



Business Deck

Vijayananda D Mohire | Bhadale IT, Hindwadi, Belagavi, KA - India

Company introduction and founding Team



- **Bhadale IT** is an IT and Computer Engineering startup based in Belagavi, Karnataka state, India
- **Bhadale IT** is a planned diversification of Bhadale group of businesses' currently dealing in retail services and are estate owners
- **Bhadale IT** is formed and managed by Mr. Vijay Mohire – CTO, operating under directions of owners of Bhadale group of businesses'
- Company has plans to offer consultation / projects in areas of cutting edge technologies, research outsourcing, and related engineering practices
- We have skills, expertise and network of startup accelerators, overseas tie-ups and knowledge of running business and employment standards

Problem statement

- Currently several countries face serious problems in areas of job creation, self-employment, access to quality living, food and security & no smart living;
- Currently our country ranks poor in “Ease of doing business” and “corruption list”.
- Scope of jobs in fortune firms is limited to campus recruiting and back door referral, impacting the supply chain balance of availability of required professionals at right time and at right price
- Our IT industry revenues are shrinking and switching costs related to new hires, JV with R&D firms makes slow progression in adopting latest technologies
- Offering one mini-project that solve one issue is not sufficient to make us great and achieve hi ranks in International market
- I offer solutions to talented professionals / new startups for smart working, smart living, smart eating, smart business and smart cities crossing several domains like Co-working for Micro Small scale Industry, Healthcare, International law, and several others

Business deck – Ideas



Job Cafe - Co-working spaces

- Work at your near by home job café at your own time and pace
- Help small businesses' migrate from an incubator, establish and grow quickly
- our unique facilities that offer technology, business management and international exposure.
- Job Cafe = Data center + Command center+ Call center + Training center,+ Virtual office+ Virtual working environment., International B2B, & B2C management
- This makes job seekers find work at this café that is well equipped with JV from across the globe including prep for visas, language skills, migration, relocation to new country
- This will reduce dependency on MNC companies, recruiters and wait for long queues for getting into domestic & international market as startup players
- International chain of pre arranged hotels, conference rooms, car pools, & many more...

Sample projects capable of developing in following page

Idea	Idea in brief
1	Solution Café – personalized co-working space for employment needs.
2	Integrated protocol stack for emerging technologies, a bundle of standard protocols
3	Food quality testers using AI for packed and open food items
4	Traveler's navigator kits using VR/AR/ AI/ML for better experience and avoiding dangers
5	Army suite: for integrated guidance (GPS, domestic + military signals, Google maps)
6	Integrated Healthcare systems using Wired / Wireless/ PAN / Smart building / Smart city
7	Remote Surgery – in situations like battle field and remote villages
8	Inkless paper – based on inkless writing pad, however here paper will be not a wax based.
9	Modern shopper's aid – using VR/AR and automatic checkouts.
10	Smart grid using AI / Fuzzy logic and a standardized universal system of V, I convertors
11	Transport and logistics tracking, shipment and monitoring for theft, loss, or damage
12	Robotic team for rescue operations – disaster management, detection and recovery of humans
13	Food originality tester of plastic rice, eggs and other food grade material for originality
14	Adaptive learning: Use of AI / ML in aiding kids to learn better
15	Resume shortlister AI agent: Use of AI /ML in scanning large standardized set of resumes
16	Farmer's aid: Use of weather patterns to forecast weather for farmers
17	Reservation aid: Scanning a list of bus/trains/ flight time tables and providing solutions
18	Driver's aid: Using Google maps and daily data feeds to update travelers
19	Vehicle Collision detector: Scanning of road ahead for say 100 meters and guiding drivers
20	Doctor's aid: Diagnosis of diseases for simple and complex diseases
21	Lawyer's aid: AI Lawyer that scans all rules, regulations, sections and assists lawyers/ judges
22	Trekking aid: Guidance for travelers related to camps, trekking, dangerous animals'
23	Disabled traveler aid: Blind navigator / GPS based navigator + personal assistant for the disabled
24	Health monitoring suites for the diseased that has probes and wireless connectivity
25	Resident aid: As part of Smart City plan, the city resident will be provided with several aids/ kits
26	Anti-theft detectors: This is for a business man to keep his online details safe
27	Personal security kit: This is for personal safety and safety of family, assets and kids
28	NLP translator: This is for international traveler who needs to response, in a different language
29	Personal defender kit: Warning and self defense kit for personal use
30	Digital twin for firms to help firms that need to get better performance

Uniqueness about my ideas

- My ideas are inspired by the current state of job issues, and the real world figures as provided by Indian and International agencies like World Bank.
- As there are unique issues my ideas and solutions are unique; these don't need hypothesis support as required for thesis writing at a PhD level
- These ideas may be used elsewhere however as the implementation might not be effective or have failed to deliver the results, my solutions are unique by the fact that many issues remain at same level with no improved state, improved services and no increase in income;
- Not fully utilizing the talent pool by few MNCs in our country
- Opening opportunities for the skilled and underutilized micro/ small industry sector which accounts to 80% of the industry size
- Offering alternate working environment for those who were deprived jobs due to various personal, socio-economic status, minority groups and professionals who were laid off /not promoted due to reasons not based on merit.

Business Competition

- There are several NGOs and projects funded by MNCs that offer similar services ; however the products / services are for their clients overseas like in US, & UK
- Many products have patents and need payments of royalties and are not easily accessible to general workers
- In fact, for Indians, business competition is “rest of world” and products that we import.
- Many MNCs dump poor products and earn in dollar, revenue loss to India
- We are draining our resources, time and money when dealing with forex and remain poor by way of offering our time, and resource to serve the top 10% wealthy clients of the world
- We play on the needs and directions of fortune firms and have become slaves from the third world nation
- We are our own enemies as we fall prey to the exchange rate that is a highly inflated currency number that offers no betterment as Indian MNCs get paid less overseas and our billing rates are lesser than market rates

Market size/opportunity

- The opportunity and market capitalization varies by the usage / need of our products:
- For example Job Café can be franchised and funded by Govt. by way of low interest loans and there will be at least 50 entrepreneurs / district who will have the skills/ talent to drive this Job Café center with at least 500 full time employed (**25,000 jobs/ district**)
- This can be later on introduced to International market and can bring in royalties
- Combinations of ideas can bring in new form factors and can leverage Digital platforms to capitalize market

Revenue model

- Majority of income over the next few years will come from :
 - 1) Way of franchise business (INR 10 lakhs / unit; 50 units * INR 10 lakhs= INR 5 crores)
 - 2) Cost recovery from fees charged to 500 employed workers in a typical Job Café(INR 24,000 / year / person= INR 1.2 crore).
- Typical investments will go in for setting up Job Café franchise, R&D, production of the Smart / Digital platform and labor cost
- We plan to retain a small margin of say 10% and add other operating costs to the sale units spread across few years to ensure break even point is achieved with minimum investment and labor charges (ball park min. investment is about INR 1 crore/ project)

Contact details

Interested parties, sponsors, angels, vendors, R&D units can contact me at below given address preferably with an email intimation:

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