Walmart_CS (1)

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#

Walmart - Confidence Interval and CLT

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0.1 What is Walmart?

Walmart, founded in 1962 by Sam Walton, is a retail giant and one of the world's largest and most influential companies. Headquartered in Bentonville, Arkansas, this American multinational corporation has established itself as a global powerhouse in the retail industry. Walmart operates a vast network of hypermarkets, discount department stores, and grocery stores under various brand names across the United States and in numerous countries around the world.

Known for its "Everyday Low Prices" strategy, Walmart has redefined the retail landscape with its commitment to offering a wide range of products at affordable prices. With its extensive supply chain and efficient distribution systems, the company has played a pivotal role in shaping consumer expectations and shopping habits. Beyond retail, Walmart has also ventured into e-commerce, technology innovation, and sustainability initiatives, further solidifying its position as a key player in the modern retail ecosystem.

0.2 Objective

The objective of this project is to conduct a comprehensive analysis of customer purchase behavior, with a specific focus on purchase amounts at Walmart. This study aims to provide valuable insights that can assist the management team at Walmart. in making data-driven decisions.

0.3 About Data

The company collected the transactional data of customers who purchased products from the Walmart Stores.

```
[]: import numpy as np
  import pandas as pd
  import seaborn as sns
  import matplotlib.pyplot as plt
  from scipy.stats import norm

import statistics
  from scipy import stats
```

import math []: data=pd.read_csv('/content/walmart_data.csv') []: #@title 1: Initial data exploration []: data.head() []: User_ID Product_ID Gender Age Occupation City_Category \ 0 1000001 P00069042 F 0-17 10 Α 1 1000001 P00248942 10 F 0-17 Α 2 1000001 P00087842 F 0-17 10 Α 3 1000001 P00085442 F 0-17 10 Α 4 1000002 P00285442 С 55+ 16 М Stay_In_Current_City_Years Marital_Status Product_Category Purchase 0 2 0 3 8370 1 2 0 1 15200 2 2 0 12 1422 3 2 0 12 1057 4 0 4+ 8 7969 []: data.info() <class 'pandas.core.frame.DataFrame'>

<class 'pandas.core.frame.DataFrame'>
Index: 149490 entries, 0 to 150254
Data columns (total 10 columns):

#	Column	Non-Null Count	Dtype
0	User_ID	149490 non-null	object
1	Product_ID	149490 non-null	object
2	Gender	149490 non-null	object
3	Age	149490 non-null	object
4	Occupation	149490 non-null	object
5	City_Category	149490 non-null	object
6	Stay_In_Current_City_Years	149490 non-null	object
7	Marital_Status	149490 non-null	object
8	Product_Category	149490 non-null	object
9	Purchase	149490 non-null	int64

dtypes: int64(1), object(9)
memory usage: 12.5+ MB

There are total:

- * 10 columns:
- * 5 columns are of type object, rest are of type Integer
- * 550068 rows are there in the given data

There are no null values in the data

```
[]: data.nunique()
```

```
[]: User_ID
                                      5873
     Product_ID
                                      3417
     Gender
                                         2
                                         7
     Age
     Occupation
                                        21
                                         3
     City_Category
     Stay_In_Current_City_Years
                                         5
     Marital Status
                                         2
     Product_Category
                                        18
     Purchase
                                     14522
     dtype: int64
```

There are:

- * 5891 different users
- * 3631 products
- * 2 genders(F=Female,M=Male)
- * 7 different age groups
- * Customers belong to 21 different occupations
- * 3 city categories
- * Marital status to know if customers are married or unmarried
- * 20 different product categories

We are gonna convert all the columns except "Purchase" into object data type to use as categorical data

[]: data.head()

```
[]:
       User_ID Product_ID Gender
                                  Age Occupation City_Category \
    0 1000001 P00069042
                              F 0-17
                                              10
                                                            Α
    1 1000001 P00248942
                              F 0-17
                                              10
                                                            Α
    2 1000001 P00087842
                              F 0-17
                                              10
                                                            Α
    3 1000001 P00085442
                              F 0-17
                                              10
                                                            Α
    4 1000002 P00285442
                                                            С
                                  55+
                                              16
```

```
Stay_In_Current_City_Years Marital_Status Product_Category
                                                                     Purchase
     0
                                           Single
                                                                  3
                                                                         8370
     1
                                 2
                                           Single
                                                                  1
                                                                        15200
     2
                                                                 12
                                 2
                                           Single
                                                                         1422
     3
                                2
                                           Single
                                                                 12
                                                                         1057
     4
                                4+
                                           Single
                                                                  8
                                                                         7969
[]: data.info()
    <class 'pandas.core.frame.DataFrame'>
    Index: 149490 entries, 0 to 150254
    Data columns (total 10 columns):
         Column
                                      Non-Null Count
                                                        Dtype
         _____
                                      _____
                                                        ____
     0
         User ID
                                      149490 non-null
                                                        object
     1
         Product ID
                                      149490 non-null
                                                        object
                                      149490 non-null
     2
         Gender
                                                        object
     3
         Age
                                      149490 non-null
                                                        object
     4
         Occupation
                                      149490 non-null
                                                        object
     5
         City_Category
                                      149490 non-null
                                                        object
         Stay_In_Current_City_Years
                                      149490 non-null
                                                        object
     7
         Marital_Status
                                      149490 non-null
                                                        object
         Product_Category
                                      149490 non-null
                                                        object
         Purchase
                                      149490 non-null
                                                        int64
    dtypes: int64(1), object(9)
    memory usage: 12.5+ MB
[]: data['Marital_Status']=data['Marital_Status'].replace({0:'Single',1:'Married'})
    Marital Status data has been converted as:
    * 0-> Single
    * 1-> Married
[]: data.head()
[]:
        User_ID Product_ID Gender
                                     Age Occupation City_Category \
     0 1000001 P00069042
                                F
                                   0-17
                                                 10
                                                                 Α
     1 1000001 P00248942
                                F
                                   0-17
                                                 10
                                                                 Α
     2 1000001 P00087842
                                F
                                    0 - 17
                                                 10
                                                                 Α
     3 1000001 P00085442
                                F
                                    0 - 17
                                                 10
                                                                 Α
     4 1000002 P00285442
                                     55+
                                                 16
                                                                 C
       Stay_In_Current_City_Years Marital_Status Product_Category
                                                                     Purchase
     0
                                 2
                                           Single
                                                                  3
                                                                         8370
     1
                                 2
                                           Single
                                                                  1
                                                                        15200
                                 2
     2
                                           Single
                                                                 12
                                                                         1422
     3
                                           Single
                                 2
                                                                 12
                                                                         1057
```

4 4+ Single 8 7969

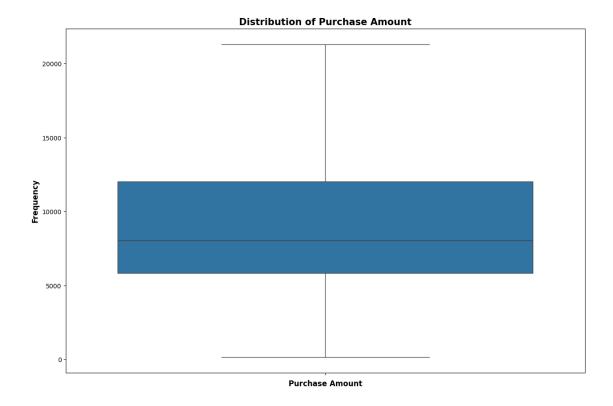
```
[]: #@title 2: Null value detection and outlier treatment
[]: data.isnull().sum()
[]: User_ID
                                   0
     Product_ID
                                   0
     Gender
                                   0
     Age
                                   0
     Occupation
                                   0
    City_Category
                                   0
    Stay_In_Current_City_Years
                                   0
    Marital_Status
                                   0
    Product_Category
                                   0
    Purchase
                                   0
     dtype: int64
[]: data.duplicated().sum()
```

[]: 0

There are no null or duplicate values in the data

```
[]: #@title Outlier detection in purchase amount and clipping of data
```

```
[]: plt.figure(figsize=(15,10))
    sns.boxplot(data['Purchase'])
    plt.xlabel('Purchase Amount',fontsize = 12,fontweight = 'bold')
    plt.ylabel('Frequency',fontsize = 12,fontweight = 'bold')
    plt.title('Distribution of Purchase Amount',fontsize = 15,fontweight = 'bold')
    plt.show()
```



```
[]: percentiles = data['Purchase'].quantile([0.25, 0.75])
    IQR=percentiles.iloc[1]-percentiles.iloc[0]
    lower_bound=percentiles.iloc[0]-1.5*IQR
    upper_bound=percentiles.iloc[1]+1.5*IQR
    print("Lower Bound:",lower_bound)
    print("Upper Bound:",upper_bound)

data = data[
        (data['Purchase'] >= lower_bound) & (data['Purchase'] <= upper_bound)
]</pre>
```

Lower Bound: -3448.875 Upper Bound: 21314.125

Data outside of lower and upper bound calculated using 1.5 times of the Inter Quartile Range has been clipped off and data has been finalised for further analysis

```
[]: data.shape
```

[]: (149490, 10)

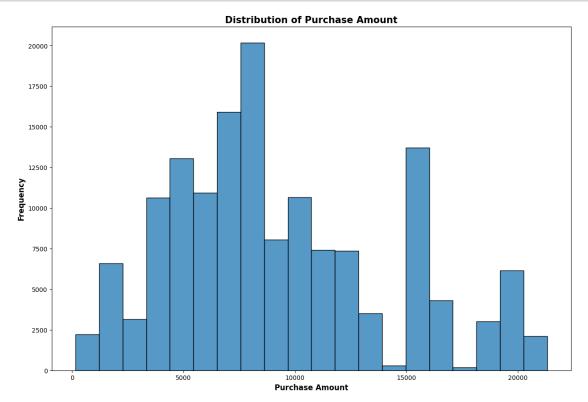
Our Final data for use has a total of 547391 rows of data

```
[]: #@title 3:Univariate Analysis
```

[]: #@title 3.1: Purchase amount distribution

```
[]: plt.figure(figsize=(15,10))

sns.histplot(data=data,x='Purchase',bins=20)
plt.xlabel('Purchase Amount',fontsize = 12,fontweight = 'bold')
plt.ylabel('Frequency',fontsize = 12,fontweight = 'bold')
plt.title('Distribution of Purchase Amount',fontsize = 15,fontweight = 'bold')
plt.show()
```



- Highest no of purchase order value falls in the range of 7000
- Customers ordering in values between 5000-10000 per order has been found to be the highest
- Orders in the range of 16000 have also been much frequent

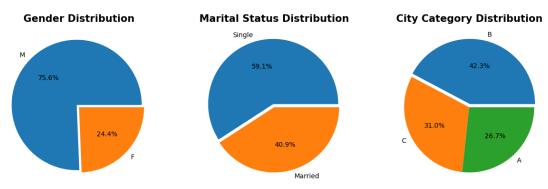
```
[]: #@title 3.2: Gender, Marital Status and City Category Distribution
```

```
plt.figure(figsize=(15,10))

plt.subplot(1,3,1)

plt.pie(data['Gender'].value_counts(),labels=data['Gender'].value_counts().

sindex,autopct='%1.1f%%',explode=(0.05,0))
```



- * 75% of the customers are male
- * 60% of the customers are unmarried
- * Cities lying in category 'B' have generated the highest no of orders

[]: #@title 3.3: Customer Age Distribution

```
plt.figure(figsize=(15,10))
  temp1=data['Age'].sort_values().value_counts()
  color_map=sns.color_palette("Paired", len(temp1))

ax1 = plt.subplot()

for i in temp1.index:
    ax1.text(i, temp1[i] + 1000, temp1[i],{'font':'serif','size' : 10},ha =_u
    -'center',va = 'center')

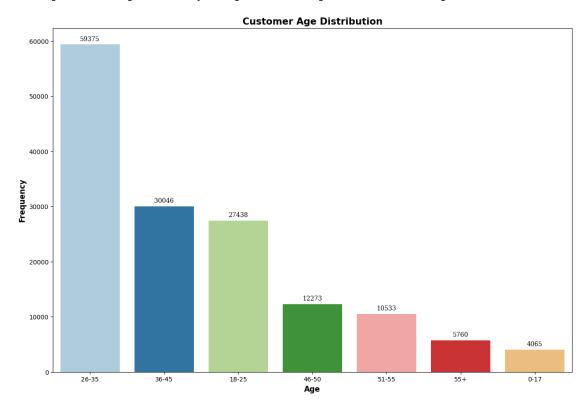
sns.barplot(x=temp1.index,y=temp1.values, palette=color_map)
  plt.xlabel('Age',fontsize = 12,fontweight = 'bold')
  plt.ylabel('Frequency',fontsize = 12,fontweight = 'bold')
  plt.title('Customer Age Distribution',fontsize = 15,fontweight = 'bold')
```

plt.show()

<ipython-input-978-a8b81cdcdece>:10: FutureWarning:

Passing `palette` without assigning `hue` is deprecated and will be removed in v0.14.0. Assign the `x` variable to `hue` and set `legend=False` for the same effect.

sns.barplot(x=temp1.index,y=temp1.values, palette=color_map)



[]: #@title 3.4: Customer Stay In current City Distribution

```
[]: plt.figure(figsize=(14,8))
  temp1=data['Stay_In_Current_City_Years'].sort_values().value_counts()
  color_map=sns.color_palette("Paired", len(temp1))

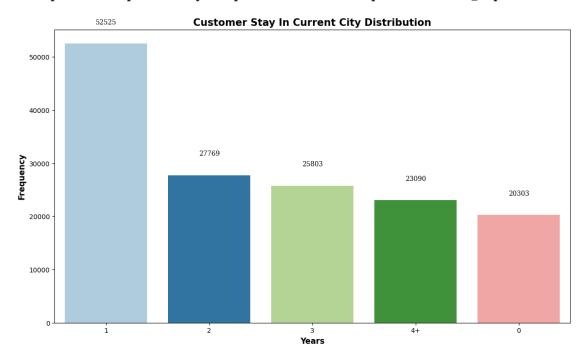
ax1 = plt.subplot()

for i in temp1.index:
    ax1.text(i,temp1[i]+4000,temp1[i],{'font':'serif','size' : 10},ha =
    'center',va = 'center')
  sns.barplot(x=temp1.index,y=temp1.values, ax=ax1,palette=color_map)
  plt.xlabel('Years',fontsize = 12,fontweight = 'bold')
```

<ipython-input-980-6304d29c1992>:9: FutureWarning:

Passing `palette` without assigning `hue` is deprecated and will be removed in v0.14.0. Assign the `x` variable to `hue` and set `legend=False` for the same effect.





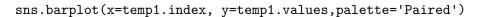
[]: #@title 3.5: Top 10 Products and Categories

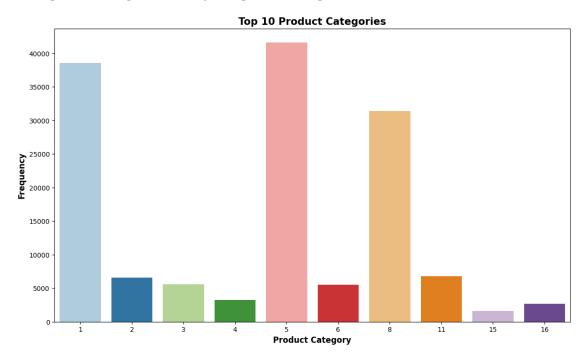
```
[]: plt.figure(figsize=(14,8))
  temp1=data['Product_Category'].value_counts()[0:10]
  sns.barplot(x=temp1.index, y=temp1.values,palette='Paired')
  plt.xlabel('Product Category',fontsize = 12,fontweight = 'bold')
  plt.ylabel('Frequency',fontsize = 12,fontweight = 'bold')
  plt.title('Top 10 Product Categories',fontsize = 15,fontweight = 'bold')
  plt.show()
```

<ipython-input-982-1f6412ede65f>:3: FutureWarning:

Passing `palette` without assigning `hue` is deprecated and will be removed in

v0.14.0. Assign the `x` variable to `hue` and set `legend=False` for the same effect.





* Products of category 5 have been sold most followed by 1 & 8

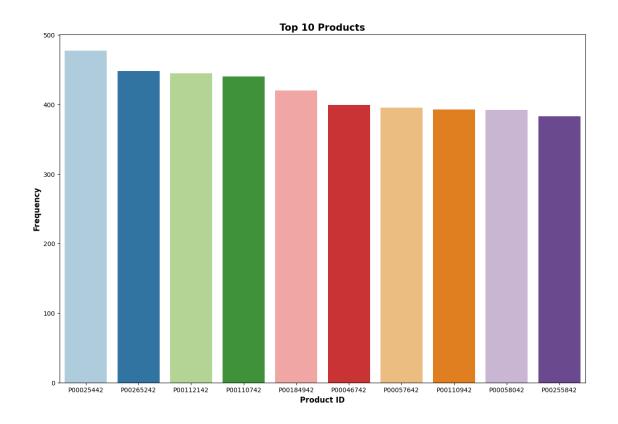
```
[]: plt.figure(figsize=(15,10))
  temp1=data['Product_ID'].value_counts()

sns.barplot(x=temp1.index[:10],y=temp1.values[:10],palette='Paired')
  plt.xlabel('Product ID',fontsize = 12,fontweight = 'bold')
  plt.ylabel('Frequency',fontsize = 12,fontweight = 'bold')
  plt.title('Top 10 Products',fontsize = 15,fontweight = 'bold')
  plt.show()
```

<ipython-input-983-88f0dfc18f23>:4: FutureWarning:

Passing `palette` without assigning `hue` is deprecated and will be removed in v0.14.0. Assign the `x` variable to `hue` and set `legend=False` for the same effect.

sns.barplot(x=temp1.index[:10],y=temp1.values[:10],palette='Paired')



```
[]: #@title 3.6: Top 10 Customer Occupation
```

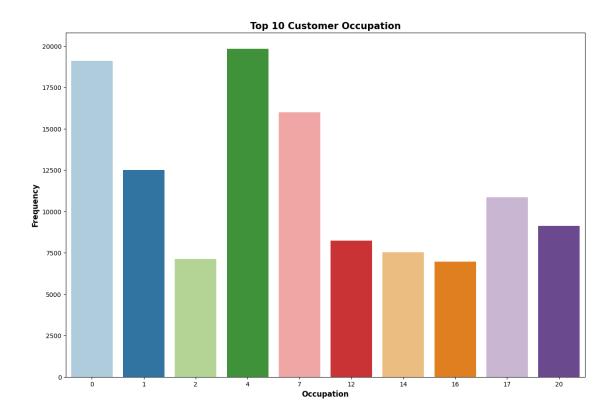
```
plt.figure(figsize=(15,10))
temp1=data['Occupation'].sort_values(ascending=False).value_counts()

sns.barplot(x=temp1.index[:10],y=temp1.values[:10],palette='Paired')
plt.xlabel('Occupation',fontsize = 12,fontweight = 'bold')
plt.ylabel('Frequency',fontsize = 12,fontweight = 'bold')
plt.title('Top 10 Customer Occupation',fontsize = 15,fontweight = 'bold')
plt.show()
```

<ipython-input-985-4fce35c26511>:5: FutureWarning:

Passing `palette` without assigning `hue` is deprecated and will be removed in v0.14.0. Assign the `x` variable to `hue` and set `legend=False` for the same effect.

sns.barplot(x=temp1.index[:10],y=temp1.values[:10],palette='Paired')



st Customers of occupation of type 4 have ordered most no of orders

```
[]: #@title 4: Bivariate Analysis:- Purchase Pattern Analysis
```

```
plt.subplot(3,2,1)
sns.boxplot(data=data,x='Gender',y='Purchase',palette="tab10")
plt.xlabel('Gender',fontsize = 12,fontweight = 'bold')
plt.ylabel('Purchase Amount',fontsize = 12,fontweight = 'bold')
plt.subplot(3,2,2)
sns.boxplot(data=data,x='City_Category',y='Purchase',palette="tab10")
plt.xlabel('City_Category',fontsize = 12,fontweight = 'bold')
plt.xlabel('City_Category',fontsize = 12,fontweight = 'bold')
plt.ylabel('Purchase Amount',fontsize = 12,fontweight = 'bold')
plt.ylabel('Purchase Amount',fontsize = 12,fontweight = 'bold')
plt.subplot(3,2,3)
sns.boxplot(data=data,x='Marital_Status',y='Purchase',palette="tab10")
plt.xlabel('Marital_Status',fontsize = 12,fontweight = 'bold')
plt.xlabel('Marital_Status',fontsize = 12,fontweight = 'bold')
plt.ylabel('Purchase Amount',fontsize = 12,fontweight = 'bold')
```

```
plt.title('Purchase Amount v Marital_Status',fontsize = 15,fontweight = 'bold')
plt.subplot(3,2,4)
sns.
  ⇔boxplot(data=data,x='Stay_In_Current_City_Years',y='Purchase',palette="tab10")
plt.xlabel('Stay In Current City Years',fontsize = 12,fontweight = 'bold')
plt.ylabel('Purchase Amount',fontsize = 12,fontweight = 'bold')
plt.title('Purchase Amount v Stay_In_Current_City_Years',fontsize = __
 →15, fontweight = 'bold')
plt.subplot(4,1,4)
sns.boxplot(data=data,x='Age',y='Purchase',palette="tab10")
plt.xlabel('Age',fontsize = 12,fontweight = 'bold')
plt.ylabel('Purchase Amount',fontsize = 12,fontweight = 'bold')
plt.title('Purchase Amount v Age',fontsize = 15,fontweight = 'bold')
plt.show()
<ipython-input-987-8c30eb8f3d06>:5: FutureWarning:
Passing `palette` without assigning `hue` is deprecated and will be removed in
```

v0.14.0. Assign the `x` variable to `hue` and set `legend=False` for the same effect.

```
sns.boxplot(data=data,x='Gender',y='Purchase',palette="tab10")
<ipython-input-987-8c30eb8f3d06>:11: FutureWarning:
```

Passing `palette` without assigning `hue` is deprecated and will be removed in v0.14.0. Assign the `x` variable to `hue` and set `legend=False` for the same effect.

```
sns.boxplot(data=data,x='City_Category',y='Purchase',palette="tab10")
<ipython-input-987-8c30eb8f3d06>:17: FutureWarning:
```

Passing `palette` without assigning `hue` is deprecated and will be removed in v0.14.0. Assign the `x` variable to `hue` and set `legend=False` for the same effect.

```
sns.boxplot(data=data,x='Marital_Status',y='Purchase',palette="tab10")
<ipython-input-987-8c30eb8f3d06>:23: FutureWarning:
```

Passing `palette` without assigning `hue` is deprecated and will be removed in v0.14.0. Assign the `x` variable to `hue` and set `legend=False` for the same effect.

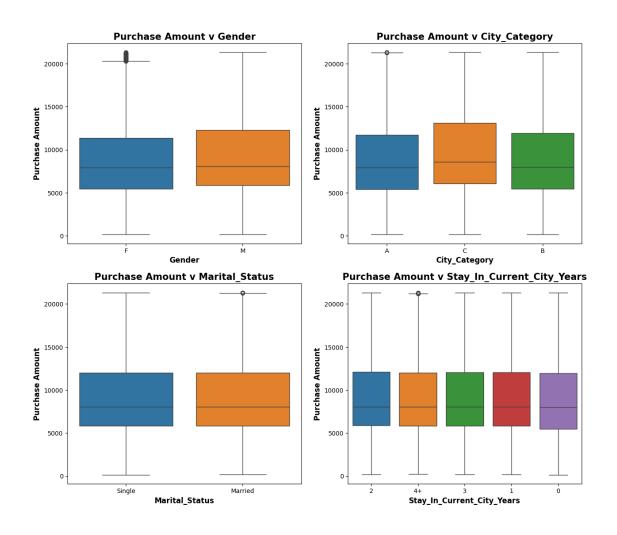
sns.boxplot(data=data,x='Stay_In_Current_City_Years',y='Purchase',palette="tab

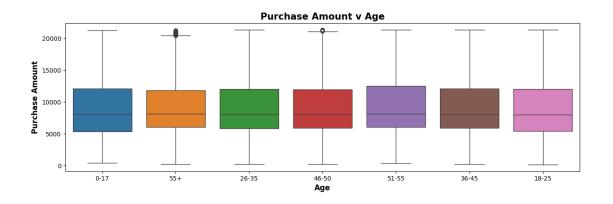
```
10") <ipython-input-987-8c30eb8f3d06>:29: FutureWarning:
```

Passing `palette` without assigning `hue` is deprecated and will be removed in v0.14.0. Assign the `x` variable to `hue` and set `legend=False` for the same effect.

sns.boxplot(data=data,x='Age',y='Purchase',palette="tab10")

Purchase Pattern Analysis





- Out of all the variables analysed above, it's noteworthy that the purchase amount remains relatively stable regardless of the variable under consideration. As indicated in the data, the median purchase amount consistently hovers around 8,000 bucks, regardless of the specific variable being examined.

```
[]: #@title 5: 95% Confidence Interval for Gender v Purchase amount
[]: male_data_purchase=data.loc[data['Gender']=='M','Purchase']
     female_data_purchase=data.loc[data['Gender']=='F','Purchase']
[]: male_data_purchase.describe()
[]: count
              113071.000000
    mean
                9403.735281
                4972.467396
    std
    min
                 185.000000
    25%
                5873.000000
    50%
                8094.000000
    75%
               12277.000000
    max
               21314.000000
    Name: Purchase, dtype: float64
[]: female_data_purchase.describe()
[]: count
              36419.000000
               8722.028282
    mean
    std
               4609.771933
                160.000000
    min
    25%
               5445.000000
    50%
               7916.000000
    75%
              11382.500000
              21309.000000
    max
     Name: Purchase, dtype: float64
[]: #@title 5.1: Using CLT
[]: male95_df=pd.
      -DataFrame(columns=['Gender','Lower_limit','Upper_limit','Range','Sample_size', CI','Confide
[]: alpha=0.05
     z_critical=norm.ppf(1-alpha/2)
     list1=[300,3000,10000,len(male_data_purchase)]
     for i in list1:
```

sample1M=male_data_purchase.sample(i)

<ipython-input-994-2b1919ee2acd>:24: FutureWarning: The behavior of DataFrame
concatenation with empty or all-NA entries is deprecated. In a future version,
this will no longer exclude empty or all-NA columns when determining the result
dtypes. To retain the old behavior, exclude the relevant entries before the
concat operation.

male95_df = pd.concat([male95_df, male_samp1], ignore_index=True)

```
[]: male95_df
[]:
      Gender
              Lower_limit Upper_limit
                                           Range Sample_size
                                                                                CI
            Μ
                   9102.98
                               10224.68 1121.70
                                                         300
                                                               [9102.98, 10224.68]
            М
                                                                 [9203.3, 9547.74]
     1
                   9203.30
                                9547.74
                                          344.44
                                                        3000
                                                                [9355.25, 9552.83]
     2
                   9355.25
                                                       10000
            М
                                9552.83
                                         197.58
     3
                   9374.76
                                9432.72
                                           57.96
                                                      113071
                                                                [9374.76, 9432.72]
            M
        Confidence_pct
     0
                  95.0
                  95.0
     1
     2
                  95.0
     3
                  95.0
[]: female95_df=pd.
      →DataFrame(columns=['Gender','Lower_limit','Upper_limit','Range','Sample_size',|CI','Confide
[]: alpha=0.05
     z_critical=norm.ppf(1-alpha/2)
     list1=[300,3000,10000,len(female_data_purchase)]
     for i in list1:
```

<ipython-input-997-3ea4a114c68b>:24: FutureWarning: The behavior of DataFrame
concatenation with empty or all-NA entries is deprecated. In a future version,
this will no longer exclude empty or all-NA columns when determining the result
dtypes. To retain the old behavior, exclude the relevant entries before the
concat operation.

female95_df = pd.concat([female95_df, female_samp1], ignore_index=True)

```
[]: female95_df
      Gender Lower_limit Upper_limit
[]:
                                         Range Sample_size
                                                                             CI \
           F
                   8079.44
                                9048.17 968.73
                                                        300 [8079.44, 9048.17]
    0
    1
           F
                   8615.76
                                8947.07 331.31
                                                       3000 [8615.76, 8947.07]
                                                      10000 [8666.74, 8848.43]
    2
           F
                  8666.74
                                8848.43 181.69
    3
           F
                  8674.68
                                8769.37
                                         94.69
                                                      36419 [8674.68, 8769.37]
       Confidence_pct
    0
                  95.0
                  95.0
    1
    2
                  95.0
    3
                  95.0
[]: Gender df=pd.concat([male95 df,female95 df],ignore_index=True)
[]: Gender_df.sort_values(by='Sample_size',ignore_index=True)
[]:
                                                                               CI \
      Gender Lower_limit Upper_limit
                                          Range Sample_size
    0
                   9102.98
                               10224.68 1121.70
                                                              [9102.98, 10224.68]
           М
                                                         300
```

```
1
            F
                   8079.44
                                 9048.17
                                           968.73
                                                          300
                                                                 [8079.44, 9048.17]
     2
                                 9547.74
                                           344.44
                                                         3000
                                                                 [9203.3, 9547.74]
            Μ
                   9203.30
     3
            F
                   8615.76
                                 8947.07
                                           331.31
                                                         3000
                                                                 [8615.76, 8947.07]
                                                                 [9355.25, 9552.83]
     4
                                           197.58
            Μ
                   9355.25
                                 9552.83
                                                        10000
     5
            F
                   8666.74
                                 8848.43
                                          181.69
                                                        10000
                                                                 [8666.74, 8848.43]
                                                                 [8674.68, 8769.37]
     6
            F
                   8674.68
                                 8769.37
                                           94.69
                                                        36419
     7
            М
                   9374.76
                                 9432.72
                                            57.96
                                                       113071
                                                                 [9374.76, 9432.72]
        Confidence pct
                  95.0
     0
                  95.0
     1
     2
                  95.0
     3
                  95.0
     4
                  95.0
     5
                  95.0
     6
                  95.0
     7
                  95.0
[]: #@title 5.2: Using bootstrapping
[]: male95_bt=pd.
      -DataFrame(columns=['Gender','Lower_limit','Upper_limit','Range','Sample_size', CI','Confide
[]: sample_list=[300,3000,30000,len(male_data_purchase)]
     samples_taken={}
     for i in sample_list:
         sample_means=[]
         for j in np.arange(10000):
             bootstrapped_samples=np.random.choice(male_data_purchase,i,replace=True)
             sample_means.append(bootstrapped_samples.mean())
         samples taken[i]=sample means
         lower_limit=round(np.percentile(sample_means,2.5),2)
         upper_limit=round(np.percentile(sample_means, 97.5),2)
         range2=round(upper_limit-lower_limit,2)
         temp_bt=pd.DataFrame({'Gender':'M','Lower_limit':lower_limit,'Upper_limit':

¬upper_limit, 'Range':range2, 'Sample_size':i, 'CI':

      ⇔[[lower_limit,upper_limit]], 'Confidence_pct': [95]})
         male95_bt=pd.concat([male95_bt,temp_bt],ignore_index=True)
```

<ipython-input-1003-3e8f703596c6>:15: FutureWarning: The behavior of DataFrame
concatenation with empty or all-NA entries is deprecated. In a future version,
this will no longer exclude empty or all-NA columns when determining the result
dtypes. To retain the old behavior, exclude the relevant entries before the
concat operation.

male95_bt=pd.concat([male95_bt,temp_bt],ignore_index=True)

```
[]: male95_bt.sort_values(by='Sample_size',ignore_index=True)
[]:
              Lower_limit Upper_limit
                                                                               CI \
       Gender
                                           Range Sample_size
     0
            М
                   8849.36
                                9985.47
                                         1136.11
                                                               [8849.36, 9985.47]
                                                          300
     1
            М
                   9225.42
                                9582.20
                                          356.78
                                                         3000
                                                                [9225.42, 9582.2]
                                                               [9346.57, 9460.58]
     2
                                                        30000
            М
                   9346.57
                                9460.58
                                          114.01
     3
            Μ
                   9373.81
                                9432.76
                                           58.95
                                                       113071 [9373.81, 9432.76]
       Confidence_pct
     0
     1
                   95
     2
                   95
     3
                   95
[]: female95_bt=pd.
      →DataFrame(columns=['Gender','Lower_limit','Upper_limit','Range','Sample_size', CI','Confide
[]: sample_list=[300,3000,30000,len(female_data_purchase)]
     samples_taken={}
     for i in sample_list:
         sample_means=[]
         for j in np.arange(10000):
             bootstrapped_samples=np.random.
      ⇔choice(female_data_purchase,i,replace=True)
             sample_means.append(bootstrapped_samples.mean())
         samples_taken[i]=sample_means
         lower_limit=round(np.percentile(sample_means,2.5),2)
         upper_limit=round(np.percentile(sample_means,97.5),2)
         range2=round(upper_limit-lower_limit,2)
         temp_bt=pd.DataFrame({'Gender':'F','Lower_limit':lower_limit,'Upper_limit':

¬upper_limit, 'Range':range2, 'Sample_size':i, 'CI':
      →[[lower_limit,upper_limit]], 'Confidence_pct':[95]})
         female95_bt=pd.concat([female95_bt,temp_bt],ignore_index=True)
    <ipython-input-1006-cefe05eef21a>:15: FutureWarning: The behavior of DataFrame
    concatenation with empty or all-NA entries is deprecated. In a future version,
    this will no longer exclude empty or all-NA columns when determining the result
    dtypes. To retain the old behavior, exclude the relevant entries before the
    concat operation.
      female95_bt=pd.concat([female95_bt,temp_bt],ignore_index=True)
[]: female95_bt.sort_values(by='Sample_size',ignore_index=True)
[]:
      Gender Lower_limit
                            Upper_limit
                                           Range Sample_size
                                                                               CI
                   8198.52
                                9250.55 1052.03
                                                          300
                                                               [8198.52, 9250.55]
```

```
1
       F
               8559.75
                              8887.03
                                         327.28
                                                         3000
                                                                [8559.75, 8887.03]
2
       F
                                                                [8669.25, 8774.11]
               8669.25
                              8774.11
                                         104.86
                                                        30000
3
       F
               8675.35
                              8769.17
                                          93.82
                                                        36419
                                                                [8675.35, 8769.17]
  Confidence_pct
0
               95
1
               95
2
               95
3
               95
```

```
[]: Gender_final_bt=pd.concat([male95_bt,female95_bt],ignore_index=True)
```

```
[]: Gender_final_bt.sort_values(by='Sample_size',ignore_index=True)
```

[]:	Gend	der L	ower_limit	Upper_limit	Range	Sample_size		CI	\
	0	M	8849.36	9985.47	1136.11	300	[8849.36,	9985.47]	
	1	F	8198.52	9250.55	1052.03	300	[8198.52,	9250.55]	
	2	M	9225.42	9582.20	356.78	3000	[9225.42,	9582.2]	
	3	F	8559.75	8887.03	327.28	3000	[8559.75,	8887.03]	
	4	M	9346.57	9460.58	114.01	30000	[9346.57,	9460.58]	
	5	F	8669.25	8774.11	104.86	30000	[8669.25,	8774.11]	
	6	F	8675.35	8769.17	93.82	36419	[8675.35,	8769.17]	
	7	М	9373.81	9432.76	58.95	113071	[9373.81.	9432.76]	

	Confidence_pct
0	95
1	95
2	95
3	95
4	95
5	95
6	95
7	95

###Inference###

- 1. Sample Size The analysis highlights the importance of sample size in estimating population parameters. It suggests that as the sample size increases, the confidence intervals become narrower and more precise. In business, this implies that larger sample sizes can provide more reliable insights and estimates.
- 2. Confidence Intervals From the above analysis, we can see that except for the Sample Size of 300, the confidence interval do not overlap as the sample size increases. This means that there is a statistically significant difference between the average spending per transaction for men and women within the given samples.
- 3. Population Average We are 95% confident that the true population average for falls between * Using CLT for male 9374 and 9,432, and for females, it falls between 8,674' and 8,769. * Using Bootstrapping for male 9373' and '9,432, and for females, it falls between

```
8,674' and 8,769
```

4. Women spend less - Men tend to spend more money per transaction on average than women, as the upper bounds of the confidence intervals for men are consistently higher than those for women across different sample sizes.

How can Walmart leverage this conclusion to make changes or improvements?

- 1. Segmentation Opportunities Walmart can create targeted marketing campaigns, loyalty programs, or product bundles to cater to the distinct spending behaviors of male and female customers. This approach may help maximize revenue from each customer segment.
- 2. Pricing Strategies Based on the above data of average spending per transaction by gender, they might adjust pricing or discount strategies to incentivize higher spending among male customers while ensuring competitive pricing for female-oriented products.

```
[]: #@title 6: 95% Confidence Interval for Marital Status v Purchase amount
[]: unmarried_data_purchase=data.loc[data['Marital_Status']=='Single','Purchase'].
      →reset_index(drop=True)
     married_data_purchase=data.loc[data['Marital_Status']=='Married','Purchase'].
      →reset index(drop=True)
[]: unmarried_data_purchase.describe()
[]: count
              88400.000000
     mean
               9229.317534
     std
               4907.645716
     min
                160.000000
     25%
               5818.000000
     50%
               8037.000000
     75%
              12028.000000
              21309.000000
     max
     Name: Purchase, dtype: float64
[]: married_data_purchase.describe()
[]: count
              61090.000000
               9249.723850
    mean
     std
               4877.461565
                187.000000
    min
     25%
               5867.000000
     50%
               8054.000000
     75%
              12028.000000
              21314.000000
     max
     Name: Purchase, dtype: float64
[]: | #@title 6.1: Using CLT
```

```
[]: unmarried_df=pd.
      -DataFrame(columns=['Marital_Status','Lower_limit','Upper_limit','Range','Sample_size','CI',
[]: alpha=0.05
     z_critical=norm.ppf(1-alpha/2)
     list1=[300,3000,30000,len(unmarried_data_purchase)]
     for i in list1:
         sample1M=unmarried_data_purchase.sample(i)
         mean2=sample1M.mean()
         mstd2=sample1M.std()
         lower_limit2=round(mean2-z_critical*(mstd2/math.sqrt(len(sample1M))),2)
         upper_limit2=round(mean2+z_critical*(mstd2/math.sqrt(len(sample1M))),2)
         range2=round(upper_limit2-lower_limit2,2)
         unmarried_samp1 = pd.DataFrame({'Marital_Status': ['Single'],
                             'Lower_limit': [lower_limit2],
                             'Upper_limit': [upper_limit2],
                             'Range': [range2],
                             'Sample_size': [len(sample1M)],
                             'CI': [[lower_limit2,upper_limit2]],
                             'Confidence_pct': [(1-alpha)*100]})
         unmarried_df = pd.concat([unmarried_df, unmarried_samp1], ignore_index=True)
```

<ipython-input-1016-797d36f16c3a>:24: FutureWarning: The behavior of DataFrame
concatenation with empty or all-NA entries is deprecated. In a future version,
this will no longer exclude empty or all-NA columns when determining the result
dtypes. To retain the old behavior, exclude the relevant entries before the
concat operation.

unmarried df = pd.concat([unmarried_df, unmarried_samp1], ignore_index=True)

[]: unmarried_df []: Marital_Status Lower_limit Upper_limit Range Sample_size \ 0 Single 9028.78 10161.89 1133.11 300 Single 353.49 3000 1 8990.44 9343.93 2 Single 9147.74 9258.52 110.78 30000 3 Single 9196.97 9261.67 64.70 88400 CI Confidence_pct 95.0 0 [9028.78, 10161.89] [8990.44, 9343.93] 95.0 1 [9147.74, 9258.52] 95.0

```
3 [9196.97, 9261.67] 95.0
```

```
[]: married_df=pd.
      -DataFrame(columns=['Marital_Status','Lower_limit','Upper_limit','Range','Sample_size','CI',
[]: alpha=0.05
     z_critical=norm.ppf(1-alpha/2)
     list1=[300,3000,30000,len(married_data_purchase)]
     for i in list1:
         sample1U=married_data_purchase.sample(i)
         mean2=sample1U.mean()
         mstd2=sample1U.std()
         lower_limit2=round(mean2-z_critical*(mstd2/math.sqrt(len(sample1U))),2)
         upper_limit2=round(mean2+z_critical*(mstd2/math.sqrt(len(sample1U))),2)
         range2=round(upper_limit2-lower_limit2,2)
         married_samp1 = pd.DataFrame({'Marital_Status': ['Married'],
                             'Lower_limit': [lower_limit2],
                             'Upper_limit': [upper_limit2],
                             'Range': [range2],
                             'Sample_size': [len(sample1U)],
                             'CI': [[lower_limit2,upper_limit2]],
                             'Confidence_pct': [(1-alpha)*100]})
         married_df = pd.concat([married_df, married_samp1], ignore_index=True)
```

<ipython-input-1019-88afbaff02f3>:24: FutureWarning: The behavior of DataFrame
concatenation with empty or all-NA entries is deprecated. In a future version,
this will no longer exclude empty or all-NA columns when determining the result
dtypes. To retain the old behavior, exclude the relevant entries before the
concat operation.

married_df = pd.concat([married_df, married_samp1], ignore_index=True)

```
[]: married_df
[]:
      Marital_Status Lower_limit Upper_limit
                                                   Range Sample_size \
     0
              Married
                           8691.10
                                        9795.28 1104.18
                                                                  300
     1
              Married
                           9005.36
                                        9351.91
                                                  346.55
                                                                 3000
     2
                                        9325.45
                                                  110.97
                                                                30000
              Married
                           9214.48
     3
              Married
                           9211.05
                                        9288.40
                                                   77.35
                                                                61090
                        CI Confidence_pct
     0
         [8691.1, 9795.28]
                                      95.0
```

```
1 [9005.36, 9351.91]
                                       95.0
     2 [9214.48, 9325.45]
                                       95.0
     3
         [9211.05, 9288.4]
                                       95.0
[]: Marital_Status_df=pd.concat([unmarried_df,married_df],ignore_index=True)
[]: Marital_Status_df.sort_values(by='Sample_size',ignore_index=True)
[]:
       Marital_Status Lower_limit Upper_limit
                                                    Range Sample_size
                           9028.78
                                        10161.89
                                                  1133.11
                                                                   300
               Single
                                         9795.28 1104.18
     1
              Married
                           8691.10
                                                                   300
     2
               Single
                           8990.44
                                         9343.93
                                                   353.49
                                                                  3000
     3
              Married
                           9005.36
                                         9351.91
                                                   346.55
                                                                  3000
     4
               Single
                           9147.74
                                         9258.52
                                                   110.78
                                                                 30000
     5
              Married
                                         9325.45
                                                   110.97
                                                                 30000
                           9214.48
     6
              Married
                           9211.05
                                         9288.40
                                                    77.35
                                                                 61090
     7
                                                    64.70
               Single
                           9196.97
                                         9261.67
                                                                 88400
                             Confidence_pct
     0
       [9028.78, 10161.89]
                                        95.0
          [8691.1, 9795.28]
                                        95.0
     1
         [8990.44, 9343.93]
     2
                                        95.0
     3
         [9005.36, 9351.91]
                                        95.0
         [9147.74, 9258.52]
     4
                                        95.0
     5
         [9214.48, 9325.45]
                                        95.0
     6
          [9211.05, 9288.4]
                                        95.0
         [9196.97, 9261.67]
                                        95.0
[]: #@title 6.2: Using bootstrappig
[]: Unmarried95_bt=pd.
      →DataFrame(columns=['Marital_status', 'Lower_limit', 'Upper_limit', 'Range', 'Sample_size', 'CI',
[]: sample_list=[300,3000,30000,len(unmarried_data_purchase)]
     samples_taken={}
     for i in sample_list:
         sample_means=[]
         for j in np.arange(10000):
             bootstrapped_samples=np.random.
      →choice(unmarried_data_purchase,i,replace=True)
             sample_means.append(bootstrapped_samples.mean())
         samples_taken[i]=sample_means
         lower_limit=round(np.percentile(sample_means,2.5),2)
         upper_limit=round(np.percentile(sample_means,97.5),2)
         range2=round(upper_limit-lower_limit,2)
```

```
temp_bt=pd.DataFrame({'Marital_status':'Single','Lower_limit':
→lower_limit, 'Upper_limit':upper_limit, 'Range':range2, 'Sample_size':i, 'CI':
→[[lower_limit,upper_limit]], 'Confidence_pct':[95]})
  Unmarried95 bt=pd.concat([Unmarried95 bt,temp bt],ignore index=True)
```

<ipython-input-1025-7bdf52a03aeb>:15: FutureWarning: The behavior of DataFrame concatenation with empty or all-NA entries is deprecated. In a future version, this will no longer exclude empty or all-NA columns when determining the result dtypes. To retain the old behavior, exclude the relevant entries before the concat operation.

Unmarried95_bt=pd.concat([Unmarried95_bt,temp_bt],ignore_index=True)

```
[]: Unmarried95_bt.sort_values(by='Sample_size',ignore_index=True)
[]:
      Marital_status Lower_limit Upper_limit
                                                   Range Sample_size \
               Single
                                        9784.09 1116.14
                                                                  300
     0
                           8667.95
     1
               Single
                           9054.06
                                        9408.18
                                                  354.12
                                                                 3000
               Single
                                        9283.08
                                                  109.98
                                                                30000
     2
                           9173.10
     3
               Single
                           9196.60
                                        9262.20
                                                   65.60
                                                                88400
                        CI Confidence_pct
     0 [8667.95, 9784.09]
     1 [9054.06, 9408.18]
                                       95
       [9173.1, 9283.08]
                                       95
     3
          [9196.6, 9262.2]
                                       95
[]: Married95_bt=pd.
      →DataFrame(columns=['Marital_status', 'Lower_limit', 'Upper_limit', 'Range', 'Sample_size', 'CI',
[]: sample_list=[300,3000,30000,len(married_data_purchase)]
     samples_taken={}
     for i in sample_list:
         sample_means=[]
         for j in np.arange(10000):
             bootstrapped_samples=np.random.
      →choice(married_data_purchase,i,replace=True)
             sample_means.append(bootstrapped_samples.mean())
         samples_taken[i] = sample_means
         lower_limit=round(np.percentile(sample_means,2.5),2)
         upper_limit=round(np.percentile(sample_means,97.5),2)
         range2=round(upper_limit-lower_limit,2)
         temp_bt=pd.DataFrame({'Marital_status':'Married','Lower_limit':
      →lower_limit, 'Upper_limit':upper_limit, 'Range':range2, 'Sample_size':i, 'CI':
      →[[lower_limit,upper_limit]], 'Confidence_pct':[95]})
         Married95_bt=pd.concat([Married95_bt,temp_bt],ignore_index=True)
```

<ipython-input-1028-127b9e41b637>:15: FutureWarning: The behavior of DataFrame
concatenation with empty or all-NA entries is deprecated. In a future version,
this will no longer exclude empty or all-NA columns when determining the result
dtypes. To retain the old behavior, exclude the relevant entries before the
concat operation.

Married95_bt=pd.concat([Married95_bt,temp_bt],ignore_index=True)

```
[]: Married95_bt.sort_values(by='Sample_size',ignore_index=True)
                                                    Range Sample_size \
       Marital_status Lower_limit
[]:
                                    Upper_limit
                                                  1102.19
              Married
                           8702.47
                                         9804.66
                                                                   300
     1
              Married
                           9074.70
                                         9427.71
                                                   353.01
                                                                  3000
     2
              Married
                           9194.11
                                         9305.23
                                                   111.12
                                                                 30000
                                                                 61090
     3
              Married
                           9210.47
                                         9288.40
                                                    77.93
                        CI Confidence_pct
       [8702.47, 9804.66]
                                        95
         [9074.7, 9427.71]
                                        95
     1
     2 [9194.11, 9305.23]
                                        95
         [9210.47, 9288.4]
                                        95
[]: Marrial_final_bt=pd.concat([Unmarried95_bt,Married95_bt],ignore_index=True)
[]: Marital_final_bt.sort_values(by='Sample_size',ignore_index=True)
       Marital status Lower limit
                                    Upper_limit
                                                    Range Sample size \
     0
               Single
                           8667.95
                                         9784.09
                                                  1116.14
                                                                   300
     1
              Married
                           8702.47
                                         9804.66
                                                  1102.19
                                                                   300
                                                                  3000
     2
               Single
                           9054.06
                                         9408.18
                                                   354.12
     3
              Married
                           9074.70
                                         9427.71
                                                   353.01
                                                                  3000
     4
               Single
                           9173.10
                                         9283.08
                                                   109.98
                                                                 30000
     5
              Married
                                                   111.12
                                                                 30000
                           9194.11
                                         9305.23
     6
              Married
                           9210.47
                                         9288.40
                                                    77.93
                                                                 61090
     7
                                                    65.60
               Single
                           9196.60
                                         9262.20
                                                                 88400
                        CI Confidence_pct
     0
      [8667.95, 9784.09]
                                        95
       [8702.47, 9804.66]
                                        95
     1
     2 [9054.06, 9408.18]
                                        95
     3
         [9074.7, 9427.71]
                                        95
         [9173.1, 9283.08]
     4
                                        95
     5 [9194.11, 9305.23]
                                        95
     6
         [9210.47, 9288.4]
                                        95
          [9196.6, 9262.2]
     7
                                        95
```

0.3.1 Inference

- 1. Sample Size The analysis highlights the importance of sample size in estimating population parameters. It suggests that as the sample size increases, the confidence intervals become narrower and more precise. In business, this implies that larger sample sizes can provide more reliable insights and estimates.
- 2. Confidence Intervals From the above analysis, we can see that the confidence interval overlap for all the sample sizes. This means that there is no statistically significant difference between the average spending per transaction for married and unmarried customers within the given samples.
- **3.** Population Average We are 95% confident that the true population average for falls between * Using CLT For Single between 9196 and 9261, and for Married, it falls between 9211 and 9288 * Using Bootstrapping For Single between 9196 and 9262, and for Married, it falls between 9210' and '9288
- 4. Both the customers spend equal The overlapping confidence intervals of average spending for married and unmarried customers indicate that both married and single customers spend a similar amount per transaction. This implies a resemblance in spending behavior between the two groups.

How can Walmart leverage this conclusion to make changes or improvements?

1. Marketing Resources - Walmart may not need to allocate marketing resources specifically targeting one group over the other. Instead, they can focus on broader marketing strategies that appeal to both groups.

```
[]: #@title 7: 95% Confidence interval for different age groups v Purchase amount
[]: data.groupby(['Age']).size().reset_index(name='Count')
[]:
               Count
          Age
     0
         0 - 17
                4065
     1
       18-25
              27438
     2
      26-35
              59375
     3 36-45
              30046
     4 46-50
              12273
     5
       51-55
              10533
          55+
                5760
```

Here we are gonna use only bootstrapping method as the sizes of a few population are less and bootstrapping can give us more accurate results

```
[]: age_df1=pd.
      →DataFrame(columns=['Age','Lower_limit','Upper_limit','Range','Sample_size','CI','Confidence
[]: sample_list=[500,1000,2000]
     samples_taken={}
     for i in sample_list:
         sample_means=[]
         for j in np.arange(10000):
             bootstrapped_samples=np.random.choice(df_1,i,replace=True)
             sample_means.append(bootstrapped_samples.mean())
         samples_taken[i]=sample_means
         lower_limit=round(np.percentile(sample_means,2.5),2)
         upper_limit=round(np.percentile(sample_means,97.5),2)
         range2=round(upper_limit-lower_limit,2)
         temp_bt=pd.DataFrame({'Age':'0-17','Lower_limit':lower_limit,'Upper_limit':

→upper_limit, 'Range':range2, 'Sample_size':i, 'CI':
      →[[lower_limit,upper_limit]], 'Confidence_pct':[95]})
         age_df1=pd.concat([age_df1,temp_bt],ignore_index=True)
    <ipython-input-1036-a75feb17640c>:15: FutureWarning: The behavior of DataFrame
    concatenation with empty or all-NA entries is deprecated. In a future version,
    this will no longer exclude empty or all-NA columns when determining the result
    dtypes. To retain the old behavior, exclude the relevant entries before the
    concat operation.
      age_df1=pd.concat([age_df1,temp_bt],ignore_index=True)
[]: age_df1
[]:
         Age Lower_limit Upper_limit
                                         Range Sample_size
                                                                            CI \
     0 0-17
                  8633.58
                                                              [8633.58, 9520.8]
                               9520.80 887.22
                                                       500
     1 0-17
                                                            [8754.11, 9380.36]
                  8754.11
                               9380.36 626.25
                                                      1000
     2 0-17
                  8851.29
                               9296.64 445.35
                                                      2000
                                                            [8851.29, 9296.64]
       Confidence_pct
     0
                   95
                   95
     1
     2
                   95
[]: age_df2=pd.
      -DataFrame(columns=['Age','Lower_limit','Upper_limit','Range','Sample_size','CI|,'Confidence
[]: sample_list=[500,1000,2000]
     samples_taken={}
     for i in sample_list:
```

sample_means=[]

```
for j in np.arange(10000):
    bootstrapped_samples=np.random.choice(df_2,i,replace=True)
    sample_means.append(bootstrapped_samples.mean())

samples_taken[i]=sample_means
lower_limit=round(np.percentile(sample_means,2.5),2)
upper_limit=round(np.percentile(sample_means,97.5),2)
range2=round(upper_limit-lower_limit,2)

temp_bt=pd.DataFrame({'Age':'18-25','Lower_limit':lower_limit,'Upper_limit':
upper_limit,'Range':range2,'Sample_size':i,'CI':
[lower_limit,upper_limit]],'Confidence_pct':[95]})
age_df2=pd.concat([age_df2,temp_bt],ignore_index=True)
```

<ipython-input-1039-7ed29c48d8c6>:15: FutureWarning: The behavior of DataFrame
concatenation with empty or all-NA entries is deprecated. In a future version,
this will no longer exclude empty or all-NA columns when determining the result
dtypes. To retain the old behavior, exclude the relevant entries before the
concat operation.

age_df2=pd.concat([age_df2,temp_bt],ignore_index=True)

```
[]: age df2
[]:
                                                                            CI \
         Age Lower_limit Upper_limit
                                         Range Sample_size
    0 18-25
                  8697.09
                               9563.21 866.12
                                                       500 [8697.09, 9563.21]
    1 18-25
                  8827.18
                               9429.23 602.05
                                                      1000 [8827.18, 9429.23]
    2 18-25
                  8914.94
                               9343.34 428.40
                                                      2000 [8914.94, 9343.34]
      Confidence_pct
    0
                  95
    1
    2
                  95
[]: age_df3=pd.
      -DataFrame(columns=['Age','Lower_limit','Upper_limit','Range','Sample_size','CI|,'Confidence
[]: sample_list=[500,1000,2000]
    samples_taken={}
    for i in sample_list:
         sample_means=[]
        for j in np.arange(10000):
            bootstrapped_samples=np.random.choice(df_3,i,replace=True)
             sample_means.append(bootstrapped_samples.mean())
         samples_taken[i]=sample_means
        lower_limit=round(np.percentile(sample_means,2.5),2)
        upper_limit=round(np.percentile(sample_means,97.5),2)
```

```
range2=round(upper_limit-lower_limit,2)
  temp_bt=pd.DataFrame({'Age':'26-35','Lower_limit':lower_limit,'Upper_limit':

¬upper_limit, 'Range':range2, 'Sample_size':i, 'CI':

→[[lower_limit,upper_limit]],'Confidence_pct':[95]})
  age df3=pd.concat([age df3,temp bt],ignore index=True)
```

<ipython-input-1042-900ee932bf39>:15: FutureWarning: The behavior of DataFrame concatenation with empty or all-NA entries is deprecated. In a future version, this will no longer exclude empty or all-NA columns when determining the result

```
dtypes. To retain the old behavior, exclude the relevant entries before the
   concat operation.
     age_df3=pd.concat([age_df3,temp_bt],ignore_index=True)
[]: age_df3
[]:
         Age Lower_limit Upper_limit
                                      Range Sample_size
                                                                      CI \
                                                         [8808.4, 9666.07]
    0 26-35
                 8808.40
                             9666.07 857.67
                                                   500
    1 26-35
                 8937.47
                             9543.86 606.39
                                                  1000 [8937.47, 9543.86]
    2 26-35
                 9023.04
                                                  2000
                                                       [9023.04, 9449.0]
                             9449.00 425.96
      Confidence_pct
    0
                 95
                 95
    1
    2
                 95
[]: age_df4=pd.
     →DataFrame(columns=['Age','Lower_limit','Upper_limit','Range','Sample_size','CI','Confidence
[]: sample_list=[500,1000,2000]
    samples_taken={}
    for i in sample_list:
        sample_means=[]
        for j in np.arange(10000):
           bootstrapped_samples=np.random.choice(df_4,i,replace=True)
            sample_means.append(bootstrapped_samples.mean())
        samples_taken[i]=sample_means
        lower_limit=round(np.percentile(sample_means,2.5),2)
        upper_limit=round(np.percentile(sample_means, 97.5),2)
        range2=round(upper_limit-lower_limit,2)
        temp_bt=pd.DataFrame({'Age':'36-45','Lower_limit':lower_limit,'Upper_limit':
     age_df4=pd.concat([age_df4,temp_bt],ignore_index=True)
```

<ipython-input-1045-f341ae1d5ddc>:15: FutureWarning: The behavior of DataFrame
concatenation with empty or all-NA entries is deprecated. In a future version,
this will no longer exclude empty or all-NA columns when determining the result
dtypes. To retain the old behavior, exclude the relevant entries before the
concat operation.

age_df4=pd.concat([age_df4,temp_bt],ignore_index=True)

```
[]: age_df4
[]:
          Age Lower_limit Upper_limit
                                          Range Sample_size
                                                                              CI \
                                9731.36 862.50
                                                        500 [8868.86, 9731.36]
     0 36-45
                   8868.86
     1 36-45
                   8982.90
                                9593.69 610.79
                                                       1000
                                                              [8982.9, 9593.69]
     2 36-45
                   9074.07
                                9501.08 427.01
                                                       2000 [9074.07, 9501.08]
       Confidence_pct
     0
                   95
     1
                   95
     2
                   95
[]: age_df5=pd.
      →DataFrame(columns=['Age','Lower_limit','Upper_limit','Range','Sample_size','CI','Confidence
[]: sample_list=[500,1000,2000]
     samples taken={}
     for i in sample_list:
         sample_means=[]
         for j in np.arange(10000):
             bootstrapped_samples=np.random.choice(df_5,i,replace=True)
             sample_means.append(bootstrapped_samples.mean())
         samples_taken[i]=sample_means
         lower_limit=round(np.percentile(sample_means,2.5),2)
         upper_limit=round(np.percentile(sample_means,97.5),2)
         range2=round(upper_limit-lower_limit,2)
         temp_bt=pd.DataFrame({'Age':'46-50','Lower_limit':lower_limit,'Upper_limit':

¬upper_limit, 'Range':range2, 'Sample_size':i, 'CI':
      →[[lower_limit,upper_limit]], 'Confidence_pct':[95]})
         age_df5=pd.concat([age_df5,temp_bt],ignore_index=True)
```

<ipython-input-1048-60d411bbe4e8>:15: FutureWarning: The behavior of DataFrame
concatenation with empty or all-NA entries is deprecated. In a future version,
this will no longer exclude empty or all-NA columns when determining the result
dtypes. To retain the old behavior, exclude the relevant entries before the
concat operation.

age_df5=pd.concat([age_df5,temp_bt],ignore_index=True)

```
[]: age_df5
[]:
                                                                           CI \
             Lower_limit Upper_limit
                                        Range Sample_size
         Age
       46-50
                  8757.90
                               9600.61 842.71
                                                            [8757.9, 9600.61]
                                                      500
                  8876.31
    1 46-50
                               9473.75 597.44
                                                     1000
                                                           [8876.31, 9473.75]
    2 46-50
                                                           [8969.71, 9386.22]
                  8969.71
                               9386.22 416.51
                                                     2000
      Confidence_pct
    0
                  95
    1
                  95
    2
                  95
[]: age_df6=pd.
      →DataFrame(columns=['Age','Lower_limit','Upper_limit','Range','Sample_size','CI','Confidence
[]: sample_list=[500,1000,2000]
    samples_taken={}
    for i in sample_list:
        sample_means=[]
        for j in np.arange(10000):
            bootstrapped_samples=np.random.choice(df_6,i,replace=True)
            sample_means.append(bootstrapped_samples.mean())
        samples_taken[i]=sample_means
        lower_limit=round(np.percentile(sample_means,2.5),2)
        upper limit=round(np.percentile(sample means, 97.5),2)
        range2=round(upper_limit-lower_limit,2)
        temp_bt=pd.DataFrame({'Age':'51-55','Lower_limit':lower_limit,'Upper_limit':

¬upper_limit, 'Range':range2, 'Sample_size':i, 'CI':
      age_df6=pd.concat([age_df6,temp_bt],ignore_index=True)
    <ipython-input-1051-4d9604f14c01>:15: FutureWarning: The behavior of DataFrame
    concatenation with empty or all-NA entries is deprecated. In a future version,
    this will no longer exclude empty or all-NA columns when determining the result
    dtypes. To retain the old behavior, exclude the relevant entries before the
    concat operation.
      age_df6=pd.concat([age_df6,temp_bt],ignore_index=True)
[]: age_df6
[]:
                                        Range Sample_size
                                                                           CI \
         Age Lower_limit Upper_limit
    0 51-55
                  9082.82
                               9951.85 869.03
                                                      500 [9082.82, 9951.85]
```

1000 [9200.03, 9824.07]

[9298.8, 9726.66]

2000

9824.07 624.04

9726.66 427.86

1 51-55

2 51-55

9200.03

9298.80

```
Confidence_pct
    0
    1
                  95
    2
                  95
[]: age_df7=pd.
      →DataFrame(columns=['Age','Lower_limit','Upper_limit','Range','Sample_size','CI','Confidence
[]: sample_list=[500,1000,2000]
    samples_taken={}
    for i in sample_list:
        sample_means=[]
        for j in np.arange(10000):
            bootstrapped_samples=np.random.choice(df_7,i,replace=True)
            sample_means.append(bootstrapped_samples.mean())
        samples_taken[i]=sample_means
        lower_limit=round(np.percentile(sample_means,2.5),2)
        upper_limit=round(np.percentile(sample_means,97.5),2)
        range2=round(upper_limit-lower_limit,2)
        temp_bt=pd.DataFrame({'Age':'55+','Lower_limit':lower_limit,'Upper_limit':
      →upper_limit,'Range':range2,'Sample_size':i,'CI':
      age_df7=pd.concat([age_df7,temp_bt],ignore_index=True)
    <ipython-input-1054-ce74b51fbeb2>:15: FutureWarning: The behavior of DataFrame
    concatenation with empty or all-NA entries is deprecated. In a future version,
    this will no longer exclude empty or all-NA columns when determining the result
    dtypes. To retain the old behavior, exclude the relevant entries before the
    concat operation.
      age_df7=pd.concat([age_df7,temp_bt],ignore_index=True)
[]: age_df7
                                                                         CI \
[]:
       Age
           Lower_limit
                         Upper_limit
                                      Range Sample_size
    0 55+
                                                         [8826.05, 9658.24]
                8826.05
                             9658.24 832.19
                                                    500
                                                         [8943.37, 9528.84]
    1 55+
                8943.37
                             9528.84 585.47
                                                   1000
    2 55+
                9033.91
                             9445.71 411.80
                                                   2000
                                                         [9033.91, 9445.71]
      Confidence_pct
    0
                  95
    1
                  95
    2
                  95
[]: final age df=pd.
```

-concat([age_df1,age_df2,age_df3,age_df4,age_df5,age_df6,age_df7],ignore_index=True)

```
[]:|final_age_df=final_age_df[['Age','CI','Range','Sample_size']]
[]: final_age_df
[]:
           Age
                                  CI
                                       Range Sample_size
          0-17
                  [8633.58, 9520.8]
                                      887.22
                                                      500
     0
                 [8754.11, 9380.36]
                                      626.25
     1
          0 - 17
                                                     1000
     2
          0-17
                 [8851.29, 9296.64]
                                      445.35
                                                     2000
                 [8697.09, 9563.21]
                                      866.12
                                                      500
     3
         18-25
     4
         18-25
                 [8827.18, 9429.23]
                                      602.05
                                                     1000
     5
                 [8914.94, 9343.34]
         18-25
                                      428.40
                                                     2000
                  [8808.4, 9666.07]
     6
         26-35
                                      857.67
                                                      500
     7
                 [8937.47, 9543.86]
         26-35
                                      606.39
                                                     1000
     8
         26-35
                  [9023.04, 9449.0]
                                      425.96
                                                     2000
     9
         36-45
                 [8868.86, 9731.36]
                                      862.50
                                                      500
     10
         36 - 45
                  [8982.9, 9593.69]
                                      610.79
                                                     1000
         36-45
                 [9074.07, 9501.08]
     11
                                      427.01
                                                     2000
                  [8757.9, 9600.61]
     12
         46-50
                                      842.71
                                                      500
     13
         46-50
                 [8876.31, 9473.75]
                                      597.44
                                                     1000
         46-50
                 [8969.71, 9386.22]
                                                     2000
     14
                                      416.51
     15
         51-55
                 [9082.82, 9951.85]
                                      869.03
                                                      500
         51-55
                 [9200.03, 9824.07]
                                      624.04
     16
                                                     1000
     17
         51-55
                  [9298.8, 9726.66]
                                      427.86
                                                     2000
                                      832.19
     18
           55+
                 [8826.05, 9658.24]
                                                      500
                 [8943.37, 9528.84]
     19
           55+
                                      585.47
                                                     1000
     20
           55+
                 [9033.91, 9445.71]
                                      411.80
                                                     2000
    final_age_df.pivot(index='Age',columns='Sample_size',values=['CI','Range'])
[]:
                                                                                   \
                                    CI
                                  500
                                                        1000
                                                                             2000
     Sample_size
     Age
     0-17
                                         [8754.11, 9380.36]
                    [8633.58, 9520.8]
                                                              [8851.29, 9296.64]
                   [8697.09, 9563.21]
     18-25
                                         [8827.18, 9429.23]
                                                              [8914.94, 9343.34]
                    [8808.4, 9666.07]
                                         [8937.47, 9543.86]
     26 - 35
                                                               [9023.04, 9449.0]
                   [8868.86, 9731.36]
                                                              [9074.07, 9501.08]
                                          [8982.9, 9593.69]
     36-45
     46-50
                    [8757.9, 9600.61]
                                         [8876.31, 9473.75]
                                                              [8969.71, 9386.22]
     51-55
                   [9082.82, 9951.85]
                                         [9200.03, 9824.07]
                                                               [9298.8, 9726.66]
                                         [8943.37, 9528.84]
     55+
                   [8826.05, 9658.24]
                                                              [9033.91, 9445.71]
                    Range
                     500
                              1000
                                      2000
     Sample_size
     Age
                   887.22
                           626.25
                                    445.35
     0-17
     18-25
                   866.12
                           602.05
                                     428.4
     26 - 35
                   857.67
                           606.39
                                    425.96
     36-45
                    862.5
                           610.79
                                    427.01
```

46-50	842.71	597.44	416.51
51-55	869.03	624.04	427.86
55+	832.19	585.47	411.8

0.3.2 Inference

- 1. Sample Size The analysis highlights the importance of sample size in estimating population parameters. It suggests that as the sample size increases, the confidence intervals become narrower and more precise. In business, this implies that larger sample sizes can provide more reliable insights and estimates.
- 2. Confidence Intervals and customer spending patterns From the above analysis, we can see that the confidence interval overlap for some of the age groups. We can club the average spending into following age groups - 0 17 Customers in this age group have the lowest spending per transaction 18 25, 26 35, 46 50 Customers in these age groups have overlapping confidence intervals indicating similar buying characteristics 36 45, 55+ Customers in these age groups have overlapping confidence intervals indicating and similar spending patterns 51 55 Customers in this age group have the highest spending per transaction
- **3. Population Average** We are 95% confident that for 2000 samples average for following age groups falls between the below range -

```
- 0 - 17 = (8851-9296)

- 18 - 25 = (8914-9343)

- 26 - 35 = (9023-9449)

- 36 - 45 = (9074-9501)

- 46 - 50 = (8969-9386)

- 51 - 55 = (9298-9726)

- 55+ = (9033-9445)
```

How can Walmart leverage this conclusion to make changes or improvements?

- 1. Targeted Marketing Knowing that customers in the 0 17 age group have the lowest spending per transaction, Walmart can try to increase their spending per transaction by offering them more attractive discounts, coupons, or rewards programs. Walmart can also tailor their product selection and marketing strategies to appeal to the preferences and needs of this age group
- 2. Customer Segmentation Since customers in the 18 25, 26 35, and 46 50 age groups exhibit similar buying characteristics, and so do the customers in 36 45 and 55+, Walmart can optimize its product selection to cater to the preferences of these age groups. Also, Walmart can use this information to adjust their pricing strategies for different age groups.
- **3.** Premium Services Recognizing that customers in the 51 55 age group have the highest spending per transaction, Walmart can explore opportunities to enhance the shopping experience for this demographic. This might involve offering premium services, personalized recommendations, or loyalty programs that cater to the preferences and spending habits of this age group.

0.3.3 Recommendations

1.Target Male Shoppers - Since male customers account for a significant portion of Black Friday sales and tend to spend more per transaction on average, Walmart should tailor its marketing

strategies and product offerings to incentivize higher spending among male customers while ensuring competitive pricing for female-oriented products.

- 2. Focus on 26 45 Age Group With the age group between 26 and 45 contributing to the majority of sales, Walmart should specifically cater to the preferences and needs of this demographic. This could include offering exclusive deals on products that are popular among this age group.
- **3. Engaging Younger Shoppers** Knowing that customers in the 0 17 age group have the lowest spending per transaction, Walmart can try to increase their spending per transaction by offering them more attractive discounts, coupons, or rewards programs. It's essential to start building brand loyalty among younger consumers.
- **4. Customer Segmentation** Since customers in the 18 25, 26 35, and 46 50 age groups exhibit similar buying characteristics, and so do the customers in 36 45 and 55+, Walmart can optimize its product selection to cater to the preferences of these age groups. Also, Walmart can use this information to adjust their pricing strategies for different age groups.
- 5. Enhance the 51 55 Age Group Shopping Experience Considering that customers aged 51 55 have the highest spending per transaction, Walmart offer them exclusive pre-sale access, special discount or provide personalized product recommendations for this age group. Walmart can also introduce loyalty programs specifically designed to reward and retain customers in the 51 55 age group.