# SBI (PO) Exam

## Held on 28-04-2013

(Based on memory)

Test - I: Reasoning Ability

## Directions (Q. 1-5): Read each statement carefully and answer the following questions:

1. V	Which	of the	following	expressions	will be	true if the	expression
------	-------	--------	-----------	-------------	---------	-------------	------------

R > O = A > S < T is definitely true?

1) 
$$O > T$$

2) 
$$S < R$$

3) 
$$T > A$$

4) 
$$S = O$$

5) 
$$T < R$$

2. Which of the following symbols should replace the question mark (?) in the given expression in order to make the expressions P > A as well as  $T \le L$  definitely true?

$$P > L ? A \ge N = T$$

5) Either 
$$\leq$$
 or  $<$ 

3. Which of the following symbols should be placed in the blank spaces respectively (in the same order from left to right) in order to complete the given expression in such a manner that makes the expressions B > N as well as  $D \le L$  definitely true?

$$B_L_O_N_D$$

1) =, =, 
$$\geq$$
,  $\geq$ 

$$2) >, \ge, =, >$$

$$4) >, =, =, \ge$$

$$5) >, =, \geq, >$$

4. Which of the following should be placed in the blank spaces respectively (in the same order from left to right) in order to complete the given expression in such a manner that makes the expression A < P definitely false?

- 1) L, N, P, A
- 2) L, A, P, N
- 3) A, L, P, N

- 4) N, A, P, L
- 5) P, N, A, L

5.	respectively (in the same	order from left to right) in	laced in the blank spaces order to complete the given ression $F > N$ and $U > D$
	F_O_U_N_D		
		, , , ,	3) <, =, =, <
	$4) \ge$ , =, =, $\ge$	5) >, >, =, <	
Direc	tions (Q. 6 - 10): Study tl	he following information	and answer the following
	question	ns:	
Each Hindi likes langu 6 <sup>th</sup> st	ly 5 <sup>th</sup> , 6 <sup>th</sup> , and 7 <sup>th</sup> , such the friend has a different favor, Maths and Economics along A likes Maths and studies Marathi. I studies with two ages (here languages inclusionally one personal studies).	at not less than two friends urite subject, namely Histo so but not necessarily in the sin the 5 <sup>th</sup> standard with o other friends. Both the finde only Hindi, Marathi and on and does not like Civic	in three different standards, is study in the same standard. ry, Civics, English, Marathi, he same order.  only one other friend who riends who study with I like d English). D studies in the less. E studies with only one for 6 <sup>th</sup> standard. E does not
	anguages. C does not like		
6.	Which combination repre he studies?	sents E's favourite subject	and the standard in which
	1) Civics and 7 <sup>th</sup>	2) Economics and 5 <sup>th</sup>	3) Civics and 6 <sup>th</sup>
	4) History and 7 <sup>th</sup>	5) Economics and 7 <sup>th</sup>	
7.	Which of the following is	I's favourite subject?	
	1) History	2) Civics	3) Marathi
	4) Either English or Mara	thi	5) Either English or Hindi
8.	Who among the following	g studies in the 7 <sup>th</sup> standard	d?
	1) G	2) C	3) E
	4) D	5) Either D or B	
9.	Which of the following co	ombinations is definitely co	orrect?
	1) I and Hindi	2) G and English	3) C and Marathi
	4) B and Hindi	5) E and Economics	

10.	Which of the follow	ing subjects does G like?	
	1) Either Maths or N	<b>I</b> arathi	2) Either Hindi or English
	3) Either Hindi or C	ivics	4) Either Hindi or Marathi
	5) Either Civics or E	Economics	
Dire	ections (Q. 11 - 15): St	udy the information and	answer the following questions.
	In a certain code lan	guage 'economics is not	money' is written as 'ka la ho ga',
'den	nand and supply econo	mics' is written as 'mo ta	pa ka', 'money makes only part' is
writ	ten as 'zi la ne ki' and 'o	demand makes supply eco	onomics' is written as 'zi mo ka ta'.
11.	What is the code for	'money' in the given cod	e language?
	1) ga	2) mo	3) pa
	4) ta	5) la	
12.	What is the code for	'supply' in the given cod	e language?
	1) Only ta	2) Only mo	3) Either pa or mo
	4) Only pa	5) Either mo or ta	
13.	What may be the po	ssible code for 'demand	only more' in the given code lan-
	guage?		
	1) xi ne mo	2) mo zi ne	3) ki ne mo
	4) mo zi ki	5) xi ka ta	
14.	What may be the po	ossible code for 'work ar	nd money' in the given code lan-
	guage?		
	1) pa ga la	2) pa la tu	3) mo la pa
	4) tu la ga	5) pa la ne	
15.	What is the code for	'makes' in the given code	e language?
	1) mo	2) pa	3) ne
	4) zi	5) ho	
Dire	ections (Q. 16 - 20): S	tudy the given informa	tion and answer the following
		uestions:	
	When a word and no	ımber arrangement mach	ine is given an input line of words
and	numbers, it arranges	them following a part	ticular rule. The following is an

Input: 40 made butter 23 37 cookies salt extra 52 86 92 fell now 19

illustration of input and rearrangement (All the numbers are two-digit numbers).

	Step I: butter 19 40 made	e 23 37 cookies salt extra	52 86 92 fell now			
	Step II: cookies 23 butte	r 19 40 made 37 salt extra	52 86 92 fell now			
	Step III: extra 37 cookies 23 butter 19 40 made salt 52 86 92 fell now.					
	Step IV: fell 40 extra 37	cookies 23 butter 19 made	e salt 52 86 92 now.			
	Step V: made 52 fell 40 e	extra 37 cookies 23 butter	19 salt 86 92 now.			
	Step VI: now 86 made 5	2 fell 40 extra 37 cookies	23 butter 19 salt 92			
	Step VII: Salt 92 now 86	5 made 52 fell 40 extra 37	cookies 23 butter 19			
	Step VII is the last step of	of the above arragement as	the intended arrangement is			
	_	owed in the given steps, fi	and out the appropriate steps			
for th	ne given input.					
	<b>Input:</b> 32 proud girl beau	tiful 48 55 97 rich family	61 72 17 nice life.			
16.	How many steps will be	required to complete the g	iven input?			
	1) Five	2) Six	3) Seven			
	4) Eight	5) Nine				
17.	Which of the following is	s the third element from th	e left end of step VI?			
	1) beautiful	2) life	3) 61			
	4) nice	5) 17				
18.	Which of the following is	s step III of the given inpu	t?			
	1) proud 72 girl 48 family	y 32 beautiful 17 55 97 ric	h 61 nice life.			
	2) Life 55 girl 48 family	32 beautiful 17 proud 97 r	ich 61 72 nice			
	3) girl 48 family 32 beau	tiful 17 proud 55 97 rich 6	1 72 nice life			
	4) family 32 beautiful 17	proud girl 48 55 97 rich 6	1 72 nice life			
	5) girl 48 life 55 family 3	2 beautiful 17 proud 97 ri	ch 61 72 nice			
19.	What is the position of 'n	ice' from the left end in the	e final step?			
	1) Fifth	2) Sixth	3) Seventh			
	4) Eighth	5) Ninth				
20.	Which element is third to	the right of 'family' in Ste	ep V?			
	1) beautiful	2) 17	3) proud			
	4) 97	5) 32				
	-11					

## Directions (Q. 21 - 25): Read the information carefully and answer the following questions:

If A + B means A is the father of B.

If A - B means A is the sister of B

If A \$ B means A is the wife of B.

If A % B means A is the mother of B.

If A B means A is the son of B.

21. What should come in place of question mark to establish that J is brother of T in the expression?

J P% H?T% L

1) -

2)

3) \$

- 4) Either or -
- 5) Either + or
- 22. Which of the given expressions indicates that M is daughter of D?
  - 1) L % R \$ D + T M
- 2)  $L + R \ D + M T$
- 3) L % R % D + T  $\mid$  M 4) D + L \$ R + M T
- 5) L \$ D | R % M | T
- Which of the following options is true if the expression 23.

'I + T % J - L | K' is definitely true?

- 1) L is daughter of T
- 2) K is son-in-law of I
- 3) I is grandmother of L 4) T is father of J
- 5) J is brother of L
- 24. Which of the following expressions is true if Y is son of X is definitely false?
  - 1) W % L  $\cdot$  T  $\cdot$  Y | X 2) W + L  $\cdot$  T  $\cdot$  Y | X
- - 3)  $X + L T Y \mid W$  4)  $W \ X + L + Y + T$
  - 5) W % X + T Y L
- **25.** What should come in place of question mark to establish that T is sister-in-law of Q in the expression.

R % T - P ? Q + V

1)

2) %

3) -

4) \$

5) Either \$ or -

## Directions (Q. 26 - 30): Study the following information and answer the questions given below:

Eight people - E, F, G, H, J, K, L and M - are sitting around a circular table, facing the centre. Each of them is of a different profession - Chartered Accountant, ut is ıd e-J al ne to

U		1	Professor and Scientist, but
	•	·	ne left of K. The Scientist is
	•	•	le between the Scientist and
	<del>-</del>	·	Columnist is on the imme-
	-	_	. H is the Scientist. G and J
are in	nmediate neighbours of ea	ch other. Neither G nor J is	s an Engineer. The Financial
Analy	yst is on the immediate	left of F. The Lawyer is	second to the right of the
Colu	mnist. The Professor is an	immediate neighbour of t	he Engineer. G is second to
the ri	ght of the Chartered Accord	untant.	
<b>26.</b>	Who is sitting second to t	the right of E?	
	1) The Lawyer	2) G	3) The Engineer
	4) F	5) K	
27.	Who among the following	g is the Professor?	
	1) F	2) L	3) M
	4) K	5) J	
28.	_	•	based on the given arrange- ving does not belong to that
	1) Chartered Accountant	- H	2) M - Doctor
	3) J - Engineer		4) Financial Analyst - L
	5) Lawyer - K		
29.	What is the position of L	with respect to the Scienti	st?
	1) Third to the left	2) Second to the right	3) Second to the left
	4) Third to the right	5) Immediate right	
<b>30.</b>	Which of the following st	tatements is true according	to the given arrangement?
	1) The Lawyer is second	to the left of the Doctor.	
	2) E is an immediate neig	hbour of the Financial Ana	alyst.
	3) H sits exactly between	F and the Financial Analy	st.

4) Only four people sit between the Columnist and F.

5) All of the given statements are true.

Directions (Q. 31 - 35): In each of the questions below, two/three statements are given followed by conclusions/ group of conclusions numbered I and II. You have to assume all the statements to be true even if they seem to be at variance with the commonly known facts and then decide which of the given two conclusions logically follows from the information given in the statements. Give answer

- 1) if only conclusion I follows.
- 2) if only conclusion II follows.
- 3) if either conclusion I or conclusion II follows.
- 4) if neither conclusion I nor conclusion II follows.
- 5) if both conclusion I and II follow.

#### (31 - 32):

**Statements:** Some squares are circles.

No circle is a triangle.

No line is a square.

**31.** Conclusions: I. All squares can never be triangles.

II. Some lines are circles.

**32.** Conclusions: I. No triangle is a suqure.

II. No line is a circle.

#### (33 - 34):

**Statements:** All songs are poems.

All poems are rhymes.

No rhyme is paragraph.

**33.** Conclusions: I. No Song is a paragraph.

**II.** No poem is a paragraph.

**34.** Conclusions: I. All rhymes are poems.

**II.** All Songs are rhymes.

**35. Statements:** Some dews are drops.

All drops are stones.

**Conclusions: I.** At least some dews are stones.

**II.** At least some stones are drops.

Directions (Q. 36 - 38): Each of the questions below consists of a question and two statements numbered I and II given below it. You have to decide whether the data given in the statements are sufficient to answer the questions. Read both the statements and give answer

- 1) if the data in statement I alone are sufficient to answer the question, while the data in statement II alone are not sufficient to answer the question.
- 2) if the data in statement II alone are sufficient to answer the question, while the data in statement I alone are not sufficient to answer the question.
- 3) if the data either in statement I alone or statement II alone are sufficient to answer the question.
- 4) if the data in statement I and II together are not sufficient to answer the question.
- 5) if the data in both statements I and II together are necessary to answer the question.
- **36.** Seventeen people are standing in a straight line facing south. What is Bhavna's position from the left end of the line?
  - I. Sandeep is standing second to the left of Sheetal. Only five people stand between Sheetal and the one who is standing at the extreme right end of the line. Four people stand between Sandeep and Bhavna.
  - II. Anita is standing fourth to the left of Sheetal. Less than three people are standing between Bhavna and Anita.
- **37.** Five letters A, E, G, N and R are arranged from left to right according to certain conditions. Which letter is placed third?
  - I. G is placed second to the right of A. E is on the immediate right of G. There are only two letters between R and G.
  - II. N is exactly between A and G. Neither A nor G is at the extreme and of the arrangement.
- **38.** Six people S, T, U, V, W and X are sitting around a circular table facing the centre. What is T's position with respect to X?
  - I. Only two people sit between U and W. X is second to the left of W. V and T are immediate neighbours of each other.
  - II. T is to the immediate right of V. There are only two people between T and S.X is an immediate neighbour of S but not of V.

## Directions (Q. 39 - 40): Read the following information carefully and answer the given questions.

The convenience of online shopping is what I like best about it. Where else can you shop even at midnight wearing your night suit? You do not have to wait in a line or wait till the shop assistant is ready to help you with your purchases. It is a much better experience as compared to going to a retail store. - A consumer's view.

- **39.** Which of the following can be a **strong argument** in favour of retail store owners?
  - 1) Online shopping portals offer a great deal of discounts which retail stores offer only during the sale season.
  - 2) One can compare a variety of products online which cannot be done at retail stores.
  - 3) Many online shopping portals offer the 'cash on delivery' feature which is for those who are sceptical about online payments.
  - 4) Many consumers prefer shopping at retail stores which are nearer to their houses.
  - 5) In online shopping the customer may be deceived as he cannot touch the product he is paying for.
- **40.** Which of the following can be **inferred** from the given information? (An inference is something that is not directly stated but can be inferred from the given information)
  - 1) One can shop online only at night.
  - 2) Those who are not comfortable using computers can never enjoy the experience of online shopping.
  - 3) All retail stores provide shopping assistants to each and every customer.
  - 4) The consumer whose view is presented has shopped at retail stores as well as online.
  - 5) The consumer whose view is presented does not have any retail stores in her vicinity.

#### **41.** Read the following information carefully and answer the given question:

Many manufacturing companies are now shifting base to the rural areas of the country as there is a scarcity of space in urban areas. Analysts say that this shift will not have a huge impact on the prices of the products manufactured by these companies as only about 30% consumers live in urban areas.

Which of the following may be a consequence of the given information?

- 1) The prices of such products will decrease drastically in the urban areas.
- 2) People living in urban areas will not be allowed to work in such manufacturing companies.
- 3) These manufacturing companies had set-ups in the urban areas before shifting base.
- 4) Those who had already migrated to the urban areas will not shift back to rural areas.
- 5) The number of people migrating from rural to urban areas in search of jobs may reduce.

## 42. Read the following information carefully and answer the given question:

'Pets are not allowed in the park premises.' - a notice put up at the park entrance by the authority that is responsible for maintenance of the park.

Which of the following can be **an assumption** according to the given information? (An assumption is something that is supposed or taken for granted)

- 1) At least some people who visit the park have pets.
- 2) This is the only park which does not allow pets.
- 3) People who ignored this notice were fined.
- 4) There are more than one entrance to the park.
- 5) Many people have now stopped visiting the park.

## Directions (Q. 43-45): Read the following information carefully and answer the given questions:

Despite repeated announcements that mobile phones were not allowed in the examination hall, three students were caught with their mobile phones.

- (A) Mobile phones nowadays have a lot of features and it is easy to cheat with their help.
- (B) The invigilator must immediately confiscate the mobile phones and ask the students to leave the exam hall immediately.
- (C) Mobile phones are very expensive and leaving them in bags outside the

exam hall is not safe.

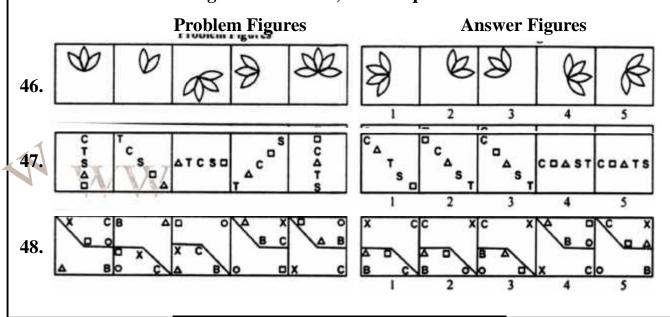
- (D) There have been incidents where students who left the exam hall early stole the mobile phones kept in the bags of the students who were writing the exam.
- (E) The school authorities must ask the students to leave their phones in the custody of the invigilator before the exam in order to avoid thefts of mobile phones.
- (F) None of the other students were carrying their phones in the exam hall.
- **43.** Which of the following among (A), (B), (C) and (D) may be a **strong argument** in favour of the three students who were caught with their mobile phones?
  - 1) Only (A)
- 2) Both (A) and (B)
- 3) Both (C) and (D)

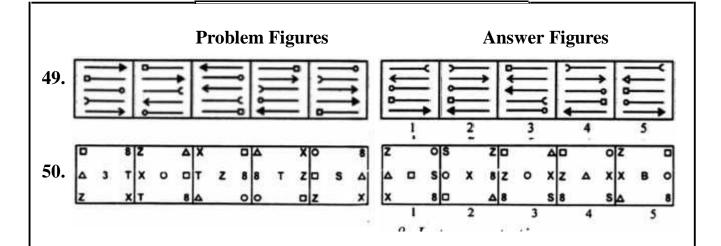
- 4) Only (C)
- 5) Both (B) and (D)
- **44.** Which of the following among (A), (B), (E) and (F) may be the **reason** behind the school making such announcements before the exam?
  - 1) Only (B)
- 2) Both (B) and (E)
- 3) Only (F)

- 4) Only (A)
- 5) Both (E) and (F)
- **45.** Which of the following among (A), (B), (D) and (F) can be in immediate **course of action** for the invigilator?
  - 1) Only (B)
- 2) Both (A) and (D)
- 3) Only (A)

- 4) Both (D) and (F)
- 5) Only (F)

Directions (Q. 46-50): In each of the questions given below, which one of the five answer figures on the right should come after the problem figures on the left, if the sequence were continued?

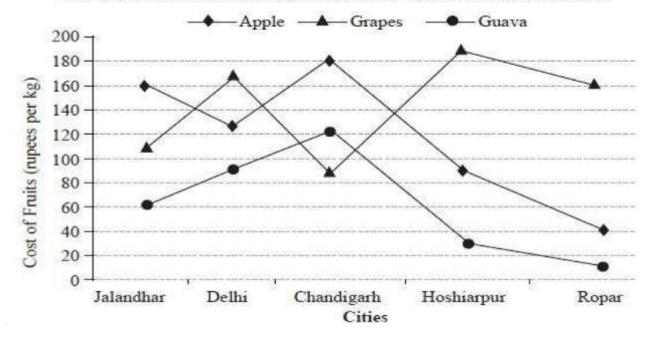




Test-II: Data Analysis & Interpretation

*Directions (Q. 51-55):* Study the following graph carefully to answer the questions that follow:

Cost of three different fruits (in rupees per kg) in five different cities.



- **51.** In which city is the difference between the cost of 1 kg of apple and the cost of one kg of guava the second lowest?
  - 1) Jalandhar
- 2) Delhi

3) Chandigarh

- 4) Hoshiarpur
- 5) Ropar
- **52.** The cost of 1 kg of guava in Jalandhar is approximately What per cent of the cost of 2 kg of grapes in Chandigarh?
  - 1) 66

2) 24

3) 28

4) 34

- 5) 58
- **53.** What total amount will Ram pay to the Shopkeeper for purchasing 3 kg of apples and 2 Kg. of guavas in Delhi?
  - 1) 530

2) \450

3) 570

**54.** Ravinder had to purchase 45 kg of grapes from Hoshiarpur. The Shopkeeper gave him a discount of 4% per kg. What amount did he pay to the Shopkeeper after the discount?

1) \8208

2) `8104

3) \ 8340

4) \ 8550

5) `8410

**55.** What is the ratio of the cost of 1kg of apples from Ropar to the cost of 1kg. of grapes from Chandigarh?

1) 3:2

2) 2:3

3)  $2^2:3^2$ 

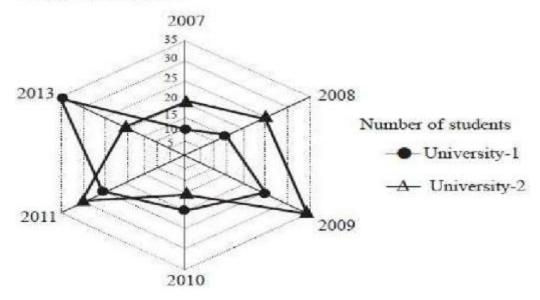
4)  $4^2:9^2$ 

5)  $9^2:4^2$ 

*Directions* (*Q.* 56-60):

Study the following graph carefully and answer the questions that follow

Number of students (in thousand) in two diffrent universities in six different years



**56.** What was the difference between the number of students in University-1 in the year 2010 and the number of students in University-2 in the year 2012?

1) Zero

2) 5,000

3) 15,000

4) 10,000

5) 1,000

**57.** What is the sum of the number of students in University-1 in the year 2007 and the number of students in University-2 in the year 2011 together?

1) 50,000

2) 55,000

3) 45,000

4) 57,000

5) 40,000

**58.** If 25% of the students in univeristy-2 in the year 2010 were females, what was the number of male students in University-2 in the same year?

1) 11,250

2) 12,350

3) 12,500

4) 11,500

5) 11,750

**59.** What was the percent increase in the number of students in University-1 in the year 2011 as compared to the previous year?

1) 135

2) 15

3) 115

4) 25

5) 35

**60.** In which year was the difference between the number of students in University-1 and the number of students in University-2 the highest?

1) 2008

2) 2009

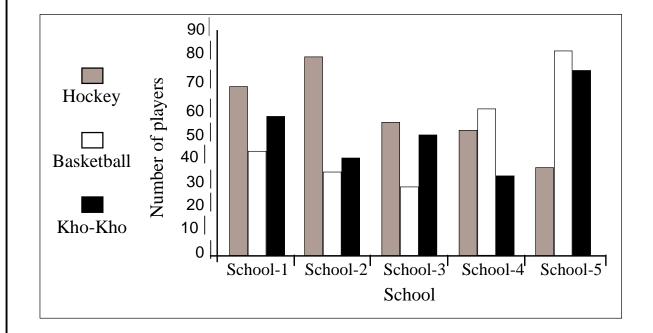
3) 2010

4) 2011

5) 2012

Directions (Q. 61-65): Study the graph carefully to answer the questions that follow.

Number of players in three different games in five different schools



61. What is the total number of players participating in Hockey from all the five schools together?

1) 324

2) 288

3) 342

4) 284

5) 248

**62.** What is the ratio of the number of players participating in Basketball from School-1 to the number of players participating in Kho-Kho from School-3?

- **63.** In which school is the number of players participating in Hockey and Basketball together the second highest?
  - 1) School-1
- 2) School-2
- 3) School-3

- 4) School-4
- 5) School-5
- **64.** The number of players participating in Kho-Kho from School-4 is what percent of the number of players participating in Hockey from School-2?
  - 1) 42

2) 48

3) 36

4) 40

- 5) 60
- **65.** 25% of the number of players participating in Hockey from School-5 are females. What is the number of the Hockey players who are males in School-5?
  - 1) 15

2) 18

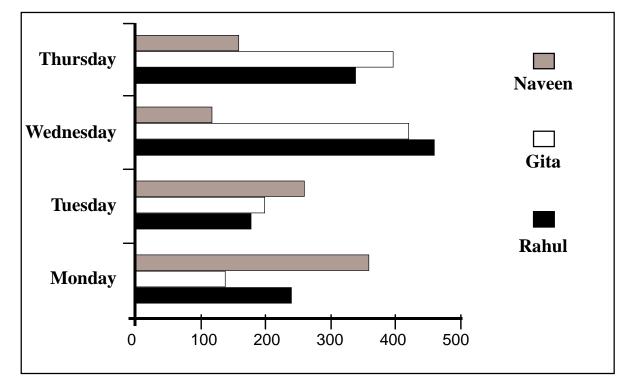
3) 30

4) 21

5) 27

Directions (Q. 66-70): Study the following bar-graph careflly and answer the following questions.

Earning (in Rupees) of three different person on four different days



- **66.** What is Gita's average earning over all the days togehter?
  - 1) \ 285

2) ` 290

3) `320

4) ` 310

5) ` 315

**67.** What is the total amount earned by Rahul and Naveen together on Tuesday and Thursday together?

1) \ 1,040

2) \ 1,020

3) \ 980

4) \ 940

5) \ 860

**68.** Gita donated her earnings of Wednesday to Naveen. What was Naveen's total earning on Wednesday after Gita's donation?

1) \ 520

2) \ 550

3) 540

4) \ 560

5) ` 620

**69.** What is the difference between Rahul's earning on Monday and Gita's earning on Tuesday?

1) \ 40

2) \ 20

3) \ 50

4) 30

5) \ 10

**70.** What is the ratio of Naveen's earning on Monday, Wednesday and Thursday?

1) 7:3:5

2) 8:6:5

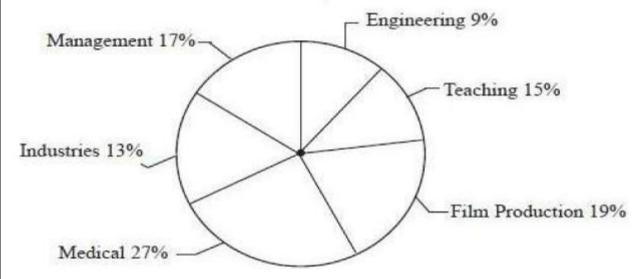
3)8:7:4

4) 9: 5:4

5) 9:3:4

Directions (Q. 71-75): Study the following pie-chart and answer the following questions.

## Percentage distribution of employees in six different professions Total number of employees = 26800



**71.** What is the difference between the total number of employees in teaching and medical profession together and the number of employees in management profession?

1) 6770

2) 7700

3) 6700

4) 7770

5) 7670

72.			_	-			e fourth nale emp						
	1)	1239			2)	1143	3		3	3) 1156			
	4)	1289			5)	) 1139	)						
73.							uction p roductio						
	1)	3271			2)	3819	)		3	3) 3948			
	4)	1273			5)	1246	5						
74.		hat is t gether'		al numl	per of	emplo	yees in	engin	eering	g profes	sion a	nd ind	lustries
	1)	5698			2)	5884	1		3	3) 5687			
	4)	5896			5)	5487	7						
<b>75.</b>							fths of the				-	nent,	what is
			oer of	perman			s in the	teachii	- 1				
	ŕ	1608			•	1640			(	3) 1764			
D.		1704	<b>7</b> ( 00)	. 04 1	,	1686		_	4.		<b>4</b> •	11 4 6	11
Direc				_			arefully			_			
Monthly Bill (in Rupees) landline Phone, electricity of laundry and													
		mol	sile nk	one na	id by	three	e differ	ent ne	onle i	n five i	month	S	
		mol	oile ph	none pa	id, by		e differently B		ople i	in five 1	month	ıs.	
Mon	ıth		oile ph				nthly B	ills	ople i ındry				Phone
Mon	ıth	Land	lline F	Phone	E	Mon lectric	nthly B	ills Laı	ındry	7	Mo	obile l	
<b>Mon</b> Mar		Land	lline F	Phone	E	Mon lectric	nthly B	ills Laı	ındry	7	Mo	obile l	
	ch	Land Ravi	lline I	Phone Manu	E Ravi	Mon lectric	nthly B city Manu	ills Lau Ravi	ındry Dev	Manu	Mo Ravi	obile l	Manu
Mar	ch il	Land Ravi 234	lline I Dev	Phone Manu	<b>E Ravi</b> 145	Modelectric Dev 245	nthly B city Manu 315	ills Lau Ravi	Dev 323	<b>Manu</b> 65	Mo Ravi	Dev 234	<b>Manu</b> 345
Mar Apr	rch il	<b>Ravi</b> 234 124	190 234	Phone Manu 113 321	<b>Ravi</b> 145 270	Mor lectric Dev 245 220	mthly B city Manu 315 135	Lau Ravi 93 151	Dev 323 134	Manu 65 35	<b>Ravi</b> 144 164	Dev 234 221	<b>Manu</b> 345 325
Mar Apr May	rch il y	<b>Ravi</b> 234 124 156	190 234 432	Phone Manu 113 321 211	<b>Ravi</b> 145 270 86	Mor lectric Dev 245 220 150	Manu 315 135 98	Eau Ravi 93 151 232	Dev 323 134 442	Manu 65 35 132	Mo Ravi 144 164 143	Dev 234 221 532	Manu 345 325 332
Mar Apr May June	rch ril y	<b>Ravi</b> 234 124 156 87 221	190 234 432 123 104	Phone Manu 113 321 211 124 156	Ravi 145 270 86 124 235	More lectric Dev 245 220 150 150	Manu 315 135 98 116	Pavi 93 151 232 213 143	Dev 323 134 442 324 532	Manu 65 35 132 184 143	Mo Ravi 144 164 143 245 324	Dev  234  221  532  134  432	Manu 345 325 332 125 543
Mar Apr May June	rch ril y e	<b>Ravi</b> 234 124 156 87 221	190 234 432 123 104 the total	Phone Manu 113 321 211 124 156	Ravi 145 270 86 124 235	More lectric Dev 245 220 150 150	Manu 315 135 98 116 131	Pavi 93 151 232 213 143	Dev 323 134 442 324 532	Manu 65 35 132 184 143	Mo Ravi 144 164 143 245 324	Dev  234  221  532  134  432	Manu 345 325 332 125 543
Mar Apr May June	rch iil y e W co 1)	234 124 156 87 221 hat is tommod `608	190 234 432 123 104 the total	Phone Manu 113 321 211 124 156	E Ravi 145 270 86 124 235 ant of t	Mon lectric Dev 245 220 150 150 103 oill par	Manu 315 135 98 116 131 id by De	Pavi 93 151 232 213 143	Dev 323 134 442 324 532 he mo	Manu 65 35 132 184 143	Mo Ravi 144 164 143 245 324 fune fo	Dev  234  221  532  134  432	Manu 345 325 332 125 543
Mar Apr May June July 76.	w co 1)	234 124 156 87 221 hat is tommod `608 `683	190 234 432 123 104 the totalities?	Phone Manu 113 321 211 124 156 al amou	Eavi 145 270 86 124 235 ant of b	Mon lectric Dev 245 220 150 150 103 oill paid	mthly B city  Manu 315 135 98 116 131 id by De	Favi 93 151 232 213 143 ev. in the	Dev 323 134 442 324 532 he mo	Manu 65 35 132 184 143 onth of J 3) `731	Mo Ravi 144 164 143 245 324 fune fo	Dev 234 221 532 134 432 or all the	Manu 345 325 332 125 543 he four
Mar Apr May June	w co 1) 4) W	234 124 156 87 221 hat is tommod `608 `683 hat is	190 234 432 123 104 the totalities?	Phone Manu 113 321 211 124 156 al amou	Eavi 145 270 86 124 235 ant of b	Mon lectric Dev 245 220 150 150 103 oill paid	Manu 315 135 98 116 131 id by De	Favi 93 151 232 213 143 ev. in the	Dev 323 134 442 324 532 he mo	Manu 65 35 132 184 143 onth of J 3) `731	Mo Ravi 144 164 143 245 324 fune fo	Dev 234 221 532 134 432 or all the	Manu 345 325 332 125 543 he four
Mar Apr May June July 76.	w co 1) W to	234 124 156 87 221 hat is tommod `608 `683	190 234 432 123 104 the totalities?	Phone Manu 113 321 211 124 156 al amou	Ravi 145 270 86 124 235 ant of to the selectric selectri	Mon lectric Dev 245 220 150 150 103 oill paid	mthly B city  Manu 315 135 98 116 131 id by De	Favi 93 151 232 213 143 ev. in the	Dev 323 134 442 324 532 he mo	Manu 65 35 132 184 143 onth of J 3) `731	Mo Ravi 144 164 143 245 324 fune fo	Dev 234 221 532 134 432 or all the	Manu 345 325 332 125 543 he four
Mar Apr May June July 76.	w co 1) W to 1)	234 124 156 87 221 hat is tommod `608 `683 hat is gether	190 234 432 123 104 the totalities?	Phone Manu 113 321 211 124 156 al amou	Example 145 145 270 86 124 235 ant of because 22 5 electrical 22	Mon lectric Dev 245 220 150 150 103 oill part 0 ` 763 0 ` 674 icity b	Manu 315 135 98 116 131 id by De	Favi 93 151 232 213 143 ev. in the	Dev 323 134 442 324 532 he mo	Manu 65 35 132 184 143 onth of J 3) `731	Mo Ravi 144 164 143 245 324 fune fo	Dev 234 221 532 134 432 or all the	Manu 345 325 332 125 543 he four

ľ

	1) April and June 2) A <sub>1</sub>		2) April a	pril and May 3) Ma		ch and June	
	4) March and May 5) July and May						
80.	What is the ratio of the electricity bill paid by Manu in the month of April to the mobile phone bill paid by Ravi in the month of June?						
	1) 27 : 4	.9	2) 27 : 65	5	3) 34 : 49		
	4) 135 :	184	5) 13 : 24	1			
	ctions (Q. s that follo		udy the follow	ing table care	fully and a	nswer the ques-	
Stat	ion	Arrival time	Departure time	Halt time (in minutes)	Distance travelled from origin in km)	Number of Passengers boarding the train at each station	
Dad	ar	Starting	12.05 am	-	0 km	437	
Vasa	ai Road	12.53 am	12.56 am	3 minutes	42 km	378	
Sura	at	4.15 am	4.20 am	5 minutes	257 km	458	
Vad	odara	6.05 am	6.10 am	5 minutes	386 km	239	
Ana	nd Jn	6.43 am	6.45 am	2 minutes	422 km	290	
Nad	iad Jn	7.01 am	7.03 am	2 minutes	440 km	132	
Ahn	nedabad	8.00 am	8.20 am	20 minutes	486 km	306	
Bhu	j	5.40 pm	Ending point	-	977 km	None	
81.	What is	the distance	travelled by th	e train from Su	rat to Nadia	d Junction?	
	1) 176 k	m	2) 188 kr	n	3) 183 km	1	
	4) 193 k	m	5) 159 kr	n			
<b>82.</b>	How mu	ich time doe	es the train take	e to reach Ahm	edabad afte	r departing from	
	Anand J	unction (inc	luding the halt	time)?			
	1) 1 hr 5	9 min	2) 1 hr 1'	7 min	3) 1 hr 47	min	
	4) 1 hr 4	5 min	5) 1 hr 1:	5 min			

What is the difference between the mobile phone bill paid by Ravi in the month

In which months respectively did Manu pay the second highest mobile phone

3) 190

of May and the laundry bill paid by Dev in the month of March?

2) `176

5) 196

bill and the lowest electricity bill?

**78.** 

**79.** 

1) 180

4) `167

- 83. What is the ratio of the number of passengers boarding from Vasai Road to that from Ahmedabad in the train?
  - 1) 21:17

2) 13:9

3) 21:19

4) 15:13

- 5) 13:15
- 84. If the halt time (stopping time) of the train at Vadodara is decreased by 2 minutes and increased by 23 minutes at Ahmedabad, at what time will the train reach Bhuj?
  - 1) 6.10 am
- 2) 6.01 pm
- 3) 6.05 am

- 4) 6.50 pm
- 5) 6.07 pm
- **85.** The distance between which two stations is the second lowest?
  - 1) Nadiad Jn to Ahmedabad

2) Anand Jn to Nadiad Jn

3) Dadar to Vasai Road

4) Anand Jn to Vadodara

5) Vasai Road to Surat

Directions (Q. 86-90): Study the table carefully to answer the questions that follow. maximum and Minimum temperature (in degree Celsius) recorded on 1st day of each month of five different cities

Month	Bh	uj	Syndney		Ontario		Kabul		Beijing	
	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min
1st September	24	14	12	2	5	1	34	23	12	9
1st October	35	21	5	-1	15	6	37	30	9	3
1st November	19	8	11	3	4	0	45	36	15	1
1st December	9	2	-5	<b>-</b> 9	-11	-7	31	23	2	-3
1st January	-4	-7	-11	-13	-14	-19	20	11	5	-13

- 86. What is the difference between the maximum temperature of Ontario on 1st November and the minimum temperature of Bhuj on 1st January?
  - 1) 3 °C

2) 18 °C

3) 15 °C

4) 9 °C

- 5) 11 °C
- **87.** In which month respectively is the maximum temperature of Kabul the second highest and the minimum temperature of Sydney the highest?
  - 1) 1st October and 1st January
- 2) 1st October and 1st November
- 3) 1st December and 1st January 4) 1st September and 1st January
- 5) 1st December and 1st September
- 88. In which month (on 1st day) is the difference between maximum temperature

- 1) 1st September
- 2) 1st October
- 3) 1st November

- 4) 1st December
- 5) 1st January
- **89.** What is the average maximum temperature of Beijing over all the months together?
  - 1) 8.4 °C

2) 9.6 °C

3) 7.6 °C

4) 9.2 °C

- 5) 8.6 °C
- **90.** What is the ratio of the minimum temperature of Beijing on 1st September to the maximum temperature of Ontario on 1st October?
  - 1) 3:4

2) 3:5

3)4:5

4) 1:5

5) 1:4

*Directions (Q. 91-95):* Study the following pie-chart and table carefully to answer the questions that follow:

Total cars = 700 Distributions of cars

Table showing the ratio of diesel to petrol engine cars which are distributed among four different states

	State-1
State-4 26%	14% State-2
State-3	28%
32%	

State	Diesel Engine Cars	Petrol Engine Cars
State-1	3	4
State-2	5	9
State-3	5	3
State-4	1	1

- **91.** What is the difference between the number of diesel engine cars in State-2 and the number of petrol engine cars in State-4?
  - 1) 159

2) 21

3) 28

4) 34

- 5) 161
- **92.** The number of petrol engine cars in State-3 is what per cent more than the number of diesel engine cars in State-1?
  - 1) 100

2) 200

3) 300

4) 125

5) 225

93.			AC and the remaining cars are no	n-
		_	ars in State-3 which are non-AC?	
	1) 75	2) 45	3) 95	
	4) 105	5) 35		
94.	What is the differe	ence between the total nu	imber of cars in State-3 and the nur	n-
	ber of petrol engir	ne cars in State-2?		
	1) 96	2) 106	3) 112	
	4) 102	5) 98		
95.	What is the average	ge number of petrol engi	ne cars in all the states together?	
	1) 86.75	2) 89.25	3) 89.75	
	4) 86.25	5)88.75		
96.	A bag contains 7 b	olue balls and 5 yellow	palls. If two balls are selected at ra	ın-
		probability that none is y		
	1)  5	2)   5	3)   7	
	1) $\int_{33}^{5}$	$2) \mid \frac{5}{22}$	$3)$ $\frac{7}{22}$	
	4)   7	5)   7 66		
97.	A die is thrown tw	vice. What is the probab	lity of getting a sum 7 from both t	he
	throws?			
	15	. 1	1	
	1) $\Big _{18}^{5}$	2)   18	$3)$ $\frac{1}{9}$	
	1	5		
	4) $\begin{vmatrix} 1 \\ 6 \end{vmatrix}$	$5) \mid \frac{5}{36}$		
Dire	ections (Q. 98-100) S	Study the information (	carefully to answer these question	ıs.
	In a team, there a	re 240 members (males	and females). Two-thirds of them	are
male			Remaining males are non-gradua	
Thre	ee-fourths of the fem	nales are graduates. Rem	aining females are non-graduates.	
98.	What is the difference	ence between the numb	er of females who are non-graduat	es
	and the number of	males who are graduate	es?	
	1) 2	2) 24	3) 4	
	4) 116	5) 36		

99.	What is the sum of the numales who are non-gradu		graduates and the number of
	males who are non-gradu	untag?	
		iales?	
	1) 184	2) 96	3) 156
	4) 84	5) 196	
100.	What is the ratio of the to non-graduates?	otal number of males to the	number of females who are
	1) 6:1	2) 8:1	3) 8 : 3
	4) 5 : 2	5) 7:2	
Te	st-III: General Aw	vareness, Marketi	ng & Computers
101.	Who was the Captain of A visited India?	Australian Cricket Team wh	nich currently (March 2013)
	1) Michael Clarke	2) Shane Watson	3) Shane Warne
	4) Michael Hussey	5) Ricky Ponting	
102.	Government, as part of th	e recapitalisation plan, infu	used capital in State Bank of
	India recently. Indicate the	ne approximate capital infu	sion.
	1) Rs.500 Cr.	2) Rs.1,000 Cr.	3) Rs.1,500 Cr.
	4) Rs.2,000 cr.	5) Rs.3,000 Cr.	
103.	The NRIs while investir	ng in the equity of a comp	any cannot buy more than a
	prescribed percentage of scribed percentage?	the paid-up capital of tha	t company. What is the pre-
	1) 2%	2) 3%	3) 4%
	4) 5%	5) 6%	
104.	Every year March 20 is o	eelebrated as what day?	
	1) World Sparrow Day	2) International Women's	Day
	3) World Cuckoo Day	4) International Children	's Day
	5) International Mother's	Day	
105.			sed his/her autobiography
		ember 2012. Name the spo	•
	1) Saina Nehwal	2) Mary Kom	3) Yuvraj Singh
	4) Sachin Tendulkar	5) Sushil Kumar	

106.	Which of the following terms is associated with the game of Cricket?			
	1) Bouncer	2) Love	3) Goal	
	4) Mid Court	5) Collision		
107.	Who is the author of the	book Women of Vision?		
	1) Ravinder Singh	2) Preeti Shenoy	3) Amish Tripathi	
	4) Durjoy Dutta	5) Alam Srinivas		
108.	Prof. Muhammad Yunus	, the recipient of the Nob	el Peace Prize 2006, is the	
	exponent of which of the	following concepts in the	filed of banking?	
	1) Core Banking	2) Micro Credit		
	3) Retail Banking	4) Real Time Gross Settl	ement	
	5) Internet Banking			
109.	Invisible export means ex	xport of		
	1) Services	2) Prohibited goods		
	3) Restricted goods	4) Good as per OGL list		
	5) Other than those given	as options		
110.	The European Union has a	dopted which of the following	ing as a common currency?	
	1) Dollar	2) Dinar	3) Yen	
	4) Euro	5) Peso		
111.	Banks is India are requir	ed to maintain a portion o	on of their demand and time	
	liabilities with the Reserv	e Bank of India. This port	tion is called	
	1) Reverse Repo	2) Cash Reserve Ratio		
	3) Bank Deposit	4) Statutory Liquidity Ra	atio	
	5) Government Securities	S		
112.	Pre-shipment finance is p	provided by the banks only	v to	
	1) Credit Card Holders	2) Students aspiring f	for further studies	
	3) Brokers in equity mark	ket 4) Village Artisans		
	5) Exporters			
113.	Banking Ombudsman is	appointed by		
	1) Government of India	2) State Governments		
	3) RBI	4) ECGC		
	5) Exim Bank			

114.	The Holidays for the Banks are declared as per			
	1) Reserve Bank Act			
	2) Banking Regulation Act			
	3) Negotiable Instrument	s Act		
	4) Securities and Exchan	ge Board of India Act		
	5) Companies Act			
115.	Interest on Savings depos	sit nowadays is		
	1) Fixed by the RBI	2) Fixed by the respective	e Banks	
	3) Fixed by the depositor	rs .		
	4) Fixed as per the contra	act between Bank and the	Consumer Court	
	5) Not paid by he Bank			
116.	Interest below which a ba	ank is not expected to lend	to customers is known as	
	1) Deposit Rate	2) Base Rate	3) Bank Rate	
	4) Prime Lending Rate	5) Discount Rate		
117.	The customers by openi	ng and investing in the T	Tax Saver Deposit Account	
	Scheme in a Bank would	get benefit under		
	1) Sales Tax	2) Customs Duty	3) Excise Duty	
	4) Professional Tax	5) Income Tax		
118.	_		Term Loan, initially they are	
	given a repayment holida		0) P. 1 .	
	1) Subsidy	2) Interest waiver	3) Re-phasing	
110	4) Interest concession	5) Moratorium		
119.			the first Indian Company to arkets from February 2013	
	onwards. Which is this co		arkets from Teordary 2013	
	1) Wipro Infotech Ltd.	1 2		
	2) L&T Infotech			
	3) HCL Technologies Ltd	d.		
	4) Infosys Technologies	Ltd.		
	5) Polaris Financial Tech	nology Ltd.		

120.	BSE (Bombay Stock Exchange), the oldest stock exchange in Asia, has joined hands with one more international index in February 2013. This association has			
	resulted in change of nam	e of BSE in	dex. What is the change of name effected?	
	1) Dow Jones BSE Index		2) NASDAQ BSE Index	
	3) S&P BSE Index		4) Euronext BSE Index	
	5) Other than those given	as options		
121.	A non-performing asset is	3		
	1) Money at call and shor	t notice	2) An asset at cease to generate income	
	3) Cash balance in till		4) Cash balance with the RBI	
	5) Balance with other ban	ıks		
122.	month of February 2013. branches of a new bank s	One of the hould be se	y of new banks in the private sector in the norms is at least a prescribed percentage of et up in unbanked rural centres with a poppentage of such branches prescribed in the	
	1) 10%	2) 15%	3) 18%	
	4) 25%	5) Other th	nan those given as options	
123.	The Union Budget for 2013-14 proposed by the Finance Minister on 28 <sup>th</sup> February 2013 announced introduction of a new variety of bonds by the Government. What is the name of these bonds?			
	1) Deep Discount Bonds	2) Zero Co	oupon bonds	
	3) Bullet Bonds	4) Inflation	n Indexed Bonds	
	5) Inflation Variable Bond	ds		
124.	•		expenditure in terms of planned and which is the correct definition of planned	
	1) It represent the expend	iture of all	the State Governments.	
	2) It represents the total e	xpenditure	or the Central Government.	
	3) It is the expenditure what and flagship schemes of	_	t through centrally sponsored programmes rnment.	
	4) It reprensents the expe	nditure incu	arred on Defence.	
	5) Other than those given	as options		

125.	Which of the following organisations is made specifically responsible for		
	empowering Micro, Small and Medium enterprises in India?		
	1) NABARD	2) RBI	3) SIDBI
	4) ECGC	5) SEBI	
126.	'C' in CPU denotes		
	1) Central	2) Common	3) Convenient
	4) Computer	5) Circuitry	
127.	A joystick is primarily us	ed to/for	
	1) Print Text	2) Computer gaming	3) Enter text
	4) Draw pictures	5) Control sound on the s	screen
128.	Which is not a storage de	evice?	
	1) CD	2) DVD	3) Floppy disk
	4) Printer	5) Hard disk	
129.	Which of the following u	ses a handheld operating s	system?
	1) A Supercomputer	2) A Personal computer	
	3) A Laptop	4) A Mainframe	5) A PDA
130.	To display the contents of	f a folder in Windows Exp	lorer you should
	1) click on it	2) collapse it	3) name it
	4) give it a password	5) rename it	
131.	The CPU comprises of C	ontrol, Memory, and	units.
	1) Micro processor	2) Arithmetic/Logic	
	3) Output	4) ROM	5) Input
132.	is the most imp	portant/powerful computer	in a typical network.
	1) Desktop	2) Network client	3) Network server
	4) Network station	5) Network switch	
133.	A (n) appearing clicked.	ing on a web page open	s another document when
	1) Anchor	2) URL	3) Hyperlink
	4) reference	5) heading	

134.	4. Which of the following refers to the rectangular area for displaying information				
	and running programmes?				
	1) Desktop	2) Dialog box	3) Menu		
	4) Window	5) Icon			
135.		• 1 •	tes and eliminates unneces-		
	sary fragments and rearran	ges files and unused disk s	pace to optimise operations.		
	1) Backup	2) Disk Cleanup	3) Disk Defragmenter		
	4) Restore	5) Disk Restorer			
136.	Which of the following r surge?	efers to too much electrici	ty and may cause a voltage		
	1) Anomaly	2) Shock	3) Spike		
	4) Virus	5) Splash			
137.	The software that is used	to create text-based docur	ments are referred to as		
	1) DBMS	2) Suites	3) Spreadsheets		
	4) Presentation software	5) Word processors			
138.	devices convert	t human-understandable d	ata and programmes into a		
	form that the computer can process.				
	1) Printing	2) Output	3) Solid state		
	4) Monitor	5) Input			
139.	Effective Selling Skills de	epend on the			
	1) Number of Languages	known to the DSA			
	2) Data on marketing stat	ff			
	3) Information regarding	IT market			
	4) Knowledge of related	markets			
	5) Ability to talk fast				
140.	A Direct Selling Agent (I	OSA) is required to be ade	pt in		
	<ol> <li>Surrogate marketing</li> <li>Market Research</li> </ol>	<ul><li>2) Training skills</li><li>5) OTC Marketing</li></ul>	3) Communication skills		
141.	Leads can be best source	d from			
	1) Foreign Customers	2) Yellow paages			
	3) Dictionary	4) List of vendors	5) Local supply chains		

142.	A successful marketing person requires one of the following qualities:			
	1) Empathy	2) Sympathy	3) In	sistence
	4) Aggressiveness	5) Pride		
143.	Innovation in marketing i	s the same as		
	1) Abbreviation	2) Communication	3) Cr	eativity
	4) Aspiration	5) Research work		
144.	Market segmentation can	be resorted to by di	viding the ta	rget group as per
	1) Income levels of custo	mers 2) age of	the employee	es
	3) Needs of the salespers	ons 4) Market	ing skills of	the employees
	5) Size of the organisatio	n		
145.	Post-sales activities inclu	de		
	1) Sales presentation	2) Customer's fe	eedback	
	3) Customer identification	n 4) Customer's apa	othy 5) Pro	oduct design
146.	The 'USP' of a product denotes the			
	1) Usefulness of the product			
	2) Drawbacks of a Produc	ct		
	3) Main Functions			
	4) Number of allied prod	ucts available		
	5) High selling features of a product			
147.	The competitive position	of a company can b	e improved b	by
	1) Increasing the selling p	price 2) R	educing the r	nargin
	3) Ignoring competitors	4) In	creasing the	cost price
	5) Understanding and fulfilling customers' needs			
148.	Value-added services mea			
	1) Low-cost products			-par services
	4) Additional services for		5) Gi	ving discounts
149.	The target market for Del		<b>2</b> \ \ \ 11	
	1) All existing account-ho	olders		l agriculturists
	3) All Outsourced agents		4) Al	l vendors
	5) All Outsourced agents			

**150.** A good Brand can be built up by way of

- 1) Customer Grievances
- 2) Break-down of IT support

3) Old age

- 4) Large number of products
- 5) Consistent offering of good services

## Test-IV: English Language

Directions (Q. 151-160): Read the following passage carefully and answer the questions given below it. Certain words have been printed in bold to help you locate them while answering some of the questions.

Financial Inclusion (FI) is an emerging priority for banks that have nowhere else to go to achieve business growth. The viability of FI Business is under Question, because while banks and their delivery partners continue to make investments, they haven't seen commensurate returns. In markets like India, most programmes are focussed on customer on boarding, an expensive process which people often find difficult to afford, involving issuance of smart cards to the customers. However, largescale customer acquisition hasn't translated into large-scale business, with many accounts lying dormant and therefore yielding no return on the bank's investment. For the same reason. Business Correspondent Agents, who **constitute** the primary channel for financial inclusion, are unable to pursue their activity as a full-time job. One major reason for this state of events is that the customer on-boarding process is often **delayed** after the submission of documents (required to validate the details of the concerned applicant) by the applicant and might take as long as two weeks. By this time initial enthusiasm of applicants fades away. Moreover, the delivery partners don't have the knowledge and skill to propose anything other than the most basic financial products to the customer and hence do not serve their banks' goal to expanding the offering in unbanked markets.

Contrary to popular perception, the inclusion segment is not a singular impoverished, undifferentiated mass and it is important to navigate its diversity to identify the right target customers for various programmes. Rural markets do have their share of rich people who do not use banking services simply because they are inconvenient to access or have low perceived value. At the same time, urban markets, despite a high branch density, have **multitude** of low wage earners outside the financial net. Moreover, the branch timings of banks rarely coincide with the off-work horus of the labour class.

Creating affordability is crucial in tapping the unbanked market. No doubt pricing is a tool, but banks also need to be innovative in right-sizing their proposition to convince customers that they can derive big value even from small amounts. One way 'of' doing this is to show the target audience that a bank account is actually a lifestyle enabler, a convenient and safe means to send money to family or make a variety of purchases. Once banks succeed in hooking customers with this value proposition they must sustain their interest by introducing a simple and intuitive user application, ubiquitous access over mobile and other touch points, and adopting a banking mechanism which is not only secure but also reassuring to the customer. Technology is the most important element of financial inclusion strategy and an enabler of all others. The choice of technology is therefore a crucial decision, which could make or mar the agenda. Of the various selection criteria, cost is perhaps the most important. This certainly does not mean buying the cheapest package, but rather choosing that solution which by scaling transactions to huge volumes reduces per unit operating cost. An optimal mix of these strategies would no doubt offer an innovative means of expansion in the unbanked market.

- **151.** Which of the following facts is **true** as per the passage?
  - 1) People from rural areas have high perceived value of banking services.
  - 2) Cost is not a valid Criterion for technological package selection for financial inclusion initiatives.
  - 3) The inclusion segment is a singular impoverieshed, undifferentiated mass.
  - 4) The branch timings of banks generally do not coincide with the off-work hours of the labour class in urban markets.
  - 5) All the given statements are true.
- **152.** According to the passage, for which of the following reasons do the delivery partners fail to serve their bank's goal to expand in the unbanked markets?
  - (A) They do not have adequate client base to sell their financial products.
  - (B) They do not have adequate knowledge and skills to explain anything beyond basic financial products to the customers.
  - (C) They do not have the skills to operate advanced technological aids that are a prerequisite to tap the unbanked market.
  - 1) Only (B)
- 2) Only (C)
- 3) All (A), (B) & (C)

- 4) Only (A)
- 5) Both (B) and (C)

- **153.** According to the passage, for which of the following reasons is the viability of financial inclusion under question?
  - 1) Banks always prefer the cheapest package (to cust cost) while making a choice of technology to be used.
  - 2) The Business Correspondent Agents are highly demotivated to pursue their activity as a full-time job.
  - 3) The investments made by banks and their delivery partners are not yielding equal amounts of returns.
  - 4) Banks do not have adequate number of delivery partners required to tap the unbanked market.
  - 5) Banks do not have adequate manpower to explore the diversity of the unbanked market and thereby identify the right target customers for various programmes.
- **154.** In the passage, the author has specified which of the following characteristics of the customer on-boarding process?
  - 1) It involves collection of documents from the applicants in order to validate their details.
  - 2) It involves issuance of smart cards to the customers.
  - 3) It suffers from latency as it takes a long time after submission of documents by the customer.
  - 4) It is an expensive process which people find difficult to afford.
  - 5) All of the given characteristics have been specified
- **155.** What did the author try to highlight in the passage?
  - (A) The ailing condition of financial inclusion business at present
  - (B) Strategies that may help banks expand in the unbanked market
  - (C) Role of government in modifying the existing financial-inclusion policies
  - 1) Both (A) and (B)
- 2) All (A), (B) and (C)
- 3) Only (C)

- 4) Only (A)
- 5) Only (B)
- **156.** According to the passage, which of the following ways may help banks sustain the interest of their customers after hooking them?
  - (A) Adoption of a banking mechanism which is not only secure but reassuring to the customers
  - (B) Increasing the number of delivery partners in rural market.
  - (C) Introduction of a simple and intuitive user application
  - 1) Only (A)
- 2) Only (C)
- 3) Only (B)

- 4) All (A), (B) and (C)
- (5) Both (A) and (C)

Directions (Q. 157-158): Choose the word which is MOST SIMILAR in meaning to the word printed in bold as used in the passage.

#### 157. Multitude

- 1) Impoverished
- 2) Handful
- 3) Acknowledged

4) Plenty

5) Solitued

### 158. Ubiquitous

- 1) Quintessential
- 2) Popular
- 3) Omnipresent

- 4) Simplified
- 5) Abnormal

Directions (Q. 159-160) Choose the word which is MOST OPPOSITE in meaning to the word printed in bold as used in the passage.

#### 159. Dormant

- 1) Emaciated
- 2) Pertinent
- 3) Cornered

- 4) Rejected
- 5) Active

### 160. Delayed

- 1) Perturbed
- 2) Popularised
- 3) Expedited

- 4) Stabilised
- 5) Repressed

Directions (Q. 161-170): Read the following passage carefully and answer the questions given below it. Certain words have been printed in bold to help you locate them while answering some of the questions.

The evolution of Bring your Own Device (BYOD) trend has been as profound as it has been rapid. It represents the more visible sign that the boundaries between personal life and work life are blurring. The 9 am - 5 pm model of working solely from office has become archaic and increasingly people are working extended hours from a range of locations. At the very heart of this evolution is the ability to access enterprise networks from anywhere and anytime. The concept of cloud computing serves effectively to extend the office out of office. The much **heralded** benefit of BYOD is greater productivity. However, recent research has suggested that this is the greatest myth of BYOD and the reality is that BYOD in practice poses new challenges that may **outweigh** the benefits. A worldwide survey commissioned by Fortinet chose to look at attitudes towards BYOD and security from the user's point of view instead of the IT Managers'. Specifically the survey was conducted in 15 territories on a group

of graduate employees in their early twenties because they represent the fist generation to enter the workplace with an expectation of own device use. Moreover, they also represent tomorrow's influencers and decision makers. The survey findings reveal that for financial organisations, the decision to **embrace** BYOD is extremely dangerous. Larger organisations will have mature IT strategies and policies in place. But what about smaller financial business? They might not have such well developed strategies to protect confidential data.

Crucially, within younger employee group, 55% of the people share an expectation that they should be allowed to use their own devices in the workplace or for work purposes. With this expectation comes the very real risk that employees may consider contravening company policy banning the use of own devices. The threats posed by this level of **subversion** cannot be overstated. The survey casts doubt on the idea of BYOD leading to greater productivity by revealing the real reason people want to use their own devices. Only 26% of people in this age group cite efficiency as the reason they want to use their own devices, while 63% admit that the main reason is so they have access to their favourite applications. But with personal applications so close to hand the risks to the business must surely include distraction and time wasting. To support this assumption 46% of people poled acknowledged time wasting as the greatest threat to the organisation, while 42% citing greater exposure to theft or loss of confidential data. Clearly, from a user perspective there is great deal of contradiction surrounding BYOD and there exists an undercurrent of selfishness where users expect to use their own devices, but mostly for personal interest. They recognise the risks to the organisation but are adamant that those risks are worth taking.

- **161.** According to the passage, for which of the following reasons did Fortinet conduct the survey on a group of graduate employees in their early twenties?
  - (A) As this group represents the future decision makers.
  - (B) As this group represents the first generation who entered the workforce with a better understanding of sophisticated gadgets.
  - (C) As this group represents the first generation to enter the workplace expecting that they can use their own devices for work purpose.
  - 1) All (A), (B) and (c)
- 2) Only (C)
- 3) Both (A) and (C)

- 4) Only (A)
- 5) Only (B)

- **162.** Which of the following is not true BYOD?
  - 1) BYOD enables employees to access enterprise network from anywhere and anytime.
  - 2) Due to evolution of BYOD trend the 9 am- 5 pm model of working solely from office has become outdated.
  - 3) Recent research has confirmed that BYOD boosts organisational productivity.
  - 4) The concept of cloud computing facilitates the BYOD trend.
  - 5) All the given facts are true
- **163.** According to the passage, why would the decision to embrace BYOD prove dangerous to smaller financial businesses?
  - 1) Their employers have poor knowledge about their devices, which in turn poses a threat the confidential data of the organisation.
  - 2) Their employees are more vulnerable to misplacement of devices.
  - 3) They may lack mature IT strategies and policies required to protect confidential data.
  - 4) They cannot afford to deal with damage liability issues of employee-owned devices.
  - 5) Their employees have a tendency to change jobs frequently.
- **164.** According to the passage, the expectation of Younger employees that they should be allowed to use their own devices in the workplace, entails which of the following risks?
  - A) Younger employees may deliberately transfer confidential data of their companies to rivals if they are not allowed to use their own devices for work purpose.
  - B) Younger employees may strongly feel like leaving the company if it prevents usage of their own device and join some other company that does not have such stringent policies.
  - C) Younger employees may consider flouting company policy prohibiting usage of their own devices in the workplace or for work purposes.
  - 1) Only (C)
- 2) Only (B)
- 3) Both (A), (C)

- 4) only (A)
- 5) All (A), (B) and (C)

**165.** According to the findings of the survey conducted by Fortinet, why do majority of employees prefer using their own devices for work purpose? 1) As they often find that the devices provided by the company lack quality. 2) As they have access to their favourite applications while working 3) As majority of them believe that output doubles when they use their own devices for work purpose 4) As handling data from their own devices reinforces their sence of responsibility 5) As it helps them create a brand of their own **166.** What is/are the author's main objective(s) in writing the passage? (A) To break the myth that BYOD promotes employee efficiency and organisational productivity (B) To suggest ways to control subversion across levels of corporate chain of command (C) To throw light upon the fact that employees, even after knowing the risks involved, prefer to use their own devices for work purpose, mostly for personal benefits 2) All (A), (B) and (C) 3) Only (C) 1) Both (A) and (C) 4) Only (A) 5) Only (B) Directions (Q. 167-168): Choose the word which is most SIMILAR in meaning to

the word printed in bold as used in the passage.

## 167. Heralded

- 1) Suspected
- 2) Publicised
- 3) Dragged

- 4) Objective
- 5) Benefit

### 168. Outweigh

1) Control

2) Venture

3) Perish

- 4) Determine
- 5) Surpass

Directions (Q. 169-170): Choose the word which is most OPPOSITE in meaning to the word printed in bold as used in the passage.

#### 169. Embrace

- 1) Contradict
- 2) Disobey
- 3) Curtail

4) Reject

5) Obscure

170.	Subversion			
	1) Compliance	2) Sanity	3) Popularity	
	4) Destabilisation	5) Clarity		
Direc	ctions (Q. 171-175): Rea	d each sentence to find	out whether there is any	
gran	ımatical mistake/ error i	n it. The error, if any, wil	l be in one part of the sen-	
tence	e. Mark the number of t	hat part with error as ye	our answer. If there is 'No	
erroi	r', mark 5)			
171.	1) There cannot be any si	tuation where/ 2) someboo	ly makes money in an asset	
	/ 3) located in India and d	loes not pay tax/4) either to	o India or to the country of	
	his origin. / 5) No error			
172.	1) India has entered a do	wnward spiral / 2) Where	the organised, productive /	
	3) and law abide sectors a	are subject to / 4) savage a	amounts of multiple taxes. /	
	5) No error			
173.	-		nonetary tightening policy /	
		_	been achieved. / 5)No error	
174.		or advancement / 2) acros / 4) keep many problems	away. / 5) No error	
175.	• 1) A customised data science degree / 2) is yet to become / 3) a standard pro-			
	gramme / 4) to India's Pr	remier educational institute	es. / 5) No error	
	_	_	o blanks, each blank indi-	
			et of words for each blank	
	t best fits the meaning of the sentence as a whole.			
176.	When you want to digital the odds.	ise a city with million	ons, you don't bet	
	1) proceeding, into	2) teeming, against		
	3) undergoing, adhere	4) dangling, for	5. falling, above	
177.	The numbers by	the legitimate online music	c service providers indicate	
	that a growing number of	users are to buy mu	isic.	
	1) morphed, ignoring	2) labelled, thriving	3) figured, fanatic	
	4) painted, interested	5) touted, willing		

170	If India is on n	protecting its resources in	stamational business appears		
1/0.	• If India is on protecting its resources, international business appear equally to safeguard its profit.				
	1) dreaded, fragile	2) stubborn, weak	3) bent, determined		
	4) approaching, settled	5) obsessed, prepared			
179.		sumers are on the path of	full use of available informa- f decision making and direct		
	1) diluting, divulge				
		4) pursuing, assess	5) employing, trust		
180.			technological make ulnerable component of our		
	1) except, loophole	2) coupled, challenges			
	3) armed, benefits	4) registered, strategies	5) strengthened, facilities		
Direc	ctions (Q. 181-185): Rear	range the following six s	sentences (A), (B), (C), (D),		
(E) a	and (F) in the proper se	quence to form a mean	ingful paragraph and then		
answ	er the questions given be	elow.			
	(A) The group desired to enhance the learning experience in schools with an interactive digital medium that could be used within and outside the class-room.				
	(B) Then the teacher can act on the downloaded data rather than collect it from each and every student and thereby save his time and effort.				
	<ul><li>(C) Edutor, decided the group of engineers, all alumni of the Indian Institute of Technology, when they founded Edutor Technologies in August 2009.</li><li>(D) They can even take tests and submit them digitally using the same tablets and the teachers in turn can download, the tests using the company's cloud services.</li></ul>				
	other learning mater	ial so that students no lo back as before, but can a	gitises school text books and nger need to carry as many ccess their study material on		
			t has his computer. Likewise, what should it be called?		

	1) F	2) D	3) A
	4) C	5) E	
182.	Which of the following so	entences should be the TH	IRD after rearrangement?
	1) A	2) B	3) D
	4) E	5) F	
183.	Which of the following se	entences should be the SIX'	ΤΗ (LAST) after rearrange
	ment?		
	1) A	2) F	3) E
	4) B	5) D	
184.	Which of the following se	entences should be the FOI	URTH after rearrangement
	1) A	2) F	3) E
	4) B	5) C	
185.	Which of the following so	entences should be the FIF	TH after rearrangement?
	1) A	2) D	3) C
	4) E	5) F	
Directions (Q. 186-195): In the following passage there are blanks, each of which			
has been numbered. These numbers are printed below the passage and again			
aaah	five words/ phreses	are suggested and c	of which fits the blor

**181.** Which of the following sentences should be the FIRST after rearrangement?

ch st appropriately. Find out the appropriate word/ phrase in each case.

There is a considerable amount of research about the factors that make a company innovate. So is it possible to create an environment (186) to innovation? This is a particularly pertinent (187) for India today. Massive problems in health, education etc (188) be solved using a conventional Approach but (189) creative and innovative solutions that can ensure radical change and (190). There are several factors in India's (191). Few countries have the rich diversity that India or its large, young population (192). While these (193) innovation policy interventions certain additional steps are also required. These include (194) investment in research and development by (195) the government and the private sector, easy transfer of technolgy from the academic world etc. To fulfil its promise of being prosperious and to be at the forefront, India must be innovative.

	<u>-</u>					
186.	1) stimuli	2) (	conducive	3) incentive		
	4) facilitated	5) i	impetus			
187.	1) objective	2) (	controversy	3) doubt		
	4) question	5) i	inference			
188.	1) cannot	2) <sub>J</sub>	possibly	3) should		
	4) never	5) 1	must			
189.	1) necesary	2) a	apply	3) need		
	4) consider	5) 1	requires			
190.	1) quantity	2) a	advantages	3) increase		
	4) chaos	5) §	growth			
191.	1) challenges	2) j	praises	3) favour		
	4) leverage	5) (	esteem			
192.	1) blessed	2) 6	enjoys	3) endows		
	4) prevails	5) (	occurs			
193.	1) aid	2) j	jeopardise	3) promotes		
	4) endure	5) (	cater			
194.	1) acute	2) ι	utilising	3) restricting		
	4) inspiring	5) i	increased			
195.	1) both	2) ł	besides	3) combining		
	4) participating	5) a	also			
Direc	ctions (Q. 196-2	(00): In each o	of the following	questions four words are given,		
of w	hich two words	s are most nea	arly the same or	opposite in meaning. Find the		
two v	words which ar	re most nearly	the same or op	posite in meaning and indicate		
the n	the number of the correct letter combination, by darkening the appropriate oval					
in yo	our answer shee	t.				
196.	(A) consent	(B) nascent	(C) emerging	(D) Insecure		
	1) A $\Box$ C	2) ]	$B \square D$	3) B □ C		
	4) A □ D	5) 1	$A \square B$			
197.	(A) elated	(B) eccentric	(C) explicit	(D) abnormal		
	1) A $\square$ B	2) ]	$B \square D$	3) A □ C		
	4) A □ D	5) ]	$D \square C$			

**198.** (A) abundance (B) incomparable (C) Projection (D) plethora 1) A □ C 2) A □ B 3) C □ D 4) B □ D 5) A □ D **199.** (A) purposefully (B) inaccurately (C) inadvertently (D) unchangeably 1) A □ C 2) A □ B 3) B □ C 4) B □ D 5) A □ D (B) generate **200.** (A) germane (C) reliable (D) irrelevant 3) A □ B 1) B □ D 2) B □ C 4) C □ D 5) A □ D

#### **ANSWERS**

1-2; 2-4; 3-4; 4-5; 5-3; 6-3; 7-1; 8-1; 9-3; 10-2; 11-5; 12-5; 13-1; 14-2; 15-4; 16-3; 17-4; 18-3; 19-1; 20-2; 21-1; 22-2; 23-2; 24-4; 25-4; 26-2; 27-4; 28-3; 29-2; 30-1; 31-1; 32-4; 33-5; 34-2; 35-5; 36-5; 37-3; 38-2; 39-5; 40-4; 41-5; 42-1; 43-3; 44-4; 45-1; 46-4; 47-3; 48-2; 49-2; 50-3; 51-2; 52-4; 53-3; 54-1; 55-3; 56-2; 57-5; 58-1; 59-4; 60-5; 61-2; 62-3; 63-2; 64-4; 65-5; 66-2; 67-4; 68-3; 69-1; 70-5; 71-3; 72-5; 73-2; 74-4; 75-1; 76-3; 77-3; 78-1; 79-4; 80-1; 81-3; 82-5; 83-1; 84-2; 85-3; 86-5; 87-1; 88-3; 89-5; 90-2; 91-2; 92-1; 93-4; 94-5; 95-2; 96-3; 97-4; 98-3; 99-5; 100-2; 101-1; 102-5; 103-4; 104-1; 105-1; 106-1; 107-5; 108-2; 109-1; 110-4; 111-2; 112-5; 113-3; 114-3; 115-2; 116-2; 117-5; 118-5; 119-4; 120-3; 121-2; 122-4; 123-4; 124-3; 125-3; 126-1; 127-2; 128-4; 129-5; 130-1; 131-2; 132-3; 133-3; 134-4; 135-3; 136-3; 137-5; 138-5; 139-4; 140-3; 141-5; 142-1; 143-3; 144-1; 145-1; 145-2; 146-5; 147-5; 148-4; 149-1; 150-5; 151-4; 152-1; 153-3; 154-5; 155-1; 156-5; 157-4; 158-3; 159-5; 160-3; 161-3; 162-3; 163-3; 164-1; 165-2; 166-1; 167-2; 168-5; 169-4; 170-1; 171-2 172-3; 173-4; 174-5; 175-4; 176-2; 177-5; 178-3; 179-4; 180-2; 181-1; 182-1; 183-4; 184-3; 185-2; 186-2; 187-4; 188-1; 189-3; 190-5; 191-3; 192-2; 193-1; 194-5; 195-1; 196-3; 197-2; 198-5; 199-1; 200-5.