



Key Conditions and Points to Understand:

- To be bonus eligible, you must be employed & in good standing on the scheduled date of the bonus payout, as defined in your employee handbook.
- **Comp plan is subject to change**
- Commission will be paid out on Monthly basis.
- Commissions will only be paid based on user login.
- All employee compensation is based on Cricket transactional data.

Store Manager Commission (Paid Monthly)

	Personal Sales Activity
	Activations Compensation (personal NOT store)
\$6.00	Commission per Activation on all Rate Plan activations of \$50 & \$60 plans
\$4.00	Commission per Activation on all Rate Plan activations of \$40 or Below plans
	Device Upgrades (personal NOT store)
\$2.00	Commission on all Device Upgrades
	Overall Store Activity
Payout	Activation Fees
5%	Commission on total Activation Fees charged if monthly average is \$20.00+
3%	Commission on total Activation Fees charged if monthly average is \$15.00 - \$19.99
0%	Commission on total Activation Fees charged if monthly average is below \$15.00
Payout	Accessory Sales
5%	Commission on total Accessory Sales if Monthly average APO is \$20.00+
3%	Commission on total Accessory Sales if Monthly average APO is \$15.00 - \$19.00
0%	Commission on total Accessory Sales if Monthly average APO is below \$15.00
Payout	Direct TV
\$5.00	Commission for all DTV activations active after the 30 day promotional period
Payout	Auto-Pay Store Attach Rate
\$1.00	Commission on each Store Activation if store monthly attach rate is 35%+
Payout	Cricket Protect Attach Rate
\$50.00	Commission is paid if monthly total of cricket protect sales for all Activations & Device Upgrades is 35%+
	Monthly OPPS Goal Attainment
	100%+ Goal Attainment = + 20% of Total Compensation Earned
	85% - 99.99% Attainment = Actual Total Compensation Earned
	70% - 84.99% Attainment = - 10% reduction of Total Compensation Earned
	Under 69.99% Attainment = Zero Compensation payout