30

### PRIME MINISTER NARENDRA

Modi will chair a critical two-day meeting during January 3-4 to review the five-year vision documents of various ministries and departments, a senior government official told FE.

The meeting comes at a time when growth plunged to an over-six-year low of 4.5% in the September quarter, with

analysts warning that the economy is in the midst of a prolonged phase of slowdown.

As many as 10 'sectoral groups' comprising secretaries of several departments will give presentations before the council of ministers, headed by Modi. Key ministers – including home minister Amit Shah, finance and corporate affairs minister Nirmala Sitharaman, transport and MSME minister

Nitin Gadkari and commerce and industry minister Piyush Goyal – are expected to attend the meeting, among others.

Some of the ideas presented in these vision documents may find mention in the next Budget.

The meeting will focus on ways to boost growth as well as private investments and help India turn into a \$5-trillion economy by 2024, as envisioned by the Prime Minister.

Finance secretary Rajiv Kumar is expected to give a presentation on behalf of the sectoral group on finance and corporate affairs.

A brief review of the measures taken by the government recently to perk up growth, including the corporate tax rate cut, push for credit offtake, recapitalisation of state-run banks, a WTO-compatible scheme to boost exports, and a ₹25,000-crore fund (including contributions by LIC and SBI) committed for housing' is expected. Steps required to ensure 'ease of living' is also likely to feature in the discussions.

The economy is going through a critical phase. Citing growth concerns, Moody's recently trimmed India's sovereign rating outlook to 'negative' from 'stable'. Industrial production shrank in September to an eight-year low, while eight core infrastructure industries witnessed their worst contraction at least since April 2005 in September. Exports declined in five of the first eight months of this fiscal, and banks' non-food credit growth was hovering around a two-year low until recently before slowing further.

The Modi government had first set up the sectoral groups in 2016 on key areas, including finance and corporate affairs, commerce and industry, agriculture and allied sectors, transport and communications, energy and environment, health, sanitation and urban development, education and social development, governance and crisis management. The composition of the groups has changed overtime, as some of the top bureaucrats have since retired.

The economy is going through a critical phase. Citing growth concerns, Moody's recently trimmed India's sovereign rating outlook to 'negative' from 'stable'. Industrial production shrank in September to an eight-year low, while eight core infrastructure industries witnessed their worst contraction at least since April 2005 in September. Exports declined in five of the first eight months of this fiscal, and banks' non-food credit growth was hovering around a two-year low until recently before slowing further.

### Markets 2019: 80% stocks in the red

THE SUSTAINED RALLY in quality stocks has been driven by capital flows, both domestic and global. In 2019, net investments by mutual funds in equities was \$7.6 billion, against \$14 billion invested by foreign portfolio investors. Domestic institutions also invested \$6 billion in equities in 2019. Explaining this trend, UR Bhat, director at Dalton Capital Advisors, said, "As the process of institutionalisation of the market gathers momentum, it is the liquid large cap stocks that get the most attention from institutional investors. What has happened in 2019 is that many large foreign portfolio investors (FPIs), quite a few being new FPIs, have entered only in the top stocks in the Indian markets. Since a few large-cap stocks were becoming the toast of the market, even domestic players started investing in this space which led to the polarisation in the market".

But this race for quality could moderate in the New Year, if some of the other sectors see some recovery. Gopal Agrawal, senior fund manager and head, macro strategy, DSP Mutual Fund, said: "Market rally is a function of earnings momentum and in last 18 months we saw earnings growth skewed towards few sectors and companies, add to this corporate tax benefit accruing immediately to consumer facing businesses. In next 12 months, we expect earnings recovery to be broad-based, which may lead to a broad-based rally as earnings decline in many businesses may come to an end".

However, if recovery in sectors like auto, infrastructure and real estate does not play out then 2020 may not be very different from 2019, with the rally in a select stocks camouflaging the under-performance of the broader markets. In the last few days of the current calendar year, the laggards have started outperforming the benchmarks. Siddhartha Khemka, head – retail research, Motilal Oswal Financial Services, said, "Given reasonable valuations, midcaps and smallcaps have been outperforming large caps for past few weeks. We expect this trend to continue in 2020. Investors are awaiting updates on the signing of a trade deal between the US and China, while keeping an eye on oil price which is currently at a three-month high".

Mirae Surana also believes that despite slowing down of the economy, markets are holding on because of anticipation of earnings growth. "I think worst is over in terms of corporate earnings and we might see this polarisation in equity markets getting blurred going forward," he added.

Onion crisis: Govt plans 1L tonne of buffer stock for 2020

IT WILL SOURCE the rabi (winter) onion crop – which has longer shelf life – between March and July directly from farmers, the official added.

To check rising prices, the government took several measures to boost the domestic availability, including ban on exports, stock limits on traders besides sale of onion at subsidised rates from its buffer stock and imports.

Already, the government has exhausted its buffer stock of onion which was disposed at a subsidised rate in the local market. Now, it is selling imported ones. MMTC, which is importing on behalf of the government, has contracted about 45,000 tonnes of onion from Turkey, Afghanistan and Egypt. The shipments are underway.

After year of multiple stirs, Hong Kong to kick off 2020 with big march

A RALLY IS planned in the central business district, where protesters will gather to remember those who have died or have been injured during the protests.

### From the Front Page

ance Corporation of India, Bank of India, Central Bank of India, Punjab National Bank, Canara Bank, United Bank of India, Syndicate Bank and REC.

Lenders had taken much larger haircuts for other stressed plants resolved outside the NCLT. Tata Power acquired 75% stake in Prayagraj Power Generation Company's 1,980 MW Bara power plant for ₹ 6,000 crore, reflecting a haircut of more than 50%, while Hong Kong-based Agritrade Resources agreed to purchase 100% of the equity in SKS Power's Binjkote power plant for ₹ 2,170 crore, which is 57% lower than the loan outstanding from the unit.

Power minister RK Singh recently said out of the 34 stressed power projects worth ₹ 1.8 lakh crore, 13 projects worth ₹ 59,000 crore have been resolved. Three plants worth ₹ 27,000 crore are in final stages of resolution and another 10 projects worth ₹ 38,000 crore have been admitted in the NCLT. As many as eight projects, valued at ₹ 49,000 crore, have been referred to the NCLT, but not admitted as yet. State-run NTPC is preparing to bid for the 600-MW Jhabua power plant in the NCLT.

As of September 30, financial creditors recovered Rs 1,37,919 crore, or 41.5% of their admitted claims via the NCLT process, since the insolvency law came into being in late 2016, according to the latest data compiled by the Insolvency and Bankruptcy Board of India.

### GST refunds: Govt admits to delay in 'Star exporters' case

STAR EXPORT HOUSE Exporters are certified by the government on the basis of export performance (₹15 crore to ₹5,000 crore FOB in the current and three preceding years). They are extended certain benefits including customs clearance on self-certification basis and exemption from furnishing bank guarantee under certain schemes.

"These (6,421) exporters are being subjected to KYC and verification process before the grant of refund. It may be noted that the verification so far has revealed that 1,241 exporters are not traceable at their given addresses, which include 8 'star exporters'. In addition, adverse verification reports have been received in the case of 399 exporters, which also include 4 'Star exporters', CBIC said.

It is learnt that the verification process is still going on in the case of 160 Star Export Houses and refunds have been blocked for over 100 of them. Sources from the exporter community say that the firms which are facing the problem of delayed refunds include large and established ones, who are unlikely to resort to fraudulent means to get undeserved refunds. The verification system, according to these sources, is slow-moving and militates against natural justice.

The CBIC, however, said that while it is focusing on quick disbursement of pending refunds to exporters, it has to use data analytics to identify "risky" exporter entities that take input tax credit fraudulently and monetise it by paying IGST and taking refund thereof or taking refund of the accumulated ITC. It further said that the exporters have already been paid IGST refund of over ₹1.12 lakh crore and over 83,500 exporters have been benefited by these refunds.

India's imports rose 9% year-on-year to \$507.5 billion in FY19, although in the current fiscal, the imports have contracted 8.9% in the first eight months, mirroring demand compression in the economy.

First resolution outside NCLT: Foreign funds rescue debt-hit Rattan India

APART FROM PFC, other lenders to the Amravati plant were State Bank of India, Axis Bank, UCO Bank, Life Insur-

For Axis Asset Management Company Limited  
(CIN - U65991MH2009PLC189558)  
(Investment Manager to Axis Mutual Fund)

Sd/-  
Chandresh Kumar Nigam  
Managing Director & Chief Executive Officer

**AXIS MUTUAL FUND**

Axis House, First Floor, C2, Wadia International Centre, Pandurang Budkar Marg, Worli, Mumbai - 400 025, India.  
TEL : (022) 4325-5161, FAX : (022) 4325-5199, EMAIL : customerservice@axismf.com, WEBSITE : www.axismf.com,  
EASYCALL : 1800 221 322 ADDITIONAL CONTACT NUMBER : 8108622211

**IN THE COURT OF THE  
ADDITIONAL FAMILY JUDGE OF  
COIMBATORE**  
**H.M.O.P. NO. 540 / 2016**  
Vinita Saraoji, W/o. Deepak Saraoji  
7/12/13, Sri Krishna Apts,  
4th Floor, Bharathi Park, 6th Cross  
Saibaba Colony, Coimbatore-641011  
Petitioner  
- vs -  
Deepak Saraoji, S/o. D.N. Saraoji,  
Express Avenue Mall,  
49 and 50L, Whites Road, Chennai-600014.  
Respondent

**PUBLIC NOTICE**

This is to inform that the petitioner had filed a divorce application which is pending before the Court. The case stands posted on 07.01.2020 for the appearance of the respondent either in person or through his counsel before the Court by 10.30 A.M. to file a counter in the application filed by the petitioner seeking to restore the above H.M.O.P. It is informed that in case of non-appearance, the case would be against the respondent.

Mrs. S. SUMATHY B.A., B.Sc., Advocate, Coimbatore, Tamilnadu,  
Cell No.: 98433 66800

**IN THE COURT OF THE  
ADDITIONAL DISTRICT JUDGE  
OF COIMBATORE**  
**I.A. Nos. 1 & 2 OF 2019**  
**I.A. No. 807 OF 2016**  
**O.S. No. 1 OF 2016**  
1) S. Senthil Krishnan, 2) S. Ayappan and  
3) S. Venkatesan . . . Petitioners / Plaintiffs  
- vs -  
K. Meenakshi, D/o. Late, K.K. Sundaram,  
House No. 11, T.C. No. 39/1763,  
Yamuna Nagar 1st Street, Manakad,  
Trivandrum - 695 009 . . . Respondent

**NOTICE**

The above named petitioners have filed the above application in I.A. No. 1 of 2019 to amend final decree application in I.A. No. 807 of 2016 and application in I.A. No. 2 of 2019 for appointment of guardian to the mentally ill 4th respondent K. Padmabhan and both the applications stand posted to **31.01.2020** for your appearance. You are hereby directed to appear in person or through advocate on 31.01.2020 at 10.30AM before the above court failing which the above applications will be decided in your absence.

N.G. AMIRTHARAJ B.Sc., B.L., Advocate, Coimbatore, Tamilnadu,  
Cell No.: 98433 66800

**CG-VAK SOFTWARE & EXPORTS LTD.**

CIN: L26942TG1981PLC002887  
Regd. Office : 171, Mettupalayam Road, Coimbatore - 641043. Email : harcharan@cgvakindia.com

**LOSS OF SHARE CERTIFICATES**

Notice is being given that following share certificates of the Company are reported lost/misplaced and are not traceable by the shareholder(s) / claimant(s) concerned.

**CERTIFICATE NUMBER (S)** **DISTINCTIVE NUMBER FROM TO** **NUMBER OF SHARES NAME OF THE SHAREHOLDER(S)**  
36800-36808 4117901 4118800 900 VIJAYAKUMAR. E

If no claim is received within 15 days the company will issue duplicate share certificate in lieu thereof.  
Coimbatore For CG-VAK Software & Exports Ltd.,  
27.12.2019 Harcharan. J, Company Secretary

**MAGNA ELECTRO CASTINGS LIMITED**

CIN : L31103T21990PLC002836 Regd. Office : 43, (Old No. 62), Balasundaram Road, Coimbatore - 641 018. E-mail : sangeetha@magnaelectrocast.com

**LOSS OF SHARE CERTIFICATES**

Notice is being given that following certificate(s) of the Company are reported lost/misplaced and are not traceable by the share holders/buyers concerned

**CERTIFICATE NUMBER (S)** **DISTINCTIVE NUMBER FROM TO** **NUMBER OF SHARES NAME OF THE SHAREHOLDER(S)**  
20378-20689 2037701 2068900 31200 N RANGASWAMI BHARATHI RANGASWAMI

If no claim is received within 15 days the company will issue duplicate share certificate in lieu thereof.  
Coimbatore For Magna Electro Castings Ltd.,  
27.12.2019 C. Sangeetha, Company Secretary

मोटिल नेहरू नाश्वर प्रायोगिक संस्थान इलाहाबाद  
Motilal Nehru National Institute of Technology Allahabad  
प्रयागराज-211004 (भारत) / Prayagraj-211004 (India)

**NOTICE INVITING TENDER**

Director, MNNIT Allahabad, invites online bid from eligible & interested bidders for Providing Human Resource for miscellaneous works such as office, Lab support, gardening & cleaning works except Security on outsourcing basis.

For further details, please visit: [www.mnnit.ac.in](http://www.mnnit.ac.in) and [www.eprocure.gov.in](http://www.eprocure.gov.in)

Last date of ONLINE bid submission is- 21.01.2020 at 1530 Hrs.

All corrigendum, addendum, extension etc., (if any), shall be published on the above mentioned websites only.

**DIRECTOR**

**POOMPUHAR SHIPPING CORPORATION LIMITED**  
(A Government of Tamilnadu Enterprise)  
692, (Old No. 473), Anna Salai, IV Floor, Nandanam, Chennai - 600 035.

Ph: 2433 0505, 2433 0807; Fax: 2434 4593, 2433 5706

E-mail : pscship@gmail.com / pscship@dataone.in

**GLOBAL TENDER TENDER NO.H/OP/LTPG/151/006/19-20**

NOTICE INVITING TENDER FOR TIME CHARTERING OF ONE SELF TRIMMING PANAMAX GEARLESS/GEARED (OFFERED AS GEARLESS) BULK CARRIER OF 70000-78000 DWT

Sealed tenders are invited from the owners /disponent owners of Indian / Foreign flag vessel or through their authorized brokers for time chartering of one self trimming panamax gearless / geared (offered as gearless) bulk carrier with a minimum loading rate of 3000 MTs per hour for a period of 6 months + 3 months +/- 10 days option with the lay days from 25.01.2020 to 10.02.2020 for coastal transportation of thermal coal in East Coast of India (Paridip / Dharmra / and Kakinada Ports to Ennore), for NTECL's Vallur Thermal Power Station, North Chennai.

**ONE SELF TRIMMING PANAMAX GEARLESS / GEARED (OFFERED AS GEARLESS) WITH THE LAY DAYS FROM 25.01.2020 TO 10.02.2020.**

TENDER NO. H/OP/LTPG/151/006/19-20

Period - 6 months + 3 months +/- 10 days option

Tender box to be closed at - on 21.01.2020 at 15:00 hours

Tender box to be opened at - on 21.01.2020 at 15:30 hours

Cost of tender document - Rs.5,000/- each for Indian flag vessel

- USD 100/- each for Foreign flag vessel

EMD - Rs.10,00,000/- for Indian flag vessel

- USD 17,000/- for Foreign flag vessel

Tender document is available in our website [www.tamilship.com/](http://www.tamilship.com/) from 02.01.2020 & the same may be downloaded free of cost. For more details visit our website [www.tamilship.com/](http://www.tamilship.com/) / [www.tntenders.gov.in](http://www.tntenders.gov.in)

DIPR/4722/Tender/2019 Chairman & Managing Director

**POOMPUHAR SHIPPING CORPORATION LIMITED**  
692, Anna Salai, IV Floor, Nandanam, Chennai - 600 035, India

Telephone No: 044-24330505 / 807 Fax: 91-44-24344593,

E-mail : pscship@gmail.com / pscship@dataone.in

**GLOBAL TENDER**

NOTICE INVITING TENDER FOR SPOT TIME CHARTERING OF ONE SELF-TRIMMING SUPRAMAX GEARLESS VESSEL WITH DEAD WEIGHT CAPACITY OF ABOUT 45000 TO 59000 DWT.

Sealed tenders are invited from the owners / disponent owners of Indian / Foreign flag vessels or through their authorized brokers for Spot time chartering of one Self-trimming supramax gearless vessel for coastal transportation of thermal coal, on account of TANGEDCO are as follows:

**One Self Trimming Supramax gearless vessel with the lay days from 28.01.2020 to 10.02.2020**

**TENDER NO.H/OP/SPSGER/116/001/19-20 (Spot Time Charter)**

Period : 3 months + 3 months +/- 10 days option.

Last date for issue of Tender book - on 20.01.2020 upto 12:00 hours

- on 20.01.2020 at 15:00 hours

- on 20.01.2020 at 15:30 hours

EMD - Rs.10 Lakhs - For Indian flag vessels

- USD 17,000 - For Foreign flag vessels

Cost of tender document - Rs.5,000/- each (Indian Flag)

- USD 100 each (Foreign Flag)

Separate Tender document for spot time chartering are available in our website from 02.01.2020 & the same may be downloaded from our website: [www.tamilship.com/](http://www.tamilship.com/) / [www.tntenders.gov.in](http://www.tntenders.gov.in) at free of cost.

For more details visit our website [www.tamilship.com/](http://www.tamilship.com/) / [www.tntenders.gov.in](http://www.tntenders.gov.in)

Chairman & Managing Director

DIPR/4721/TENDER/2019

**"IMPORTANT"**

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**VISAKA INDUSTRIES LIMITED**  
Regd. Office : Sy No 315, Yelumala Village, R.C.Puram Mandal, Sangareddy Dist - 502300 (T.S)  
Corp. Office : Visaka Towers, 1-8-303993, S.P.Road, Secunderabad - 500 003. CIN: L52520TG1981PLC003072

**NOTICE**

NOTICE is hereby given that some of the shareholders have reported that they have misplaced/lost their share certificates issued by the Company as per details given below. The Company has received requests to issue duplicate share certificates in lieu of the original share certificates purported to have been misplaced/lost and not traceable.

Name of Shareholder	No. of Shares	Share Certificate Nos.	Distinctive Nos.	L.F. No.
SUBHADRA S KOTHARI	100	25107 to 25206	1702601 to 1702700	0005415
	50	74771	4185801 to 4185850	0005415
SANGEETA BALASUBRAMANIAM	150	108038 to 108040	5615642 to 5615791	0021337
NAVIN VAYLA	100	26531 to 26532	1773801 to 1773900	0006127
	50	75483	4221401 to 4221450	0006127
NEELA KAMLAKAR	50	25525	1723501 to 1723550	0005624
	50	74980	4196251 to 4196300	0005624
GOKHALE AMIT	100	25563 to 25564	1725401 to 1725500	0005643
	50	74999	4197201 to 4197250	0005643

The Company propose to issue fresh certificates, provided objections if any are not received within two weeks of this notice from any aggrieved person.

For VISAKA INDUSTRIES LIMITED

Place: Secunderabad Date : 30-12-2019

Vice President (Corp) & Company Secretary

**SAGAR CEMENTS LTD.**  
CIN: L26942TG1981PLC002887

Regd. Office: Plot No.111, Road No.10,  
Jubilee Hills, Hyderabad-500 033

Notice is hereby given that the under mentioned Share Certificates issued by Sagar Cements Limited are reported to have been lost/misplaced by the Registered Holders, who have now applied to the Company for issue of Duplicate Share Certificates in lieu of these certificates.

Name of the Shareholder	Certificate Nos.	Distinctive Nos.	No. of Shares
PREM NARAYAN BHUTRA	2520	2521	742751 742850
RAMNIKKAL M VACHHANI	72006	72006	6508401 6508500
GOPAL KEDIA	79045	79045	7212400 7212400
USHA DEVI	78634	78634	7171201 7171300
JAI PRAKASH GUPTA	4897	4897	1444900 1444900

Persons who have any claims in respect of the above said share certificates should lodge their claims with the company within 15 days of the publication of this notice lest the company will proceed to issue duplicate share certificates in lieu of the above mentioned share certificates to the registered holders.

FOR SAGAR CEMENTS LIMITED

Sd/-  
Company Secretary

Place: Hyderabad Date : 30-12-2019

**IndusInd Bank Ltd.**

1-10-72, 3rd floor, Ashoka Janardhana Chambers, Begumpet, Hyderabad - 500016. Ph: 040-40916229

**PUBLIC NOTICE FOR AUCTION SALE**

## FINANCIAL EXPRESS

**RP- Sanjiv Goenka Group**  
Growing Legacies

**FIRSTSOURCE SOLUTIONS LIMITED**

CIN: L64202MH2001PLC134147  
Registered office: 5<sup>th</sup> Floor, Paradigm 'B' wing, Mindspace, Link Road, Malad (West), Mumbai - 400 064, India Tel: +91 22 6666 0888, Fax: +91 22 6666 0887

Web: [www.firstsource.com](http://www.firstsource.com) Email: complianceofficer@firstsource.com

**NOTICE**

Notice is hereby given that pursuant to Regulation 47 of SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, a meeting of the Board of Directors of the Company will be held on Tuesday, 4<sup>th</sup> February 2020 to consider and approve, inter-alia, the Audited Standalone and Consolidated Financial Results for the Quarter ended 31<sup>st</sup> December 2019.

The Notice is also available on the website of the Company i.e. [www.firstsource.com](http://www.firstsource.com) and on the websites of BSE Limited (<http://www.bseindia.com>) and NSE (<http://www.nseindia.com>).

By order of the Board of Directors

Sd/-

Pooja Nambari  
Company Secretary & Compliance Officer

Place : Mumbai

Date : 30<sup>th</sup> December 2019

**Invitation for submission of a Scheme under Section 230 of Companies Act, 2013  
KSS Petron Private Limited (In Liquidation)**

Registered Office: Swastik Chambers, 6th Floor, Sion Trombay Road, Chembur Mumbai-400071, Maharashtra; CIN: U45400MH2007TC234297

Take notice for invitation of a Scheme of Compromise and Arrangement under Section 230 of the Companies Act, 2013 from Members or any class of them/ Creditors or any class of them, of KSS Petron Private Limited (Corporate Debtor/ Company).

Interested Members/Creditors of the Company who are eligible under the provisions of the Companies Act, 2013 and the Insolvency and Bankruptcy Code, 2016 may submit their Scheme for the revival of the Company to the undersigned by email or in a sealed envelope at any of the email id / office address mentioned below. Any Query on the same may be directed to the undersigned. The Scheme should be submitted latest by 30.01.2020.

Sd/-

CS Vineet K Chaudhary  
(Liquidator)

In the matter of KSS Petron Private Limited

Registration No.: IBBI/PA-002/IP-N00103/2017-2018/10246

liquidatorspetron@vkcinIndia.com (process specific)

ip.vineetchaudhary@gmail.com (registered with IBBI)

Telephone Number: 011-49121644-45

Address of the Liquidator registered with IBBI:

D-38, LGF (L.S), South Extension Part-II, New Delhi-110049

Date: 30.12.2019

Place: New Delhi

**BAJAJ HOLDINGS & INVESTMENT LIMITED**

CIN: L65993PN1945PLC004656

Regd Office: Bajaj Auto Limited Complex, Mumbai-Pune Road, Akurdi, Pune 411 035. Tel: (020) 66107150 | Fax: (020) 27407380

Website: [www.bhbl.in](http://www.bhbl.in) | Email ID: investors@bhbl.in

**PUBLIC NOTICE**

Pursuant to Regulation 47 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and other applicable provisions, NOTICE IS HEREBY GIVEN that a meeting of the Board of Directors will be held on **Thursday, 30 January 2020** in Pune to consider, inter alia, the unaudited financial results for the quarter and nine months ending 31 December 2019.

After the conclusion of the meeting, the outcome thereof will be available on the website of the Company as also on the website of BSE Limited and National Stock Exchange of India Limited viz. [www.bseindia.com](http://www.bseindia.com) and [www.nseindia.com](http://www.nseindia.com) respectively.

For Bajaj Holdings & Investment Limited,

Place: Pune Siram Subramanian  
Date: 30 December 2019 Company Secretary

**INDUSTRIAL & PRUDENTIAL INVESTMENT CO. LTD.**

CIN: L65990WB1913PLC218486

Registered Office: Paharpur House, 8/1B Diamond Harbour Road, Kolkata 700027

Tel. No. +91 33 4413000; Email: contact@industrialprudential.com, Website: [www.industrialprudential.com](http://www.industrialprudential.com)

**NOTICE**

**ANNOUNCEMENT OF POSTAL BALLOT RESULT**

Notice is hereby given that pursuant to the provisions of section 110 of the Companies Act, 2013 read with Rule 22 of the Companies (Management and Administration) Rules 2014 and Regulation 44 of SEBI (Listing Obligations & Disclosure Requirements) Regulations 2015, the Company had conducted voting through Postal Ballot for passing the following resolution.

Based on the Scrutinizer's Report dated 27<sup>th</sup> December, 2019, the result of Postal Ballot is as under:

Particulars of the resolutions	Total no. of votes polled	No. of shares and % of total votes cast in favour	No. of shares and % of total votes cast in against	
	No. of shares	% of votes	No. of shares	% of votes
Re-approval of the Scheme of Amalgamation of New Holding and Trading Company Limited, the Company's wholly owned subsidiary ('WOS') originally approved at the 102nd Annual General Meeting held on the 3rd August, 2018, subject to various statutory approvals	11,42,433	11,42,433 100.00	0	0.00

The above resolution has been passed with requisite majority.

For Industrial and Prudential Investment Co. Ltd.

Sd/-  
Ayan Datta  
Company Secretary

Date: 27/12/2019

Place: Kolkata

CIN: L35912MH1975PLC018376

**MAHARASHTRA SCOOTERS LIMITED**

Regd. Office: C/o. Bajaj Auto Ltd., Mumbai-Pune Road

Akurdi, Pune - 411035

Website: [www.mahascooters.com](http://www.mahascooters.com)

E-mail: investors\_msl@bajajauto.co.in

Phone: 020-66106564

**PUBLIC NOTICE OF BOARD MEETING**

Pursuant to Regulation 47 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, NOTICE IS HEREBY GIVEN that a meeting of the Board of Directors of the Company will be held on **Tuesday, 28 January 2020** at the Registered Office of the Company, to consider, inter-alia, the unaudited financial results for the quarter and nine month ending on 31 December 2019.

After conclusion of the meeting, the outcome thereof would be made available on the website of the company, viz., [www.mahascooters.com](http://www.mahascooters.com) as also on the website of BSE Limited and National Stock Exchange of India Ltd. viz., [www.bseindia.com](http://www.bseindia.com) and [www.nseindia.com](http://www.nseindia.com) respectively.

For Maharashtra Scooters Limited

Place: Pune 411035 N.S. Kulkarni  
Date: 31 December 2019 Company Secretary

**BAJAJ AUTO LIMITED**

CIN: L65993PN2007PLC130076

Regd Office: Bajaj Auto Limited Complex Mumbai-Pune Road, Akurdi, Pune 411 035

Tel:(020) 66106503 Fax: (020) 27407380

Website: [www.bajajauto.com](http://www.bajajauto.com) Email ID: investors@bajajauto.co.in

**PUBLIC NOTICE**

Pursuant to Regulation 47 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and other applicable provisions, NOTICE IS HEREBY GIVEN that a meeting of the Board of Directors will be held on **Thursday, 30 January 2020** in Pune to consider, inter alia, the unaudited financial results for the quarter and nine months ending 31 December 2019.

After the conclusion of the meeting, the outcome thereof will be available on the website of the Company as also on the website of BSE Limited and National Stock Exchange of India Limited viz. [www.bseindia.com](http://www.bseindia.com) and [www.nseindia.com](http://www.nseindia.com) respectively.

For Bajaj Auto Limited,

Pune Dated: 30 December 2019 Dr. J Sridhar  
Company Secretary

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WORLD'S FAVOURITE INDIAN

**NEW DELHI TELEVISION LIMITED**

CIN: L92111DL1988PLC033099

Regd. Off.: B 50A, 2<sup>nd</sup> Floor, Archana Complex, Greater Kailash - I, New Delhi-110048

Phone: (91-11) 4157 7777, 2644 6666 | Fax: 49862990

E-mail: corporate@ndtv.com | Website: [www.ndtv.com](http://www.ndtv.com)

**NOTICE**

Notice is hereby given pursuant to the provisions of Regulation 29 and 47 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, that a meeting of the Board of Directors of New Delhi Television Limited will be held on Monday, February 10, 2020, inter-alia to consider and approve un-audited financial results (standalone & consolidated) of the Company for the quarter and nine months ended December 31, 2019.

Accordingly, the trading window for dealing in the shares of the Company will remain closed from **December 31, 2019 up to February 12, 2020** (both days inclusive), i.e. 48 hours after the Board Meeting to be held on February 10, 2020.

Information in this regard is also available on the website of the Company i.e. [www.ndtv.com](http://www.ndtv.com) and on the website of stock exchanges i.e. [www.bseindia.com](http://www.bseindia.com) and [www.nseindia.com](http://www.nseindia.com).

For New Delhi Television Limited

Place : New Delhi Shiv Ram Singh  
Date : December 30, 2019 Company Secretary & Compliance Officer

**RAMCO INDUSTRIES LIMITED**

Reg. Office : 47, P.S.K. Nagar, Rajapalayam 626108, (Tamil Nadu)

CIN L26943TN1965PLC005297

Website : [www.ramcoindltd.com](http://www.ramcoindltd.com) email ID: ril@ril.co.in

**NOTICE**

Pursuant to Regulation 47(1)(a) of "SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, Notice is hereby given that a Meeting of the Board of Directors of the Company will be held on Wednesday the 29th January, 2020 to consider inter alia the unaudited Standalone and Consolidated Financial Results of the Company for the Quarter and nine months ending 31st December, 2019.

This Notice is also available on the Company's website at [www.ramcoindltd.com](http://www.ramcoindltd.com) and on the website of the Stock Exchanges where the shares of the Company are listed at [www.bseindia.com](http://www.bseindia.com) and [www.nseindia.com](http://www.nseindia.com).

For RAMCO INDUSTRIES LIMITED

S. BALAMURUGASUNDARAM

COMPANY SECRETARY & LEGAL HEAD

**FORM G - INVITATION FOR EXPRESSION OF INTEREST**

*[Under regulation 364 (1) of the Insolvency and Bankruptcy (Insolvency Resolution Process for Corporate Persons) Regulations, 2016]*

**RELEVANT PARTICULARS**

1 Name of the corporate debtor	Athena Chhattisgarh Power Limited
2 Date of incorporation of corporate debtor	14 February 2007
3 Authority under which Corporate Debtor is incorporated/registered	Registrar of Companies, Hyderabad
4 Corporate Identity No. of Corporate Debtor	U31908AP2007PLC05993
5 Address of the registered office and principal office (if any) of corporate debtor	7-1-24/1/R, G-1, B-Block, Roxana Towers Greenlands, Begumpet Hyderabad TEL 500016 IN
6 Insolvency commencement date of the corporate debtor	15 May 2019 (Copy of the order received on 24 May 2019)
7 Date of invitation of expression of interest	31 December 2019 (previous dates 29 August 2019 and 29 July 2019)
8 Eligibility for resolution applicants under section 25(2)(y)(i) of the Code is available at:	The eligibility criteria for prospective resolution applicants can be accessed from <a href="https://ibbi.in/cinc_assignments.html">https://ibbi.in/cinc_assignments.html</a> or can be sought by email to athenachp@ibbi.gov.in
9 Norms of ineligibility applicable under section 29A are available at:	Available at the website of IBBI ( <a href="https://ibbi.gov.in/legal-framework">https://ibbi.gov.in/legal-framework</a> ) or may be requested by email to athenachp@ibbi.gov.in
10 Last date for receipt of expression of interest	07 January 2020 (previous dates 08 September 2019 and 13 August 2019). The prospective resolution applicants who have previously submitted

# Companies

TUESDAY, DECEMBER 31, 2019

## Quick View



### GoMechanic raises ₹105 cr in latest round of funding

START-UP TECHNOLOGY-ENABLED CAR service provider GoMechanic on Monday said it has raised ₹105 crore in Series B funding in a round led by Chiratae Ventures and Sequoia Capital. Orios Venture Partners was the other investor which participated in the 3rd round of institutional funding. GoMechanic said. The investment will be used to support expansion into 10 more cities by the end of 2020 in its EV thrust, brand promotion and in streamlining spare parts procurement, it added. Commenting on the fund raised, GoMechanic Co-Founder Kushal Karwa said, "The money raised will allow us to continue our aggressive geographical expansion besides investment in innovation to keep us ahead of the curve."

### Dr Reddy's launches hypotensive injection in US

DRUG FIRM DR REDDY'S Laboratories on Monday said it had launched in the US sodium nitroprusside injection used for immediate reduction of blood pressure in hypertensive crises. The firm has launched generic sodium nitroprusside injection, 50 mg/2 ml (25 mg/ml) single-dose vial after getting approval from the US Food and Drug Administration (US FDA), Dr Reddy's Labs said in a filing to the BSE. The product is a generic version of Hospira Inc's Nitropress injection, 50 mg/2 ml, it added.

### Fortis appoints Farid Bin Mohamed Sani as director

FORTIS HEALTHCARE ON Monday said its board has approved the appointment of Farid Bin Mohamed Sani as an additional director of the company with immediate effect. The board has approved his appointment as a non-executive and non-independent additional director, Fortis Healthcare said in a filing to BSE. "He (Farid) will hold the office up to the next annual general meeting and will be regularised subject to the approval of the shareholders," it added.

### DGCA launches phase 1 of e-Governance project

AVIATION REGULATOR DGCA on Monday launched phase-1 services of the e-Governance (eGCA) project under which automated commercial pilot licences (CPLs) will be issued. According to a release, rolling out commercial pilot licences in automated form would help in expediting the process of issuing these licences and would do away with manual handling and processing of applications. "With this roll out, almost seven hundred aspirant pilots would be benefited every year," it added.

### Chandrasekaran says Tata Group stronger, more resilient

TATA SONS CHAIRMAN N Chandrasekaran on Monday said uncertainties will persist in the new year but exuded confidence that the diversified conglomerate is better placed to take on challenges. He said the salt-to-software & 110-billion group is "stronger, more resilient and future ready" now and is moving "decisively" on financial fitness and operational efficiencies. The comments from the group chairman, whose appointment was recently termed as illegal by the NCLAT on a petition by his predecessor Cyrus Mistry, comes at a time when growth has slowed to a six-year low domestically and there are clouds of uncertainties globally as well. In an email to employees, Chandrasekaran said there is a steady improvement at the group level performance but also pointed out that there is more work to be done in case of some companies, which are facing headwinds due to the economic conditions. "Macro uncertainties will persist in 2020, but they will also be accompanied by new opportunities across different businesses and markets."

—PTI



### SHIFTING GEARS

Rakesh Sharma, executive director, Bajaj Auto

For instance, in the 100cc bikes, we have given an upgrade of 110cc. Plus a lot of features like digital consoles, superior suspension, DRLs (daytime running lamps) or better colour and graphic options are being explored which are not usually there in this segment

### AGGRESSIVE PLAN

## Bajaj banks on marketing, features to rev up entry level

PRIYITH RAJ  
New Delhi, December 30

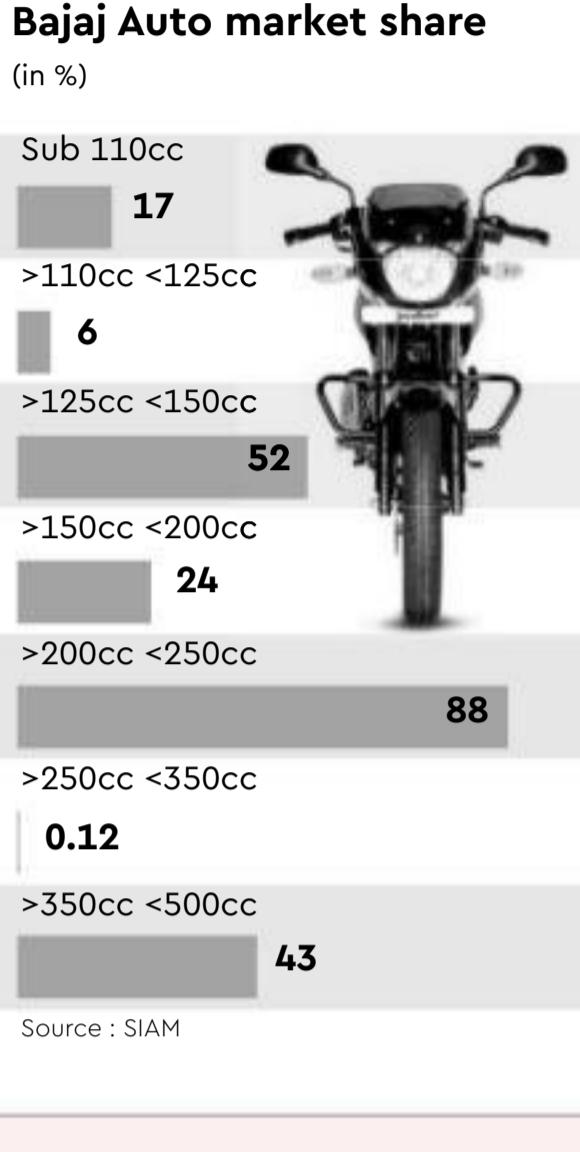
**TO GET A BIGGER** chunk of the market pie, Bajaj Auto has carved out a strategy to become more visible in the commuter and executive bikes segment, which includes more product launches and upgrades in the next two to three years and adoption of an aggressive marketing plan.

The Pune-based two-wheeler manufacturer has around 17% market share in the sub-110cc bikes, a segment which has been for long heavily dominated by market leader Hero MotoCorp with a market share of 70%.

In the executive segment (more than 110cc and less than 125cc), Bajaj's presence is even less with a 7% market share. While Hero MotoCorp commands a 51% market share in the executive segment, Honda Motorcycle & Scooter India (HMSI) holds 39%.

Rakesh Sharma, executive director at Bajaj Auto, said the strategy was centered around offering more features at similar prices as that of the competitors. "For instance, in the 100cc bikes, we have given an upgrade of 110cc. Plus a lot of features like digital consoles, superior suspension, DRLs (daytime running lamps) or better colour and graphic options are being explored which are not usually there in this segment," Sharma told FE.

Sharma said better marketing and advertisements for the new products and upgrades would help attract consumers. "Of course we have to back that up with



better communication and convey the message clearly to the customers," he added. Bikes like CT110, Platina and Discover are likely to come with upgraded design and aesthetics.

Analysts believe Bajaj Auto will continue to focus on product programmes, customer experience and branding. "In FY20, besides continuing this strategy, company will also launch new products

in executive segment," analysts at Axis Capital said.

Bajaj Auto has had a good run as far as the mid and premium bikes are concerned. In the 200cc to 250cc space, the company commands a healthy 88% market share with products like Pulsar, Avenger and Ninja. Bikes like KTM and Dominar have helped the company hold a 43% market share in the 350-500cc category.

However, the entry level and under 125cc segment have been the loose ends, along with 250-350cc space, which is dominated by Royal Enfield with more than 95% market share.

In the near term, Bajaj wants to only focus on the former and does not want to experiment with the space where Royal Enfield has a lion's share. In the 125-150cc segment too, Bajaj Auto has a 52% market share with products like Discover and Pulsar but the company feels there is a need to further gain a stronghold in the segment, which could see all product launches.

Most of the new products are likely to start hitting roads from the second half of FY21 as the management believes demand won't improve in the near term on account of BS-VI norms from April 2020 which will see rise in prices. "After the festive season there is a natural slowdown in the sector for some time. Also, when the prices increase it affects demand. Till the time the customer digests the whole thing and accepts the new normal, it's anybody's guess if it takes six months or one year," Sharma said.

When asked about the regular disbursement of salaries, he said it would take 3-4 months and more clarity would come after January 31 when the employees who have opted for the voluntary retirement scheme (VRS) complete their last day in office. After January 31, around 70,000 employees will be left in the organisation as 78,569 have opted for the scheme offered by the government.

Purwar had said that post-January 31, things would get streamlined and BSNL would have savings of around ₹600 crore per month during February and March, which means around ₹1,300-crore savings for this fiscal from just salaries.

BSNL would also raise ₹1,500 crore from the markets, the details of which would be

### MILES TO GO

## BSNL clears ₹1,700-cr dues to vendors; pays Nov salaries

FE BUREAU  
New Delhi, December 30

**STATE-RUN BSNL** on Monday said that of the total ₹10,000 crore it owes to its various vendors and contractors, the company has been able to clear dues of around ₹1,700 crore. The company has also been able to pay its employees' salaries for the month of November.

"We have released ₹1,700 crore to our vendors and contractors for various dues through loans and internal accruals. Our overall outstanding is around ₹10,000 crore



We have released ₹1,700 crore to our vendors and contractors for various dues through loans and internal accruals. Our overall outstanding is around ₹10,000 crore

— PK PURWAR, CHAIRMAN & MANAGING DIRECTOR, BSNL

finalised soon, Purwar said.

In October, the government had approved a ₹70,000-crore revival package for BSNL and MTNL which includes merging the two loss-making firms, monetising their assets and giving VRS to employees so that the combined entity turns profitable in two years.

Over the past few weeks both the companies launched their VRS plans and thousands of employees of BSNL and MTNL have opted for voluntary retirement, which is expected to save about ₹8,800 crore annually in salary bills for the debt-laden telecom companies.

### AVIATION SECTOR

## Without buyer, AI might be forced to shut down in six months: Official

PRESS TRUST OF INDIA  
Mumbai, December 30

**STRUGGLING AIR INDIA** might be forced to shut down by June next year unless it finds a buyer as "piecemeal" arrangements cannot be sustained for long, according to a senior airline official.

Amid continuing uncertainty over the fate of the national carrier, the official said there was also need for funds to restart operations of 12 grounded narrow-body planes.

The airline has a debt burden of around ₹60,000 crore and the government is still working on the modalities for the disinvestment.

Sounding alarm bells, the official said Air India might well go Jet Airways way if a prospective buyer does not come on board by June next year. With government leaving the debt-ridden airline to fend for itself by refusing to inject funds any more amid its privatisation plans, the airline is "somehow" keeping it afloat with piecemeal arrangements, which are unlikely to sustain for long, the official said. According to the government, it has infused funds to the tune of ₹30,520.21 crore in the flag carrier from FY12 till December this year.

Under the turnaround plan approved by the United Progressive Alliance (UPA) regime in 2012, the airline was to get financial assistance of ₹30,000 crore over a 10-year period.

"We had sought ₹2,400-crore sovereign guarantee to mop up funds for meeting



operational requirement. But the government has provided guarantee only for ₹500 crore. We are somehow managing the operations at present and at best we can sustain this situation till June. If a buyer does not come by that time, we will have to shut down," said the official on condition of anonymity.

After more than 25 years of flying, full service carrier Jet Airways shuttered operations in April due to cash crunch.

In 2018-19, Air India's net loss is provisionally estimated to be ₹8,556.35 crore.

Besides, it has a total debt of ₹60,000 crore,

half of which has already taken out of the books and parked in the special purpose vehicle, Air India Asset Holding Ltd. Air India spokesperson was not available for comments.

The Air India Specific Alternative Mechanism (AISAM) has approved re-initiation of process for the government's 100% stake sale in Air India along with Air India Express and the carrier's stake in joint venture AISATS. The government is likely to issue Expression of Interest for the stake sale in the fourth quarter of the fiscal.

Aviation minister hands over first DGCA-issued licence to ATC personnel

CIVIL AVIATION MINISTER Hardeep Singh Puri on Monday handed over the first licence issued by the aviation regulator DGCA to Air Traffic Control (ATC) personnel in the country.

Till date, the licence to ATC personnel was being given by the Airports Authority of India (AAI) itself.

After an audit of Indian aviation sector was conducted by safety branch of the International Civil Aviation Organisation (ICAO) in November 2017, it had recommended that the DGCA should maintain oversight over the functions of ATC and its personnel, who work for AAI.

Therefore, the ministry of civil aviation had directed the Director General of Civil Aviation (DGCA) to start issuing licences and rating to ATC personnel of AAI.

Till December 27 this year, total 2,264 ATC personnel across the country got their licences issued by the DGCA, according to an AAI press release.

In a symbolic ceremony on Monday evening, Civil Aviation Minister Puri handed over licences to two ATC personnel - Malkeet Singh and Payal Yadav - in the presence of DGCA chief Arun Kumar, Civil Aviation Secretary Pradeep Singh Kharola and other senior officials.

Malkeet Singh is the first ATC personnel to get a DGCA-issued licence.

Around 2,400 ATC personnel had applied for licences since the DGCA had started the process after 2017 ICAO recommendation.

—PTI

## Rural India will fuel India's e-commerce play: Experts

ASMITA DEY  
New Delhi, December 30

**AIDED BY PROLIFERATION** of cheap smartphones and a burgeoning young population which is increasingly taking to convenience, the domestic e-commerce sector is sure making headway — from \$16-17 billion in 2014, the market has currently grown close to \$30 billion, according to analyst estimates.

However, it is nowhere near \$100 billion as predicted by analysts five years ago. A 2016 KPMG report had estimated the e-commerce industry to touch \$103 billion by 2020. To give perspective — e-tail comprises lion's share of the total e-commerce sector but a mere 3%

### REARVIEW

Indians shop online, according to a RedSeer Consulting report released last year. Flipkart and Amazon that jointly hold close to 80% of the e-tail segment posted accumulated losses (the firms' marketplace entities) of over ₹7,300 crore in the year to March 2019. Grofers which leads the online grocery space along with BigBasket reported losses of ₹448 crore in FY19 on revenues of a mere ₹70.14 crore.

In the fintech space, Paytm's losses ballooned to nearly ₹4,000 crore in FY19 compared to losses of close to ₹1,500 crore

in the year-ago period. SoftBank-backed Oyo's valuation report revealed that its losses increased to ₹2,384.69 crore last financial year, against ₹360.43 crore in FY18. Cumulative losses of the companies (including BigBasket's retail unit) stood at ₹14,450.4 crore in FY19.

In October, ShopClues announced its merger with Singapore-based e-commerce platform Qoo10. Founded in July 2011, the company had managed to raise only ₹255.9 million in funding. Nonetheless, investors do not mind pouring cash in a market, vast swathes of which remain untapped. The government's move to withdraw high-currency notes in 2016 set the pitch for digital boom in the e-commerce sector but a mere 3%

private equity/venture capital (PE/VC) (including venture debt), spread over close to 200 deals of which ₹5.9 billion comprised early stage capital while ₹1.3 billion was invested as expansion capital, according to a 2019 EY report. The B2C sector recorded 197 PE/VC investment deals during 2013-18 amounting to \$9.8 billion, the report showed. B2C sector accounts for almost a third of all investments in the e-commerce sector, analysts reckon.

Earlier this year, a \$150-million cheque handed to BigBasket by Mirae Asset, CDC Group and existing backer Alibaba shot up its valuation to an estimated \$2.3 billion, fetching it the status of a unicorn. Gurugram-based logistics firm Delhivery was the other firm to turn unicorn after notching a \$413-million funding led by SoftBank in March. In the ed-tech space, Byju's saw its valuation swell to over \$5 billion following a \$150-million funding led by

Qatar Investment Authority (QIA) in July. The pack, however, was led by Paytm that bagged the largest fundraise of the year — \$1 billion from T. Rowe Price, along with existing backers SoftBank and Ant Financial, valuing the start-up at \$16 billion. The Noida-based company added up with another ₹4,724.42 crore in fresh funding led by Alipay.

Experts believe going ahead, 'Bharat' will fuel India's e-commerce play. The number of internet users using local languages is expected to reach 536 million by 2021, exceeding the number of internet users using English, according to analysts.

Companies are pulling out all stops to woo Bharat — Flipkart has introduced an app in Hindi language and has added about 800 cities in the last two quarters to give adequate presentation to sellers from untapped areas like Kathua, Karimganj and Jharkhand. The company said number of transacting customers from tier-II cities and beyond have doubled over last year on the first day of its festive sale this year. Amazon said it saw the single-largest day of Prime membership sign-ups, with 66% Prime members coming from tier-II and -III cities.

Analysts at EY estimate the e-commerce sector to touch \$200 billion by 2027.

—CHENNAI/KOCHI

## ● STAKE SALE

# RIL, BP pay \$36 m for exit of Niko in KG-D6 block

PRESS TRUST OF INDIA  
New Delhi, December 30

**RELIANCE INDUSTRIES AND the UK's BP** paid \$36 million to get their defaulting Canadian partner Niko Resources to exit from the eastern offshore KG-D6 block.

In a statement, Niko said it has exited from the KG-DWN-98/3 block and its 10% stake has been taken over by Reliance and BP.

The firm was paid \$36 million to settle an arbitration it had initiated against Reliance and BP trying to force it out of the block over default in payment.

"An amendment to the production sharing contract for the D6 Block in India has been executed, reflecting the assignment of the 10% interest previously held by the company's indirect subsidiary, Niko (NECO) to the remaining interest holders in the block, Reliance Industries and BP Exploration (Alpha)," the statement said.

Subsequent to this, Reliance's stake in KG-D6 has gone up to 66.67% from the previous 60% and that of BP to 33.33% from 30%.

"Niko NECO had entered into a settlement agreement with Reliance and BPEAL under which it agreed to withdraw from D6 PSC and settle its arbitration case filed under the rules of the London Court of International Arbitration in December 2017 in exchange for a settlement amount of \$36 million, subject to adjustment prior to closing," it said.

The settlement agreement is subject to certain conditions precedent including the execution of the amendment to the D6 PSC, it said, adding that the \$36 million will go to lenders to settle a part of the debt.

Niko, which defaulted on payment of loans to its lenders, had been unsuccessful in seeking a possible buyer for its 10% stake in Bay of Bengal block KG-D6 or securing financing for its share of the \$5 billion R-Cluster, Satellite Cluster and MJ development projects in the block.

This led to the company defaulting in making payments for its share of development cost.

Reliance, being the operator of KG-D6 block, slapped a default notice on Niko soon after.

Under the terms of the joint oper-



ing agreement (JOA) between the participating interest holders in the KG-D6 production sharing contract (PSC), during the continuance of a default, the defaulting party shall not have a right to its share of revenue (which shall vest in and be the property of the non-defaulting parties who have paid to cover the amount in default).

In addition, if the defaulting party does not cure a default within 60 days of the default notice, the non-defaulting parties have the option to require the defaulting party to withdraw from the KG-D6 PSC and JOA.

In December 2018, Reliance and BP sent Niko a notice asking it to withdraw from KG-D6. Parallelly, they approached the sector regulator the Directorate General of Hydrocarbons (DGH) and the oil ministry for approval to take over Niko's share.

To stall the takeover, Niko filed a notice of arbitration challenging the withdrawal notice.

Niko had previously withdrawn from the eastern offshore NEC-25 block due to cash crunch. Its 10% interest was assigned

to Reliance and BP. Subsequent to that, Reliance now holds 66.6% interest in NEC-25 and BP the remaining 33.37%.

Reliance and BP are investing \$5 billion to bring to production three sets of new discoveries in the KG-D6 block. R-Series will be the first to start output in mid-2020 with about 5 million standard cubic metres of daily production. The peak from R-Series is expected at 12 million standard cubic metres per day (mmscmd).

Satellite fields in the same block will go live a year later and are expected to contribute a peak output of 7 mmscmd. MJ field will start production in second half of 2022 with peak production of about 12 mmscmd.

Reliance has so far made 19 gas discoveries in the Bay of Bengal block. Of these, Dhirubhai-1 and 3 (D1 & D3) — the largest among the lot — were brought to production from April 2009 and MA, the only oilfield in the block was put to production in September 2008.

The output from D1 and D3 has dwindled to just 1.7 mmscmd after touching a peak of 54 mmscmd in 2010. MA ceased to produce last year.

According to the secretary, 12 lakh peo-

## Vodafone Idea mobile customer base drops by 3.63 crore in November

PRESS TRUST OF INDIA  
New Delhi, December 30

**VODAFONE IDEA'S MOBILE** consumer base declined by around 3.63 crore to 33.63 crore in November, according to a source.

The telecom operator had reported an increase of 1.89 lakh mobile customers on its network in October.

"Vodafone Idea HLR (home location register) subscriber in October were 37,26,76,689.

"In November, it has come down to 33,63,57,324.

"There is a difference of 3,63,19,365 as per the company report submitted to Trai," the source told PTI.

However, Vodafone Idea declined to comment on this information.

The source said the company keeps deleting inactive subscribers and the reduction is the result of the same.



"The company has reduced time period of recording active subscriber from 120 days to 90 days.

"Had it been the same period, the reduced number would have come at the end of December," the source said.

Vodafone Idea and Bharti Airtel had raised call and data charges by up to 50% from December 3 onwards.

## Govt ropes in Flipkart for sale of products made by women SHGs

PRESS TRUST OF INDIA  
New Delhi, December 30

**PRODUCTS MADE BY** women self-help groups formed under the DAY-NULM will now be available on e-commerce platforms as the government on Monday signed an MoU with Flipkart in this regard.

Union housing and urban affairs secretary Durga Shanker Mishra said the government would also rope in Amazon to provide a platform for the online sale of SHGs' products.

Under the Deendayal Antyodaya Yojana-National Urban Livelihoods Mission (DAY-NULM), self-help groups consisting of 44 lakh women have been working across the country, a move aimed at making women financially independent.

"Today, we have signed an MoU with Flipkart. It aims to directly sell products made by self-help groups through e-commerce portals. We are also likely to ink an MoU with Amazon on January 7 for the same purpose," Mishra told reporters on the sidelines of an event.

According to the secretary, 12 lakh peo-



ple have so far been trained in different skills in the last five years under the mission while around 5.06 lakh people were given funds by the government and they are currently self-employed.

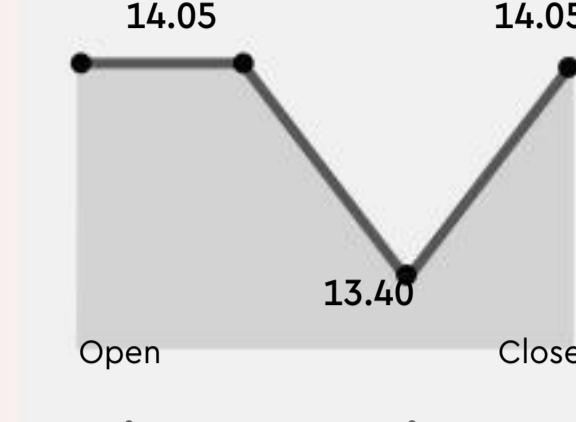
Shelters have been set up for nearly one lakh people and about 12 lakh street vendors have been identified under the DAY-NULM, Mishra said.

In every city, the government will also set up a 'City Livelihood Centre' through which people will be able to avail the service of plumbers, electricians and mechanics, among others, he said.

## Street Signs

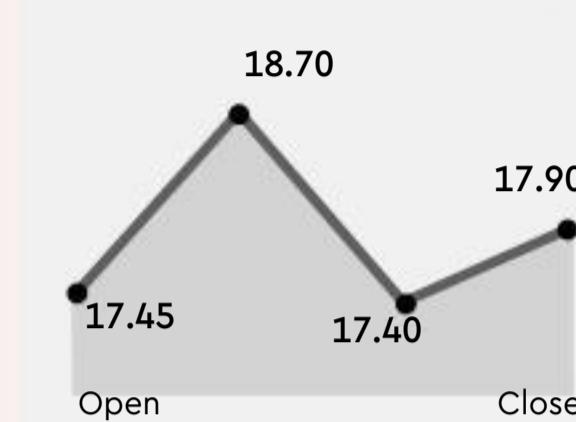
### Reliance Capital

Scrip up as IRDAI cancels pledge enforcement of Rel General Insurance shares 4.85%



### Oricon Enterprises

Shares surge on term loan prepayment 4.99%



### Prince Pipes & Fittings

Stock closes at ₹166.60 in debut trading after a volatile day 6.40%



### Punjab & Sind Bank

Shares fall after CARE revises rating outlook to negative from stable 5.74%



## Quick View

### NHPC board okays proposal to raise ₹2,000 cr this fiscal



₹10,000 crore package in November 2019 aimed to aid stalled housing projects, with an additional ₹15,000 crore to be contributed by state-run financial institutions.

With funds more readily available, it expects a portion of stalled housing projects to resume construction, and this will feed into its forecasts for India's buildings sector growth in the short term.

Opportunities in the construction of affordable housing units will remain strong over the coming years, driven by Prime Minister Narendra Modi's Pradhan Mantri Awas Yojana (Urban) initiative.

In response, the government "approved a

## EESL inks pact with HPCL to set up charging infra

PRESS TRUST OF INDIA  
Mumbai, December 30

**STATE-OWNED ENERGY** Efficiency Services on Monday said it has signed memorandum of understanding with Hindustan Petroleum Corporation for setting up charging infrastructure to boost electric mobility.

As a part of the national electric mobility programme, Energy Efficiency Services (EESL), a joint venture of four national public sector enterprises under the ministry of power, and HPCL have entered into a two-year MoU to set up public charging infrastructure across the country, the company said in a statement.

The MoU covers collaboration for planning, development and installation of charging facilities at suitable locations for two, three, and four-wheeler vehicles.

"With the installation of public charging stations, the range anxiety of EV owners is expected to reduce, which will increase the adoption of electric mobility. This will also bring down automobiles emissions, enabling cleaner and greener



environment, in turn, safeguarding public from health risks," the company said.

Commenting on the partnership, EESL managing director Saurabh Kumar said that this tie-up will address the range anxiety concerns that EV-adopters may have.

"Increased access to charging infrastructure is vital for the uptake of electric mobility across the entire EV ecosystem of two, three, and four-wheelers. Our partnership with HPCL will also establish more visibility of charging infrastructure, sending a signal to the general public that India's electric mobility vision is being realised in full potential," he added.

## Irdai levies ₹3 crore penalty on Maruti Insurance Brokers

PRESS TRUST OF INDIA  
New Delhi, December 30

**IRDIA HAS IMPOSED** a penalty of ₹3 crore on Maruti Insurance Brokers (MIBL), the largest insurance broker in the country, for violation of various regulatory norms.

The Insurance Regulatory and Development Authority of India (Irdai) has found the MIBL violating Motor Insurance Service Provider (MISP) guidelines on various counts, including the one related to empanelment of general insurers.

"It (MIBL) carries in its name, the name of the largest and the most popular car manufacturer in the country, that is associated with quality and reliability," said the Irdai order.

"Therefore, as the leader in the direct insurance broking segment, MIBL is the role model of insurance broking, which other broking companies seek to emulate, it said, and added that this places tremendous responsibility on MIBL as it is held as the torch bearer of the broking profession.

In response, the government "approved a

## Buildings sector to expand by 6.6% next year on fiscal support, govt policies: Fitch

PRESS TRUST OF INDIA  
New Delhi, December 30

**FITCH SOLUTIONS ON** Monday said it expects the country's residential and non-residential buildings sector to expand by 6.6%, in real terms, next year, driven by fiscal support and a continued focus on the provision of affordable housing in urban areas.

"Short-term expansion of India's building sector will be driven by a mixture of fiscal support and government policies supporting the housing market, as well as heightened activity within the logistics, retail and industrial buildings sectors," it said in a statement.

Long-term growth, on the other hand, will mainly be driven by country's massive population, which requires continued investments into residential building construction sector, the statement said.

Instances of stalled housing projects have been on the rise over the course of 2019, due to a credit crunch sparked by a series of defaults by non-bank financial companies, resulting in a decreased access to funding for both developers and homebuyers.

At present, around 35% of NHAI's annual expenditure goes into construction of national highways, 30% into acquisition of land, 16% in extending grant for projects under HAM, 15% in debt servicing and the remaining 4% into payment of annuity.

The government has approved multiple fund-raising routes for the NHAI that includes exercising options like launch of an infrastructure investment trust (InvIT) and securitisation of toll receipts. NHAI has successfully raised over ₹11,000 crore through the toll-operate-transfer (ToT) mode under which government-funded projects are given on long-term lease to private capitals. A fourth lot is also out for bidding.



end, as per controller general of accounts.

Burdened with an ever-increasing highway development target — 40 km for the current fiscal from 12 km in 2014-15 — MoRTH has requested the Nirmala Sitharaman-led finance ministry to raise the budgetary allocation for the current fiscal to ₹1,26,000 crore. The additional fund, it argued, was required to enhance the highway development pace.

Sitting on a ₹1.8 lakh crore debt, as on March-end, NHAI's debt-servicing obligation is also on the rise. In the current fiscal, it has ₹5,573 crore debt-servicing obligation, ₹6,600 crore in FY21 and ₹4,700 crore in FY23. On top of that, it has to pay around ₹15,000 crore interest annually for its outstanding debt.

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Inox Wind, Continuum Power Trading sign pact

INOXWIND ON Monday said that it has entered into an agreement with Continuum Power Trading (TN) to supply, erect and commission 250 MW wind power projects in Gujarat.

## Revival of private investments in highway construction holds key in 2020

SURYA SARATHI RAY  
New Delhi, December 30

**REVIVING THE INTEREST** of private-sector developers to take up highway projects and prodding financial institutions to augment lending to the sector would be the two key challenges before the ministry of road transport and highways (MoRTH) in 2020. In 2019, not a single project could be awarded through the hybrid annuality model (HAM) and project awards through the build-operate-transfer (BOT) were last made more than two years ago. As a result, there is a huge reliance on fully government-funded engineering, procurement and construction (EPC) route for project awards, and this being a burden on the exchequer, is not sustainable.

Yet, through the EPC route, MoRTH and its implementing agencies — National Highways Authority of India, National Highways and Infrastructure Development Corporation (NHIDCL) — have awarded more lane kilometres in the first seven months of current fiscal, but sectoral watchers say as fund-crunch looms large, the 34,800 km highway building target by 2024

# Opinion

TUESDAY, DECEMBER 31, 2019



## KILL BILL

Chief minister of West Bengal Mamata Banerjee  
BJP is planning to take away citizenship of legal citizens. I would appeal to everybody to join hands against the BJP and isolate them everywhere... I will not stop my protest till the CAA is withdrawn

## For better data, empower the statistical system

New panel on economic data a positive, but unless NSC has a lot more power, it is not clear if this is going to help

**G**IEN HOW CREDIBLE data is critical for taking any policy decision, and how India's economic data has increasingly been coming under a cloud, it is just as well that the government is trying to fix things; by way of example, if the government had known that nominal GDP was going to grow at 7-8%, as it is now, it would never have guaranteed a 14% growth in GST revenues for states. It is in this context that the government has constituted a 28-member Standing Committee on Economic Statistics (SCES) headed by India's first Chief Statistician, Pronab Sen, to review key data on the economy and work on developing survey methodology etc, to ensure data quality is top-class. To the government's credit, it hasn't let Sen's criticism of it—he was one of the 108 academics who signed a joint statement on political interference in India's statistical system—affect its decision; indeed, the panel, which is to include representatives from the UN, RBI, NITI Aayog, two industry chambers, and Tata Trust (it is not clear why they are a part of this panel), also has some other academics who signed the statement against the government.

Since the government has, at the same time, also put out a draft bill to establish the National Statistical Commission (NSC) as the nodal and autonomous body for all core statistical activities for the country—the current NSC was set up as an interim measure in June 2005—it is not clear why the panel has been set up. After all, the NSC's job is also defined as roughly the same, "to evolve, monitor and enforce statistical priorities and standards and to ensure statistical coordination". Possibly, though this needs to be clarified at the earliest, the SCES will come up with a methodology to collect data which the NSC—since it is a regulatory body—will evaluate and, within the NSC system, there is to be an Auditor whose job will be, from time to time, evaluate the quality of the data.

What is problematic is the manner in which the NSC is to be set up. Any body that deals with government organisations—to collect data or to authorise its release—needs to be an arm of the government, with its head given a suitable government rank, like a minister of state. The draft NSC Bill, however, doesn't specify this, though it is possible the NSC Chairman will be suitably empowered since the Secretary to NSC is to hold the rank of a Secretary to the Government of India; but, establishing the NSC as a corporate body will probably undermine its status within the government system. The Bill gives the central government the power to issue directions "in the interest of the sovereignty and integrity of India, the security of the State, friendly relations with foreign States, public order, decency or morality"; how do sovereignty and integrity, public order, decency, etc, come into the NSC's functioning? It doesn't help that the Bill goes on to add, "the Commission shall, as far as practicable, be given an opportunity to express its views before any direction is given". Equally worrying is the sweeping power given in relation to statistics collected by private bodies. If the NSC feels this is in the public interest, "it may order for statistical audit" of the data and the private body "shall make available for inspection and examination, such records, plans, other documents and data, as may be necessary". Apart from it not being clear why the NSC or any government body should have sweeping rights over the private sector, keep in mind the run-ins between the government and, for instance, CMIE on the latter's capex database; this can now be extended to other private sector indices like, say, the PMI. None of this, sadly, is designed to increase the credibility of the official statistical system or establish its distance from the government.

## Why is govt killing UPI?

If UPI is free, banks/vendors have no incentive to push it

**E**VEN CRITICS OF the government's demonetisation decision will agree that the way it pushed digital payments has been remarkable. To begin with, the government agreed to bear a large part of the costs of digital transactions—at petrol pumps, for instance, the merchant discount rate (MDR, or commission) on debit and credit cards was absorbed by the PSU oil companies—and, simultaneously, it worked to popularise UPI, which was developed by RBI's National Payments Corporation of India (NPCI) for payments using the mobile phone. While UPI started in August 2016, with 21 banks on-board, it was 61 banks a year after demonetisation, and is up to 143 banks today. In January this year, barely 29 months after its launch, at ₹109,932 crore for the month, UPI transactions were higher than the total usage of both debit and credit cards at merchant outlets; at ₹191,359 crore in October 2019, the value of transactions was a third more than that for cards. It is true that just 30% of these UPI payments are P2M transactions of the type that debit/credit cards are, but the ramp-up in volumes/value is a huge achievement.

The ramp-up was both due to the open architecture of UPI—this allowed PayTM, Google Pay, PhonePe to use it effectively—as well as the fact that NPCI kept innovating to make UPI more attractive, and worked to create UPI QRs that made it universally acceptable in the manner debit/credit cards are, or a PayTM is, with its impressive reach among merchants especially across north India; indeed, it is not just PayTM, others like Google Pay also have very attractive merchant on-boarding schemes. A large part of the credit also goes to the government for trying to lower MDR charges for digital transactions.

Lowering MDR, however, is a double-edged sword, and so, needs to be used with caution. A lower—or a zero—MDR will clearly draw many towards digital payments, but if you lower it too much, it also takes away the bank's incentive to roll it out or that of the payments firms—like PhonePe or PayTM—to innovate further. That, however, is precisely what the government has done, and earlier this week, the government decided that from January 1, there will be no MDR on either RuPay (there are 500 mn RuPay cards today) or UPI. While insisting that all firms with a turnover of more than ₹50 crore have to offer an RuPay/UPI facility for customers will help push digitisation, there is no incentive to push RuPay/UPI anymore. And, given that UPI/MDR were so low—just 30 bps—it is not as if this was a deterrent to its use. In any case, to the extent it was for very low-value transactions, it would be better if the government paid for this; after all, more digital transactions means there are more people who will come into the formal economy—and pay taxes—and, it also means that both RBI and government-owned banks spend less money in managing the printing and circulation of cash. As in the case of price controls in so many areas, like medicines, the government's plan to cut/finish profits will also deal a big blow to the industry.

## NutritionGAP

POSHAN Abhiyaan suffering from deficient spending of allocated funds by the states

**U**ION WOMEN AND child development minister Smriti Irani recently told Parliament that, of the ₹4,283 crore disbursed for the POSHAN Abhiyaan scheme, only ₹1,283.89 crore had been utilised until October 31, 2019—a mere 30% of the total disbursements since 2017. The non-utilisation of the funds casts a cloud on India achieving the Sustainable Development Goal on ending hunger—the scheme aims to bring down stunting in children to 25% by 2022, from 35% currently, while it is currently reducing at 1% per year.

The total budgetary allocation for the scheme was ₹9,046.17 crore, of which 50% was brought in through support from World Bank and other multilateral agencies. The rest is divided 60:40 between the Centre and the states, 100% for UTs without legislatures, and 90:10 for states in the north-eastern and Himalayan region—Mizoram (65.12%), Lakshadweep (61.08%), Bihar (53.17%), Himachal Pradesh (53.29%), and Meghalaya (48.37%) were the top-five fund utilisers. The lowest was Punjab (0.45%) followed by Karnataka (8.75%), and Kerala (8.75%). Though, this is only a partial picture since a Bihar that has high utilisation still has one of the highest disease burdens from child and maternal malnutrition, as estimated by the Indian Council for Medical Research. The Global Hunger Index (GHI) ranked India 102nd, and the Comprehensive National Nutrition Survey (CNNS) showed 35% of under-five children in the country are stunted and 33% underweight. Such high levels of malnutrition undermine India's growth potential, with lasting consequences for healthcare outgo. A study led by Harvard researcher Akshay Swaminathan shows that there are severe intra-state disparities in levels of malnutrition. This means POSHAN funds have to be directed based on local needs, and implementation has to be tailored accordingly. With time running out to meet POSHAN goals, and, the SDG on ending hunger, states must get the implementation right.

EXTREME MOOD SWING IN 2019, FROM THE EXPECTATION OF A SHARP RECOVERY TO DOUBTS ABOUT THE POTENTIAL FOR ONE, HAS GIVEN WAY TO PESSIMISM, CLOUDING THE 2020 OUTLOOK

## High expectations and low sentiments

**T**HE YEAR 2019 was a general election year. The people re-elected prime minister Modi and his government with a bigger mandate, and high expectations. Post victory, the PM gauged the nation's mood, and announced the grand objective of achieving a \$5 trillion economy by FY25. The announcement soon appeared hollow; there was no strategy or medium-term framework that looked credible! The FY20 budget must go down in history as the least impressive budget in response to a weak economy. The fault lines of the economy had opened up much before the election became much deeper and widened in the second half of the year. The mood swing was extreme, bordering on desperation!

2019 was one those rare, exceptional years in which all growth projections for India went haywire. Fellow tribes began with describing the slowdown as mostly cyclical; then, largely cyclical with some structural elements; and finally, as mostly structural with some cyclical components! Naturally, their expectation was a sharp recovery, which turned into a staggered and prolonged one, and, towards the end of the year, shifted to doubts about potential.

It certainly was not the first time that growth forecasts were scaled down by 200-300 basis points. The extreme mood swing in 2019, on the heels of an overwhelmingly desirable political outcome in May and only the third-steepest fall in RBI's business and consumer confidence survey history (past two were prompted by major global events), can hardly be attributed to these. Rather, it was the lack of policy window to respond, to boost demand, that caused consumer and business sentiments to tumble down. This hangover carries over into the next year, clouding the 2020 outlook.

The depression in mood is larger than, and beyond the growth pessimism that grew progressively in 2019. Remember, the 75 bps quarterly GDP decline in Jan-March 2019 was ascribed to election uncertainties, spending restrictions; activities were expected to resume post-elections. This did not materialise. Instead, real GDP dropped 82 basis points more quarter-on-quarter in April-June. Recovery expectations were cautiously forwarded to the next,

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Views are personal

festival quarter. But, growth decelerated a further 0.47 points to 4.5% in July-September. Reality then hit hard, and FY20 forecasts were lowered to a sobering sub-5%. Cynicism about achieving 6-7% growth set in. Even the expected uplift to 6% next year now seems to lack conviction. Some consider it unrealistic to expect anything above 5-5.5%. The ubiquitous optimism about returning to the 7% track is replaced by doubts. There is growing reinforcement that India will grow slower in the next decade than the one ending. It would not be surprising if 2019 became the year in which strongly held beliefs about India's growth changed.

The swing in consumer and business sentiments preceded the cooling embers of growth optimism. It is the collective overhang of a confluence of past policy actions and inactions, solutions that worsened problems in some cases, and a few missteps.

The heightened vulnerabilities in the financial sector in 2019, for example, are an outcome of the problem-handling over the last few years. The NBFC crisis surfaced in late-2018. The government's steadfast assessment was it was a liquidity problem. Problems festered, carried over into 2019, when these magnified and shook confidence, with occasional defaults that uncovered risky exposures, especially in real estate, opacity, and the lack of promoter equity, amongst other issues. Counterparty suspicion deepened; mistrust rose high. Later measures to unblock and ease bank lending, facilitate takeover of NBFC assets have had marginal impact in de-stressing, failed to restore confidence; the trust gap between financial entities widened and persists. Specific, quick action to reveal asset exposures and qualities could have limited the confidence fall, prevented its morphing into a persistent trust deficit.

The NBFC crisis layered over the

existing dearth of confidence and risk-aversion in banks, where elevated NPAs stretched too long. Solutions were delayed, capital support meagre and reluctant, leading to stress persistence, and deferred recovery. Cultivated perceptions that all bad assets were wilful, or politically influenced, and targeting bankers for past credit decisions triggered fear, and a lending standstill. Nonbanks raced to fill the lending gap, which was appreciated by authorities, but eventually proved disastrous as excesses built up towards ultimate collapse. One of the most detrimental outcomes of letting high NPAs fester on bank balance sheets has been the blocking of monetary transmission, which hurt the economy and pulled down expectations about monetary policy's effectiveness.

Inaction elsewhere undermined confidence too, e.g., the power sector, in which invested capital has remained blocked. The real estate crisis festers from inappropriate responses, i.e., continued financial support from nonbanks prevented price corrections and market-clearing of inventories while new, tighter regulations exacerbated stress with their timing, jerky, hasty regulatory changes, where spin-off effects were not pre-thought, also impacted self-assurance in few segments as these amplified a negative growth spiral, e.g., the auto sector. Tax terrorism entered the public policy lexicon some years ago, and has been another depressant. In 2019, the government attempted to make the tax regime friendlier. Unfortunately, however, fear is not easy to dispel, and confidence takes long to return in such matters.

A remarkable attitudinal shift

occurred towards GST in 2019 as views turned to speculate if it has already failed or is on course to be a failure. The adverse beliefs about a desired structural reform, from which hopes of revenue and productivity gains were high, built up over time as implementation was botched-up, and design complexities and high compliance costs were exposed, eroding faith in capabilities. Two years after its introduction, it is telling that calls for GST overhaul, and occasionally-reported recommendations to rationalise rates and simplify the mechanism remain unaddressed. It is a loss of confidence when positive hopes turn into that of failure.

Beliefs about the effectiveness of policies, and, perhaps, their appropriateness, evidently snowballed over time, towards a collective swing in mood in 2019. FY20 budget's failure to respond to glaring economic weakness was yet another mistake, proved by the subsequent rollback of unpleasant tax proposals. Then too, the stimulation, e.g., corporate tax cuts, was not backed by a revenue-enhancement plan, provoking further doubts; continued silence on this has affected market sentiments. A quarter after the lowered tax regime for manufacturing units, there are no reports of new investment proposals, testing to how low sentiments sunk.

It is remarkable how adverse sentiments turned around popular perceptions of low inflation, which was considered an achievement and success of inflation targeting and supply-management policies so far. In 2019, it got ascribed to policy overdrive seeing the weakening effects of low food prices upon rural incomes, consumption, and aggregate demand. Its impact upon nominal GDP, and, hence, most fiscal parameters, the resulting resource constraints, and squeezing of policy room at a time of sore need of countercyclical support further supported the changed views on low inflation.

The general loss of confidence, accumulated over time, hangs as the darkest cloud on the horizon. Restoring confidence is crucial for the economy in 2020.

## The year tech unicorns became donkeys

While investing, investors should consider the borderless nature of digital businesses, and the issues each country

**BHASKAR CHAKRAVORTI**

Bloomberg

**2019 MAY BE** remembered as the year so many unicorns turned into donkeys. After its IPO, Uber fell from the stratospheric valuation it commanded as a private company. So did its prime competitor, Lyft—altogether, they have shed more than ₹40 bn in value since going public. Even more spectacularly, WeWork lost ₹40 bn in value before its IPO. African e-commerce darling, Jumia, rode into public markets on high expectations, but lost half its value within six months.

In 2020, many other high-profile companies are expected to go public—Airbnb, Gitlab and Didi Chuxing, to name only three. The debacles of 2019 carry two simple lessons for investors and analysts: first, as many have argued, do the hard work of valuing a company the old-fashioned way, and second, far more overlooked, adjust a start-up's value according to its realistic global reach. Given the borderless nature of most digital unicorns, it is important to remember that doing business—especially digital business—in one country is very different from doing business in another.

Too many investors draw too heavily on American experiences and expectations when evaluating digital companies. Although such companies create products that can cross national borders at the speed of light, their ability to capture value is only as fast as the speed of a country's politics, regulations, infrastructure and consumer attitudes. Uber is in 85 countries, WeWork is in 37 and Airbnb is in a whopping 191. Each one is different. The valuation rules of thumb analysts are taught simply aren't enough to aggregate across this degree of geographic heterogeneity.

Consider the Indian market. On paper, it is large, with 293 million active internet users in India's cities alone. Yet

there are many challenges to doing digital business in India. The country's central bank, the Reserve Bank of India (RBI) has mandated data localisation, whereby the data of Indian users on digital platforms must be stored within the country's borders. Starting in January 2020, the Indian government intends to mandate that social media and e-commerce companies monitor messages, track senders and even take down some content. A bill, recently introduced in the Indian parliament, gives government agencies the rights to set aside privacy considerations in the name of national security. Such measures could prove to be a barrier for many international digital companies and make a theoretically huge market extremely unattractive.

Then there are the countries in which it is easy to do digital business, but only offer a small market, like tiny Estonia. While some larger European countries have responded to the sharing economy with bans, Estonia has made it easier for companies like Airbnb and Uber to operate with a new tax arrangement that allows hosts and drivers to pay tax authorities seamlessly.

Turkey is one of the fastest evolving nations when it comes to digital technology, but that potential upside also comes with caveats. Ridesharing businesses have had to contend with multiple barriers—Istanbul taxi drivers have taken them to court, and some drivers have reported hostility from yellow cab drivers. Online freelance platforms have found only a small available pool of Turkish freelancers and projects. And Turkey has one of the largest gender gaps in financial inclusion in the world, which limits potential users and entrepreneurs alike. These issues and others make Turkey one of the toughest major countries for digital businesses, ahead of only

Indonesia and Russia, according to research on the "ease of doing digital business" worldwide that I conducted with Ravi Shankar Chaturvedi.

Even the Nordic countries did not rank as highly as you might expect, in part because some Nordic governments are highly motivated to protect user privacy. For example, in Denmark, the Danish Bookkeeping Act requires firms to store financial data of Danish citizens in either Denmark or another Nordic country for five years. This may make this market less valuable for companies that derive value from accumulating and combining trans-regional user data.

Of course, most countries are not uniformly welcoming or hostile to all digital businesses; a lot depends on the specifics of the platform and the business model. E-commerce will be slower in countries with unreliable physical infrastructure for fulfilment, logistics and cross-border taxes and regulations. Digital media will take a hit in countries that censor content. The sharing economy doesn't do as well in countries with resistance from incumbents, such as taxi unions or building owners or municipalities with zoning regulations. Freelancing platforms struggle in countries with lower English language proficiency or complex invoicing and tax filing regimes.

So as 2020 rolls around, and more unicorns prepare to gallop into the public markets, it would be wise for investors to tease out these differences and the impact they have on a digital company's value. The collective noun for a group of unicorns is a "blessing." Investors have a role to play in ensuring that companies teeming with innovative energy don't get stuck with the curse of 2019.

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Not long ago, NITI Aayog had painted a very grim picture about the health of the country's aquifers by saying that 21 Indian cities, including New Delhi, Chennai, and Bengaluru, will run out of groundwater by 2020, besides articulating that 70% of water resources are contaminated. In this context, the unveiling of Atal Bhujal Yojana by the Union Jal Sankhi ministry, with an intent to strengthen the institutional framework of administering groundwater resources and ushering in behavioural changes at community level for their sustainable usage, deserves praise.

Earlier efforts to improve groundwater management in rural areas had not been successful. With groundwater contributing to more than 60% of the country's irrigation resources and subsidised electricity tariffs for farmers leading to unsustainable extraction of groundwater, the time has come to balance farmers' demands with the imperatives of reviving the country's aquifers.

— M Jayaram, Sholavandan

**On India's chess gold**  
No praise is too high for Koneru Humpy, who emerged triumphant in the World Women's Rapid Chess Championship in Moscow, beating China's Lei Tingjie. The 32-year-old Indian made a stunning comeback, winning the 12th and final game against another Chinese, Tang Zhongyi, to force the tie-breaker with Tingjie. Humpy is only the second Indian to win the rapid gold in the current format after Viswanathan Anand won the title in the open section in 2017. Way to go!

— NJ Ravi Chander, Bengaluru

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**A**S AN ADMINISTRATIVE measure, all governments favour conducting a census of people. In ancient Rome, Augustus Caesar was fond of censuses—it is believed that Joseph and a pregnant Mary travelled to Bethlehem to be enumerated for one such census, and that Christ was born during this trip. Population census is now an essential tool for modern governance, although a few countries with excellent civil registration systems have discontinued periodical censuses. In countries like India, we not only have a population census, but also censuses of livestock, tigers, houses, agricultural holdings, minor irrigation schemes, economic units, handlooms, below-poverty-line people, and even a census of people and their castes!

Currently, the ministry of statistics is conducting a nationwide census that enumerates all economic activities, an exercise as large as the population census, to prepare a 'business register'. Clearly, 'registers' are the current fashion for statisticians and administrators. The National Population Register (NPR), now in the news, is actually an extension of the population census.

The government has cleared a budget of ₹8,754 crore for conducting the 2021 census. Along with the population count, the Census Office collects data on a variety of other topics relating to population. The data collected is so large that even with the aid of modern technology, many reports are published using only a sample of the data collected. Further, a lot of data are published after a time-lapse—the migration data from the 2011 census came out only recently. Considering the volume of data, such delays are understandable.

The census methodology is clear and easy to understand; send out officials to the homes of people, count them, and come back with the filled-in forms. Mobile handsets/hand-held devices are likely to replace paper schedules for the current census. It is this conceptual simplicity that, perhaps, explains why census remains an attractive tool for administrators and is the first step in dealing with any economic or political problem.

Any data-collection exercise like a census suffers from two kinds of errors—coverage error, and content error, or the error in response or recording. Coverage errors occurs when one either misses or double-counts the target population. To know the magnitude of these two types of errors, the Census Commissioner does a post-enumeration check in a sample of blocks. Content errors are more difficult to judge,

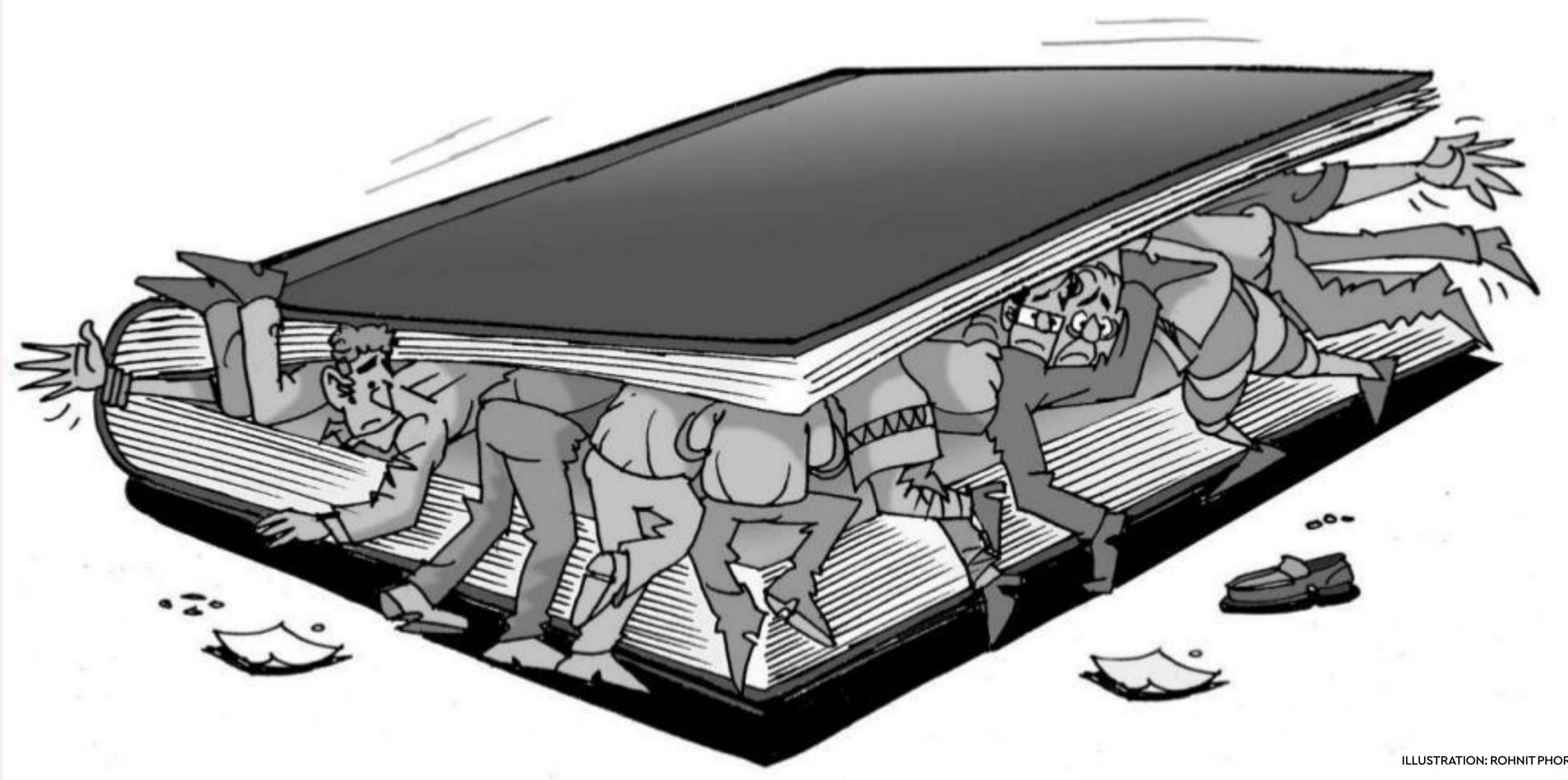


ILLUSTRATION: ROHIT PHORE

and vary from item-to-item in the questionnaire.

For the 2011 census, the post-enumeration check showed a net omission of 23 persons for every 1,000 persons enumerated, an estimated undercount of 23.1 persons, offset by 0.1 person for every 1,000 persons being counted more than once. In comparison, the 2001 check also showed that 23 persons per 1,000 enumerated persons were omitted, net of duplication. In comparison, the undercount in 1991 was 18 persons per 1,000 enumerated persons, similar to that of 1981 census. In 2001, the undercount was much larger in urban areas (40 per 1,000), and the northern zone, which includes Delhi, had an omission rate of 57 per 1,000 for males and 59 per 1,000 for females. Greater mobility in a city like Delhi may be the main reason for these high omission rates. In 2001, Delhi had an undercount of over 80 per 1,000 for males. Not counting the 2.3% of the population in 2011 would indicate that we have no information for 2.8 crore people of the country.

In 2014, the home minister, in response to a question posed in the Rajya Sabha, stated that an electronic database of 118 crore persons was prepared in the NPR from the 2011 census. The 2011 census had enumerated 121 crore people. Together with the likely undercount in the census, this would suggest that close to 6 crore people were missed in this

PC  
MOHANAN

The author is former acting chairperson of the National Statistical Commission



## NATIONAL POPULATION REGISTER

# A statistical nightmare

The mobility of people is a key issue. Roughly 12% of the people would not be found in the place where they were enumerated in 2011. How does one update NPR details for them if they can't be found by the enumerators?

NPR exercise. The scale of these data-gathering exercises would scare most statisticians.

As per the Census Office's website, the objective of the NPR is to create a comprehensive identity database of every 'usual' resident in the country. A 'usual' resident is always identified with reference to a geographical location at a point of time. The existing identification through Aadhaar has no territorial identity. As now understood, the NPR is prepared at the local (village/sub-town), sub-district, state and national level under the provisions of the Citizenship Act, 1955, and the Citizenship (Registration of Citizens and Issue of National Identity Cards) Rules, 2003.

Mobility of the people is another issue that complicates the preparation of any location-based registers. The percentage of migrants in the population was 37.6 in 2011, of which 31% had migrated or changed their usual place of residence in their village or town after 2001. Thus, one would expect that roughly 12% of the people would not be found in the place where they were enumerated in 2011. How does one update NPR details for them if they cannot be found by the enumerators? Calling the coming census an exercise to update the 2011 NPR appears to be a misnomer; it has to be a new exercise altogether. Updating is possible only if current and past records

can be unambiguously matched through appropriate IDs and corrections incorporated, with new members inserted and dead persons deleted.

The house listing schedule of the forthcoming census has 34 items for information for each household, besides the location particulars that identify the household on the ground. The information collected for the NPR in 2011 included a lot of text data, like names of persons, names of places, addresses, etc. In addition, it is now proposed that more details, like Aadhaar number, voter card, phone number, driving licence number, passport number, etc, will be added. It is expected that all these will be entered into a hand-held device by the enumerator, usually a primary school teacher. The content errors, and the unending travails of the citizens to correct them, can be visualised only in a Kafkaesque scenario. A lot of data in the NPR, like educational status, marital status, occupation, etc, are also not constant for a person and, given the time-lag in the finalisation of registers, would have very little validity when the list is finalised.

The experience from the economic censuses conducted by the ministry of statistics to prepare a 'business register' much like the NPR, with establishments replacing people, is well known. The imperfection of these registers was established when the NSSO used one of these for its 74th round survey, and found most of the names in the register untraceable on the ground.

A major concern for the researchers using the 2011 population census data, especially internal migration data, would be the effect of the NPR, and the rising controversy of it being a base document for the NRC, on the reliability of census data. Recent migrants always have a problem producing an identity or address proof for their current place of residence. Will they, then, be reported as migrants? Alternatively, people may report a longer residency at the place of enumeration to dilute their 'migrant' character.

The world over, surveyors are concerned about respondent burden and bias in reporting. The latter is quoted by the government as the reason for the lower toilet coverage reported from one of their own recent surveys. For census professionals, it is a nightmare to organise a census amidst fears and threats of likely disenfranchisement based on it, and maintain the credibility of data. The dramatic increase in the items on which information is to be collected would test the patience of both the enumerators, and the respondents.

## BASE METALS OPERATIONS

JOSHY JACOB

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**B**ASE METALS, critical inputs to the manufacturing sector and prime indicators of economic activity, are often exposed to high price volatility due to perturbations in the global demand and supply. As a significant fraction of base metal users in India comprises of small and medium enterprises, which operate with narrow margins and financial constraints, the sector is highly vulnerable to commodity price volatility. Ideally, vulnerable exposure to price risk should be managed through hedging with traded commodity derivative contracts. But a study of the risk management practices of base metal firms in India indicates that risk management with traded derivatives is not widespread amongst small and medium firms.

Interestingly, most of the firms value the information revealed by the futures prices of base metals broadcast by the commodity exchanges. They actively follow the futures price of base metals to update their industry outlook, and take into account the futures prices in their budgeting, to manage cost and revenue fluctuations arising out of base metals price volatility. Given the widespread awareness about the commodity price risks, it is somewhat surprising that a sizeable fraction of firms does not actively recognise the benefits of hedging with derivatives to manage the price risk. The poor adoption is despite their heightened concern that the commodities price risk is a major factor that could adversely impact their profit margins, cash flows, and the ability to commit capital expenditure. Though small and medium firms are shy of hedging, they readily agree that a single large risk event in the base metals markets can induce several years of distress.

Given the concentrated ownership of small and medium firms, unlike the large listed firms with widely distributed risks across shareholders, it makes little sense for the promoters of small firms to hold the commodities risk with themselves.

The poor adoption of risk management by small firms does not amount to a financially prudent choice and does not improve their competitiveness.

Large firms, on the other hand, have both more exceptional ability to absorb the commodity price risks given their financial resources and pricing power, and greater access to the domestic and international hedging markets. Large firms with active risk management recognise the improvement in operational efficiency and financing costs through hedging of the price risk. The study finds that small



# Towards effective risk management

Institutional participation must be encouraged in commodity derivatives markets

and medium firms are heavily reliant on their large value chain partners to manage the metal price risks by providing them with a stable business scenario.

The low adoption of hedging is attributable primarily to the lack of awareness of the economic benefits of hedging, lack of recognition of technical skills to trade in the derivatives markets, as also the lack of financial resources to maintain hedging through the life-cycle of operations. The study also reveals that small and medium firms perceive difficulties such as cash settlement of the contracts (subsequent to the study, Indian exchanges have made the base metals derivatives contracts delivery

**Rationalising the commodity transaction tax can go a long way in bringing the benefits of risk management to the producers and users of base metals in India**

based), high cost of trading, and the absence of long-maturity futures contracts as the key deterrents in accessing the commodities derivative market for risk management. In fact, these concerns arise despite the fact the futures prices traded on Indian exchanges have high hedging efficiency as in international exchanges and, therefore, can support the risk management needs.

The participants in our survey raised the impediments that are leading to the ineffective use of derivatives for risk management; these merit serious attention by the exchanges and the market regulator.

In light of the findings, several initiatives could be undertaken to build greater

awareness about the risk management role of the exchange-traded commodity derivatives. Firstly, elevate the beneficial aspects of commodity derivatives and on how to incorporate it into their product pricing strategy, through a structured education programme. For instance, surprisingly, a large number of firms regard commodity options as an esoteric and expensive product, despite its suitability for risk management. Better awareness about commodity options would enhance its adoption as an effective tool for price risk management for small and medium firms, faced with fund flow constraints to deal with the daily MTM requirements in the futures market.

Secondly, it should be emphasised that cash settlement of futures contracts does not make them less effective for risk management, as prices of all the base metals traded in India converge to the international markets. Moreover, all base metals futures contracts are now delivery-based and more suitable for entities keen to make use of delivery facilities. In fact, within a few months of changing the settlement style of its five base metals futures contracts into 'compulsory delivery' mode, MCX has delivered close to 16,000 MT of metals through its accredited warehouses until August 2019.

Finally, while long-dated futures would suit the long operating cycles of some firms, such contracts have poor liquidity. As institutional investors, particularly financial institutions like mutual funds and alternative investment funds, start to participate in commodity derivatives, one can expect an increase in the liquidity of long-dated futures contracts. Institutional participation will also generate unbiased research on commodities fundamentals, which can be accessed by small and medium firms, which are currently dependent on research reports from market intermediaries.

The study suggests the need for several policy initiatives. Hedging by small and medium firms in the base metals industry on domestic exchanges could be encouraged through incentives, such as interest rate subsidy to meet the margin costs in hedging. Besides, there is a need to educate the industry participants about the role and use of exchange-traded commodity futures and options contracts for hedging, and the comparable pricing efficiency of the futures contracts traded in India with those traded in international exchanges such as the London Metal Exchange and COMEX. Finally, there is a need for measures to bring adequate liquidity into longer maturity contracts.

Encouraging institutional participation in commodity derivatives markets and rationalising the commodity transaction tax can go a long way in bringing the benefits of risk management to the producers and users of base metals in the Indian market.

## THE WORLD IN 2020

# It's time for tighter goals to reduce emissions

**I**T IS A small hammer but I think it can achieve great things," proclaimed Laurent Fabius on the morning of Dec 12, 2015. Moments before, France's then foreign minister had gavelled in the Paris agreement on climate change.

It was a remarkable moment, sealing the first international agreement on climate change since the Kyoto protocol of 1997, and the first ever to include commitments by both rich and developing countries alike.

But in other ways, it was a bit of a let-down. Although the text included a collective pledge to limit global warming to 1.5-2°C above pre-industrial temperatures, that ambition was not matched by the sum of national promises to cut emissions. The world as a whole committed itself to tackling climate change, but in practice none of the governments seemed willing to do enough to make that promise a reality.

Aware of this contradiction, the architects of the Paris agreement built in a mechanism to encourage governments to declare new national climate goals (nationally determined contributions) to the agreement, or NDCs. Each new NDC must be greater than the previous one. The first updates are due in 2020 at COP26, which will take place in November in Glasgow.

The Climate Action Summit held in New York in 2019 was meant to get this process moving. So far, 81 countries, mostly small emitters in Africa and Latin America, have formally communicated their intentions to update NDCs in 2020. Collectively, they account for just 18.1% of global emissions. Among the big emitters, Australia, Brazil, Canada and Japan have remained silent on their intentions. Their contributions are key to the success or failure of any global climate pact. Donald Tusk, president of the European Council, said in New York that the EU would submit an ambitious long-term strategy in 2020. But earlier efforts to adopt a target of net-zero emissions by 2050 were blocked by the Czech Republic, Estonia, Hungary and Poland.

Commitment from China, the source of 27% of global emissions in 2017, is also crucial. It was reluctant to make any promises unless America moved first. Its position softened during Barack Obama's presidency. Donald Trump's administration has clearly removed any peer pressure on climate matters, but Xi Jinping's government is still committed to the Paris process, judging by a joint statement published with France in June 2019. Some analysts believe China may wait to see whether the American election delivers four more years of Mr Trump, or a Democratic administration with strong environmental policies. Mr Trump has promised to take America out of the Paris agreement. The earliest he could do that is November 2020, but a newly elected Democratic administration would probably rejoin it right away.

In the background of all the manoeuvring is a scientific assessment that global emissions should peak in 2020 to have the best chance of meeting the 1.5°C target. It would take a miracle for this to happen: emissions are rising by roughly 1.5% per year. Which means they will have to fall faster still in future.

THE ECONOMIST

**Signatories of the Paris agreement say they will reduce emissions. In 2020, they must set tighter goals**

# Markets

TUESDAY, DECEMBER 31, 2019

## EXPERT VIEW

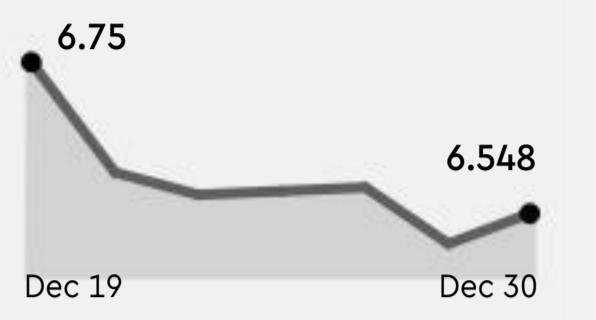
We expect that the drop in the revenue mobilisation of the government and likelihood of additional expenditure by the government might breach the fiscal deficit target in FY20.

—Arun Singh, chief economist,  
Dun & Bradstreet India

## Money Matters

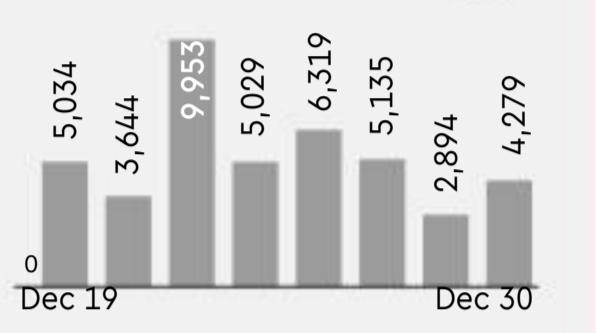
## G-SEC

The benchmark yield rose due to selling pressure 0.042%

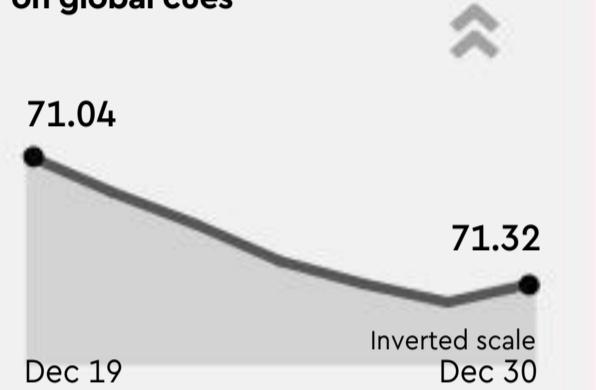


## LAF

Bank borrowing under RBI's short-term window rose by ₹1,385 crore 47.9%



The rupee appreciated on global cues 0.056%



The euro rose against the US dollar 0.107%



## DRAFT GUIDELINES

## RBI to limit UCBs' exposure to single, group borrowers

**Banks will be required to bring down their existing exposures, which are in excess of the revised limits**

FE BUREAU  
Mumbai, December 30:

**RESERVE BANK OF INDIA (RBI)** plans to restrict urban cooperative banks' (UCB) exposure to a single borrower and a group of connected borrowers at 10% and 25%, respectively, of their tier-I capital, show draft guidelines released by the central bank on Monday. At present, the limits are 15% and 40%, respectively.

The revised exposure limits shall apply to all types of fresh exposures taken by UCBs. Further, UCBs will be required to bring down their existing exposures, which are in excess of the revised limits to the stipulated levels by March 31, 2023. At the same time, where the existing exposure comprises only term loans and non-fund based facilities, while no further exposure shall be taken on such borrowers, these facilities may be allowed to continue as per their respective repayment schedule or till maturity.

The draft guidelines say that UCBs shall have at least 50% of their loan portfolio comprising loans of not more than ₹25 lakh per borrower. The overall priority sector lending (PSL) target for UCBs will be increased from the present level of 40% of



adjusted net bank credit (ANBC) or credit equivalent amount of off-balance sheet exposure (CEOBS), whichever is higher, to 75%. UCBs will have to comply with the above target by March 31, 2023 in a staggered manner. UCBs shall prepare, with the approval of their boards, an action plan for compliance with the revised exposure norms and priority sector lending targets, the draft circular said.

In the draft, the regulator said that the extant single/group exposure limits of UCBs have been reviewed, revised with a view to containing concentration risk, which may spiral into liquidity or solvency risks over time. There was also a need to enhance PSL limits for UCBs to meet the

goal of financial inclusion, the RBI said.

“Further, credit exposure in many urban co-operative banks, particularly scheduled/large UCBs, predominantly comprises large ticket loans. Such predominance of large ticket loans in the bank’s portfolio reduces diversification of credit risk and also reduces the scope for greater financial inclusion, which is one of the main roles of UCBs,” the draft said.

The draft guidelines come in the wake of the blowout at Punjab & Maharashtra Cooperative (PMC) Bank, where the lender ran into a solvency crisis after 73% of its asset book – lent to a single entity, Housing Development & Infrastructure (HDIL) – turned bad.

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## DHFL receives claims of ₹92,404 crore so far

ANKUR MISHRA  
Mumbai, December 30

**THE TROUBLED MORTGAGE** financier, Dewan Housing Finance Corp (DHFL), has received claims of ₹92,404 crore so far from creditors, which include financial creditors, operational creditors, deposit holders along with employees and workmen.

In a committee of creditors (CoC) meeting held on Monday, DHFL administrator informed that the company has received claims of ₹87,905 crore till December 17, excluding deposit holders. FE learned from sources that DHFL has also received claims of ₹4,500 crore from deposit holders till now. “This makes total claims at ₹92,404 crore till date and the window for deposit holders to submit claims is open till 90 days from the admission of resolution process,” the source added.

These claims were submitted to the RBI-appointed administrator, R Subramanian, a former managing director and chief executive of Indian Overseas Bank.

Of the ₹86,892 crore claims submitted by financial creditors, ₹45,550.07 crore are from bondholders and ₹41,342 crore from other lenders.

India's largest bank, State Bank of India, including SBI Singapore, is the lead creditor with a claim of ₹10,082.9 crore, followed by Bank of India, which has claimed ₹4,125.52 crore. Canara Bank has claimed ₹2,681.81 crore, National Housing Bank (NHB) has claimed ₹2,433.79 crore, Union Bank of India ₹2,378.05 crore and Syndicate Bank ₹2,229.29 crore, among other lenders.

From financial creditors, the operational creditors have claimed ₹60.76 crore. Employees and workmen have claimed ₹2.01 crore. Interestingly, the administrator has also received claims of ₹950.53 crore from creditors other than financial and operational creditors. These companies include Neelkamal Realtors Tower, which is a subsidiary of Mumbai-based real estate company DB Realty. Other companies in the list are HM Towers, MAN Realty and Merino Shelters. Neelkamal Realtors has alone claimed

DHFL claims		(₹ crore)
Lenders (A)	41,342	
Bondholders (B)	45,550	
Financial creditors (Total A+B)	86,892	
Operational creditors	60.76	
Employees and workmen	2.01	
Creditors other than financial and operational creditors	951	
FD holders*	4,500	
<b>Total</b>	<b>92,404</b>	

Source: DHFL \*As per company sources

₹757.65 crore from DHFL.

The CoC also considered proposals of cost to be incurred by the company during resolution process. This includes ₹75 lakh/month for advisor to administrator – EY India. CoC also considered fees to legal advisor AZB Partners, which amounted to ₹11,500 per hour on a blended basis.

The voting on proposals will start on Wednesday January 1, 2020 and will continue till 72 hours before announcement of results. The next CoC meeting will be held on January 14, 2020.

The Mumbai bench of the National Company Law Tribunal (NCLT) had earlier admitted DHFL for insolvency resolution on December 2 after RBI appointed Indian Overseas Bank's former MD and CEO R Subramanian as the company's administrator. RBI's decision on DHFL came after the government on November 18 empowered regulators under Section 227 of Insolvency and Bankruptcy Code (IBC) to refer cases of stressed financial service providers with assets of at least ₹500 crore to the insolvency court.

Lenders initially tried to resolve DHFL's stress as per the RBI's prudential norms on stressed assets resolution, under which lenders are mandated to sign an inter-creditor agreement (ICA). A resolution plan was then approved by DHFL's board in September, which proposed a conversion of debt to equity, leading to lenders acquiring a 51% stake in the company.

**THE RUPEE APPRECIATED** by 4 paise to settle at 71.31 against the US currency amid weakening of the US dollar in overseas markets even as crude oil prices surged. Subdued domestic equity markets and high crude oil prices restricted the gains in the rupee, analysts said.

At the interbank foreign exchange market, the rupee opened at 71.36 against the US dollar. During the day, the domestic unit saw a high of 71.30 and a low of 71.39.

The domestic unit settled at 71.31, higher by 4 paise over the previous closing price. On Friday the rupee had settled at 71.35 against the American currency.

“Rupee traded with flat range trade between 71.28-71.41 mainly due to oil importers are buying dollars frequently for their month-end outflows,” LKP Securities senior research analyst (commodity & currency) Jateen Trivedi said.

According to VK Sharma, head-PCG & Capital Market Strategy, HDFC securities, “Indian rupee gains following weaker dollar index versus major trading currencies. The trading activity remained muted on global foreign markets ahead of New Year holiday”.

On the domestic market front, the 30-share BSE Sensex ended 17.14 points, or 0.04%, lower at 41,558. The broader NSE Nifty, however, closed 10.05 points, or 0.08%, higher at 12,255.85.

Foreign institutional investors (FII) remained net buyers in the capital markets, as they purchased shares worth ₹81.37 crore on Friday, exchange data showed. Market participants, however, said that rising crude prices weighed on the local currency.

Brent futures, the global oil benchmark, rose 0.66% to \$68.61 per barrel. The dollar index, which gauges the greenback's strength against a basket of six currencies, fell 0.11% to 96.80. The 10-year government bond yield was at 6.51% on Monday.

“The benchmark 10-year bond yield steady at 6.51% on central banks open market operation. RBI has conducted second successful “Operation Twist” of ₹100 billion in Monday's session,” Sharma said.

ratio and net owned fund both turned to negative 520.29% as on March 31, 2019.

The company started defaulting on debt obligations in August 2018, following which the government had in October 2018 suspended the erstwhile board of IL&FS group companies and replaced it with another board led by Uday Kotak. The total debt obligations of the IL&FS group companies is close to ₹1 lakh crore.

IFIN, which is registered as a non deposit non-banking finance company with the RBI, is required to maintain regulated Capital Adequacy Ratio (CRAR) of minimum 15%, with minimum Tier-I capital of 10%. Tier-I capital, also called “Net Owned Fund,” is the money used for the regular functioning of an NBFC and consists core capital, disclosed reserves and equity capital. IFIN's capital adequacy

is 10.63%, which is below the minimum requirement of 15%. The company has made a provision of ₹11,358.54 crore on account of credit risk and impairment

losses. The company has reported a standalone loss of ₹13,275 crore in FY19.

of investments, the company stated in its annual report.

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# RBI buys long-term govt securities worth ₹10,000 cr in 2nd special OMO

PRESS TRUST OF INDIA  
Mumbai, December 30

**IN THE SECOND** special open market operation (OMO), the Reserve Bank of India on Monday bought ₹10,000 crore of long-term government securities and sold ₹8,501 crore of three short-term bonds.

The RBI had announced to purchase and sell simultaneously government securities under Open Market Operations (OMO) for ₹10,000 crore each, last week. Though RBI offered to sell four securities in the auction, it accepted bids for three bids only. In the OMO purchase of 6.45% GS 2029, the 10-year benchmark security, the RBI received ₹25,698 crore worth of bids from the participants but accepted ₹10,000 crore of bids.

The RBI received 285 bids



to purchase 6.45% 2029 security but accepted only 151 bids. The cutoff yield at which bids were accepted was 6.4874%.

The RBI offered to sell four government securities – 6.65% GS 2020; 7.80% GS 2020; 8.27% GS 2020 and 8.12% GS 2020 through OMO

sale. It accepted only ₹8,501 crore worth of bids for the three securities against ₹38,551 crore bids it received in for four securities in the OMO sale auction.

In terms of number of bids, the central bank received 27 bids for 6.65% GS 2020; 34 for

7.80% GS 2020 and 29 for 8.27% GS 2020 and but accepted 11, 12 and 8, respectively. For 8.12% GS 2020 security, the RBI received 49 bids but did not accept any bid.

In a similar auction held last week, the RBI had purchased and sold same securities in the market.

It had purchased ₹10,000 crore of long-term government security while sold ₹6,825 crore of four short-term securities. These special OMO auctions are similar to the US Federal Reserve's Operation Twist' aimed at faster transmission of policy rates, an analyst said.

RBI has reduced repo rate by 135 basis points between February and October 2019 but there has been a delay in passing on the cut in repo rate by lenders.

## Market ends steady in a see-saw trade

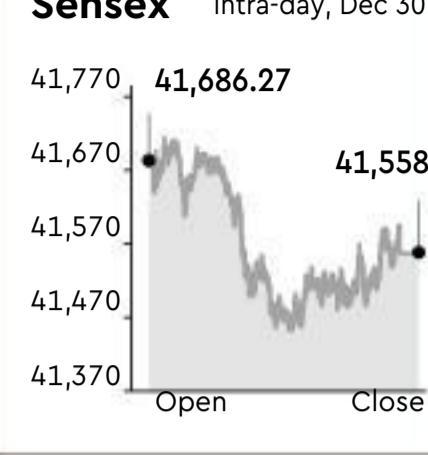
PRESS TRUST OF INDIA  
Mumbai, December 30

**BENCHMARK INDICES CLOSED** on a flat note after a topsy-turvy session on Monday, with participants fence-sitting in absence of further cues ahead of year-end holidays.

At the closing bell, the BSE benchmark Sensex was 17.14 points, or 0.04%, lower at 41,558. The 30-share gauge swung between a high of 41,714.73 and low of 41,453.38 in a highly volatile session.

The broader NSE Nifty, however, closed 10.05 points, or 0.08%, higher at 12,255.85. The 50-share index too faced bouts of volatility during the day.

ICICI Bank was the top loser in the Sensex pack, shedding 0.99%, followed by SBI, TCS, HUL, Asian Paints and Axis Bank. On the other hand,



Nestle India, Hero MotoCorp, Mahindra and Mahindra, Bharti Airtel and Tata Steel were among the gainers.

Sectorally, BSE IT, bankex, finance, teck and oil and gas indices closed in the red. While, BSE auto, metal, telecom, industrial and basic materials were among the prominent gainers.

In the broader market, BSE midcap and smallcap indices outperformed benchmarks, rallying up to 0.75%.

## Bitcoin believers expect 2020 rally as a reward for halving

BLOOMBERG  
London, December 30

**BTCINVESTORS BELIEVE** the world's biggest cryptocurrency is in for material gains in 2020 due to a network quirk.

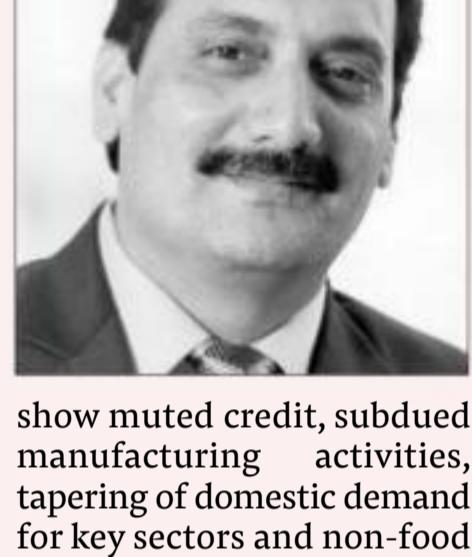
And there were other factors at those times, like incessant media attention fueling a Veblen-type mania in 2012 and 2017. One also can't make price predictions by purely looking at supply. Meanwhile, demand looks lot more scarce now than in previous years.

Plus, the public is also more acutely aware of Bitcoin's longer-term structural issues that may hinder future upside. While it potentially addresses the problem of trust in a trustless world, it's generally cheaper to pay someone to act as a clearer than to expend the equivalent energy of a mid-tier country (just give this wonderful podcast a listen).

Yet Bitcoin enthusiasts are keeping the faith in the halving, so expect even the skeptics to keep at least half an eye when the event comes.

### INTERVIEW: DEVENDRA K VYAS, SREI EQUIPMENT FIN

## 'In equipment industry, we are seeing green shoots and gradual improvement'



**THE PROCESS OF** transferring of Srei Infrastructure Finance's lending business into Srei Equipment Finance by way of a slump exchange exercise is nearing completion, says Devendra Kumar Vyas, MD of Srei Equipment Finance. In an interview with Mithun Dasgupta, Vyas says, besides co-lending partnerships with banks, his company is betting big on equipment leasing. Excerpts:

Srei is in the process of consolidating its lending business into one entity, Srei Equipment Finance. What has been the progress and what is your strategy, going forward?

At Srei, our core expertise has always been equipment-backed financing and we have over the years developed clear understanding of various equipment and their associated risk profiles. Today, our learning has also been digitised and artificial intelligence helps us take risk call on the go. While we also understand project funding; we have decided to play on our strengths and focus only on equipment finance; hence the slump exchange.

Eventually, we will witness our existing project finance portfolio running down. Our slump exchange exercise is also near to completion.

Srei is now focusing on growing its equipment finance business. What kind of growth are you expecting in this business? Is there demand for construction/infrastructure equipment?

Specifically in the infrastructure equipment space, sales of Q1 for this fiscal demonstrated slowdown, owing to the after effects of the elections and Q2 sales were affected by floods and droughts. When equipment sales drop significantly, so does the financing and leasing business because nearly 85% of equipment is procured through aided financial solutions. While on-going reports

show muted credit, subdued manufacturing activities, tapering of domestic demand for key sectors and non-food bank credit de-growth to 8.3% in October 2019 from 13.4% in October 2018; specifically in the equipment industry, we are seeing green shoots and gradual improvement in the current October-December quarter. We are seeing a recovery.

The silver lining is that we are witnessing growth in segments such as consumer loan, personal loans, and gold loans. This is an indicator that consumers are willing to borrow and have confidence they can service their debts on time – a sign that recovery is in sight. The government realises that economic growth cannot be achieved without a growth in infrastructure. Worldwide, redoubling of investment in infrastructure is a key strategy to counter the impacts of a downturn. This is because infrastructure spending has a multiplier effect on the economy. For emerging economies like India, this multiplier is 2x or sometimes even 3x, which means that an infrastructure spending of 1% of GDP can boost the overall GDP by twice or thrice the amount.

We have also tied up with iQuippo, an end-to-end digital lending marketplace where a customer can choose the most suitable offer, from tie-ups. The platform will provide transparency and simplify the loan application process and will make equipment finance decisions easy for our customers. The partnerships will also help us in strengthening our dominant leadership position in the equipment ecosystem, and will be a key driver for our growth, going forward.

Which are the new areas you have earmarked under equipment finance for growth?

The government has begun the exercise of creating a national

partnership with a vision to invest ₹100 lakh crore in infrastructure over the next five years. Already highway projects worth approximately ₹15 lakh crore have been identified. Once these investments materialise, we will soon see positive impacts in sectors such as cement, steel and automobiles, besides course the infrastructure and construction equipment sectors. We have always believed in enabling and participating in a growth story. Besides co-lending partnerships, we are betting big on leasing.

For a long time now, the infrastructure sector is being driven primarily by policy facilitation and push in public spending by the central government. The participation of private sector investments has remained tepid, mainly because our banking system is under-capitalised and is only able to offer a limited range of products. In a time like this, leasing can play a big role in reviving investments. Across many developed and developing economies globally, leasing of equipment and real assets is a prominent source of private capital formation and contributor to GDP. For some of the developed nations, the equipment leasing as a percentage of private capital formation is as high as 40%. In India, however, the leasing penetration is abysmally low at less than 5%.

Put simply, leasing splits ownership and user – ownership remains with the lessor, and use moves to the lessee. Leasing is based on the premise that profits are earned through the use of assets, rather than from their ownership.

**KIRLOSAR FERROUS INDUSTRIES LIMITED**  
A Kirloskar Group Company  
Registered Office: 13, Laxmanrao Kirloskar Road, Khadki, Pune - 411 003. (Maharashtra)  
CIN: L27101PN1991PLC063223

Enriching Lives

### NOTICE

Notice is hereby given that the meeting of the Board of Directors of the Company is scheduled to be held on Friday, 24 January 2020 to consider and approve, inter-alia, the Unaudited Financial Results of the Company for the quarter and nine months ended 31 December 2019.

This intimation is also available at the website of the Company www.kfli.com and that of the BSE Limited www.bseindia.com

Date: 30 December 2019  
Place: Pune  
Telephone: +91 20 66084645 • Fax: +91 20 25813208  
E-mail: investor@kfli.com • Website: www.kfli.com

### For Kirloskar Ferrous Industries Limited

sd/-

Mayuresh Gharpure

Company Secretary

## Prince Pipes shares tank over 7% in debut trade

PRESS TRUST OF INDIA  
New Delhi, December 30

**SHARES OF PRINCE** Pipes And Fittings made a weak debut on the bourses on Monday and closed over 7% lower from its issue price of ₹178. The scrip listed at ₹160, down

10.11% from the issue price on the BSE. During the day, it touched a high of ₹177.95 and a low of ₹152.60. It finally closed at ₹166.60, down by 6.40%. At the NSE, it ended 7.30% lower at ₹165. In traded volume terms, 20.37 lakh shares were traded on the BSE and over two crore shares on the NSE during the day. The company's market valuation was at ₹1,833.03 crore. The ₹500-crore initial public offer of Prince Pipes & Fittings was subscribed 2.21 times. The IPO was in a price range of ₹177-178 per share. JM Financial and Edelweiss Financial Services were the managers to the offer. Prince Pipes has manufacturing facilities in Dadra and Nagar Haveli, Uttarakhand, Maharashtra, Tamil Nadu and Rajasthan.

### Prince Pipes & Fittings

Intra-day, Dec 30



### QUANTUM MUTUAL FUND

Profit with Process

Investment Manager: Quantum Asset Management Company Private Limited

7<sup>th</sup> Floor, Hoechst House, Nariman Point, Mumbai - 400021, India

Toll Free No.: 1800-209-3863/1800-22-3863; Toll Free Fax No.: 1800-22-3864

Email: CustomerCare@QuantumAMC.com; Website: www.QuantumMF.com CIN: U65990MH2005PTC156152

### ADDITION NO. 17 / 2019

**NOTICE CUM ADDENDUM**  
NOTICE IS HEREBY GIVEN THAT the Board of Directors of Quantum Trustee Company Private Limited has approved the following change to the Scheme Information Document (SID) & Key Information Memorandum (KIM) of Quantum Multi Asset Fund (Scheme), as advised by SEBI to reflect the scheme category Fund of Funds in the name of the Scheme in accordance with SEBI Circular dated October 06, 2017 for categorization and rationalization of Mutual Fund Scheme effective from January 01, 2020.

### CHANGE IN NAME OF THE SCHEME

Existing Name

New Name

Quantum Multi Asset Fund

Quantum Multi Asset Fund of Funds

All other features and terms and conditions of the Scheme shall remain unchanged.

The necessary changes will be carried out at relevant places in the Scheme Information Document (SID) and Key Information Memorandum (KIM) of Quantum Multi Asset Fund, as applicable.

This addendum forms an integral part of the SID, KIM of the Scheme and Statement of Additional Information of Quantum Mutual Fund as amended from time to time.

For Quantum Asset Management Company Private Limited

(Investment Manager – Quantum Mutual Fund)

Sd/-

Jimmy A Patel

Place: Mumbai

Managing Director and Chief Executive Officer

DIN: 00109211

Mutual fund investments are subject to market risks, read all scheme related documents carefully.

For HATSUN AGRO PRODUCT LIMITED

Sd/-

Company Secretary & Compliance Officer

## Market ends steady

## in a see-saw trade

PRESS TRUST OF INDIA

Mumbai, December 30

**BENCHMARK INDICES CLOSED** on a flat note after a topsy-turvy session on Monday, with participants fence-sitting in absence of further cues ahead of year-end holidays.

At the closing bell, the BSE benchmark Sensex was 17.14 points, or 0.04%, lower at 41,558. The 30-share gauge swung between a high of 41,714.73 and low of 41,453.38 in a highly volatile session.

The broader NSE Nifty, however, closed 10.05 points, or 0.08%, higher at 12,255.85. The 50-share index too faced bouts of volatility during the day.

ICICI Bank was the top loser in the Sensex pack, shedding 0.99%, followed by SBI, TCS, HUL, Asian Paints and Axis Bank. On the other hand,

## Sensex Intra-day Dec 30

Open

Close

41,370

41,686.27

41,558

41,453.38

41,714.73

41,470

41,570

41,670

41,770

41,686.27

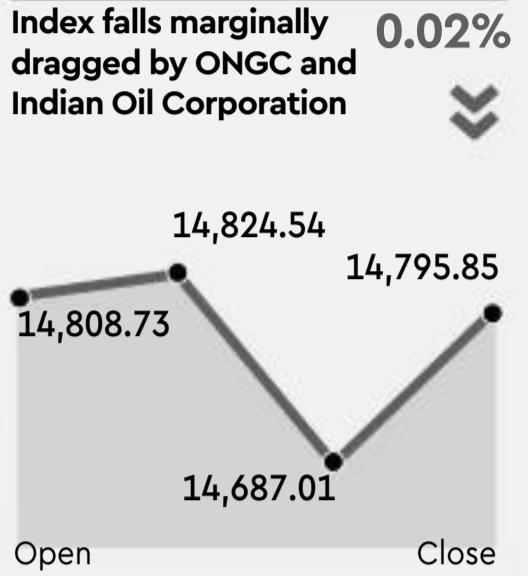
41,686.27

## Street Signs

## BSE Metal



## BSE Oil &amp; Gas



December 30  
INDIAN BASKET CRUDE \$68.27 BBL  
₹4,862.26 BBL  
EXCHANGE RATE ₹71.22/\$

## PRICE POINTS

	Del	Mum	Kol	Bir
Rice	34	31	30	52
Wheat	25	33	NR	36
Tur dal	97	95	88	96
Potato	28	36	26	36
Sugar	40	42	40	38
Mustard oil	132	136	105	132

Price in ₹/kg for Delhi, Mumbai, Kolkata and Bengaluru Source: Dept of consumer affairs

## ● MAHARASHTRA LOW ON CANE

# Barely a month into season, sugar mills stop crushing

Of 135 mills that began crushing in state a month ago, two have stopped work citing lack of availability of cane and workers

NANDA KASABE  
Pune, December 30

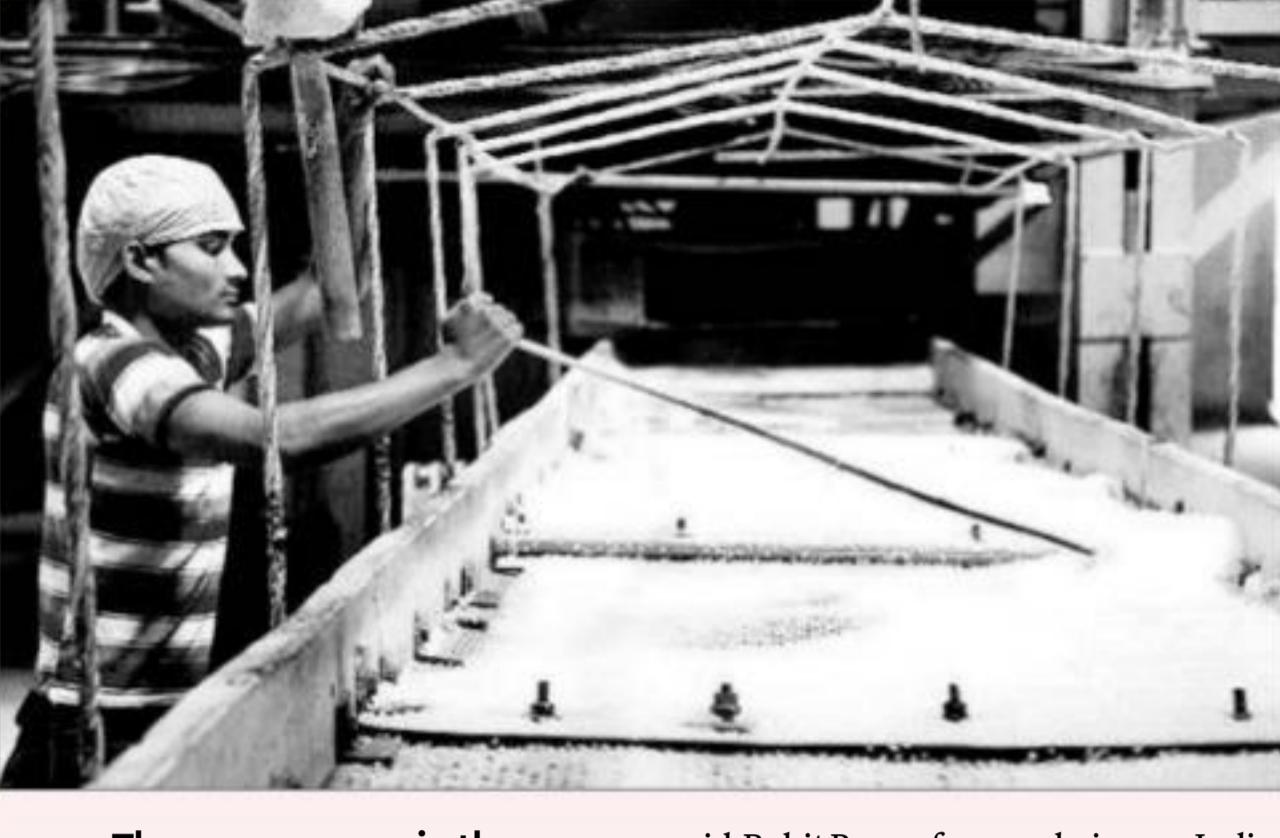
BARELY A MONTH after the commencement of crushing operations in the state, a couple of cooperative sugar factories in Maharashtra, located in Ahmednagar and Aurangabad regions, have stopped their exercises.

Maharashtra sugar commissioner Shekhar Gaikwad said of the 135 mills that began crushing in the state a month ago, two have already stopped work citing lack of availability of raw materials (cane) and workers needed in harvesting.

The Kedareswar Cooperative Sugar Factory in Ahmednagar region and Sharad Paithan Cooperative Sugar Factory in Aurangabad region have completed operations for the season, crushing around 1,500 tonne to 2,000 tonne of cane.

Gaikwad had earlier stated that over the next 30 days about 70% mills would complete their operations on account of low cane availability. The sugar season in Maharashtra is currently at its peak, but the majority of mills are expected to finish their operations by the end of January 2020 because of lower acreage, diversion of cane for fodder and crop losses due to floods.

To date 154 lakh tonne of cane has been crushed to produce 153 lakh quintal of sugar with a recovery rate of 9.94%. Normally, the sugar season in Maharashtra starts after Diwali and continues till the end of March. But the sugar season of FY 2019-



The sugar season in the state is currently at its peak, but the majority of mills are expected to finish their operations by the end of January 2020 because of lower acreage, diversion of cane for fodder and crop losses due to floods

is curtailed by about 60 days as the acreage has shrunk to about 8.22 lakh hectare, against last season's (2018-19) 11.62 lakh hectare. Most mills in and around Kolhapur region will close by January. However, a handful of co-operative sugar mills, Shree Dutta at Shirol in Kolhapur being one of them, will continue their crushing operations till March 2020 as they have a strong member team of over 45,000 farmers and large areas under cane cultivation.

Meanwhile, the sugar commissioner's office has reduced sugar production estimates to 5.2 lakh tonne, citing diversion of cane to fodder and ethanol production. Earlier, the commissioner had estimated Maharashtra's sugar production to touch 5.8 lakh tonne. Around 24 mills will be producing ethanol while six have been producing ethanol directly from cane juice, he

said. Rohit Pawar, former chairman, Indian Sugar Mills Association and CEO, Baramati Agro, which operates private sugar mills in Pune and Aurangabad, said the final sugar production figure would be around 60 lakh tonne.

It may be noted that last week, citing lower molasses production in the 2019-20 season, the state government has decided to ban exports of molasses, produced in the 2019-20 season, till September 30, 2020.

The state government figures reveal that Maharashtra produced 35 to 40 lakh tonne of sugar cane molasses in 2017-18. Of these, 3.5 lakh tonne have been used for the production of alcoholic beverages and livestock in the state. 1.77 lakh tonne has been exported to other states and 2.53 lakh tonne has been sent in overseas export.

Also, in six months between November 2018 and March 2019, 45.72 lakh tonne of paddy have been produced and 29.18 lakh tonne have been used in the state for distillation and cattle feed. Around 3.29 lakh tonne of molasses have been exported to other states and other nations.

Molasses is an important source of revenue for the state excise duty department. Molasses is mainly used for the manufacture of alcohol.

# Commodities clinch best year since 2016 as trade worries subside

JAKE LLOYD-SMITH  
Singapore, December 30

COMMODITIES ARE SET for the best annual performance since 2016, with crude to copper posting annual gains. The Bloomberg Commodity Spot Index has hit the highest since November 2018 as trade tensions ebb, a risk-on mood sweeps markets, and the dollar eases. The gauge is now up 11% in 2019.

Concerns among investors about the possibility of the onset of a US recession, which hurt commodities earlier this year, have eased. This month, bond manager Jeffrey Gundlach said the odds of a recession by the end of next year have dropped to 35%. In September, he had predicted 75%.

Conditions in China, the top raw material user, are picking up too. The nation's economic performance improved in December for the first time in eight months,

according to earliest-available indicators compiled by Bloomberg. The advance in raw materials has been broad-based. Crude in New York has risen to the highest since September, with prices up 36% this year as the OPEC+ group of producers presses on with supply curbs.

"Renewed optimism from the US-China trade deal is driving demand expectations higher," said Howie Lee, an economist at the Singapore-based lender. "Stockpiles are low going into 2020 and, with the expected pickup in demand, a lot of industry players find themselves short of inventories."

Raw materials have also enjoyed a tailwind from a weaker US currency, with the Bloomberg Dollar Spot Index retreating 1.7% this month to the lowest level since

July. After three interest rate cuts this year, the US Federal Reserve is expected to hold monetary policy steady over 2020.

Concerns among investors about the possibility of the onset of a US recession, which hurt commodities earlier this year, have eased. This month, bond manager Jeffrey Gundlach said the odds of a recession by the end of next year have dropped to 35%. In September, he had predicted 75%.

Conditions in China, the top raw material user, are picking up too. The nation's economic performance improved in December for the first time in eight months, according to earliest-available indicators compiled by Bloomberg. The advance in raw materials has been broad-based. Crude in New York has risen to the highest since September, with prices up 36% this year as the OPEC+ group of producers presses on with supply curbs.

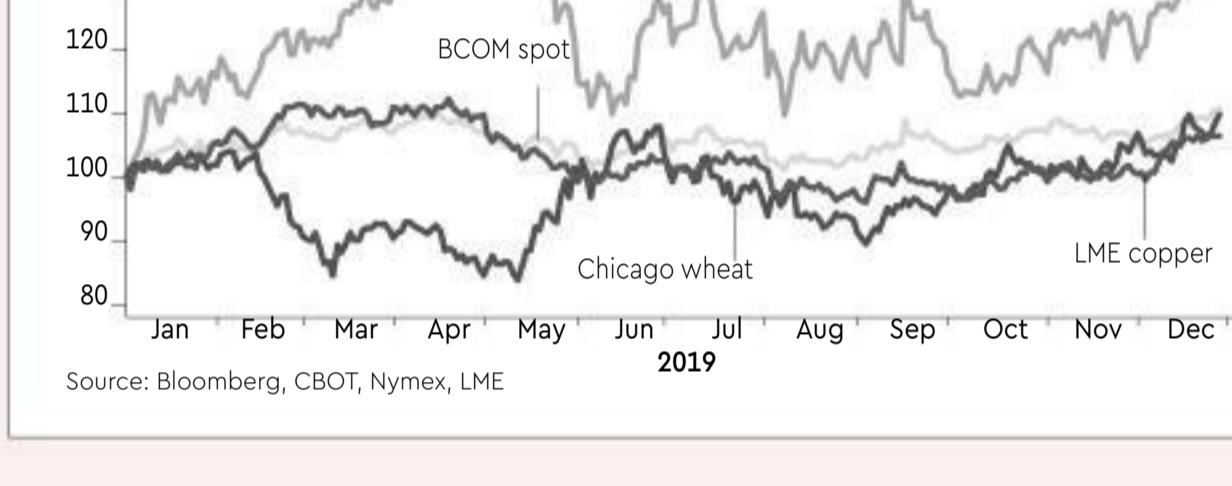
In base metals, copper has surged far above \$6,000 a ton as global stockpiles sink and the macro-economic outlook brightens. Wheat is trading at the highest since 2018 and soybeans are set for the biggest monthly advance since 2016. There have been gains in precious metals too, including traditional haven gold, which has climbed in December even as the risk-on mood prevails and equity markets set records. Bullion has risen 3.3%

—BLOOMBERG

## Material gains

Commodities set to cap strongest year since 2016

Normalised as of Jan 2, 2019



Source: Bloomberg, CBOT, Nymex, LME

## Quick View

### Pradhan calls for innovation in steel, mining industry

STEEL MINISTER DHARMENDRA Pradhan on Monday urged the steel and mining industry to undertake research activities as it would build the foundation for an advanced and vibrant sector. Pradhan's remarks came after a meeting with the officials of CSIR-Institute of Minerals and Materials Technology in Bhubaneswar. "We should adopt an outcome-oriented approach to contribute towards national economic growth. Innovation will be key to create a knowledge-based entrepreneurial ecosystem. Heartening to know that small industries are also giving research opportunities to institutes in Odisha. These research activities will build the foundation for a technologically more advanced and vibrant mining and steel industry in the region," Pradhan said in a tweet. The minister lauded the institute for developing technology to utilise low-grade iron ore and thermal grade coal for the industry.

### PFS gets ₹500-crore long-term loan from BoI

PTC INDIA FINANCIAL services (PFS) on Monday said it has been sanctioned fresh long-term loan of ₹500 crore from Bank of India for onward lending to infrastructure projects. The loan for a period of 10 years has been sanctioned at an interest rate of 8.50% per annum, the company said. "We will use this loan to further expand our lending portfolio in infrastructure projects and other operational requirements," said PFS managing director and CEO Pawan Singh. Singh further said the company's portfolio quality has been improving with each quarter passing and in the last one year it has resolved stressed assets considerably. PFS is structured as a 'one-stop shop' for financing of energy value chain and select sectors of infra projects.

### Prince Pipes shares tank over 7% in debut trade

SHARES OF PRINCE Pipes And Fittings made a weak debut at the bourses on Monday and closed over 7% lower from its issue price of ₹178. The scrip listed at ₹160, down 10.11% from the issue price on the BSE. During the day, it touched a high of ₹177.95 and a low of ₹152.60. It finally closed at ₹166.10. At the NSE, it ended 7.30% lower at ₹165. In traded volume terms, 20.37 lakh shares were traded on the BSE and over two crore shares on the NSE during the day. The company's market valuation was at ₹1,833.03 crore.

## Centre to disburse ₹12k cr to 6 crore farmers on Jan 2

FE BUREAU  
New Delhi, Dec 30

THE CENTRE WILL transfer over ₹12,000 crore to the bank accounts of more than 6 crore farmers under the flagship PM-Kisan Scheme on January 2 at Tumkur in Karnataka. Prime minister Narendra Modi will release the funds as a new year gift to the farmers, sources said.

No farmer has received the instalment of ₹2,000 since December 1 as the plan was to transfer the amount at one-go in new year, the sources said. This is the last tranche of this financial year and at least 6.5 crore farmers will get the benefit as their data have already been verified with Aadhaar-linked bank accounts. Disbursement to above 6.5 crore farmers will depend on new enrollment under the scheme and data verification through Aadhaar, which is compulsory from December 1.

Of 14 crore farmers estimated to get the PM-Kisan benefits, the Centre has collected data of as many as 9.2 crore farmers as on December 29. West Bengal, with an estimated over 70 lakh farmers, is the only state out of the ambit of PM-Kisan as it has refused to share and authenticate farmers' data. Uttar Pradesh is the top-performing state, which has collected data of nearly 2 crore (out of 2.4 crore) farmers, so far.

The Centre may be able to save about 40% of the budgeted ₹75,000 crore this financial year under the scheme while the total disbursal could be around ₹45,000 crore. Till November 30, the Centre had

### PM-KISAN SCHEME

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- This is the last tranche of installment this financial year and at least 6.5 crore farmers will get the benefit
- Their data have already been verified with Aadhaar-linked bank accounts

transferred ₹35,955.66 crore into bank accounts of 7.62 crore, 6.5 crore and 3.86 crore farmers (not mutually exclusive sets) as first, second and third installments, respectively, since the inception of the scheme. Of this amount, about ₹6,000 crore was disbursed in FY19.

The direct-benefit transfer scheme was announced by then finance minister Piyush Goyal during his Interim Budget speech in February. Initially, the target was to cover 12 crore small and marginal farmers (owning up to 2 hectare), with each getting ₹6,000/year in three equal installments of ₹2,000 each. But after returning to power in May, the NDA government expanded the scheme to cover all the farmers, benefiting additional 2 crore growers.

Data from the World Gold Council shows that 14 central banks, including the RBI, have reportedly added more than one tonne to their reserve. "As we look to 2020, we believe investors will face increasing geopolitical concerns, while many pre-existing

ones will be pushed back rather than being resolved. "In addition, the low level of interest rates worldwide will keep stock prices high and valuations at extreme levels, on the verge of peaking out. Therefore, we believe there are reasons for higher levels of safe-haven assets like gold," Commbond Research director Gnanasekar Thiagarajan told PTI.

From US-China trade turmoil to conflicts in the Middle East, geopolitical issues are galore for the global markets, which might also await cues from the US presidential polls towards end of 2020. The potential medium-term target lies at ₹41,000-₹41,500 per 10 gm at MCX (\$1,640-\$1,650). Further, the level could rise to ₹44,500-₹45,000 (41,795-1,800) in case there are new developments on the global front that could dent risk appetite, he said.

Till October, the government has been able to utilise only ₹10,537 crore, it said. This amount is also spread across 21 states and union territories and in 557 districts.

"Government has no action plan to gain-

fully utilise this mammoth accumulation of DMF funds, which is only increasing every month," FIMI said.

It further added that only 43% projects have been completed, 34% are on-going, 17% yet to start and six per cent projects have been cancelled. When licence to operate is a necessity for miners, the 70% unspent amount, nearly ₹2,735 crore, is only creating unrest in the community.

Government collects DMF funds under three categories — coal and lignite mining, major minerals (excluding coal and lignite) and minor minerals.

## Oil hits three-month high on upbeat data, Middle East tension

OIL PRICES ROSE to three-month high on Monday, underpinned by optimism over expected China-US trade deal and upbeat industrial data, while traders kept a close watch on the Middle East following US air strikes in Iraq and Syria. Brent crude futures were up 40 cents at \$68.56 a barrel.

The international benchmark has risen around 27% in 2019. West Texas Intermediate crude futures rose 10 cents to \$61.82 a barrel by 1500 GMT. The US benchmark is up about 36% this year. "Oil prices continue to remain supported near frothy levels as tensions in the Middle East could see key disruptions in the region, shrinking US stockpiles alleviate oversupply concerns and the US and Chinese look to wrap up phase-one trade deal," said Edward Moya, OANDA senior market analyst.

—REUTERS

## Credit growth, risk elements to impact demand and exports



# International

TUESDAY, DECEMBER 31, 2019



## A BIGGER PIE

Elizabeth Warren, Democratic Presidential candidate  
Rich people may have a whole lot more of a lot of things. But that doesn't mean they should own a bigger piece of our democracy.

## Quick View

### China's vice premier to sign Phase 1 trade deal in US this week

CHINESE VICE PREMIER Liu He will visit Washington this week to sign a Phase 1 trade deal with the United States, the *South China Morning Post* reported on Monday. "Washington has sent an invitation and Beijing has accepted it," the *SCMP* quoted a source as saying. It said the delegation was likely to stay in the United States for a few days, until the middle of next week.

### Putin thanks Trump for helping foil terrorist acts

RUSSIAN PRESIDENT VLADIMIR Putin spoke with President Donald Trump on Sunday to thank him for information that Putin said helped Russia foil terrorist attacks over the New Year's holiday, the Kremlin said. Putin thanked Trump "for information transmitted through the special services that helped prevent the completion of terrorist acts in Russia," the Kremlin said in a brief statement posted on its website.

### Grab, Singtel eye Singapore under-banked

SINGAPOREANS STILL WITHOUT good access to financial services will be key to creating a successful digital bank in the country, according to executives from Grab and Singapore Telecommunications. Earlier Monday, Grab and Singtel said they are teaming up to apply for a full digital banking licence before the year-end deadline, jumping aboard a Singapore government initiative to attract technology firms into its financial sector to stimulate innovation and competition.

### BoE's Carney says finance must act faster on climate

FINANCIAL SERVICES HAVE been too slow to cut investment in fossil fuels, a delay that could lead to a sharp increase in global temperatures, Bank of England Governor Mark Carney said in an interview broadcast on Monday. Carney is due to become the United Nations' special envoy for climate change next year when he steps down from the central bank.

## GREY AREA

### Chinese baby gene editor to be jailed

THE NEW YORK TIMES  
Beijing, December 30

**ACCUSED** IN China on Monday sentenced He Jiankui, the researcher who shocked the global scientific community when he claimed that he had created the world's first genetically edited babies, to three years in prison for carrying out "illegal medical practices."

In a surprise announcement from a trial that was closed to the public, the court in the southern city of Shenzhen found He guilty of forging approval documents from ethics review boards to recruit couples in which the man had HIV and the woman did not, *Xinhua*, China's official news agency, reported. He had said he was trying to prevent HIV infections in newborns, but the

### HITTING THE ROAD

## Tesla delivers China-built cars



A Tesla employee proposes to his girlfriend with a China-made Tesla Model 3 filled with flowers at a delivery ceremony in the Shanghai Gigafactory

REUTERS

BLOOMBERG  
Shanghai, December 30

**TESLA DELIVERED ITS** first China-built cars, a milestone for Elon Musk's company as it accelerates a push in the world's largest electric-vehicle market.

The company handed over the first 15 Model 3 sedans assembled at Tesla's new multibillion-dollar Shanghai plant — its first outside the US — to company employees at the facility on Monday. More workers will receive vehicles over the next couple

of days, and deliveries to customers will start in January, company officials said at the ceremony. The Chinese plant represents a cornerstone of chief executive officer Musk's plans to make Tesla a truly global carmaker. The company last month announced plans to build a factory in Germany to cater to burgeoning European demand for electric cars.

The China plant could also help Musk build on recent momentum for the company in the world's largest market both for EVs and autos in general. The Model 3 will compete with electric cars from local contenders such as NIO and Xpeng Motors, as well as global manufacturers including BMW and Daimler.

Demand for the locally built Model 3 is "very good," and Tesla is confident it will sell all vehicles manufactured at the site, Allan Wang, general manager of Tesla China, said at the plant. "Our aim is to kill all internal-combustion engine cars."

While deliveries to customers haven't started, Monday's milestone caps several months of wins for Musk.

Total revenue rose nearly 25% to 1.84 billion yuan (\$263.38 million) in the third quarter from 1.47 billion yuan a year earlier.

—REUTERS

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### Thought it was 'a bad idea': Greta Thunberg's father on her activism



Teen climate activist Greta Thunberg (left) and her father Svante Thunberg

PRESS TRUST OF INDIA  
London, December 30

**GRETATHUNBERG MAY** have become the new global climate icon, but the 16-year-old Swedish teenager struggled with depression for three to four years and received no support from her father for skipping school for activism, a bold decision that has inspired millions to join her in raising awareness on environmental issues.

In an interview to the *BBC*, Greta's father Svante Thunberg said he thought it was "a bad idea" for his daughter to take to the "front line" of the battle against climate change.

Thunberg said he was "not supportive" of his daughter skipping school for the climate strike.

As part of the same broadcast, guest-edited by Greta for *Radio 4's Today* programme, renowned naturalist and broadcaster David Attenborough told her she had "woken up the world" to climate change.

Greta was nominated for this year's Nobel Peace Prize, after spearheading a global movement demanding world leaders take action over climate change.

It led to co-ordinated school strikes across the globe.

## N Korea weighs 'offensive measures' ahead of year-end deadline for Trump



North Korean leader Kim Jong Un speaks during a Workers' Party meeting in Pyongyang, North Korea

BLOOMBERG  
Washington, December 30

**KIM JONG UN** urged "positive and offensive measures" to bolster North Korea's security, as the Trump administration said it was watching for provocations around the regime's year-end deadline.

Kim issued his call for action during an unusually large and lengthy meeting of North Korea's ruling Workers' Party, which continued behind closed doors Monday in Pyongyang. Donald Trump's national security adviser, Robert O'Brien, who credited the president with persuading Kim to forego a destabilising action during the Christmas holiday, said the administration was monitoring the situation.

"President Trump took a different tack with personal diplomacy, and so far we've had some success," O'Brien said Sunday on ABC's "This Week" program. "So perhaps he's reconsidered that, but we'll have to wait and see."

While Christmas came and went without the "gift" North Korea had threatened to deliver to Trump for the holiday, all signals from Pyongyang in recent months have pointed to escalation in the new year. Kim has vowed to take a "new path" in nuclear talks without further U.S. concessions and North Korea promised to issue its "final judgment" on Trump by end of this month.

North Korean state media has so far said little about the ongoing Workers' Party meeting, although the size and duration of the gathering suggested it was the among the most significant since Kim

### Kim warns top officials of 'grave' economic challenge

**NORTH KOREAN LEADER KIM** Jong Un has warned top ruling party officials of the "grave situation" facing the nuclear-armed state's economy and called for urgent corrective measures.

His comments, reported Monday by state media, came on the second day of a key party meeting held ahead of a year-end deadline for Washington to shift its stance on stalled nuclear talks with Pyongyang. Kim, who chaired the meeting, said the time had come to bring about a "decisive turn" in the North's economic development.

took power in 2011. The North Korean leader was expected to deliver a New Year's address Wednesday, which was being watched even more closely than usual for signs of whether he plans to escalate tensions in the coming months.

During the second day of the party meeting Sunday, Kim made remarks "emphasizing the need to take positive and offensive measures for fully ensuring the sovereignty and security of the country as required by the present situation," the state-run Korean Central News Agency said without elaborating. As spokesman for South Korea's Unification Ministry said the meeting was the largest party gathering held since at least 2013.

"It could be interpreted as North Korea considering 2020 as a very significant year in terms of managing the nation as well as economy construction," said Kim Dong-yub, a professor of North Korean studies at Kyungnam University and a former director of nuclear weapons policy at South Korea's defence ministry. "It could also indicate that the party is considering this year to be a crucial make-or-break point for Kim Jong Un's leadership and the stability of it."

Kim has suspended tests of nuclear weapons and intercontinental ballistic missiles that could deliver a warhead to the US since he began talks with Trump in 2018. But he has also been busy expanding his nuclear arsenal in that time -- rolling out a new line of solid-propellant, nuclear-capable ballistic missiles and producing enough fissile material for about a dozen or so more nuclear bombs, weapons experts have said.

## New Year's fireworks okayed in Sydney amid wildfire risk

ASSOCIATED PRESS  
Perth, December 30

**SYDNEY** WILL SET off its iconic New Year's fireworks display after being granted an exemption to a total fire ban Monday as other Australian cities cancelled their celebrations due to the worsening wildfire risk in the oppressive summer heat.

Pressure had built for Sydney's spectacle to be scrapped before the New South Wales Rural Fire Service approved the event on Monday. The popular celebrations are expected to attract 1 million people to Sydney Harbour's famous foreshore and generate 130 million Australian dollars (\$91 million) for the state's economy.

An estimated 1 billion people worldwide watched last year's display on television.

### COLD CALCULATION?

- Sydney's celebrations likely to attract **1 million** visitors
- Events expected to generate **\$91 million** in revenues
- **1 billion** people watched last year's display on television
- Wildfires have killed **9 people** across Australia in past few months

Australia's most populous state has borne the brunt of wildfires that have killed nine people and razed more than 1,000 homes across the country in the past few months.



Chinese rip-offs of AirPods

podcasting.

The proliferation of digital-streaming devices has spawned the growth of other listening formats. This year, for the first time, the Audio Publishers Association, an industry group, reported that half of Americans listened to an audiobook, a trend it said was boosted by the popularity of digital-streaming devices, as well as podcasts. Audible, owned by Amazon, is the market leader. Malcolm Gladwell, an American author and podcaster, has turned the audio version of his latest book "Talking to Strangers" into what seems like a supersized podcast, with his own narration, actors and music. Romantics

see it as a return to the oral tradition.

Though small, some of this spoken word has better economics than the sung variety. As Ben Thompson of Stratechery, a tech newsletter, has pointed out, the more music Spotify's customers download, the more its costs rise because of payments to record labels. Podcasts are different. Spotify has more bargaining power over myriad individual podcasters jostling to reach its 248m-odd users than it does over record labels. It also buys its exclusive podcasts at a fixed cost. The problem is advertising. Ad revenues are paltry. In America terrestrial radio still accounts for 82% of an audio ad market valued at more than \$17bn. Siriusxm and Spotify have just a sliver of the pie.

Apple has the clout to make the industry more profitable. It could use its strong position with AirPods, Apple Music, podcasts and Siri to create a swirl of audio content around the iPhone—an ecosystem in the jargon—and take the lion's share of advertising. For the time being, though, it appears to be more focused on creating video content, in its battle for eyeballs with Netflix. That is lucky for Spotify. It gives it a bigger opening in the audio market. It is good for listeners, too. The last thing anyone wants is a Big Tech behemoth controlling the next best thing to a brain implant.

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## SELECTIONS FROM

### The Economist

UNTIL RECENTLY THE ear was a part of the body relatively unconquered by commerce. The neck long ago fell to the necklace, the ruff and the tie. The wrist surrendered to the bracelet and the watch. The eye sold out to spectacles, shades and mascara. But the ears were a low-rent zone for business, good mostly for cheap jewellery, earphones and hearing aids. Walk around any big city and it is clear how quickly that is changing—thanks to headphones, earbuds and a torrent of new stuff blaring through them.

Apple, as usual, caught the trend early.

The number of its AirPods, mocked for looking like broken q-tips when introduced in 2016, is estimated to have doubled to 60m pairs this year. They have spawned a wave of imitators, from Amazon's black Echo Buds to Xiaomi's Airdots (popular in China) and Microsoft's Surface Earbuds—which creepily link directly to its Office software, including PowerPoint. The devices grow symbiotically with another craze: for streamed audio content in addition to music, such as podcasts. Apple

helped popularise this genre. But Spotify, a Swedish streaming service, and big American broadcasting conglomerates, such as Liberty Media, are muscling in.

Industry executives contend that audio is undervalued—especially compared with video. As Spotify's co-founder, Daniel Ek, said earlier this year, time spent on each is about the same, but the video industry is worth \$1tn versus \$100bn for audio. "Are our eyes really worth ten times more than our ears?" he asks.

The eyeball plainly still dominates. The number of screens dwarfs that of "hearables". Between them, just three Tinseltown groups—Warner Media, Disney and Netflix—have spent as much as \$25bn on visual programming since 2010. Audio, including music, comes nowhere near. That said, the battle to "monetise the ear", as Greg Maffei, Liberty Media's boss, puts it, is still in swing. These days no one would lend Mark Antony theirs; they would rent or sell them.

Take hardware first. Apple does not release figures for any of its "wearables", but AirPods are the fastest-growing of all of its products, with profit margins above 50%, says Dan Ives of Wedbush Securities, an investment firm. With the new noise-cancelling AirPod Pro, which costs around \$250 a pair, he reckons Apple's ear-wear may generate up to \$15bn of sales next

year. That would be about four times the revenues of a headphone veteran like Bose. Horace Dediu, a technology analyst, predicts that this quarter AirPod sales could exceed those of the iPod at its peak around Christmas 2007. With iPhone sales slowing, AirPods are a new way of generating revenue from Apple's legions of loyalists; they even allow Siri, the company's voice-activated virtual assistant, to worm her way closer to listeners' brains. The overall market is spreading to the masses, too. Some wireless earbuds sell for as little as \$20.

Audible content is likewise undergoing a mini-revolution. For the third year in a row, revenues from recorded music in America grew by double digits in 2018, largely thanks to subscriptions to Spotify, Apple Music and the like. Podcasts have grown both more numerous and more compelling. This year Spotify has set out to rule the roost in this medium, which Apple

### BUSINESS SCHUMPETER

## The buzz around AirPods

Why is the ear worth so much less than the eye?

first streamed via iTunes in the mid-2000s. The Swedish firm acquired Gimlet, Anchor and Parcast, three firms that serve different aspects of the podcast market; it now hosts a staggering 500,000 podcasts; hours spent listening to them grew by 39% year-on-year in the third quarter. In October it boasted that the conversion of podcast listeners to paying subscribers is "almost too good to be true".

The battleground stretches beyond earbuds to the car radio. On December 12th the Wall Street Journal reported that Siriusxm, a satellite-radio arm of Liberty Media, had sought clearance from the Department of Justice to raise its stake in iHeartMedia, America's largest radio broadcaster and a big podcasting platform. The aim would be to compete more effectively against Spotify and other audio-streaming services both for subscribers and advertising revenues.

Previously Maffei has talked excitedly about



DETAILED PUBLIC STATEMENT IN TERMS OF REGULATIONS 3(1), 4, 5(1), READ WITH 13(4), 14(3) AND 15(2) AND OTHER APPLICABLE PROVISIONS OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (SUBSTANTIAL ACQUISITION OF SHARES AND TAKEOVERS) REGULATIONS, 2011, TO THE PUBLIC SHAREHOLDERS (AS DEFINED BELOW) OF

## ACCELYA SOLUTIONS INDIA LIMITED

HAVING ITS REGISTERED OFFICE AT ACCELYA ENCLAVE, 685/2B & 2C, 1ST FLOOR, SHARADA ARCADE, SATARA ROAD, PUNE – 411 037.

TEL: +91 20 6608 3777 AND FAX: +91 20 2423 1639. WEBSITE: <https://www.accelya.com/>

**OPEN OFFER FOR ACQUISITION OF UP TO 3,782,966 FULLY PAID UP EQUITY SHARES OF FACE VALUE OF INR 10 EACH ("OFFER SHARES"), REPRESENTING 25.34% OF THE VOTING SHARE CAPITAL (AS DEFINED BELOW) OF ACCELYA SOLUTIONS INDIA LIMITED ("TARGET COMPANY") FROM ALL THE PUBLIC SHAREHOLDERS (AS DEFINED BELOW) OF THE TARGET COMPANY BY AURORA UK BIDCO LIMITED ("ACQUIRER") TOGETHER WITH VISTA EQUITY PARTNERS PERENNIAL, L.P. ("PAC 1"), VISTA EQUITY PARTNERS PERENNIAL A, L.P. ("PAC 2") AND ACCELYA TOPCO LIMITED ("PAC 3"), (COLLECTIVELY REFERRED TO AS THE "PACS"), IN THEIR CAPACITY AS THE PERSONS ACTING IN CONCERT WITH THE ACQUIRER ("OPEN OFFER" OR "OFFER").**

This detailed public statement ("DPS") is being issued by JM Financial Limited, the manager to the Open Offer (the "Manager to the Offer"), for and on behalf of the Acquirer and the PACs, in compliance with Regulations 3(1), 4, 5(1) read with 13(4), 14(3) and 15(2) and other applicable provisions of the Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011 and subsequent amendments thereto ("SEBI (SAST) Regulations"), pursuant to the public announcement dated November 19, 2019 ("PA") issued in terms of Regulation 3(1), 4 and 5 (1) of SEBI (SAST) Regulations and submitted to the BSE Limited ("BSE") and National Stock Exchange of India Limited ("NSE") on November 19, 2019 in accordance with Regulation 14 (1) of the SEBI (SAST) Regulations and was sent to the registered office of the Target Company on November 20, 2019 and was filed with the Securities and Exchange Board of India ("SEBI") on November 20, 2019. Further a corrigendum to the PA was issued by the Manager on behalf of the Acquirer and the PACs on November 22, 2019 and its copy was filed on November 22, 2019 with the Stock Exchanges and sent to the Target Company at its registered office and to SEBI in accordance with SEBI (SAST) Regulations.

For the purposes of this DPS, the following terms would have the meaning assigned to them herein below:

"EPS" shall mean earnings per share.

"Equity Shares" shall mean fully paid up equity shares of face value of INR 10 each of Target Company.

"Public Shareholders" shall mean all the shareholders of the Target Company who are eligible to tender their shares in the Open Offer, excluding: (i) the promoters, members of the promoter group of the Target Company; (ii) the Acquirer and the PACs; (iii) parties to the SPA (defined below); and (iv) persons deemed to be acting in concert with such parties.

"SEBI Act" shall mean Securities and Exchange Board of India Act, 1992 and subsequent amendments thereto.

"Tendering Period" has the meaning ascribed to it under the SEBI (SAST) Regulations.

"Voting Share Capital" shall mean the total voting equity share capital of the Target Company as on the 10th working day from the closure of the tendering period for the Offer (such Voting Share Capital excludes 1,100 equity shares of the Target Company which were forfeited).

"Working Day" means a working day of SEBI.

### I. ACQUIRER, PACS, TARGET COMPANY AND OPEN OFFER

#### 1. Details of Aurora UK Bidco Limited ("Acquirer")

- The Acquirer is a private limited company. It was incorporated on November 12, 2019 as Aurora UK Bidco Limited under the laws of Jersey. Its registered office is located at 22 Grenville Street, St Helier, Jersey, Channel Islands, JE4 8PX. There has been no change in the name of Acquirer since its incorporation.
- The issued and paid up share capital of the Acquirer amounts to USD 100 and consists of 100 ordinary fully paid up equity share of USD 1.00 each. Aurora UK Midco 2 Limited holds 100% of the issued share capital of the Acquirer and is indirectly controlled by the PAC 1 and PAC 2.
- Acquirer is a part of Vista Equity Partners Group.
- The Acquirer is an investment holding company. The Acquirer has not made any previous investments.
- The shares of the Acquirer are not listed on any stock exchange in India or abroad.
- Pursuant to the completion of the Underlying Transaction (as defined below), Accelya Holding World S.L.U., a wholly owned indirect subsidiary of the Acquirer and PAC 3, holds 11,143,295 equity shares in the Target Company constituting 74.66% of the Voting Share Capital. The Acquirer has not directly acquired any Equity Shares of the Target Company between the date of the PA i.e. November 19, 2019 and the date of this DPS.
- Other than as mentioned in paragraph 1(i), as of the date of this DPS, Acquirer and the directors and key employees of the Acquirer do not have any relationship or interest in the Target Company. There are no directors on the board of the Target Company representing the Acquirer.
- The Acquirer has not been prohibited by SEBI from dealing in securities pursuant to the terms of any directions issued under Section 11B of the SEBI Act or under any other regulations made under the SEBI Act.
- Acquirer was incorporated on November 12, 2019 and this being its first year of operations, no financial statements of Acquirer are available as on date.
- Details of Vista Equity Partners Perennial, L.P. ("PAC 1")
- PAC 1 is an exempted limited partnership which was registered on October 30, 2017 as Vista Equity Partners Perennial, L.P. under the laws of Cayman Islands. Its registered office is located at C/O Maples and Calder, PO Box 309, Ugland House, South Church Street, George Town, Grand Cayman, Cayman Islands, KY1-1104. There has been no change in the name of PAC 1 since its incorporation.
- PAC 1 is controlled by its general partner VEPP GP, L.P., which is controlled by its general partner, VEPP UGP, Ltd.
- PAC 1 along with PAC 2 jointly and indirectly controls Aurora UK Midco 2 Limited, which holds 100% of the issued share capital of the Acquirer.
- PAC 1 is in the business of investment holding and related activities with USD 642.70 million (INR 45,773.99 million) of commitments as at September 30, 2019. PAC 1 has been established to invest in enterprise software, data, and technology-enabled organizations and forms part of Vista Equity Partners' permanent capital strategy. PAC 1's portfolio currently consists only of the Accelya group. PAC 1 is a part of the Vista Equity Partners Group.
- The shares of PAC 1 are not listed on any stock exchange in India or abroad.
- Pursuant to the completion of the Underlying Transaction (as defined below), Accelya Holding World S.L.U., a wholly owned indirect subsidiary of the Acquirer and PAC 3 which is jointly controlled by PAC 1 and PAC 2, holds 11,143,295 equity shares in the Target Company constituting 74.66% of the Voting Share Capital. PAC 1 has not directly acquired any Equity Shares of the Target Company between the date of the PA i.e. November 19, 2019 and the date of this DPS.
- Neither PAC 1, nor its general partner or key employees, have any relationship or interest in the Target Company except for the Underlying Transaction. Further, since PAC 1 is an exempted limited partnership, PAC 1 does not have any directors. Hence, there are no common directors on the board of PAC 1 and the Target Company.
- PAC 1 has not been prohibited by SEBI from dealing in securities pursuant to the terms of any directions issued under Section 11B of the SEBI Act or under any other regulations made under the SEBI Act.
- PAC 1 was registered on October 30, 2017 and its operations commenced on November 21, 2018. The key financial information of PAC 1 as at and for the period ended December 31, 2018 extracted from the audited financial statements for the respective period/ financial year, and for the period from January 1, 2019 to October 31, 2019 which have been certified by the statutory auditors, are as follows:

In millions (except per share data)

Particulars	For the period from January 1, 2019 to October 31, 2019		For the period from November 21, 2018 to December 31, 2018	
	USD	INR	USD	INR
Total Income	-	-	-	-
Net Income / (Loss)	(1.28)	(91.20)	(1.82)	(129.54)
EPS	NA	NA	NA	NA
Total Partners' Capital / (Deficit)	(3.10)	(220.74)	(1.82)	(129.54)

#### 3. Details of Vista Equity Partners Perennial A, L.P. ("PAC 2")

- PAC 2 is an exempted limited partnership. It was registered on February 15, 2018 as Vista Equity Partners Perennial A, L.P. under the laws of Cayman Islands. Its registered office is located at C/O Maples and Calder, PO Box 309, Ugland House, South Church Street, George Town, Grand Cayman, Cayman Islands, KY1-1104. There has been no change in the name of PAC 2 since its incorporation.
- PAC 2 is controlled by its general partner VEPP GP, L.P., which is controlled by its general partner, VEPP UGP, Ltd.
- PAC 2 along with PAC 1 jointly and indirectly controls Aurora UK Midco 2 Limited, which holds 100% of the issued share capital of the Acquirer.
- PAC 2 is in the business of investment holding and related activities with USD 897.96 million (INR 63,953.26 million) of commitments as at September 30, 2019. PAC 2 has been established to invest in enterprise software, data, and technology-enabled organizations and forms part of Vista Equity Partners' permanent capital strategy. PAC 2's portfolio currently consists only of the Accelya group. PAC 2 is a part of the Vista Equity Partners Group.
- The shares of PAC 2 are not listed on any stock exchange in India or abroad.
- Pursuant to the completion of the Underlying Transaction (as defined below), Accelya Holding World S.L.U., a wholly owned indirect subsidiary of the Acquirer and PAC 3 which is jointly controlled by PAC 1 and PAC 2, holds 11,143,295 equity shares in the Target Company constituting 74.66% of the Voting Share Capital. PAC 2 has not directly acquired any Equity Shares of the Target Company between the date of the PA i.e. November 19, 2019 and the date of this DPS.
- Neither PAC 2, nor its general partner or key employees, have any relationship or interest in the Target Company except for the Underlying Transaction. Further, since PAC 2 is an exempted limited partnership, PAC 2 does not have any directors. Hence, there are no common directors on the board of PAC 2 and the Target Company.
- PAC 2 has not been prohibited by SEBI from dealing in securities pursuant to the terms of any directions issued under Section 11B of the SEBI Act or under any other regulations made under the SEBI Act.
- PAC 2 was registered on February 15, 2018 and its operations commenced on November 21, 2018. The key financial information of PAC 2 as at and for the period ended December 31, 2018 extracted from the audited financial statements for the respective period/ financial year, and for the period from January 1, 2019 to October 31, 2019 which have been certified by the statutory auditors, are as follows:

In millions (except per share data)

Particulars	For the period from January 1, 2019 to October 31, 2019		For the period from November 21, 2018 to December 31, 2018	
	USD	INR	USD	INR
Total Income	-	-	-	-
Net Income / (Loss)	(2.03)	(144.27)	(2.26)	(161.14)
EPS	NA	NA	NA	NA
Total Partners' Capital / (Deficit)	(4.29)	(305.41)	(2.26)	(161.14)

#### 4. Details of Accelya Topco Limited ("PAC 3")

- PAC 3 is a private limited company. It was incorporated on March 19, 2014 as Canary Topco Limited under the laws of England and Wales. Its registered office is located at Acre House, 11/15 William Road, London, United Kingdom, NW1 3ER. On April 11, 2019, PAC 3 changed its name from Canary Topco Limited to Accelya Topco Limited.
- The issued and paid up share capital of PAC 3 consists of 1,012,999 A1 Ordinary Shares of US\$0.001 each, 1,814,968,031 A2 Ordinary Shares of US\$0.000001 each, 184,513,774 A3 Ordinary Shares of US\$0.000001 each, 172,368 B1-1 Ordinary Shares of US\$1.00 each, 205,297 B2 Ordinary Shares of US\$0.000001 each and 221,564,378 Preference Shares of US\$0.001 each. The Acquirer holds 100% of the issued share capital of the Acquirer and is indirectly controlled by PAC 1 and PAC 2. PAC 3 is part of the Vista Equity Partners Group.
- PAC 3 is an investment holding company. Aside from its holding of the Accelya group companies which are a provider of technology products and services to the travel and transport industry and which also includes holding of Accelya World Holding S.L.U., the promoter of the Target Company, PAC 3 has not made any previous investments. Prior to its acquisition by the Acquirer on December 24, 2019, PAC 3 was the holding company of the Accelya group.
- The shares of PAC 3 are not listed on any stock exchange in India or abroad.
- Pursuant to the completion of the Underlying Transaction (as defined below), all of the issued share capital of PAC 3 was directly acquired by the Acquirer. Prior to completion of the Underlying Transaction, Accelya Holding World S.L.U. was a wholly owned indirect subsidiary of PAC 3, and therefore became an indirect subsidiary of the Acquirer upon completion of the Transaction. As described above,

Accelya Holding World S.L.U. holds 11,143,295 equity shares in the Target Company constituting 74.66% of the Voting Share Capital. PAC 3 has not directly acquired any Equity Shares of the Target Company between the date of the PA i.e. November 19, 2019 and the date of this DPS.

v. Other than as mentioned in paragraph 4(v), as of the date of this DPS, PAC 3 and the directors and key employees of the PAC 3 do not have any relationship or interest in the Target Company.

vi. PAC 3 has not been prohibited by SEBI from dealing in securities pursuant to the terms of any directions issued under Section 11B of the SEBI Act or under any other regulations made under the SEBI Act.

vii. The key financial information of PAC 3 as at and for the periods ended June 30, 2019, June 30, 2018, June 30, 2017 and December 31, 2016, as extracted from the audited financial statements for the respective financial statements, are as follows:

Particulars	In millions (except per share data)				
	For the year ended from July 1, 2018 to June 30, 2019	For the year ended from July 1, 2017 to June 30, 2018	For the period ended from January 1, 2017 to June 30, 2017	For the year ended from January 1, 2016 to Dec. 31, 2016	For the year ended from January 1, 2016 to Dec. 31, 2016
	USD	INR	USD	INR	USD
Total Income	184.40	13,133.15	195.73	13,940.38	66.43
Net Income/(Loss)	(14.25)	(1,014.98)	(20.47)	(1,458.12)	(24.97)
EPS <sup>(v)</sup>	-	-	-	-	-
Net Worth	169.24	12,053.37	186.22	13,262.71	208.44

Note:

1. As the issued and paid up capital of PAC 3 consists of multiple class of equity shares as described in point 4(v) above, the EPS has not been computed.

#### 5. Details of the Seller

i. Not applicable as this Offer is being made as a result of an indirect acquisition shares, voting rights and control of the Target Company by the Acquirer pursuant to the SPA (defined below) as described in Part II ("Background to the Offer") and not as a result of any direct acquisition of Equity Shares, voting rights, or control of the Target Company.

#### 6. Details of Accelya Solutions India Limited ("Target Company")

i. Accelya Solutions India Limited is a public limited company incorporated as Kale Consultants Private Limited on September 25, 1986. The Target Company became a public limited company with effect from October 29, 1997, and consequently, was named Kale Consultants Limited. Pursuant to a fresh certificate of incorporation issued by the Registrar of Companies dated July 23, 2012, its name was changed to Accelya Kale Solutions Limited. Subsequently, its name was changed to its present name Accelya Solutions India Limited pursuant to a fresh certificate of incorporation issued by the Registrar of Companies dated May 20, 2019.

ii. The registered office of the Target Company is located at Accelya Enclave, 685/2B & 2C, 1st Floor, Sharada Arcade, Satara

# Forest cover up, but large areas of dense forest turn non-forest

JAY MAZOOMDAAR  
& ESHA ROY  
New Delhi, December 30



Prakash Javadekar released the report

PREM NATH PANDAY

**THE BIENNIAL STATE** of Forest Report (SFR), released Monday by Environment Minister Prakash Javadekar, announced an overall gain of 3,976 sq km of forests in India since 2017. But hidden in the not-so-fine print of the report is a loss of 2,145 sq km of dense forests that have become non-forests in those two years.

What largely offset this loss is the conversion of 1,858 sq km of non-forest areas to dense forests since 2017. Dense forests are defined by canopy cover: over 70% is considered very dense and 40-70% medium dense. Unlike natural forests, commercial plantations grow rapidly and show up as dense cover in satellite images. Amonoculture, however, cannot substitute natural forests in biodiversity or ecological services.

Dr Subhash Ashutosh, Director General, Forest Survey of India, told The Indian Express: "Some of these are fast-growing species such as bamboo in the north-eastern region. Also rubber and coconut plantations in the southern states. We need more time and resources if we are to identify and classify plantations through ground-truthing in the biennial report."

Since 2003 when this data was first made available, 18,065 sq km — more than one third of Punjab's landmass — of dense forests have become non-forests in the country. Nearly half of this — 8,552 sq km — since 2015.

On paper, much of this destruction of quality natural forests was compensated by plantations — a total of 10,227 sq km of non-forests became dense forests in successive two-year windows since 2003. Again,

decision on that yet," said Dr Ashutosh. One silver lining in the SFR 2019 is a gain of 301 sq km of dense forest on forestland since 2017. Overall, though, less than 45% — only 3,26,546 sq km — of India's forestland is densely forested.

The 2019 report also recorded an increase of 1,212 sq km in tree cover. The 3,976 sq km increase reported in forest cover was largely achieved through a net gain of 3,661 sq km of open forests in non-forest areas since 2017. The 2017 report had claimed a gain of 6,778 sq km in forest cover and 1,243 sq km in tree cover over 2015.

Releasing the report, Javadekar said India is among the top ten countries in the world to maintain and increase its forest and tree cover.

"This is very encouraging for us as it means that we are on the right track to achieve our Paris Agreement commitment of 2.5-3 billion carbon sinks. The top five states to have shown an increase in forest cover include Karnataka (1,025 sq km), Andhra Pradesh (990 sq km), Kerala (823 sq km), J&K (371 sq km) and Himachal Pradesh (334 sq km)," he said.

The total forest cover of the country is 7,12,249 sq km which is 21.67% of the geographical area of the country. The tree cover of the country is estimated as 95,027 sq km which is 2.89% of the geographical area. Area wise Madhya Pradesh has the largest forest cover in the country followed by Arunachal Pradesh, Chhattisgarh, Odisha and Maharashtra.

In terms of forest cover as percentage of total geographical area, the top five states include Mizoram (85.41%), Arunachal Pradesh (79.63%), Meghalaya (76.33%), Manipur (75.46%) and Nagaland (75.31%).

more than half of this — 5,458 sq km — since 2015.

Leading ecologist Dr Madhav Gadgil said: "It is not possible to reconcile such matrix unless the FSI shares the spatial data. With so much advancement in science, the government should make its grid data public for open scrutiny and value addition."

Dr Ashutosh said: "Anyone can access the forest data for a nominal fee. I have proposed that access should be made free in the future. But we do not share raw data unless it is a collaborative research with the FSI."

The SFR 2019 data underlines the scale of forest loss on what is forestland on government records. The FSI has identified 7,28,520 sq km as recorded forest area in the country. Of this, 2,15,084 sq km — nearly 30% — recorded no forest cover. In other words, forestland roughly the combined area of Tamil Nadu and West Bengal holds no forests at all. There has been no recovery since 2017 as forest cover on forestland has shrunk by 330 sq km in the last two years.

"There is no denial that the gain in forest cover is outside forestland. A proposal to continue with the biennial reports while conducting a more comprehensive study, may be every five years, is in place. There is no

# Power elites stage a comeback as Uddhav expands cabinet

SANDEEP ASHAR  
MUMBAI, DECEMBER 30

OVER A MONTH after inducting seven Cabinet ministers, Maharashtra Chief Minister Uddhav Thackeray Monday expanded his ministerial team to 43 in a glittering oath-taking ceremony inside Vidhan Bhavan. With this exercise, the state's new council of ministers — 33 cabinet and 10 state — has hit the maximum limit, capped at 15 per cent of the Vidhan Sabha strength of 288.

Nationalist Congress Party (NCP) leader Ajit Pawar returned as Maharashtra's Deputy Chief Minister a little over a month after he had broken ranks totally with the BJP. Many of the 14 NCP ministers sworn-in on Monday are seen as close aides of Ajit Pawar. The induction of Thackeray's son, Aditya, closely held till the last minute, is the first time in state history where a father-son duo will be part of



Maharashtra Deputy Chief Minister Ajit Pawar, Chief Minister Uddhav Thackeray, Aditya Thackeray and Governor Bhagat Singh Koshyari in Mumbai on Monday

GANESH SHIRSEKAR

the same cabinet. Uddhav's father and Shiv Sena founder Bal Thackeray had always stayed away from positions of power in the government.

Monday's cabinet expansion also marked the return of former Maharashtra Chief Minister Ashok Chavan, who had been kept out of government by the

Congress when in power after he had stepped down from the Chief Minister's post, following allegations against him in the Adarsh housing society scam.

In many ways, the cabinet expansion also marks the return of the power elite of the state. Out of 43 ministers who are now a part of Team Uddhav, 19 have

positions. While Thackeray and two ministers from each party were sworn-in in November, Mondaysaw 12 Shiv Sena (eight cabinet, four MoS), 14 NCP (10 cabinet, four MoS), and 10 Congress (eight cabinet, two MoS) take oath. As expected, the dominant Maratha community, and the OBC community, got a fair share of representation in the cabinet. Among the regions, Western Maharashtra, North Maharashtra, and Vidarbha have higher representation.

Shiv Sena MP Sanjay Raut, who had played a key role in government formation, was absent in the ceremony, with sources in the party stating he was upset over the non-induction of his brother, Sunil Raut, a legislator from Mumbai's Bhandup Assembly seat. When asked, Thackeray denied Raut was sulking. "If someone isn't present (for the swearing-in) that doesn't mean he is upset," he said.

## Gun-licensing racket: CBI searches premises of two senior IAS officers

PRESS TRUST OF INDIA  
Srinagar/Jammu, Dec 30

October 31.

Giving details, the CBI officials said several documents related to the cases, including bank statements, were recovered during the searches that were carried out at three places in Kashmir, 11 places in Jammu and one each in Gurugram (Haryana), Mohali (Punjab) and Noida (Uttar Pradesh).

Besides searching the premises of Mudgal, a 2007-batch IAS officer, and Ranjan, a 2010-batch IAS officer, houses of Itrat Hussain, Mohammed Saleem, Mohammed Junaid Khan, FC Bhagat, Farooq Ahmed Khan and Jenhagir Ahmed Mir were searched, the officials said.

This is the first major operation of the agency in J&K after the reorganisation of the erstwhile state as a UT under which the CBI gets jurisdiction to operate there under the Delhi Special Police Establishment Act, they said. The announcement about the state being bifurcated into UTs — Ladakh and Jammu and Kashmir — was made on August 5 by the central government and it came into existence on

...continued from previous page.

comparable companies. Bansi S. Mehta & Co. has relied on the data of EBITDA and PAT of the Target Company, as is emerging from the latest available financial results of the Target Company as on the Valuation Date.

Under the PAT Capitalization Method the Target Company's adjusted PAT has been capitalized considering assumptions for growth and the cost of equity to arrive at the business value.

Bansi S. Mehta & Co. has arrived at the fair value of equity shares of the Target Company by applying equal weights to the value derived under the Market Price Method, Comparable Companies Multiple Method and Capitalization of PAT Method.

5. In accordance with regulation 8(12) of the SEBI (SAST) Regulations, the offer price is required to be enhanced by an amount determined at the rate of 10% per annum for the period between, the earlier of the date on which the primary acquisition is contracted or the date on which the intention or the decision to make the primary acquisition is announced in the public domain (being November 15, 2019), and the date of the detailed public statement, provided such period is more than 5 working days. Accordingly, the price per Equity Share ascribed under (G) above, has been enhanced by INR 11.90 per Equity Share, at the rate of 10% per annum for the period between November 15, 2019 and the date of publication of this DPS i.e. December 31, 2019.

6. There have been no corporate actions by the Target Company warranting adjustment of the relevant price parameters under Regulation 8(9) of the SEBI (SAST) Regulations.

7. As on the date of this DPS, there is no revision in the Offer Price or size of the Open Offer. In case of any revision in the Offer Price or size of the Open Offer, the Acquirer and the PACs shall comply with applicable provisions of Regulation 18 of the SEBI (SAST) Regulations and any other provisions of the SEBI (SAST) Regulations which are required to be fulfilled for the said revision in the Offer Price or size of the Open Offer.

8. In terms of Regulations 18(4) and 18(5) of the SEBI (SAST) Regulations, the Acquirer is permitted to revise the Offer Price or the size of the Offer at any time prior to commencement of the last 1 Working Day before the commencement of the tendering period. In the event of such revision, the Acquirer and PACs shall (i) make corresponding increase to the escrow amount (ii) make public announcement in the same newspapers in which this DPS has been published; and (iii) simultaneously notify to BSE, NSE, SEBI and the Target Company at its registered office of such revision.

9. If the Acquirer or PACs acquire Equity Shares during the period of twenty-six weeks after the tendering period at a price higher than the Offer Price, then the Acquirer and PACs shall pay the difference between the highest acquisition price and the Offer Price, to all shareholders whose shares have been accepted in the Open Offer within sixty days from the date of such acquisition. However, no such difference shall be paid in the event that such acquisition is made under another open offer under the SEBI (SAST) Regulations, or pursuant to the SEBI (Delisting of Equity Shares) Regulations, 2009, or open market purchases made in the ordinary course on the stock exchanges, not being negotiated acquisition of shares of the Target Company in any form.

### V. FINANCIAL ARRANGEMENTS

1. The total consideration for the Open Offer, assuming full acceptance, i.e. for the acquisition of 37,82,966 Equity Shares, at the Offer Price of INR 956.09 per Equity Share is INR 3,616,855,963 ("Offer Consideration").

2. In accordance with Regulation 17 of the SEBI (SAST) Regulations, the Acquirer is required to create an escrow for an amount equal to 25% of the Offer Consideration, and, in the event of the escrow account being created is by way of a bank guarantee, then atleast 1% of the Offer Consideration should be deposited in cash with a scheduled commercial bank. Accordingly, the total escrow amount required to be created is INR 940.38 million.

3. In this regard, Citibank, N.A ("Guarantor"), acting through its office at 1st Floor, DLF Capitol Point, Baba Kharak Singh Marg, Connaught Place, New Delhi – 110001, India, has issued an unconditional, irrevocable and on demand bank guarantee dated December 24, 2019 for an amount of INR 904 million ("Bank Guarantee") on behalf of the Acquirer in favor of the Manager. The Bank Guarantee is valid up to June 30, 2020. The Manager to the Offer has been duly authorised to realize the value of the aforesaid Bank Guarantee in terms of the SEBI (SAST) Regulations. The Acquirer has undertaken to extend the validity of the Bank Guarantee, in accordance with the SEBI (SAST) Regulations, such that the Bank Guarantee shall be valid for at-least thirty days after completion of payment of consideration to shareholders who have validly tendered their shares in acceptance of the Open Offer. The bank issuing the Bank Guarantee is neither an associate company nor a group company of the Acquirer or the Target Company.

4. Furthermore, the Acquirer and the Manager inter alia have entered into an escrow agreement with Citibank, N.A ("Escrow Agent"), acting through its office at 11th Floor, First International Financial Centre, C-54 & 55, G Block, Bandra Kurla Complex, Bandra - East, Mumbai – 400 051, India, dated December 23, 2019 ("Escrow Agreement"). Pursuant to the Escrow Agreement, the Acquirer has established an escrow account under the name and style of "Accelya Solutions India Limited - Escrow Account 2019 Open Offer" ("Escrow Account"), and the Acquirer has made a cash deposit of INR 36.72 million ("Cash Escrow"). The Manager has been duly authorized to operate the Escrow Account in terms of the SEBI (SAST) Regulations. The cash deposit has been confirmed by way of a confirmation letter dated December 24, 2019 issued by the Escrow Bank.

The Bank Guarantee and Cash Escrow total INR 940.72 million, which is in excess of the total escrow amount required to be created of INR 940.38 million.

5. The Acquirer has received commitment letters from PAC 1, pursuant to which PAC 1 has undertaken to provide the Acquirer with the necessary finances to meet the payment obligations under the Offer for an amount aggregating USD 52 million (INR 3,703.51 million). The financing arrangements of PAC 1 consist of uncalled capital commitments. PAC 1 has an uncalled committed capital of USD 642.70 million (INR 45,773.99 million) as of September 30, 2019. The Acquirer has also by way of letters dated November 19, 2019 and December 30, 2019 confirmed that, based on the aforementioned, it has sufficient means and capability for the purpose of fulfilling its obligations under the Offer and that firm financial resources/arrangements through verifiable means are in place to fulfil the obligations under the Offer. After considering the aforementioned, Vishal Laheri & Associates, Chartered Accountants having their offices at Unit No. 1006, 10th Floor, Techno IT Park, Next to Eskay Resort, New Link Road, Borivali (West), Mumbai - 400 092. Tel: 80979 98000 (Mr Vishal R Laheri, Partner, Membership No. 115033), by way of certificates dated November 19, 2019 and December 30, 2019, have certified that the Acquirer has adequate financial resources for fulfilling its obligations under the Offer.

6. Based on the above, the Manager to the Offer is satisfied, (i) about the adequacy of resources to meet the financial requirements of the Offer and the ability of the Acquirers along with PAC to implement the Offer in accordance with the SEBI (SAST) Regulations, and, (ii) that firm arrangements for payment through verifiable means are in place to fulfil the Offer obligations.

7. In case of any upward revision in the Offer Price or the size of the Open Offer, the corresponding increase in the escrow amounts as mentioned above shall be made by the Acquirer and/or PACs in terms of Regulation 17(2) of the SEBI (SAST) Regulations, prior to effecting such revision.

### VI. STATUTORY AND OTHER APPROVALS

1. To the knowledge of the Acquirer and the PACs, there are no statutory or other approvals required to complete the Open Offer as on the date of this DPS, except as set out below. If, however, any statutory or other approval becomes applicable prior to completion of such acquisitions, the Open Offer would also be subject to such other statutory or other approval(s) being obtained.

## MSME sector poised for mega transformation in 2020

PRESS TRUST OF INDIA  
New Delhi, December 30

large-scale import substitution.

The Centre envisions a contribution of \$2 trillion from micro, small and medium enterprises (MSMEs) as India eyes becoming a \$5-trillion economy by 2024. The Union MSME ministry helmed by Nitin Gadkari has also set a target of generating five crore additional jobs from the sector by then, two ambitious goals which would require a robust policy framework.

Gadkari recently told PTI that the government would soon finalise extensive changes to the definition of an MSME, which experts believe is set to be a major reform for the sector and will improve the ease of doing business through changing the criteria for classifying MSMEs from 'investment in plant and machinery' to 'annual turnover'

basis. However, timely availability of low cost credit remains a challenge.

According to Meghna Suryakumar, founder & CEO, Credwatch India, has more than 50 million small and medium enterprises which face the problem of liquidity crunch. Of these, only 15% get access to formal credit due to the trust deficit that exists and they lack collateral.

"They find it to be a risky investment. And for the ones who get access to formal credit, they have to wait for 4 to 6 weeks to get their loan processed at a staggering rate of 16 to 24 per cent. This scenario creates a debt financing gap of \$1 trillion in the market and hence these small and medium enterprises are under-banked and underserved," Suryakumar said.

b. The Acquirer has appointed JM Financial Services Limited ("Buying Broker") as its broker for the Offer through whom the purchases and settlement of the Offer Shares tendered under the Offer shall be made. The contact details of the Buying Broker are as mentioned below:

**JM Financial Services Limited**

5th floor, Cnrgy, Appasahab Marathi Marg, Prabhadevi, Mumbai 400025, India.

Tel: +91 22 6630 3030, Fax: +91 22 6630 3330; Contact Person: Ms. Prachee Dhuri

c. All Public Shareholders who desire to tender their Equity Shares under the Offer will have to intimate their respective stock brokers ("Selling Broker") within the normal trading hours of the secondary market, during the Tendering Period.

d. The Acquisition Window will be provided by both NSE and BSE to facilitate placing of sell orders. The Selling Broker can enter orders for Equity Shares in dematerialized form.

e. Procedure to be followed by the Public Shareholders holding equity shares in physical form:

i. As per the provisions of Regulation 40(1) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and SEBI PR 51/2018 dated December 3, 2018, requests for transfer of securities shall not be processed unless the securities are held in dematerialised form with a depository w.e.f. April 1, 2019.

ii. Accordingly, the Public Shareholders who are holding equity shares in physical form and are desirous of tendering their equity shares in the Offer can do so only after the equity shares are dematerialised. Such Public Shareholders are advised to approach any depository participant to have their equity shares dematerialised.

5. The detailed procedure for tendering the Offer Shares in this Open Offer will be available in the Letter of Offer, which shall be available on SEBI's website ([www.sebi.gov.in](http://www.sebi.gov.in)).

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# Textile Engineering Industry of India



## TEI contributes greatly to the competitiveness of the Indian textile industry

Vallabh Thummar, Chairman of Textile Machinery Manufacturers' Association India (TMMA) gives an insight on the market scenario and areas that can strengthen the industry capacity to meet the challenges

### ■ Masuma Bharmal Jariwala

**T**HE INDIAN Textile Engineering Industry (TEI) is one of the most important capital goods sectors in the country. It has contributed substantially over the last five decades in providing state-of-the-art and modern machinery to the different segments of the textile industry both in India and abroad.

The industry consists of over 3,000 machinery and equipment manufacturing units of which around 1,400 units are in machinery manufacturing, 1,200 units manufacturing parts and accessories and the rest are traders and dealers.

The machineries manufactured are on a par with international standards which has generated huge demand in international market. Currently, the industry exports are estimated at around 35% of its total production to more than 50 countries in the world.

Besides exports, the manufacturers of parts and accessories cater to the original equipment manufacturers and textile mills. These units are predominantly in the SMEs sector with an estimated investment of about ₹50 bn (\$14.88 bn) to build up an annual estimated capacity of ₹1,100 bn (\$1.723 bn).

Vallabh Thummar Chairman of TMMA, gives an insight on the market scenario and areas that can strengthen the industry capacity to meet the challenges.

### What has been TMMA (I)'s contribution in developing the Indian textile machinery industry?

The Textile Machinery Manufacturers' Association (India) (TMMA) established in May 1958 has played a significant role in the progress of the Indian Textile Engineering Industry in product development and foreign trade of its constituents. TEI has grown steadily by making remarkable progress in producing wide range of international quality textile machinery, parts and accessories.

Recently, TMMA (I) in association with 'Surat Engineering Vikas Association' (SEVA), and 'Sardar Vallabhbhai Patel Education Society' (SVPES) has established a Common Engineering Facility center (CEFC) for textile machinery, and light engineering industry. Work is expected to complete soon.

Equipped with the state-of-the-art tool room, prototype manufacturing facility, 3-D facility and metrology lab design studio, the centre will provide designs for the entire textile machinery and general engineering industry.

### Given your experience, how would you analyse the success of textile machinery Industry?

The Indian TEI over the years has developed a strong engineering base capable of manufacturing the entire range of machinery for the textile industry. Having supplied over 70% of the requirements of the textile industry with built up annual estimated capacity of ₹11,000 crore of total machinery requirement and other equipments, we manufacture machines

starting from opening up of the fibers to production of finished fabrics.

### What is the size of national textile machinery market ?

India has a strong engineering base capable of manufacturing almost entire range of machinery for three main sectors of the textile industry including spinning, weaving and processing.

In 2018-19, the production of the TEI touched ₹6,865 crore while the estimated capacity of the domestic TEI stood at ₹11,000 crore. The export of textile machinery to the third world countries reached to ₹3,665 crore in 2018-2019.

### Does state government textile policy affect textile machinery business?

With the state's textile policy expiring on September 3, 2018, the Gujarat government recently announced a 'Scheme for Assistance to Strengthen Specific Sectors in the Textile Value Chain' effective from September 4, 2018, upto December 31, 2023. As against the policy that attracted fresh investments in ginning, spinning and garmenting, the assistance scheme covers segments such as weaving, knitting, dyeing/printing, machine carpeting, technical textile, composite units and other activities in the textile value chain such as embroidery, winding, sizing, twisting and crimping.

However, the benefits of assistance scheme for textile value chain are limited only for new units set up in Gujarat and not for the existing players.

Subsidy to the new units would help them become more cost-effective leading to competition with existing players on price factor.

### What role does machinery industry play in the development of Textile Industry?

The Indian TEI is one of the five key engineering sectors consisting of more than 1,400 units, with a total investment of ₹9,500 crore. More than 80% of the units are SMEs. The TEI contributes greatly to the competitiveness of the Indian Textile Industry (TI) in meeting 45-50% of the demand of the Indian Textile Industry.

In 2015, TMMA proposed, the development of a high-speed, high-tech shuttle-less rapier loom of international standards through a consortium of 5 Indian manufacturers of shuttle-less looms in the country with technical guidance and support from Central Manufacturing Technology Institute (CMTI), Bangalore under PPP mode. The consortium registered as a section 8 company known as "TMM Hi-Tech Research and Development Foundation" (TMMC). Phase 1 of the project has already been completed.

### What are the major challenges to Textile machinery industry and suggestions to overcome the issues, if any?

Currently the industry is going through a phase of transition in which universal concept of 'Old vs New' is taking its shape. Industry 4.0 is the new buzz word that the developed economies with limited but expensive manpower, have



Vallabh Thummar, Chairman, Textile Machinery Manufacturers' Association India

### VISION OF THE TEXTILE ENGINEERING INDUSTRY

- Grow, compete and export
- Provide strong support to the Indian textile industry, to make it vibrant and competitive
- Like spinning, acquire technological strength in all sectors.
- Meet 70-75% of the demand of Indian textile industry for high-tech machinery. The current contribution is around 45-50%.
- Capacity scale-up commensurate with increased demand
- India has capacity to become a manufacturing hub with necessary support.

started rolling over. Whereas the developing economies like India with huge but cheap manpower, have started acknowledging its importance, its yet to adopt it at much larger scale. There are few companies in the automobile and logistics industry that have come up with their smart manufacturing/ logistics in tune with their global counterparts.

Major challenges faced by TEI are in areas of Technology R&D, Patent/IPR, Skilled Manpower and Technology Commercialisation. Dumping from world's largest exporting country China and its proxy-exporting-countries including Thailand, Vietnam, Cambodia and Singapore have created big havoc on the Indian TEI.

There are also issues related to government policies related to fiscal incentives, duties and foreign trade. There are seven major challenges with possible so-

lutions and recommendations.

### There should be no Import Subsidy on the new textile machinery technologies that are/can be produced in India:

A number of Indian companies/ consortium have developed technologies equally competitive to their global counterparts. The same technology is still imported with 10-15% subsidy.

We strongly urge for the removal of subsidy on all such technologies to enhance the 'Make in India' campaign.

### Import of Second Hand/Refurbished machinery:

Like automobile sector, there should be no duty-free import of second hand/ refurbished machinery. To encourage its local industry, China has already imposed restrictions on import of second hand textile machinery. In fact, prior to 2016 the TUF subsidy used to be given on import of used machines

to the importers.

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as well. Due to which the import of weaving looms was almost 86% of the total imports. Through years of persuasion, the subsidy on such imports was stopped in the new TUF subsidy named as ATUF that was launched in April 2016. Because of this decision the import of used looms have come down drastically under 20% each year.

Number of second hand machines continue being imported via Singapore, Thailand, Malaysia and other SAARC or ASEAN countries under special trade preference agreements signed with those countries by India. Therefore, even the 7.5% custom duty goes to 0% in a number of cases making the issue of used machinery import even graver.

Some-times used machines are imported as new machines after refurbishment in these countries. Such refurbished machines imported as new machines are often 'over-invoiced' and also given ATUF Subsidy to its buyers in India resulting in huge drain of public money.

We suggest such imports should have at least 30% import duty. Import of low technology machines must stop. Rule of Origin must be followed with better vigilance at customs.

### Pending Refunds of Duty Drawback/Terminal Excise Duty & GST:

In past few years, number of cases have been reported from industrialists that their refunds of Duty Drawback/Terminal Excise Duty and GST has been pending with concerned government departments anywhere between 6 to 18 months. Any company would find it very difficult if a substantial portion of their working capital is blocked for longer duration of time.

We suggest that Industry representations led by the industry associations/ chambers or companies must be heard across with provision of fast-paced grievance redressal mechanism.

### Import of Critical Raw Materials-Steel:

The textile machinery industry has started facing severe manufacturing crisis due to an amendment in the Import Policy of Iron and Steel— Notification No.17/2015-2020 dated 05.09.2019. The steel import monitoring system (SIMS) requires importers to submit advance online information for import of items. Subsequently, the importers are required to enter registration number audit's expiry date in the Bill of Entry to enable Customs for clearance of consignment.

Due to severe implication to this notification importing industry will start stocking up the steel for the entire year to avoid routine hassle. This will ruin the cost competitiveness of the Indian TEI.

We believe that the Government should amend this notification in the interest industry.

**□ EPCG Issue:** The Foreign Trade Policy 2015-2020 of Government of India has an EPCG Scheme to facilitate import of capital goods by specified Importers at 'zero duty' for producing quality goods and services to enhance India's manufac-

turing competitiveness. This Imports are subjected to an Export Obligation (EO) equivalent to 6 times of duties, taxes and cess saved on capital goods, to be fulfilled in 6 years reckoned from date of issue of Authorization/ License to the importer.

We request government to consider our industry as 100% 'Export Oriented Units' (EOUs) and allowed to import All Goods at 'zero duty'.

### □ Indigenous Sourcing of Capital Goods and benefits to Domestic Supplier

A person holding an EPCG authorisation can source capital goods from a domestic manufacturer. Such domestic manufacturer is eligible for 'deemed export' benefit.

We suggest such imports under EPCG scheme should be treated in par with EOU's by eliminating mandatory 'Bank Guarantee' (BG). This will encourage import substitution and provide a level playing field to the industry.

### □ Enhance FDI promotion and acquisition of technical knowhow:

■ Establishment of a TEI-SEZ or a Cluster for prospective textile machinery and accessory manufacturers

■ Fiscal incentives for import of critical parts and components at zero % duty and tax holiday for 10 years

■ To include selected textile machinery and components for entitlement of export incentives under a new category for export promotion of Hi-tech products from India

■ Enforcement of IPR which is a key factor of success for Western OEM's

■ Allocation to provide financial assistance to Indian textile machinery manufacturers to seek joint ventures.

■ Encouraging export promotion through market visits and buyer seller meets in less developed textile countries, easy availability of MAI , special assistance for participation in international textile machinery exhibitions are some solutions.

### Any suggestions for improved performance of the textile machinery industry.

The Ministry of Textiles has reinitiated the work on drafting the new Textile Policy which is positive, progressive and inclusive. The Ministry is soliciting inputs and organising meetings with the relevant stakeholders. There are suggestions given for develop mega clusters for the textile machinery, spares and accessories manufacturing, machinery and technology R&D and to develop textilemachinery service centers in all the major textile clusters to service machines in a cost-effective manner.

There is dire need to encourage manufacturing of high tech machineries in our own country. India has the capacity to become a manufacturing hub for textile machinery, parts & components and accessories. If due attention is given, it will not only add to the GDP of the country but will open ample employment opportunities.

## Make engineering industry globally competitive



Hetal Mehta, Chairman, SETU Foundation

**S**CIENCE, Engineering and Technological Up-liftment (SETU) Foundation is a Section 8 Company (not for profit organisation) incorporated under the Companies Act, 2013 which is promoted by Surat Engineering Vikas Association (SEVA) Surat, and Textile Machinery Manufacturers' Association (I) (TMMA), Mumbai along with support of Department of Heavy Industries (DHI), Ministry of Heavy Industries & Public Enterprises, Government of India and Sardar Vallabhbhai Patel Education Society' (SVPES), Bardoli. The Vision Mission of SETU is to contribute in making the Indian Engineering Industry globally competitive. ■ To promote Innovation and Standardisation of all engineering machinery and components. ■ To enhance Indian exports and reduce dependency on Imports through Import substitution.

- To improve global employability of Indian manpower.
- And for this the objective is clearly defined for industry as well as education institute.
- Ensuring improved productivity levels and testing as per international standards.
- Following of globally acceptable industry and work ethics with Indian ethos.
- Practicing uncompromised safety compliance and hazard reduction,
- Promoting aesthetic design and manufacturing.
- Creating awareness and protection under IPR.
- Curriculum advocacy in higher technical education.
- Promotion of cluster based & lean manufacturing systems.
- We intend to achieve these objectives by becoming a One Point Service Provider to MSMEs & Textile Engineering Industries through:

Common Engineering Facility Centre (CEFC) equipped with world class machineries with latest technology; Strategic tie-ups with Technocrats, Design Software suppliers, Academic Institutes, Government departments, Business Associations, and related organisations with similar interests.

SETU Foundation intends to achieve the Objectives by establishing/undertaking activities under the following verticals:

- Product/Prototype development centre
- Design centre
- Skill development centre
- Testing & Calibration centre
- Heat treatment centre

SETU is a social enterprise. The goal is to facilitate Industry and academia, not to generate much financial profit. We intend to provide a platform to raise the standards of the industry and make it globally competitive. The CEFC is a big step in the direction and is expected to benefit MSMEs to utilise the facility and ensure quality products at competitive prices.

However, more than the financial gain, focus has been laid on the benefit to academia, industry, and the nation. The nation will be benefited by better productivity, better employability, better quality products, enhanced exports, and less dependence on imports, and will proud to be one of the most technologically advanced nations.

To become a true superpower, India needs an impactful paradigm shift in upgrading technologies, upgrading skills, upgrading efficiencies and upgrading mind-set. SETU aims to take a lead in this process and the CEFC is one of its tools to do so. We need wholehearted support from various stakeholders in this massive endeavour, thus fulfilling our collective Corporate Social Responsibility.

Website: www.setufoundation.co.in

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## A leader in Innovation in Twisting, Winding & Weaving machines

WITH a new-found freedom to innovate, Weavetech has registered a 1600% growth over the last decade, one of the highest in the industry. Overcoming the challenges in research & development faced by limited availability of technology in India, Weavetech has grown consistently with its focus on innovating & delivering value-added solutions for industry.

At Weavetech, solutions are matched to your exact needs and objectives, getting you to where you want to be in the improved quality, productivity & reliability picture. Regardless if your company is big or small, Weavetech understands that a new machine investment can make a world of a difference to your business. The potential source of higher profitability, improved quality & dependable reliability will become just that—if the correct machinery is selected.



Chintan V. Thummar, Director, Alidhara Weavetech Group

To cater to the fresh needs of the market, Weavetech produces state-of-the-art twisting, winding & weaving machines. Each machine is designed specifically keeping in mind the Indian environment & the skills of the local labour force. This focus on holistic development ensures that Weavetech's products are well received by the industry.

With the new state-of-art dedicated research & development centre based in Surat and a world-class manufacturing setup spread over different units, Weavetech has developed many patented technologies which allow it to compete globally in its segment.

A dynamic market requires dynamic players to cope with the uncertainties. Where keeping calm is necessary for survival, Weavetech & its team show a perfect balance of both, showing a high potential to reach even greater heights in the textile industry at the global level.

## PEASS: A global market leader in winding machines

FOUNDED IN 1962, PEASS Industrial Engineers Pvt Ltd, started as a machinery manufacturing company with products specifically targeted to the textile industry. The company now offers its customers a wide range of machines. The manufacturing plant was started at Navsari in South Gujarat, a couple of miles away from Surat – one of the largest textile manufacturing zone in India.

The first machine developed and manufactured was the Cone Winder. The same was marketed and sold to domestic clients. This machine was well accepted in the market and the company started getting orders from all the corners of the country.

PEASS then went into foreign collaborations with many world leaders in the manufacture of textile machineries. This included:

- ❑ FR METTLER SONS LTD., SWITZERLAND
- ❑ JAEGGLI MACHINE WORKS LTD., SWITZERLAND
- ❑ SCHELLER GMBH, GERMANY
- ❑ OFFICINE MECCANICHE RIVA SRL, ITALY

The company in its R&D designed and manufactured these machines with latest technology up gradation and by the year 2000, the company is now market leader in winding machines in domestic market with significant presence in global markets.

An In-House Tool room is used for development work as well as the production of high precision Jigs, Fixtures, Press Tools etc. These items are checked regularly to ensure consistency of our products. Due to good quality production aids the output of the manufacturing shop is consistent and the percentage of rejection is nil. The Tool Room is equipped with all types of Precision Machines including Grinding Machines, Tool and Cutter Grinder, Pantograph Machines etc. to cope with our demanding requirements.

Engineering Design is carried out on an intelligent Computer Aided Design(CAD) system. The CNC Machines which are capable of three – Dimensional machining are linked with the aforementioned CAD – CAM System. Solid Modelling is used to allow the designer to predict performance of the product at the design stage itself. Jigs, Fixtures and Patterns are also developed using this facility. Software and Computer Aided Machining is used to incorporate various tools into the machining programmes, which are then directly transferred to the CNC Machines.

Quality is an obsession with those at PEASS. All the components are inspected at every stage with utmost care. Quality in the assembly department is controlled at the bench and floor assembly stages to minimise any problems at the customer's end. A separate spares and services cell functions for after sales services and the supply of spare parts. The customer service manager handles the customer grievances and provides feedback for continuous improvement in our products.

A LAN-based EDP Department is established for the automation and speedy execution of administrative, production planning and inventory control requirements.

Human Resource Development is an ongoing process at PEASS. Training to all employees at all level is imparted regularly. Employee involvement programmes like quality circles have been underway for some time now and they have yielded very encouraging results.

A strong ancillary base has also been developed over the years. Most of the ancillary units work for PEASS exclusively. Not only are they given technical assistance, but there is also a constant process of surveillance and quality audits done at their premises by PEASS Engineers.

## Premier Group: Benchmarking new standards for efficient textile production

ESTABLISHED around four and a half decades back, the Premier Group of Industries has successfully climbed up the growth path, under the able ownership of Mulchandhai Shankerbhai Amin and Ashish Mulchandhai Amin. The group that started its journey with a small foundry under the name of "Shiva Engg. Works", has today grown to be one of the largest providers of complete textile solutions to major industry players. Our journey into the manufacturing of power looms came into existence with the establishment of Premier Looms Manufacturers Pvt. Ltd. at the turn of the century.

Serving the growing needs of textile manufacturers in India and around the world, we have constantly upgraded our product range to stay at the cutting edge of success in the industry. At Premier Looms, quality is an integral element that is omnipresent in all areas of our business operations. From procurement & production to packaging & delivery, every stage of operations is con-

ducted under an overarching quality management system. We ensure that every product we provide and every service we render is up to the highest standards of excellence.

Today, Premier Looms is an industry leader in the manufacture and export of world class weaving machinery for the textile industry. Benchmarking new standards for efficient textile production, we provide a wide range of textile machines such as Auto Shuttle Change Looms, Deluxe Looms, Rapier Looms, Jacquard Looms, Dobby Looms, etc. Driving the production of world-class fabrics, our products & services combine technological excellence with a sustained focus on innovation. We are dedicated to equipping our clients with the tools they need to flourish in the competitive world. Keeping the need of our clients and the requirements of the market in mind, recently we partnered



with DRDE (China) to become the sole distributor of DRDE Water Jet Looms. Premier Looms breathes with the aim to satisfy our clients with our smart products/services. We are a unit of highly experienced professionals who all contribute best of their potentials to offer high efficiency. Our quality services /products have always won us many appreciations from our clients. We have a growing clientele base that increases every passing day. We have more than 2,50,000 installations across India. We have established ourselves in textile hubs across India, the likes of Surat, Bhawani, Bangalore, Nagpur, Mumbai, Banaras, Srinagar, Kolkata, Mandsaur (M.P.), Raigarh, Meerut, etc. We have delivered our finest machineries to other major countries as well like Sri Lanka, Nepal, Myanmar, Pakistan, Bhutan and Bangladesh.

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# Textile Engineering Industry of India



## The brand promise— “All you need in printing”

*Stovec's success journey backed by its zeal for Innovation and Excellence – Key elements for our Market Leadership Position*

**S**TOVEC INDUSTRIES Ltd, based at Ahmedabad (Gujarat), was established in the early 1970's and is the global market leader in rotary screen-printing technology, offering complete printing solutions to the textile industry. In a world of ever-evolving technology where people, markets, technologies, design and fashion are subject to continuous change, Stovec has always understood the customer needs and is determined to deliver top products and best solutions for any new demand worldwide. We have access to the technology that puts us ahead on virtually every aspect of printing. Being in the business for more than four decades, Stovec has left no stones unturned to satisfy the needs of even its most demanding customers. The company's core strength lies in innovation, product development, driven by its experienced talented pool of employees.

Stovec not only has the best technology and world-class products but also has one of the only state-of-the-art fully air-conditioned manufacturing facility in India, to ensure the highest quality of screens that keep dust away. Stovec also has its own effluent treatment plant to ensure zero effluent discharge and environment friendly processes.

Stovec Industries is a subsidiary of the SPGPrints Group, head-quartered at Boxmeer, Netherlands. SPGPrints is the global leading provider of integrated solutions for rotary screen printing in the textile, label and industrial markets and has a leading position in digital printing. The company has a global presence in over 10 countries and a strong distributor network serving the entire world textile market.

Broadly, Stovec has two business segments – Capital goods and Consumables in textile printing industry. Capital goods includes rotary printing machines, laser engraving machines and digital printers. And consumables include rotary textile screens, digital inks, lacquers and engraving chemicals. In the non-textile segment, Stovec also manufactures electroformed products for Sugar Industry, Packaging and Graphic printing industry.

"We innovated. We developed several new products in our portfolio by anticipating future market trends", says Shailesh Wani, Managing Director for Stovec Industries. Under his guidance since 2013, we have developed the semi-automatic and fully automatic rotary printing machine which opened new markets in India and abroad. These are the ideal machines due to their improved price-performance ratio, and, combined with the service and stability of Stovec professionals—makes it a perfect solution for high-quality and reliable printing. Till early 2015, we had mechanical printing machines, which was in demand at those times. However, with our strong market intelligence and anticipating growing market needs, we realised that the market will eventually pace towards semi-automatic and automatic printing machines, and we catered this demand by designing and developing semi-automatic machines (RD series) machines. Subsequently we launched a new generation fully-automatic rotary screen-printing machines, Pegasus EVO, the perfect machine for high-quality and reliable printing. Both these products are very well received by the market globally and the quality is equally appreciated by our international customers.

The company's intensive R&D programmes, combined with its focus on innovation and improvement, has enabled Stovec to become the only Global Competence Center for Rotary printing in the SPGPrints Group. Stovec is seen as a key international player in the industry and export to



clients in all major textile printing markets in Europe, America, Turkey, China, South-East Asia and the Indian sub-continent.

In the textile consumables segment, we have developed very specialised NovaScreens®, with mesh size of 135, 165, 195. These are very fine mesh, which are manufactured in India, with an intention of localised support to our valued customers. This requires a very different technology and set-up which is the first of its kind in India. Recently, SPGPrints also launched two of the latest, most innovative screen technologies — the new OrtaScreen™ and the new RandomScreen™ Eco, which will help you to reach the highest printing quality levels.

In the digital print segment, the company has proliferated in the market with Digital Inks and has launched the Archer+ technology used in our both PIKE® and JAVELIN® Digital textile printers. This technology enables their users to reach new, unrivalled levels of printing resolution and print even the most complex designs at astonishing quality levels, even at a lower number of passes.

At parallel with the product developments, Mr. Wani also spearheaded various employee engagement programmes in the company for their efficient development. Stovec undertook an initiative called as – "Lakshya" programme, wherein different departments of the company took up several projects, which resulted in lot of information gathering, knowledge creation, innovation, design and product development and value engineering.

Stovec delights its customers by offering customers pre-sales techno-economic advice, efficient sales, installation, commissioning & prompt after sales support. Its extensive experience in rotary screen printing along with excellent application knowledge ensures perfect printing results. Stovec having more than 4 decades of experience, complete integrated solutions for rotary printing, deep technical know-how alongwith world class manufacturing facility and drive to innovation, helps our customers to makes us their reliable printing partner, leading them into future by providing them the best products & services.

In the field of textile printing, innovation is key to maximise potential and stay ahead of the competition. That's why we continuously strive to upgrade our technologies to suit the most varying demands of future. The vision of company is to continue be the undisputed global market leadership for rotary screen printing and digital printing. Thus justifying the brand promise "All you need in printing."



**Shailesh Wani, Managing Director, Stovec Industries Ltd.**

## Textile engineering courses should improve

**T**HE Indian textile engineering industry is one of the core engineering sector of the Indian economy. With installed capacity of over ₹10,000 crore, TEI supplies ₹6,000 crore worth of machines while remaining demand is met through imports.

Growth of textile industry is definitely dependent on strong and vibrant TEI. But existing government policies, lack of research and development centre, lack of upgradation and local practices have affected the industry growth believes Rajnikant Bachkaniwala of Himson Textile Engineering P Ltd, a part of famous Himson group manufacturing world class textile machines since 1971.

According to Bachkaniwala, due to ease in imports and substantial reduction in duty of imported machinery, it has been difficult for the local industry to compete with imported machines. "In fact local TEI is at a disadvantage by permitting imports of second hand machines. This has resulted in stagnancy of new developments efforts by local industry. No significant R&D work is being done as a result we lag behind technology upgradation."

The industry also faces strong internal competition. Currently there are too many new players who simply import machines from places like China and sell them posing as manufacturers. This practice too is affecting the manufacturing capability of the industry. With improved scale of operation, the current players need modern manufacturing set up to meet the changing demand and existing competition.

Local manufacturers believe that TEI can become a competitive hub and can produce world class machineries for both local and global markets at competitive rates if sufficient efforts are put into modernisation of this industry. India already ranks amongst top manufacturer in spinning segment. The manufacturers see no reason why it cannot achieve the same in other segments.

"Current machines required by the industry needs lot of modernisation and automation compared to



**Rajni S. Bachkaniwala, Chairman, Palod Himson P. Ltd. & President MANTRA**

machines available in International market. This is where our industry lags behind. It calls for support from the government to have a dedicated research and development centre. Also education in textile engineering needs to be improved so that we can have good design and manufacturing engineers," opined Bachkaniwala.

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