

Project Title: Analyzing Pizza Sales Using SQL

Objectives:

- **Understand Sales Patterns:** Identify trends in pizza sales over different periods and customer segments.
- **Customer Preferences:** Determine which pizzas and sizes are most popular among customers.
- **Revenue Analysis:** Calculate total revenue and identify key contributors.
- **Operational Insights:** Discover the busiest days and times for pizza sales to optimize staffing and inventory.



INTRODUCTION

Name: Vijay Kumar H
(Aspiring Data Analyst with strong data analytical skills)

Graduate: BE Civil

Skills:

Technical Skills: SQL, Excel, PowerBI, Python

Analytical Skills: Data Visualization, Statistical Analysis

Soft Skills: Problem-solving, Communication, Critical Thinking

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Retrieve the total number of orders placed

```
SELECT  
    COUNT(order_id) AS total_orders  
FROM  
    pizza_sales.orders;
```

Result Grid	
	total_orders
▶	21350



Calculate the total revenue generated from pizza sales

```
SELECT  
    ROUND(SUM(pizzas.price * order_details.quantity),  
        2) AS total_sales  
FROM  
    pizzas  
    JOIN  
    order_details ON pizzas.pizza_id = order_details.pizza_id
```

Result Grid	
	total_sales
▶	817860.05



Identify the highest priced pizza



```
SELECT
    pizza_types.name, pizzas.price
FROM
    pizza_types
        JOIN
    pizzas ON pizzas.pizza_type_id = pizza_types.pizza_type_id
ORDER BY pizzas.price DESC
LIMIT 1
```



	name	price
▶	The Greek Pizza	35.95

Join the necessary tables to find the total quantity of each pizza category ordered

```
SELECT  
    COUNT(order_details.quantity) AS quantity,  
    pizza_types.category  
FROM  
    order_details  
        JOIN  
    pizzas ON order_details.pizza_id = pizzas.pizza_id  
        JOIN  
    pizza_types ON pizza_types.pizza_type_id = pizzas.pizza_type_id  
GROUP BY pizza_types.category  
ORDER BY quantity DESC
```

	quantity	category
▶	14579	Classic
	11777	Supreme
	11449	Veggie
	10815	Chicken



Identify the most common pizza size ordered

```
SELECT pizzas.size, COUNT(order_details.quantity) AS order_count
FROM pizzas
JOIN order_details ON pizzas.pizza_id = order_details.pizza_id
GROUP BY pizzas.size
ORDER BY order_count DESC
LIMIT 1;
```

Result Grid | Filter

	size	order_count
▶	L	18526



List the top 5 most ordered pizza types along with their quantities

```
SELECT
    pizza_types.name, COUNT(order_details.quantity) AS quantity
FROM
    pizza_types
        JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
        JOIN
    order_details ON pizzas.pizza_id = order_details.pizza_id
GROUP BY pizza_types.name
ORDER BY quantity DESC
LIMIT 5;
```

Result Grid | Filter Rows:

	name	quantity
▶	The Classic Deluxe Pizza	2416
▶	The Barbecue Chicken Pizza	2372
▶	The Hawaiian Pizza	2370
▶	The Pepperoni Pizza	2369
▶	The Thai Chicken Pizza	2315

Determine the distribution of orders by hour of the day.

```
SELECT  
    HOUR(order_time), COUNT(order_id)  
FROM  
    orders  
GROUP BY HOUR(order_time);
```

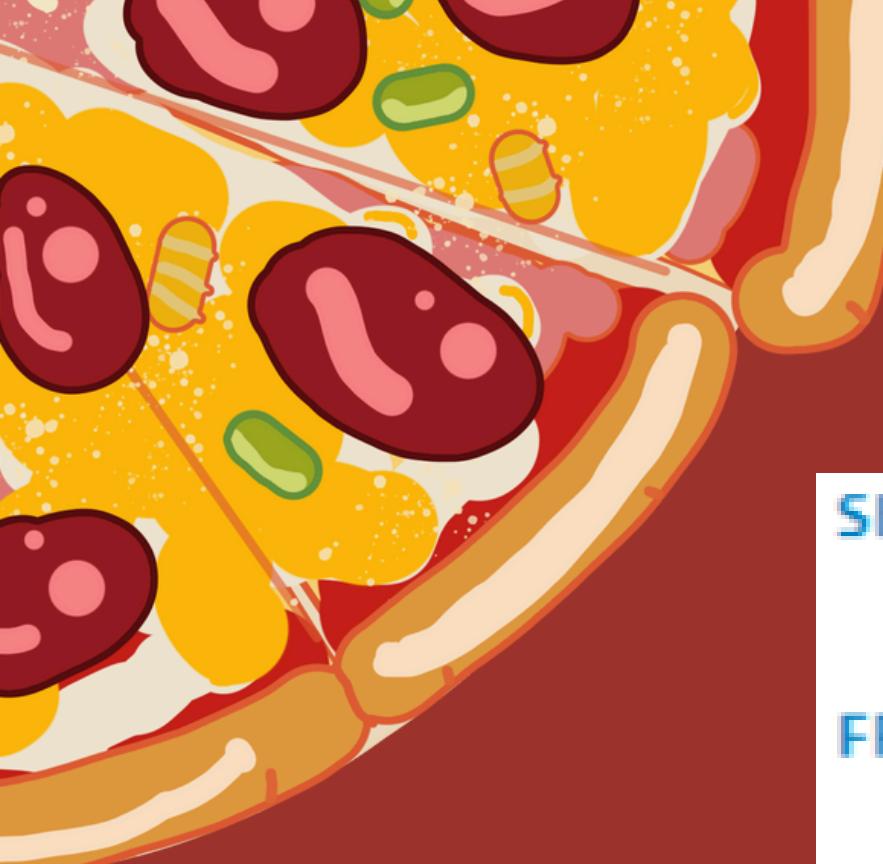
	HOUR(order_time)	COUNT(order_id)
▶	11	1231
	12	2520
	13	2455
	14	1472
	15	1468
	16	1920
	17	2336
	18	2399
	19	2009
	20	1642
	21	1198
	22	663
	23	28
	10	8
	9	1



Join relevant tables to find the category-wise distribution of pizzas.

```
SELECT  
    category, COUNT(name)  
FROM  
    pizza_types  
GROUP BY category
```

	category	COUNT(name)
▶	Chicken	6
▶	Classic	8
▶	Supreme	9
▶	Veggie	9



Group the orders by date and calculate the average number of pizzas ordered per day.

```
SELECT  
    AVG(quantity)  
FROM  
    (SELECT  
        orders.order_date AS order_quantity,  
        SUM(order_details.quantity) AS quantity  
    FROM  
        orders  
    JOIN order_details ON orders.order_id = order_details.order_id  
    GROUP BY orders.order_date) as order_quantity ;
```



Result Grid	
	AVG(quantity)
▶	138.4749

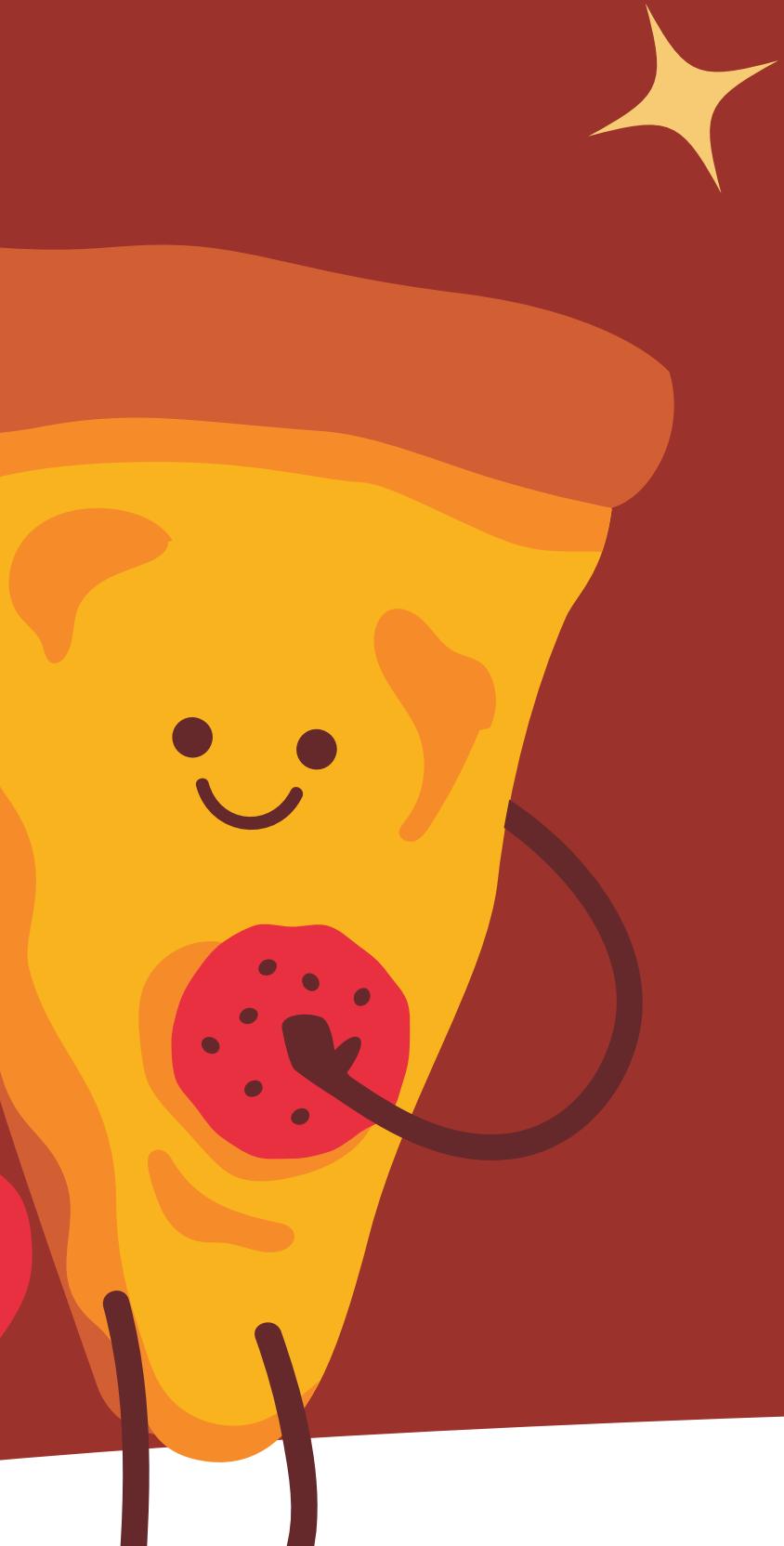
Determine the top 3 most ordered pizza types based on revenue.

```
SELECT  
    pizza_types.name,  
    SUM(order_details.quantity * pizzas.price) AS revenue  
FROM  
    pizza_types  
        JOIN  
    pizzas ON pizzas.pizza_type_id = pizza_types.pizza_type_id  
        JOIN  
    order_details ON order_details.pizza_id = pizzas.pizza_id  
GROUP BY pizza_types.name  
ORDER BY revenue DESC  
LIMIT 3;
```

	name	revenue
▶	The Thai Chicken Pizza	43434.25
	The Barbecue Chicken Pizza	42768
	The California Chicken Pizza	41409.5



Calculate the percentage contribution of each pizza type to total revenue.



```
SELECT
    pizza_types.category,
    ROUND(SUM(order_details.quantity * pizzas.price) / (SELECT
        ROUND(SUM(order_details.quantity * pizzas.price),
        2) AS total_sales
    )
    FROM
        order_details
        JOIN
            pizzas ON pizzas.pizza_id = order_details.pizza_id) * 100,
    2) AS revenue
FROM
    pizza_types
    JOIN
        pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
    JOIN
        order_details ON order_details.pizza_id = pizzas.pizza_id
GROUP BY pizza_types.category
ORDER BY revenue DESC;
```

	category	revenue
▶	Classic	26.91
	Supreme	25.46
	Chicken	23.96
	Veggie	23.68



THANK YOU

