

# TARGET MARKETS

Date

1/1/2015



9/14/2015



Year

All



Country

All



Product group

Multiple selections



## Distribution of Target Markets by Country

Product Group ● ARV ● HRDT



Botswana

3

Total orders

Burkina Faso

2

Total orders

Burundi

22

Total orders

Cameroon

9

Total orders

Congo, DRC

59

Total orders

Côte d'Ivoire

56

Total orders

Ethiopia

3

Total orders

# TIME PERIOD

Date

5/10/2006 📅

9/14/2015 📅

Year

All ▼

Country

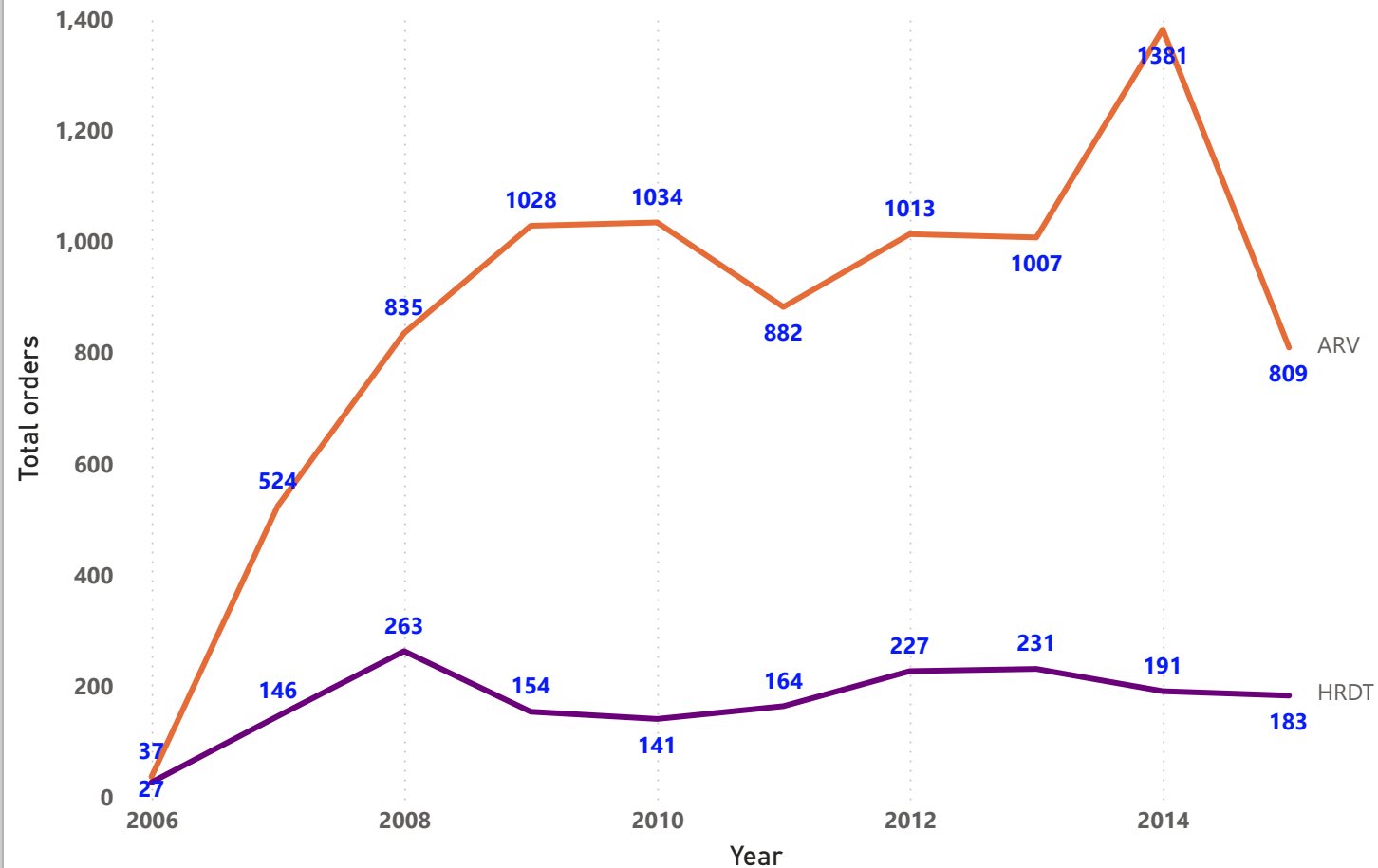
All ▼

Product group

Multiple selections ▼

## Product Growth Over Year Time

Product Group — ARV — HRDT



Wednesday, May 10,  
2006

Earliest delivered date

Monday, September  
14, 2015

Latest delivered date

# COMMON TRANSPORT METHODS

Date

5/10/2006



9/14/2015



Year

All



Country

All

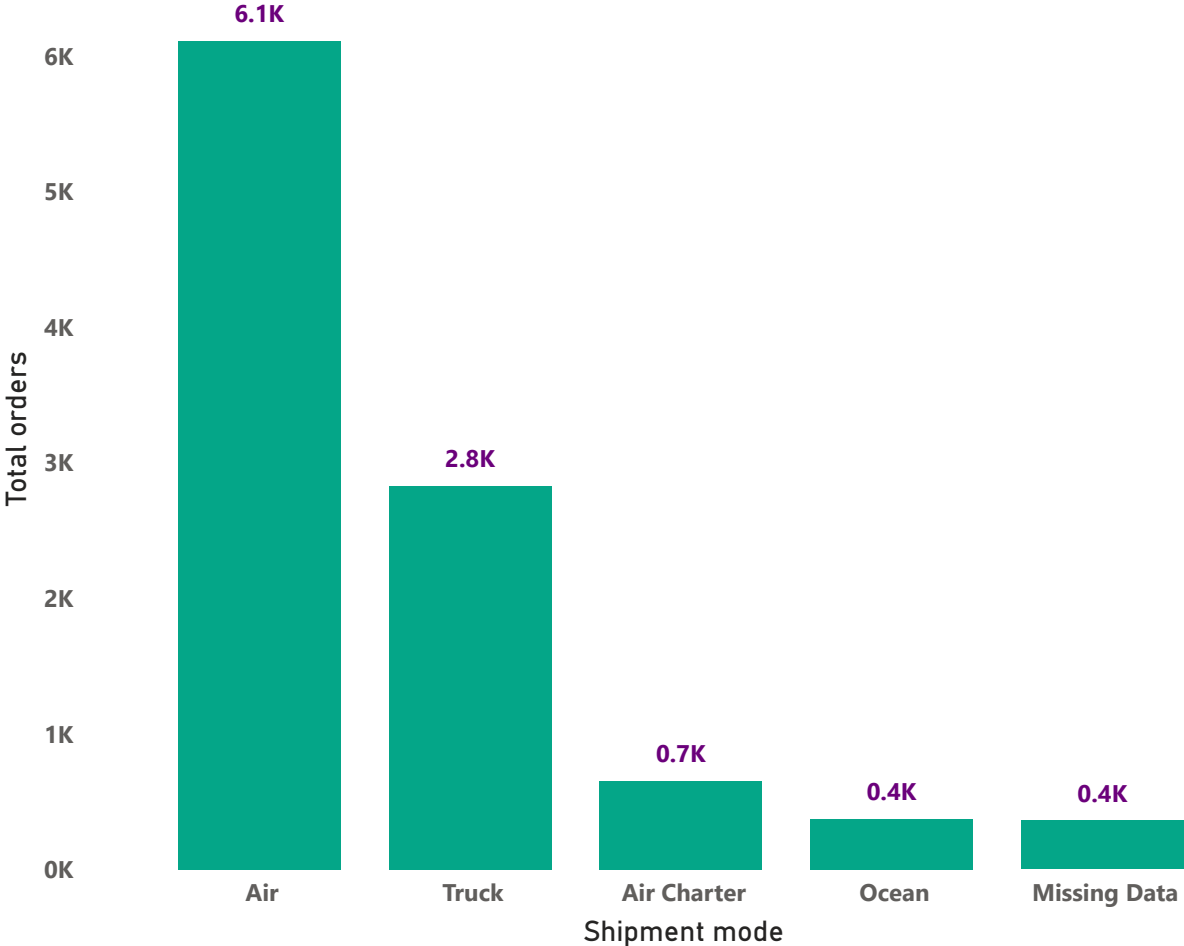


Product group

All

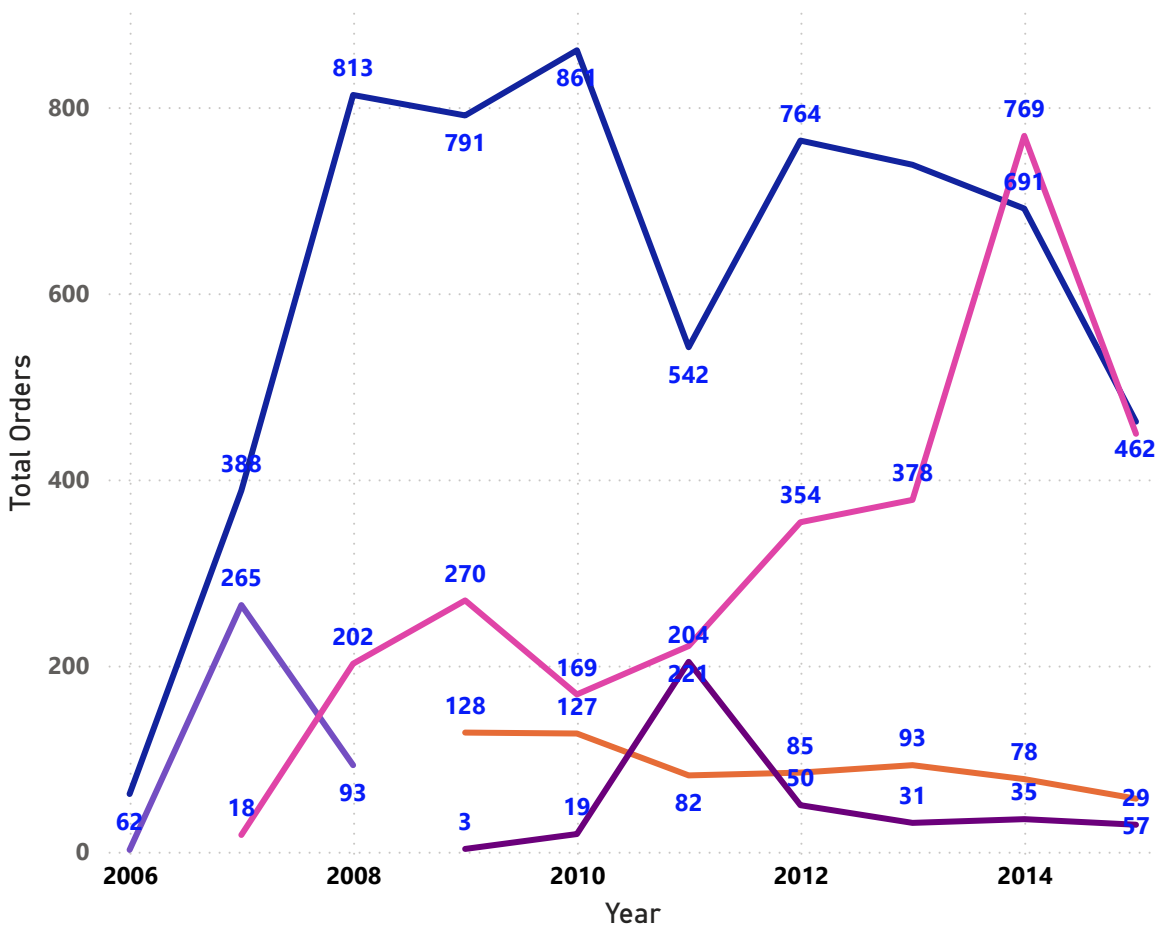


## Most Common Transport Methods for Product



## Total Orders by Year and Shipment Mode

shipment mode ● Air ● Air Charter ● Missing Data ● Ocean ● Truck



# MOST COMMON DOSAGE FORMS

Date

Year

Country

Product group

5/10/2006



9/14/2015



All



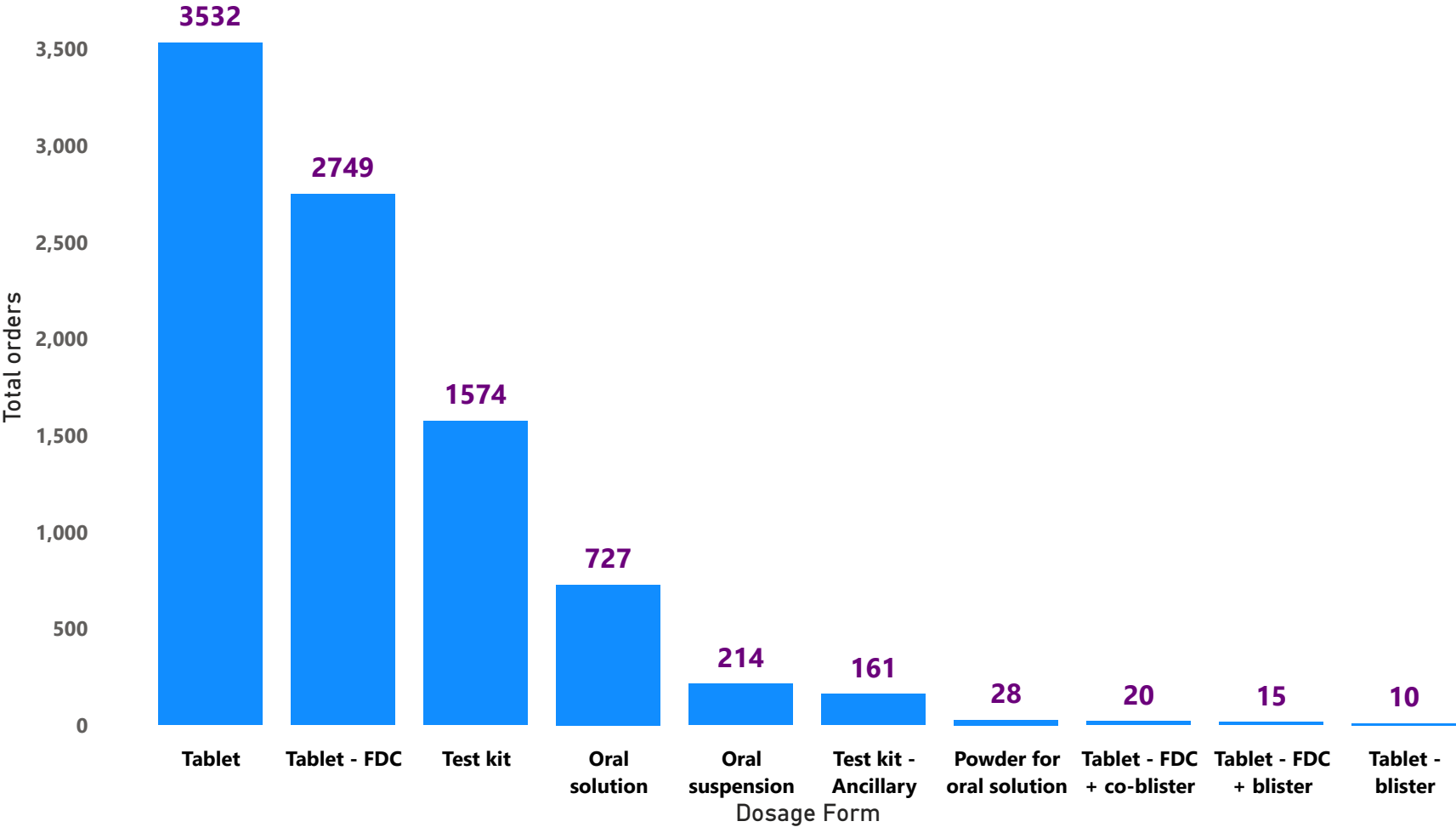
All



All



Most Common Dosage Forms by Total Orders



# AVERAGE WEIGHT OF PRODUCTS

Date

5/10/2006



9/14/2015



Year

All



Country

All

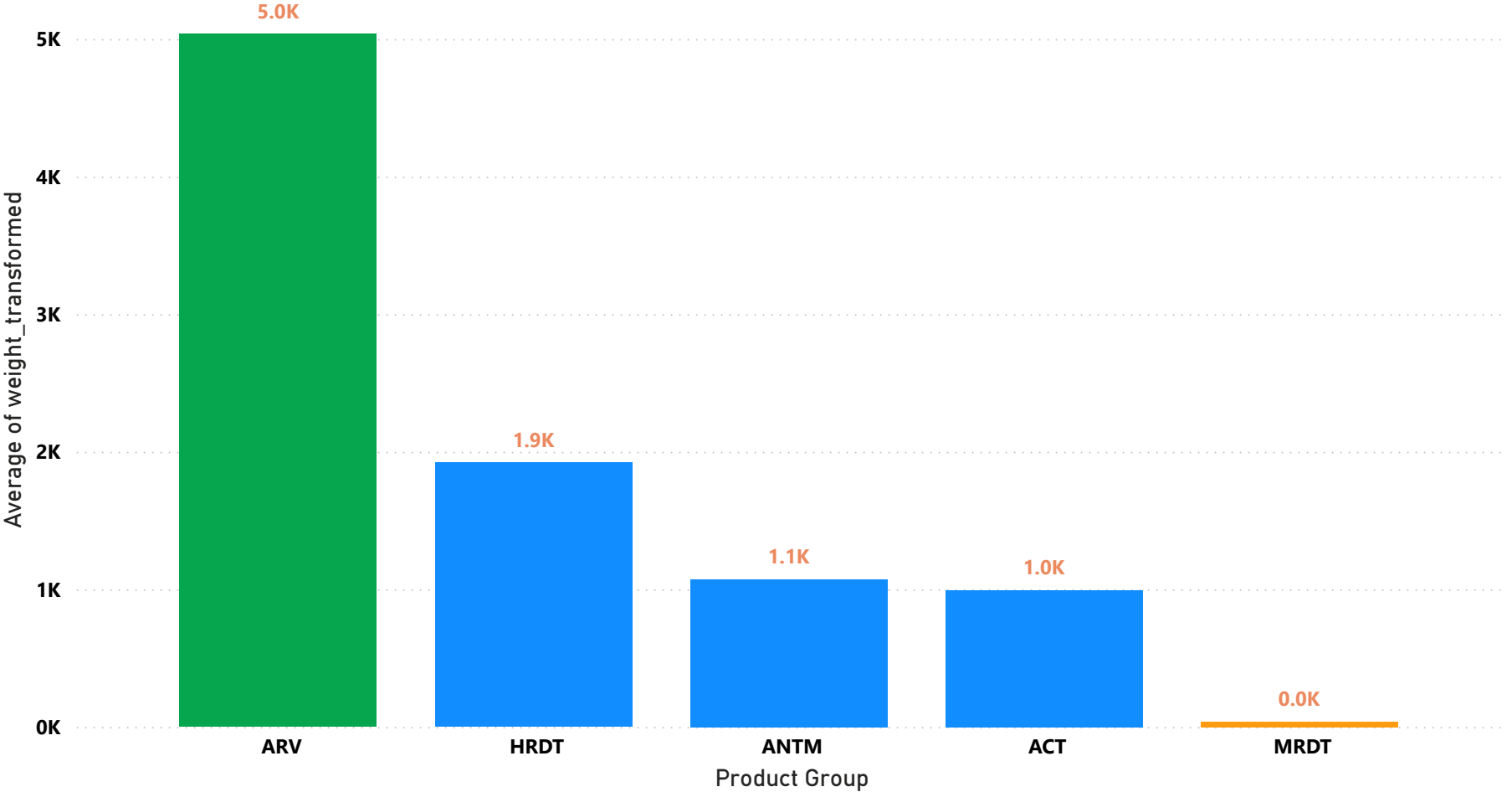


Product group

All



## Average of Weight(Kilogram) By Product Group



# POPULAR VENDORS

Date

5/10/2006



9/14/2015



Year

All



Country

All

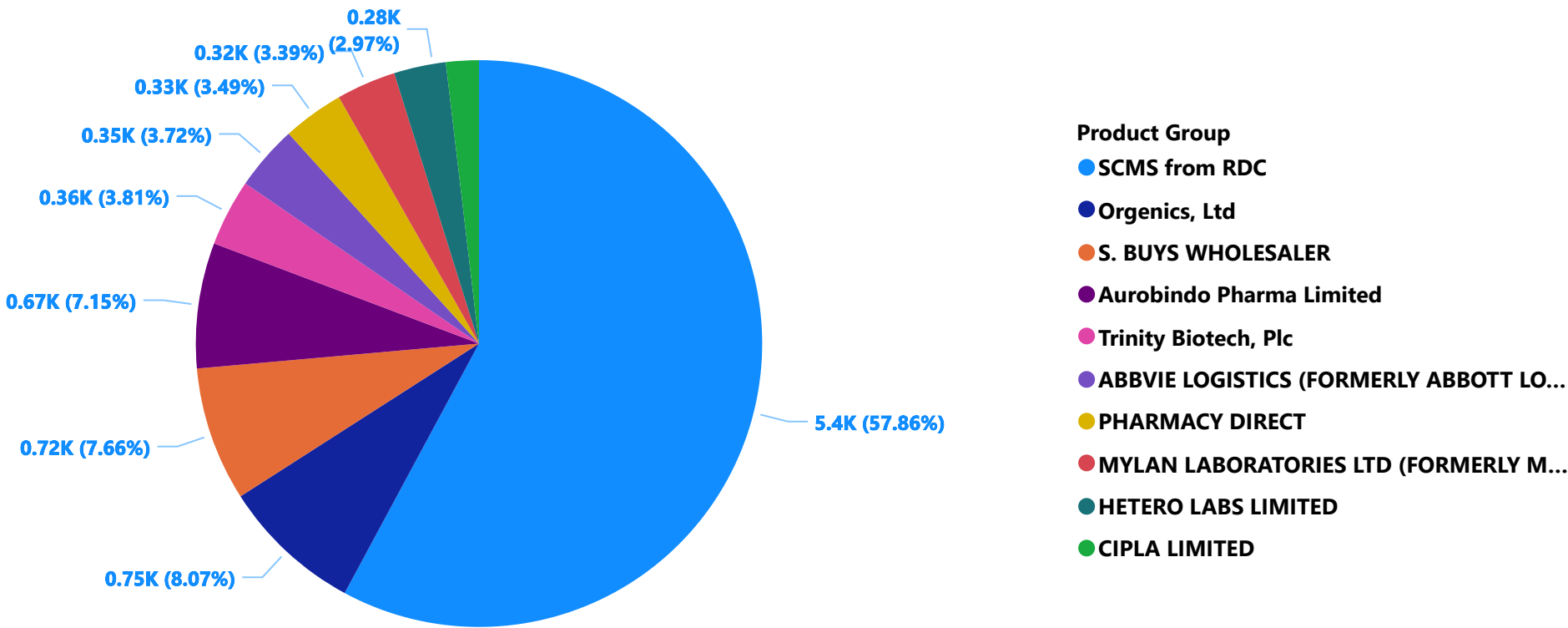


Product group

All



## Top Popular Vendors



# BRANDS

Date

5/10/2006



9/14/2015



Year

All



Country

All

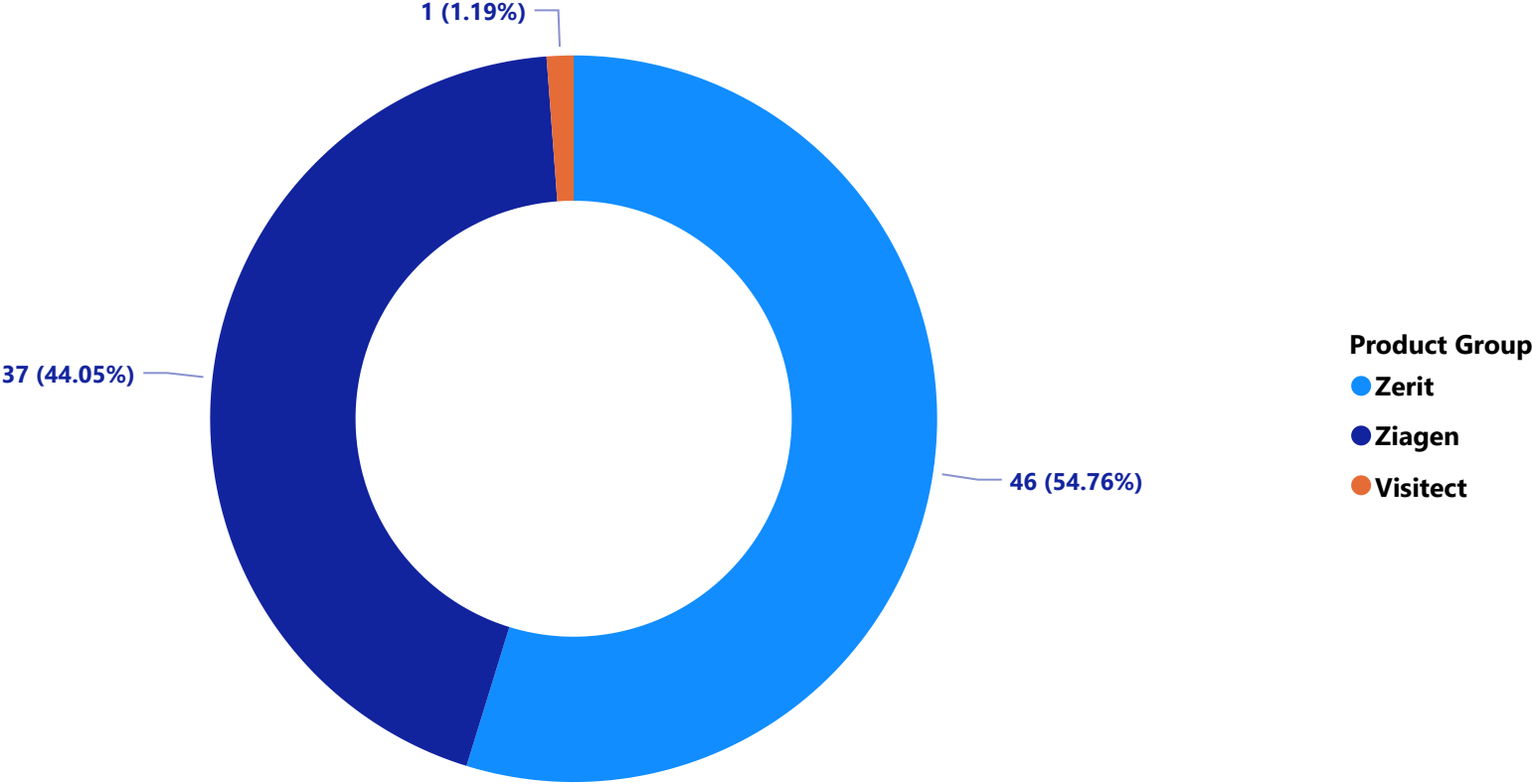


Product group

All



Top Three Brands



# LATE DAYS DELIVERED

Date

Year

Country

Product Group

5/2/2006



9/14/2015



All



All



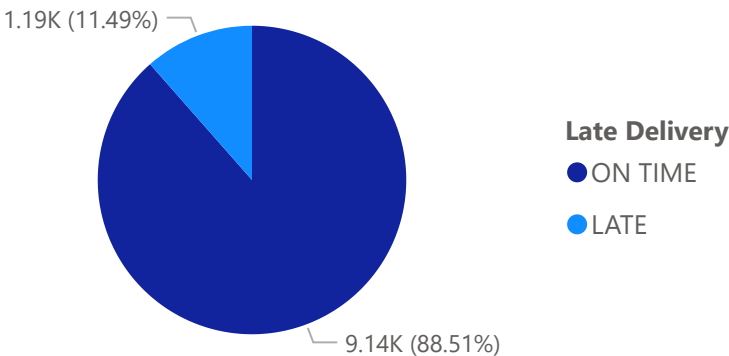
All



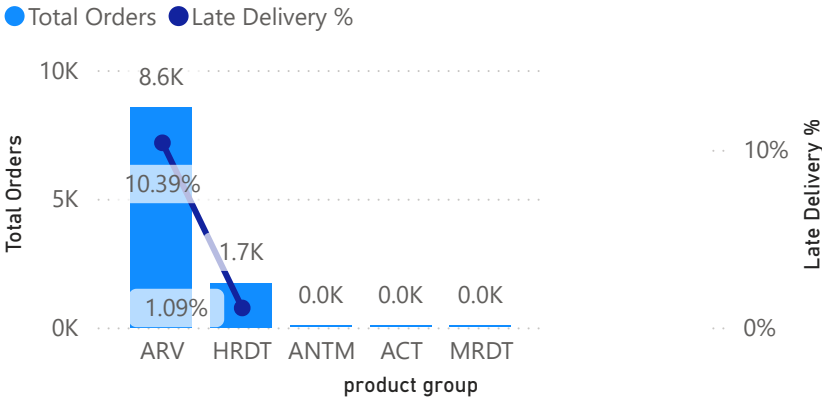
11.49%

Late Delivery %

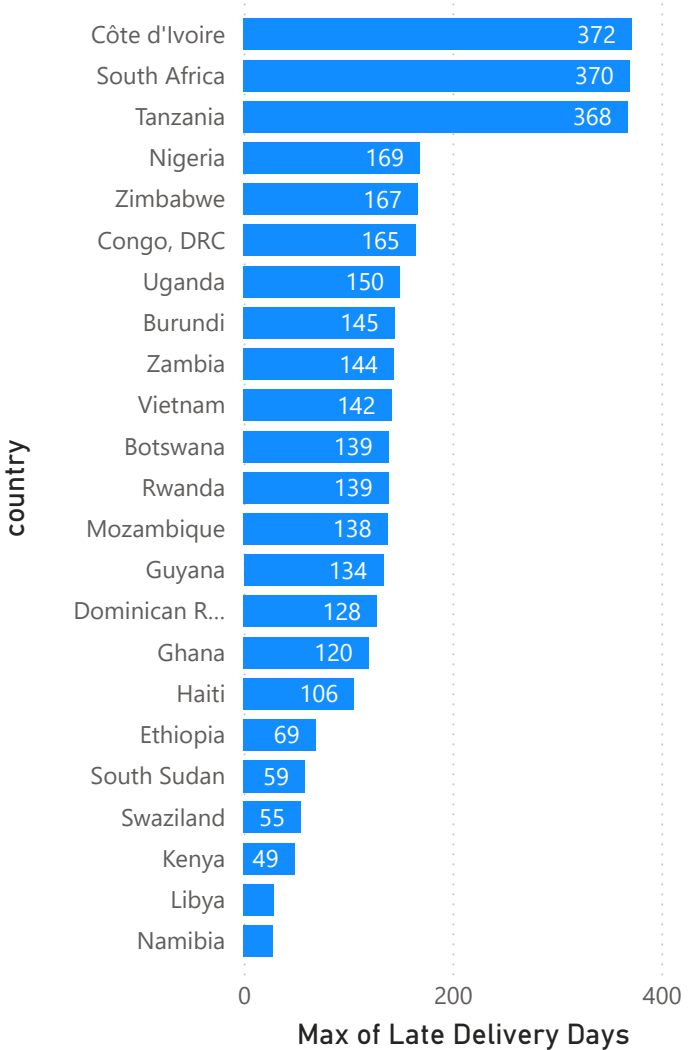
## On-Time vs. Late Deliveries



## Total Order and Late Delivery Percentage by Product Group.



## Maximum Late Delivery days by Country



## Lists Specific Late Delivery Information

id	scheduled delivery date	delivered to client date	Late Delivery	Late Days
86211	Tuesday, August 18, 2015	Tuesday, August 25, 2015	LATE	7
83925	Monday, August 17, 2015	Tuesday, August 25, 2015	LATE	8
84481	Monday, August 17, 2015	Tuesday, August 25, 2015	LATE	8
82813	Saturday, August 15, 2015	Tuesday, August 25, 2015	LATE	10
85044	Saturday, August 15, 2015	Tuesday, August 25, 2015	LATE	10
85045	Saturday, August 15, 2015	Tuesday, August 25, 2015	LATE	10
86212	Friday, August 14, 2015	Thursday, August 20, 2015	LATE	6
83926	Friday, August 14, 2015	Tuesday, August 25, 2015	LATE	11
Total				25344



# UNIT MEASURE,PACK PRICE,UNIT PRICE ANALYSIS

Date

5/2/2006



9/14/2015



Year

All



Country

All



Product Group

Multiple selections

