

Company Office setup and services offered in-house at discounted rates- Draft ver 1.1

1. Fix your rate in NJ, NY as 100 dollars for a solution with consultancy, 60 dollars with their own ideas for an hour consultation for arriving at a hi-level design that can take several hours; this work can go upto 480 dollars, that is 8 hours of effort for an architecture design based solution that can be done offline; delivery will be within 3-5 working days timeframe and easy of delivery, online or courier or in-person. Solution templates to be identified and use ChatGPT official services, Visio, MS Office, 3D diagrams, product mini-models, wireframes for MVP, sample code etc.
2. Ready to use solutions with minimum charges of 100 dollar and offer client steps to use the self-help or DIY package.
3. Offer supporting data for why use our services. Few can be Turnkey solution, quick turnaround, my vast experience in IT and Engg, Licensed content, offshore rate onsite, plagiarism free and industry standards based.
4. What if client needs more details? Custom rate on a long term, say 10,000 per month.
5. How digital content is original and how it is protected. What matter can be copyrighted ones not included. No plagiarism allowed. Check this is done.
6. Offer evidences to show why client uses our services. Turn key quick turnaround, my vast experience in IT and Engg, Licensed content, offshore rate onsite.
7. What QAI rack based proofs can u show as demo that goes in the solution? Other materials to give clients the QAI Lab confidence
8. What all office items for sale for clients to help them get sail towards cloud and emerging technologies, partner products like Office 365, Azure ,GCP, Intel chipsets, some working demo, robotics etc
9. My office will be consultancy and related partner product sales with demos, proofs displayed, projects in slides, panes, a achievements, etc displayed.
10. Apart from consultancy do you offer repairs if so what partner products can clients get, look at that, may be QAI code initially, some trainings, mentoring licensing guide etc hourly rate or package rates.
11. In house development computers, for solutions generation, need a portion of server rack for this too.
12. Make a digital library of Ready-to-use solutions along with custom content and LLM content all put in a solution template that can guide the solution design and development that will generate accurate solutions based on unique client needs.

13. For customization you will need various use-cases based content and earlier historical problems solutions in a classical or a quantum world solved like hybrid optimization for a industrial valve position or complex behavior analysis of a operational flight allowing for alerting pilots to take next action etc
14. Offer enough time to clients and keep all options and our offers displayed allowing clients to do self-help type of businesses either in-premise or virtual online tour, before placing an order. Have an online presence for other time zones.
15. Sample Solution templates based on TRL, CMMI, System Engg and domain specific STDs, etc to be prepared that can be customized as per client needs and external content like from LLM, Industry Datasets, taxonomies, Enterprise Arch, etc, based on the type of service, product design, development, testing, infrastructure, security based on our domain and technology classes. So make master template and fill only relevant ones based on our class.
16. Customize template to QAI focus and what practically I can demo or support for the day 25 technology and 25 domains classes. About 50 classes covered in template. QAI based classes like Q only, AI, ML only, and QAI. Better make excel sheet to hold all the classes and few questions to add content. Use this as doc section generator may be a macro or code that generates JSON or doc and data is transformed as required. So this is first practice that can be called a solution
17. See that Solution generation process is ISO compliant and has CMMI Services maturity features. Solution can be tested against EA frameworks and client existing products and architecture. See quality assurance is given.
18. Solutions to hold general content, technology content, product content, partner solution portions, PIM, PDM content etc. So, the final solution will be based on user needs. So capture needs template to capture as per your requirement.
19. 10 to 30 pages report with at least 10 core solution page content. More details extend 50 pages.
20. Add maturity models assessments for CMMI levels, AI Autonomous, AI, ML design maturity, Quantum maturity, System maturity, domain STDs like HIPAA, SOX, PCI, IEEE, NIST framework, Open STDs compliance etc. We need to provide a set of samples for a few popular standards.
21. Maturity based on technology and domain specific STDs. Give small examples that can be part of the big excel and later corporate solutions process
22. Any samples run results from your records or new paid trial runs in partner ecosystem. Few premium rates are billed exclusively, others absorbed in the bill. Current state, details, issues, improvements offered with proofs, recommendations to be included.
23. What will be part of solution package be: Written paper with issues or requirements captured, brief analysis report, resolution to issues or new solution recommendation, sample code in pendrive, trial run results sheet, lab work if any, recommendations sheet, technology data sheets, partner sheets, followup procedure with related reduced fees,

invoice or bill receipt break up for solution, lab work, sales tax if any, code, hardware costs, any custom purchased. In house development, lab tests, extra are billed separately.