# Amar Parulekar

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#### Education

2012–2016 Bachelor of Technology, Electrical Engineering,

8.03.

Indian Institute of Technology, Patna

2009–2011 Higher Secondary Certificate,

78.33%.

Dixit Road Junior Science College, Mumbai

2001–2009 Secondary School Certificate,

92.3%.

Rustomjee International School, Mumbai

## Work Experience

### May-July **Summer Internship** | **PriceBaba.com**, *Mumbai*.

2015 Pricebaba.com is an O2O (onlne-2-offline) startup which serves more than 5 million users who are looking to buy mobile phones.

- Learnt about different types and techniques of user testing
- Conducted extensive research to compile data and understand demographics, user and retailer behavior by applying techniques learnt, and processed compiled data using R programming language
- Identified the potential pain points which might hamper user experience and made suggestions for improved UX/UI based on findings post analysis, keeping revenue generation in mind, which were successfully implemented
- Involved in the content marketing by contributing to official blog and other websites

## Projects Undertaken

## **Entrepreneurship Course Project | Posters Inc..**

Part of a team of 8 members which generated a revenue of Rs. 10,000 in one week selling posters on demand to IIT Patna fraternity

#### Lab Project - BPSK Modulation and Synchronous Detection.

Description: Project involved designing a wired BPSK modulation and demodulation circuit and building it on a PCB board after making the circuit layout on DipTrace

## Leadership and Positions of Responsibility

## August Coordinator | Training and Placement Cell | IIT Patna.

- 2015-Present Working under Training and Placement cell of IIT Patna for the Department of Electrical Engineering.
  - At the forefront of the efforts to set up TPC Office in new permanent campus
  - Actively organising activities to improve General Aptitude, GD and interview skills of students.
  - Instrumental in revamping of TPC website and brochure.

#### January Internship Coordinator | Training and Placement Cell | IIT Patna.

- 2015–April Connected the wealth of talent in the students of IIT Patna to the industry.
  - Successfully interacted with professionals and secured internships and job opportunities for the students of IIT Patna.
    - Reversed trend of preceding two years as students of EE (my official responsibility) all secured excellent internships ahead of their counterparts from other departments.

#### May Coordinator | Entrepreneurship Club | IIT Patna.

- 2014–April Headed the Startup Relations department of the E-Club
  - 2015 Mentored and worked with six subordinates to establish an efficient environment for budding entrepreneurs of IIT Patna by getting in touch with startup related personalities
    - Set up a functioning database of more than 150 startups

#### Skills

Languages C, Java, R, Matlab

Extra- Anchor at Nebula '13 and Anwesha '14, Represented IIT Patna in Table Tennis at the 49th and 50th Curricular Inter-IIT Sports Meets, Bass Guitarist of college band '8th Note', playing at various college cultural festivals.