

Objectives

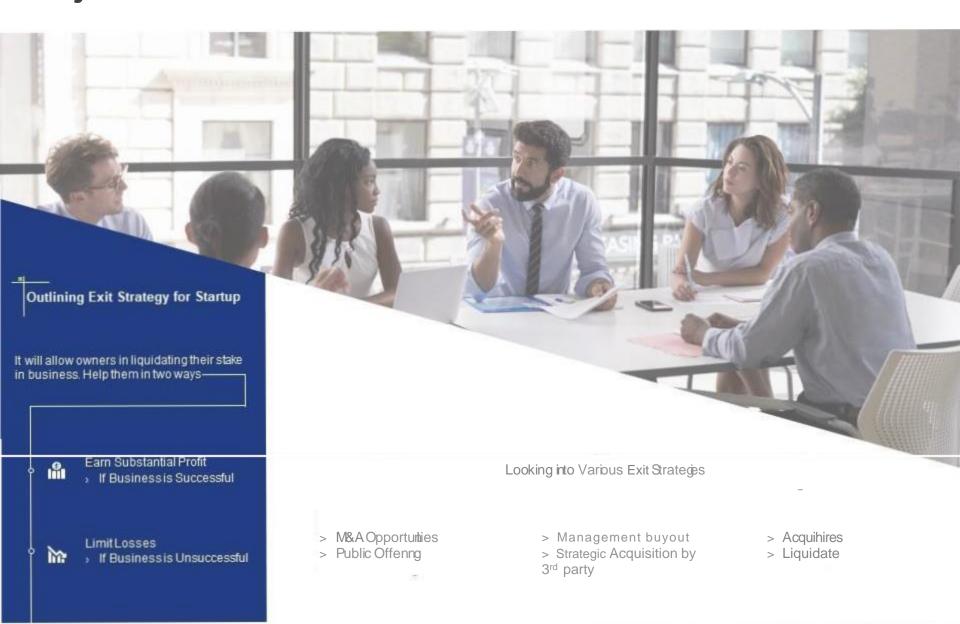


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01

Introduction

Brief Description About Top Management

Milestones Achieved During Years FY 2012 - 2 0 2 2

Organizational Chart with Key People hvolved

Ownership Pattern of Shareholders

Brief Description About Management

The slide provides information-about the key people who are currently associated with our firm in terms of the founders, investors, employees, and amount of funds generated, etc.

Founder



Vijayananda Mohire

Initial ideas of a startup seeded in – 2012

Location - Toronto, ON

Investors



Vijayananda Mohire



ICT Council of Canada

Funding



Advisors

MaRS, Toronto,ON



ICTC, Toronto,ON



VentureLab, North York, ON



JVS, Toronto, ON



Technology

- O SaaS Delivery Model-Solution Café
- o Fastest and accurate solutions
- AI & quantum computing platform
- ₀ 50+ industries served
- 0 1000+ Ready to use solutions

Response time per request (typical real world problem)

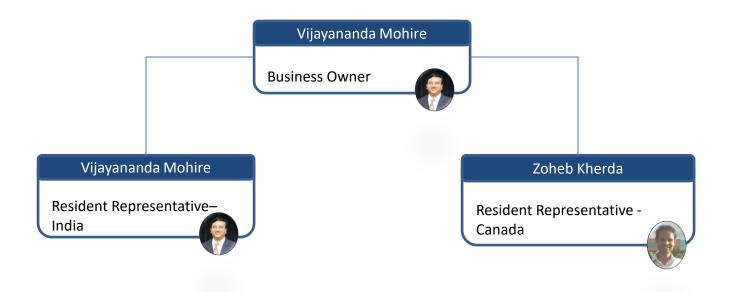
30 + more days

Competitor X

1 day+

Our performance

Organizational Chart with Key People Involved



Professionals having interest in the startup, post acquisition



This list will be populated once other prospective members show their interest

Individual interest / agreements/buyout options are needed prior to engaging with the professionals. We do not have details of prospective buyers or offer details

Ownership Pattern



Vijayananda Mohire

100% - see Note 1

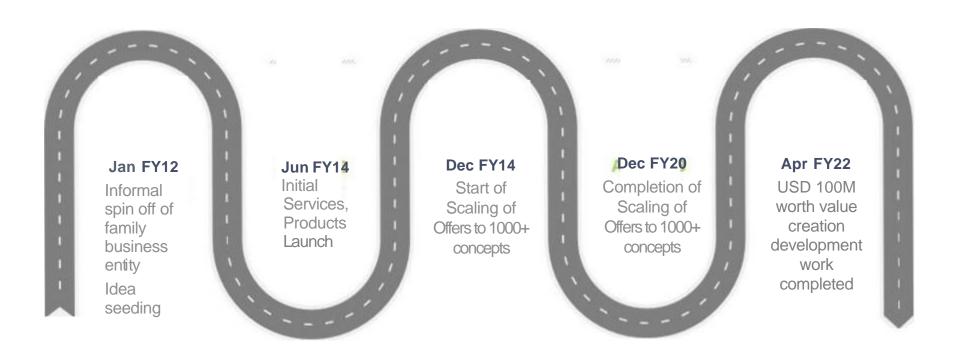
Shareholder Name

Note 1: Majority of the assets have been developed by Vijayananda (Business owner) with minimum external help or investments

Representatives do not hold ownership, nor are liable for any risks or liabilities

Milestones Achieved during Years FY12-21

The slide provides Information about the key milestones firm has achieved in the post few years.

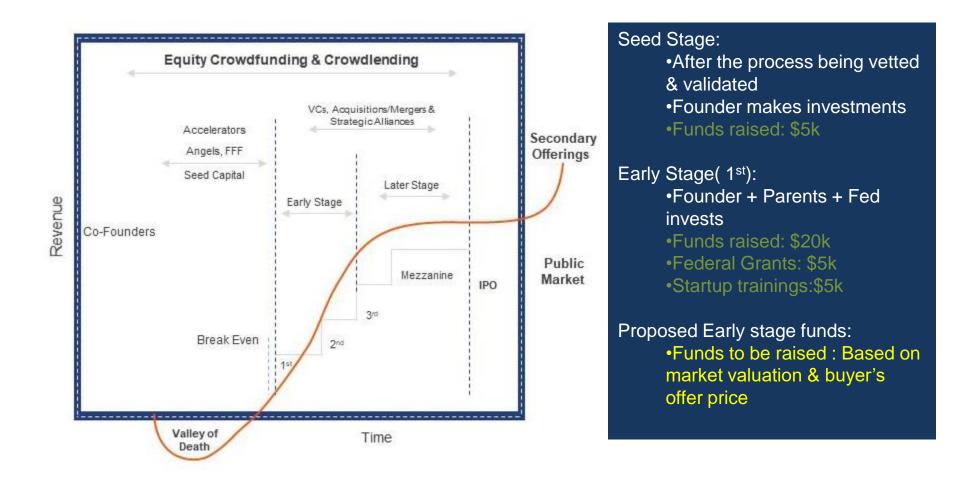


Moving Ahead
Towards Exit Stage





Firm Funding Cycle to Raise Capital



Note

Now our founder is looking for an exit option and would like to sell 100% of company's stake through any of the suitable exit options

03

What are Different Ways to Exit Firm?





Exit Approaches

What are Different Ways to Exit Firm?

Intial Public Offering (IPO)

- •Selling part of business to the public inform of shares
- Public shares Issuance helpsfirm in raising capital from public investors
- Liquidity Enhancement

Management Buyouts

- , Company's managementteam acquire its assets and operations from its current owners
- , Financed through combination of debt or private equity Investment
- , Debt is collateralized by company assets
- , Provides Owners with Immediate Liquidity

Strategic Acquisitions by Third Party

- , Venture backed companies bok out or strate of acquisitions
- , Acquirer had an option to retain managemeliteam, may make substantial changes in firm's operations, stall and businesslines

Acquihires

- •Acquiring a company primarily to recruit its employees, rather than to gain control of its products or services
- •Is a mixture of Intellectual Property assignments, transfer of various web assets and an employment agreement
- •Acquihire valuation is mainly based on your employees' perceived value to the buyer.

SPAC merger

•Is a shell corporation listed on a stock exchange with the purpose of acquiring a private company, thus making it public without going through the traditional initial public offering process

Liquidate

- •Recoveries through asset sales to raise capital for any debts
- •Preferences to sell and debt clearance

04

Initial Public Offering



Initial Public Offering Process

Initial Public Offering Process

Strategic Considerations & IPO Planning	IPO Preparation	IPO Transaction	Being Public
12-24 months prior to IPO	06-12 months Prior to IPO	1-6 monlhs prior to IPO	PostIPO
> IPO Readness Assessment and Diagnosis	> Build IPO fact book, tune business plan for presenting for bank, investors & analysts	 Draft Offering Prospectus Manage Filing Process Launch investor roadshow to attract right customers 	 Mobilize Investor Relations Handle investor expectations through efficient forecasting
> Set up IPO Project Management Office and Resources	Develop external IPO team consists of bankers, lawyers, & auditorsDue diligence Process Initiation		> Provide high quality external reporting & disclosures

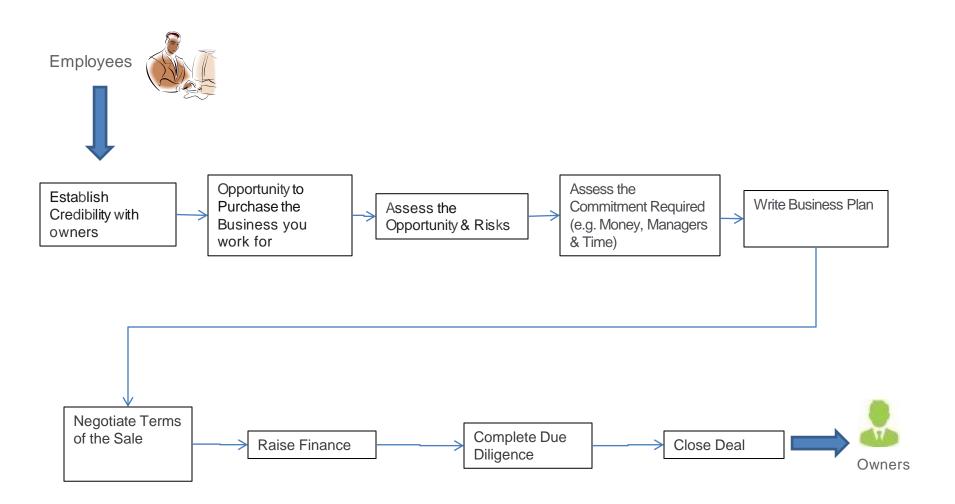
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Management Buyout



Management Buyout Process

Management Buyout Process

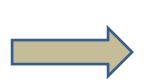


Strategic
Acquisition by
Third Party

Strategic Acquisition by Third Party Process

Strategic Acquisition by Third Party Process

M&A **Target Screening** Due Diligence **Pre-Close Planning** Post close implementation Strategy First 90 Days Day 91 to 2 Years > Day one Planning > Corporate M&A >Inorganic Actions > Target Due Digence > Functional htegration > IT Functional htegration Defined > Valuation > htegration Master Plan > Risk Management **Strategy** > On Going Market > Synergy Assessment > Leadership & > Organization > End-State Operation Buy& Build > Program Structuring Scanning Orga.nization htegration Model Acquisition > Target Identification > Communication Ronout > BenefitsTracking > Portfoio Management Classic M&A > Cultural Assessment > M&A Organization Processes & Tools



Guide the deal with clear PMI philosophy that focuses on revenge synergies

Establish synergy targets, teams & performance metrics Follow a tiered approach to protect existing value while creating new

Track beyond the traditional 90 days, particularly revenues

Acquihires

Strategic Acquisition by Acquihires Process

Acquihiring Process

Stakeholder Considerations & buy in planning

Collaboration Thesis Startup
Curation, connect
& select

Negotiate & Finalize

12-24 months prior to start

06-12 months prior to start

1-6 months prior to start

1 month to start

- > On-board senior leaders, site leaders, product leaders, corporate Dev and Strategy
- > Identify areas where capabilities can be acquired, like skills, teams, talent
- Draft assessment metrics& dashboard
- > & dashboard
- ims, > Prospect with startups
 - > Curated list of startups based on fitment & scores
 - > Initiate , connect and interview resources

> Set up Project Management Office

and Resources

Develop a planDue diligence with leadersInitiation

- > Negotiate terms
- > Prepare transition plan
- > Realign teams and assets to newer corporate plans

Special purpose acquisition companies (SPAC) merger

Strategic Acquisition by SPAC merger Process



Source: PwC

Liquidate

Strategic Acquisition by Liquidate Process

Liquidate Process

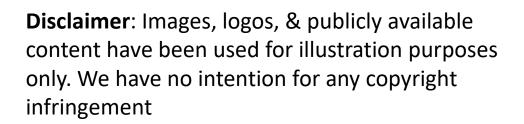
· Repurchase agreements 2 years Discount window **Asset Sales** prior to · Outright sale at depressed prices start · Off market settlement for netting off liabilities Secured Term loans 1 year Cash · Equity Injection prior to Asset Swap for Cash Generation Regulatory driven cash injection or take over start · Realignment and restructuring of resources 3 months Cash Discontinued operations prior to · Limit management conservation · Centralization of cash management start

Image source: Internet; no intention for copyright infringement

Our preferred exit option

- •Strategic buyout by third party with some steps from Aquirehires that enable better insights of the asset quality, buyout clarity and several options for investors to look into.
- •A Win-Win situation should is preferred as arguments, disputes, and blame games do not take the situation anywhere
- •Always remember that there are ample opportunities, talent and companies available in the open market that have niche skills, and talent that might not always fir into your exact needs.
- Money is just a number and a figure, that needs good and honest people to take care off without a need for the Fed to write off debts
- •Sustainability and global working conditions, licenses, relocation and care for the human values always are needed to support inclusion and non-discrimination

Thanks for Watching



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