

Why go Agile?

Truth will sooner come out of error than
from confusion.

Truth about our Projects



7/9/2022 11:01 AM

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Page 2

For a project manager, overruns are as certain as death and taxes.

—Author unknown

For Optimum Solution.

Data

7/9/2022 11:01 AM

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Page 3

We need to manage the project to the best possible outcome.

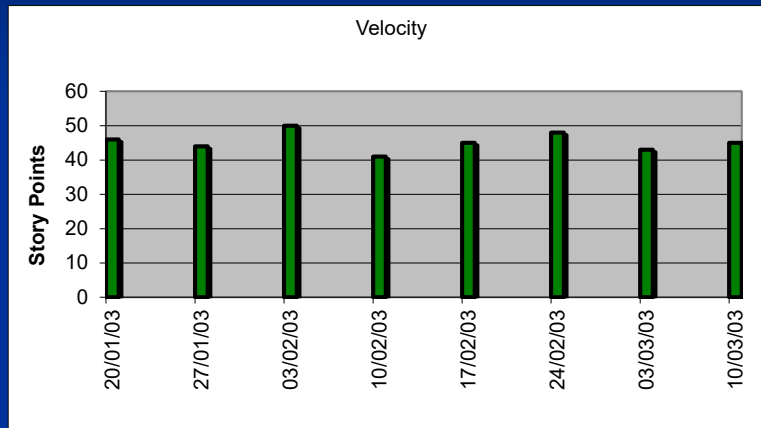
An outcome that maximizes all four qualities.

To do this, we need: Data

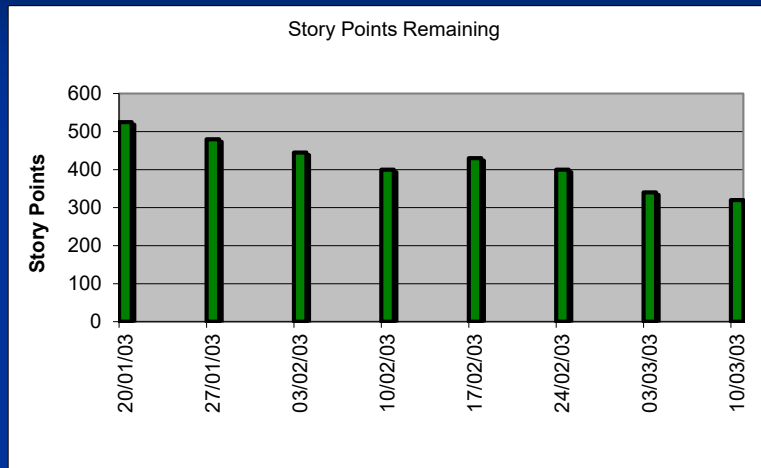
Mismanagement of a project leads to:

- Producing the wrong product.
- Producing a product of inferior quality.
- Being late.
- Working 80 hour weeks.

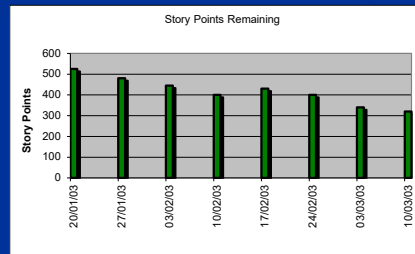
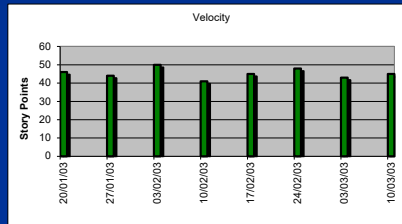
Wouldn't this be great?



...and this...



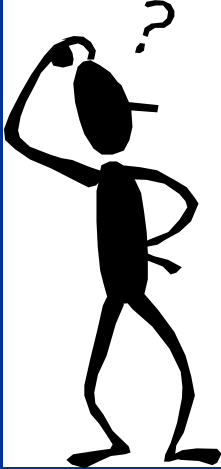
If we had these two charts on the wall...



Then managers could just look at them to see
The status of the project.

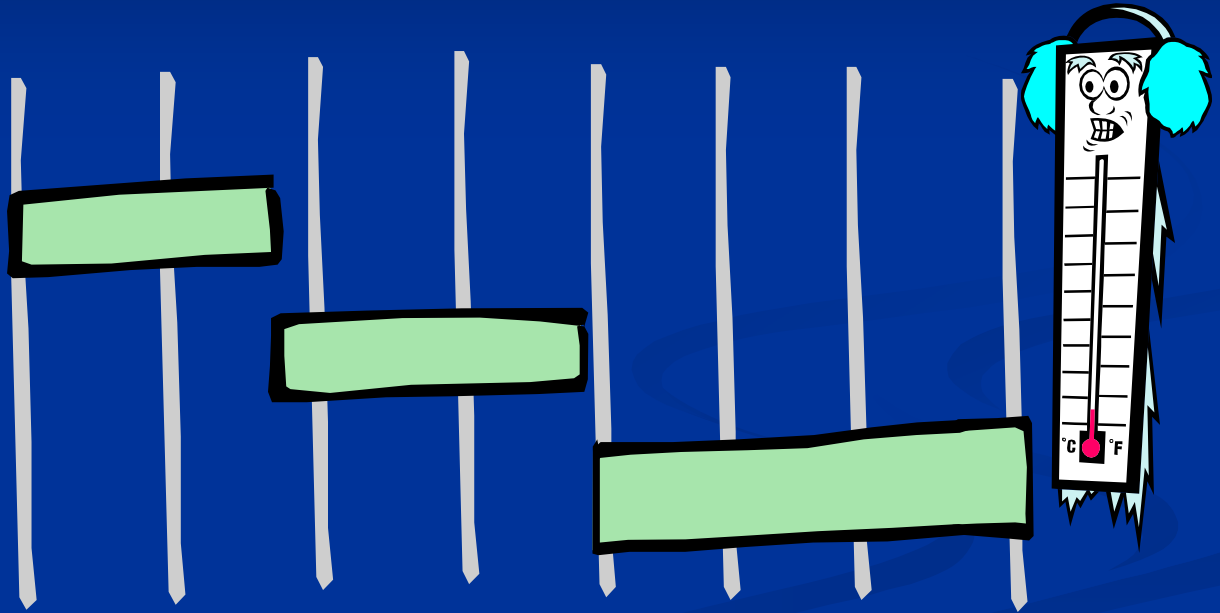
The Management Paradox

*What is the first thing
known about a project?*

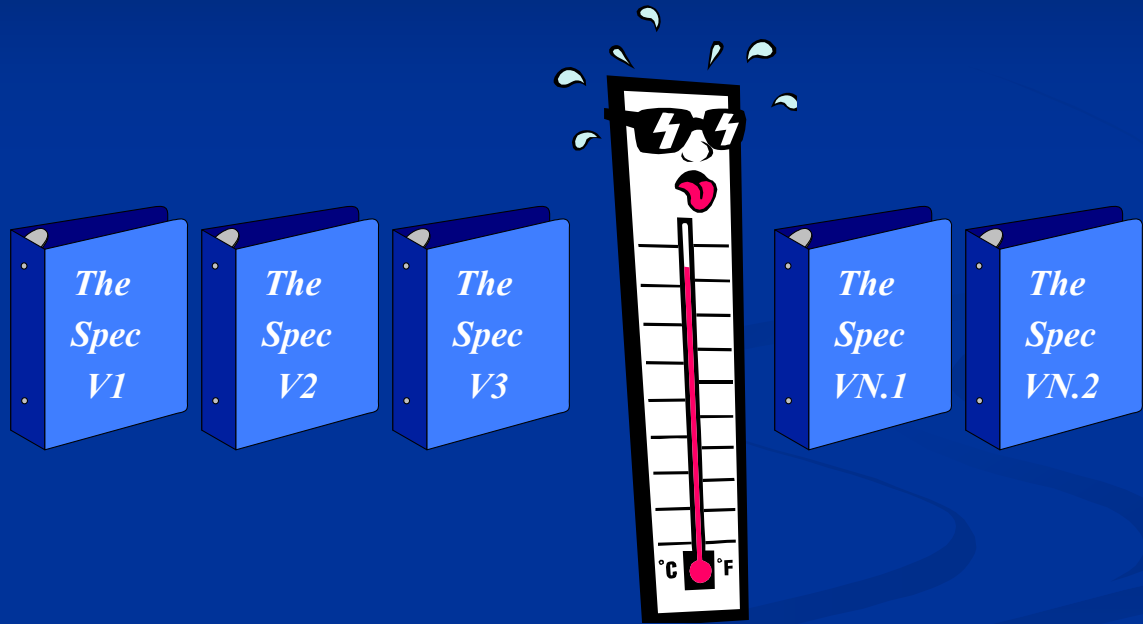




The Delivery Date is Frozen

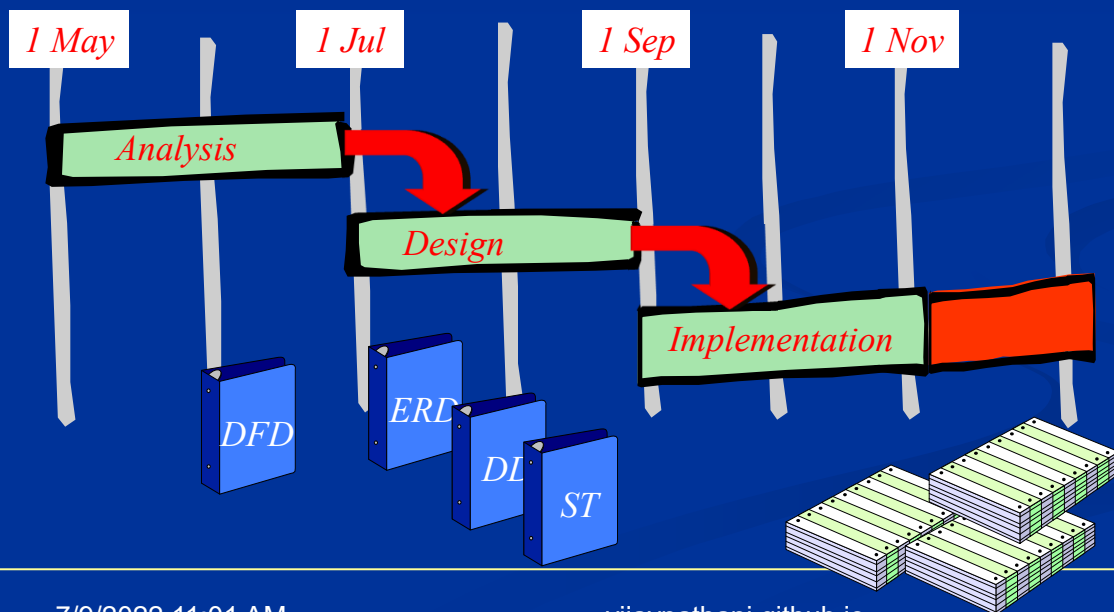


The Spec is Never Frozen

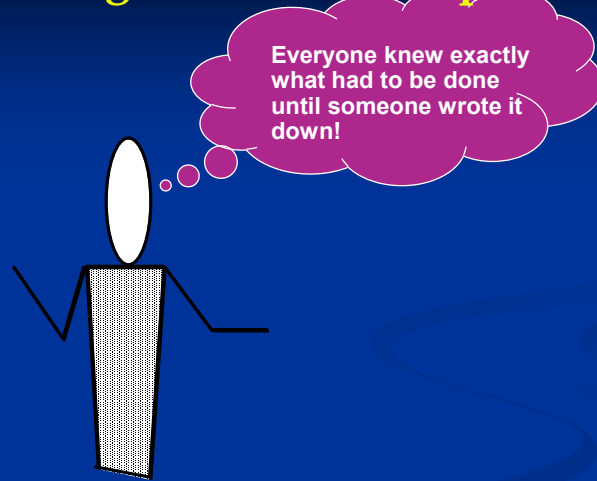


The Waterfall Model

- Managing the Development of Large Software Systems
 - Dr. Winston W. Royce — 1970



Writing the Software Specification



7/9/2022 11:01 AM

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Page 13

It is stupid to write all requirements upfront -

Users and customers do not generally know exactly what they want.

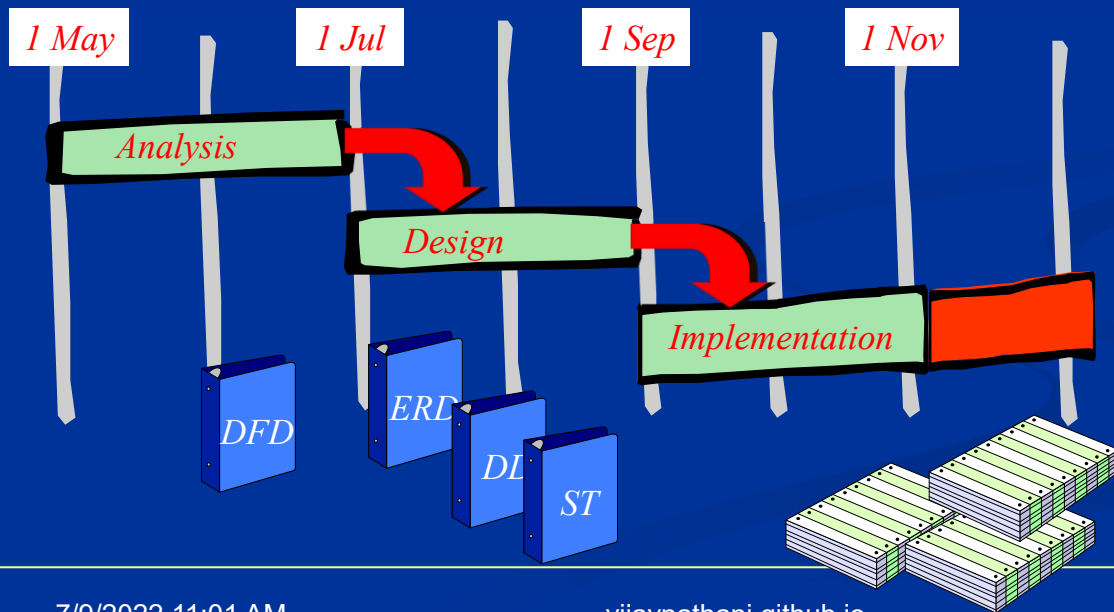
Even if the software developers know all the requirements, many of the details they need to develop the software become clear only as they develop the system.

Even if all the details could be known up front, humans are incapable of comprehending that many details.

Even if we could understand all the details, product and project changes occur.

People make mistakes.

Let's go to a meeting.



Without data, all you can manage is:



Without data managers can:

Dictate!

This project will
be done on time!
Or HEADS will
ROLL!



OR....

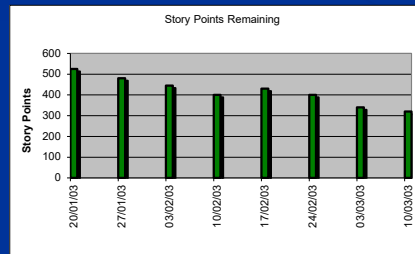
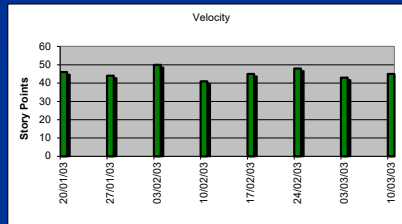
Motivate.

*You guys are great.
I have faith in you.
I know you can do it!*

*I sure hope
you can*



But when we have data...



Managers can....

manage.

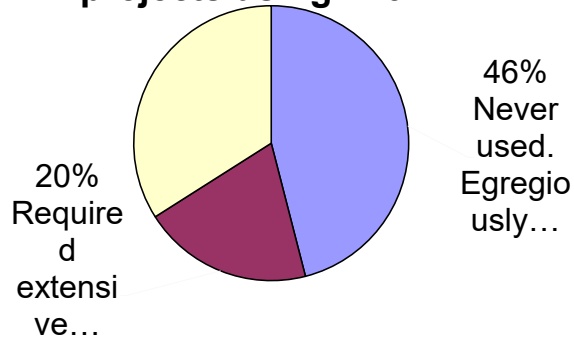
How did W/F get to be the norm?

- Everybody copied the good ol' DoD.

Jarzombek Study.

Failure attributed to use of waterfall.

\$37B worth of DoD projects using 2167A



egregious - **outrageously bad**: bad, blatant, or ridiculous to an extraordinary degree

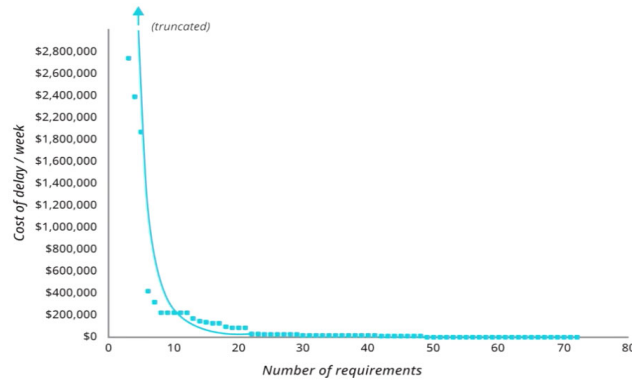
W/F Code Waste

- In a study of 400 waterfall projects:
 - Only 5% - 15% of the code was ever used.



Prioritize

batching up work



"Black Swan Farming using Cost of Delay" | Joshua J. Arnold and Özlem Yüce | bit.ly/black-swan-farming

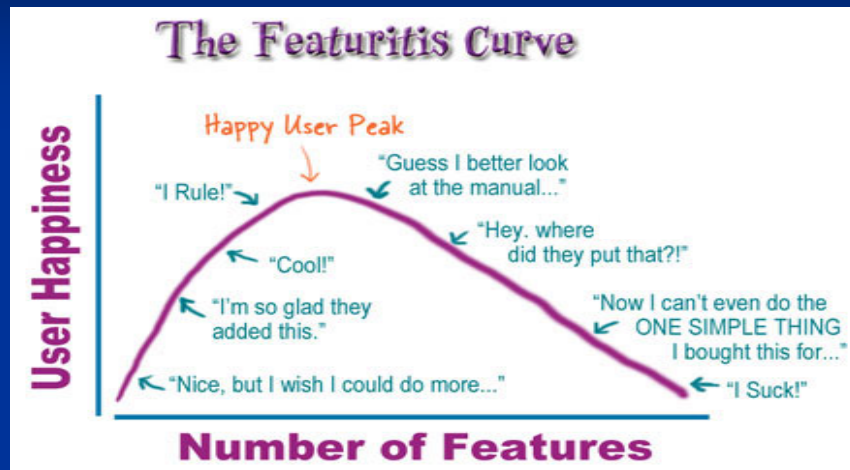
One company did cost/benefit analysis of its requirements.

3 requirements were costing the company millions of dollars per week of delay.

Most requirements were just good to have.

So everyone in the company should be working on these 3 requirements, as far as possible.

Agile Requirements



I have always wished that my computer would be as easy to use as my (landline) telephone. My wish has come true. I no longer know how to use my (mobile) telephone – Bjarne Stroustrup.

Why choose Agile?

- No Yagni.

2 11:01 AM

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Page 23

Agile Methods

- Promote rapid delivery of value to customers
- Provide timely and regular visibility of the solution to customers, product owners and stakeholders.
- Deliver increases in productivity, quality and ROI for software development organizations

Minimum Process. Maximum Value.

Deliver benefits early

Avoid significant rework by only doing just-in-time detailed design

Raise quality by moving testing forward in the process

Become responsive by supporting scope adjustments every iteration

Become reliable by instituting regular heartbeats to the team

Increase estimating accuracy by working in small chunks

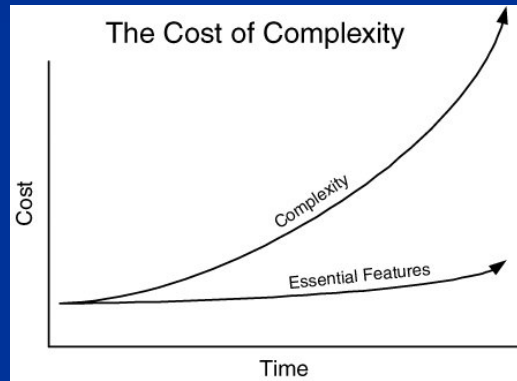
Decrease risk by always having working software

Increase throughput via real-time visibility

Increase team moral by dropping the “death marches.”

The Enemy is complexity

- Complexity is like cholesterol: it clogs up the arteries of an organization.



7/9/2022 11:01 AM

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Page 24

Tame Complexity:

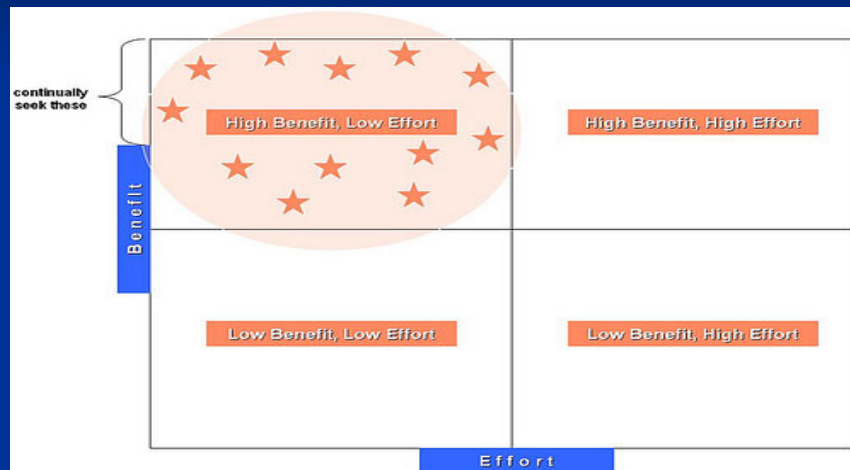
Aggressively limit the features and functions that make it into the code base

For every 25 percent increase in problem complexity, there is a 100 percent increase in complexity of the software solution.

The code base should be continuously refined to better meet the customer needs. If that is not clear, the programmers must not write a line of code.

Every LOC costs money to write and more money to support. It is better that developers be surfing than writing code that won't be needed.

Agile aim

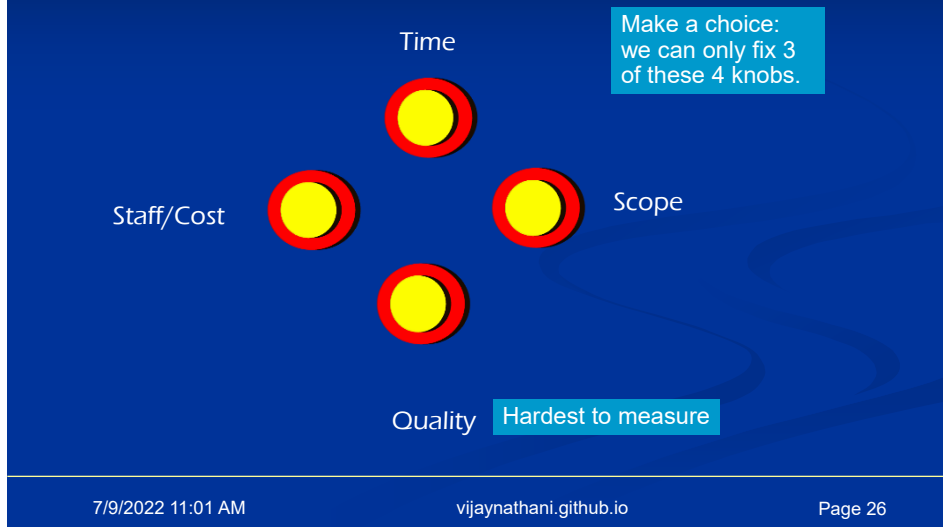


Any fool can make things bigger, more complex, and more violent. It takes a touch of genius—and a lot of courage—to move in the opposite direction.

Never do anything that is a waste of time and be prepared to wage long, tedious wars over this principle

An 80 percent solution today is better than a 100 percent solution tomorrow.

The control knobs of project mgt.



It takes less time to do a thing right than to explain why you did it wrong.
Small maladies, as doctors say, at their beginning are easy to cure but difficult to recognize...but in the course of time when they have not at first been recognized and treated, become easy to recognize but difficult to cure.

Define Quality: quality is what you do so that your velocity working in the code base does not degrade - you don't really know how to get it, but you can tell when it's gone. It's the great mystery of software. But we spend a lot of effort trying to get and keep it...

- The SW doesn't do something that the product specification says it should do
- The software does something that the product specification says it shouldn't do
- The software does something that the product specification doesn't mention
- The software doesn't do something that the product specification doesn't mention, but should
- The software is difficult to understand, hard to use, slow, or will be viewed by the end user as not right

Time vs. Bugs



Quality Is free, but only to those who are willing to pay heavily for it.

7/9/2022 11:01 AM

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Page 27

High quality = High Productivity in long Run

Why?

Less rework.

A policy of "Quality—If Time Permits" will assure that no quality at all sneaks into the product.

=====

Quality is a collection of attributes.

Errors tend to cluster.

Efficiency stems more from good design than from good coding.

The unavoidable price of reliability is simplicity.

Measuring compliance to process doesn't measure outcome. It is better to measure the outcome than process.

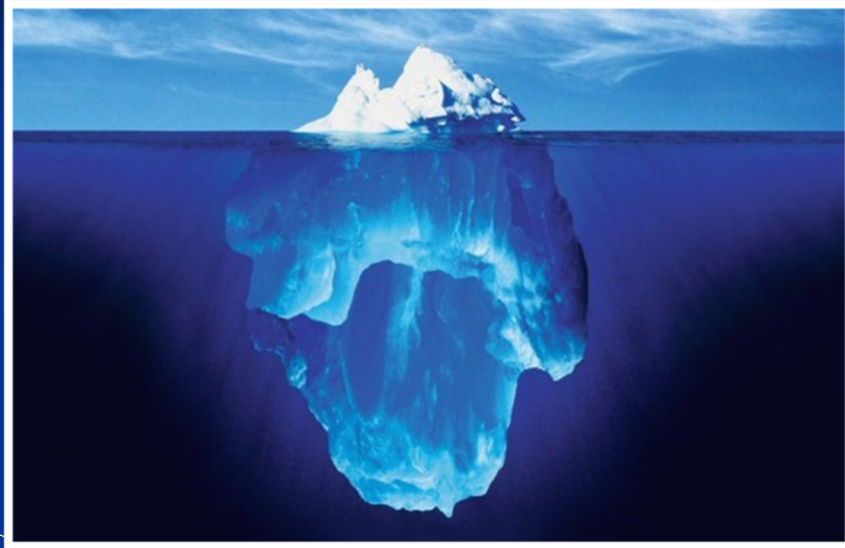
Quality

As Professionals we should not accept business requests to sacrifice quality in order to meet timelines, and if quality does need to be sacrificed such a decision should be made by executive management and reflected in the financial statements of the company.

Not compromising on quality is not only your professional obligation but it is also important for your own joy of work and is critical for the company.

Companies that choose to cut quality in order to speed up time to market / competitiveness. The problems with doing this is that it reduces team velocity on future iterations, eventually companies can back themselves up into a corner and velocity can be negligible.

What is this Quality?



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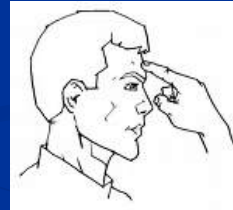
Page 29

Quality is internal and external. External quality is what the customer sees. Internal quality is no duplication, readable code, etc.

Customer only see the tip of the software, the part they use.

Software developers focus on the unseen elements, but still need to consider how it will look to customers.

Speed



Think:
We don't have time
OR
We have too much to do

Don't do this

It is easy for programmers to feel guilty when the customer is disappointed, and for that guilt to turn into shorter estimates, not for any technical reason, but because they want the customer to be happy.

Usually the speed is at the cost of quality.

The developers are probably cutting down on testing / refactoring / both.
The team will probably end of spending much more on debugging later on.

What is agile?

"Agility is dynamic, context-specific, aggressively change-embracing, and growth-oriented. It is not about improving efficiency, cutting costs, or battenning down the business hatches to ride out fearsome competitive 'storms.' It is about succeeding and about winning: about succeeding in emerging competitive arenas, and about winning profits, market share, and customers in the very center of the competitive storms many companies now fear." – Goldman

Fixed prices are broken promises.

The only thing constant in life is change.

ThoughtWorks clients



7/9/2022 11:01 AM

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Page 32

ThoughtWorks, Inc., a transnational IT services firm, released a commissioned study by Forrester Research that examined the overall economic impact of ThoughtWorks agile development approach. The study found agile techniques reduced cost, risk, and time-to-benefit while improving overall quality on complex software development projects.

Forrester, a leading independent global technology advisory research firm, interviewed four ThoughtWorks clients for the study. Participants indicated they realized or expected to realize 29 to 66 percent risk-adjusted return on investment over three years using ThoughtWorks agile development approach.

Analysis of a composite organization, constructed by Forrester based on client interviews, found an investment in ThoughtWorks agile development approach:

- Reduced cost by 57 percent compared to other IT solutions for similar complex projects.
- Reduced effort by 62 percent compared to alternatives, including in-house development and previously employed consultants.
- Reduced critical defects by nearly 80 percent.
- Reduced overall defects by more than 60 percent.

"This study points to one of the primary reasons we've been able to more than double our size during the absolute worst period in history for technology services," said Roy Singham, ThoughtWorks founder and CEO. "ThoughtWorks was built on the premise that the single most important success factor on complex projects is people. Now the Forrester study findings confirm that our people, coupled with our agile approach, differentiates us on complex, highly strategic software projects. Over the last several years in particular, Global 1000 companies have come to place a high value on these capabilities."

According to the study, clients, regardless of the type of ThoughtWorks engagement, saw two key value propositions:

1. The quality of the ThoughtWorks staff and their ability to handle difficult projects drove efficiency within the organization, reducing the potential for defects and rework down the road. Improved visibility into project progress as well as use of automated tools such as Cruise Control further minimized unforeseen defects.
2. The use of an agile approach, requiring close communication between IT and business stakeholders, delivered key business requirements, and thus benefits, sooner. Business users had control from the start of the project, ensuring that key business requirements would be met. Several customers noted that prioritizing benefits upfront was a key component in seeing the value of ThoughtWorks solution.

Forrester Research (2005)

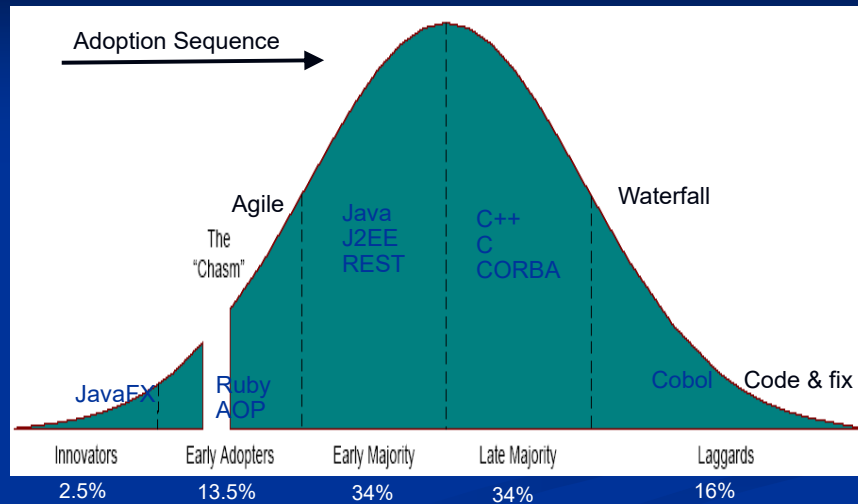
- Agile software development processes are in use at 14% of North American and European enterprises, and another 19% of enterprises are either interested in adopting agile or already planning to do so.
- Reasons for going agile
 - Productivity and time to market (66% of respondents)
 - Reducing costs (48% of respondents)
 - Improving quality (43% of respondents)

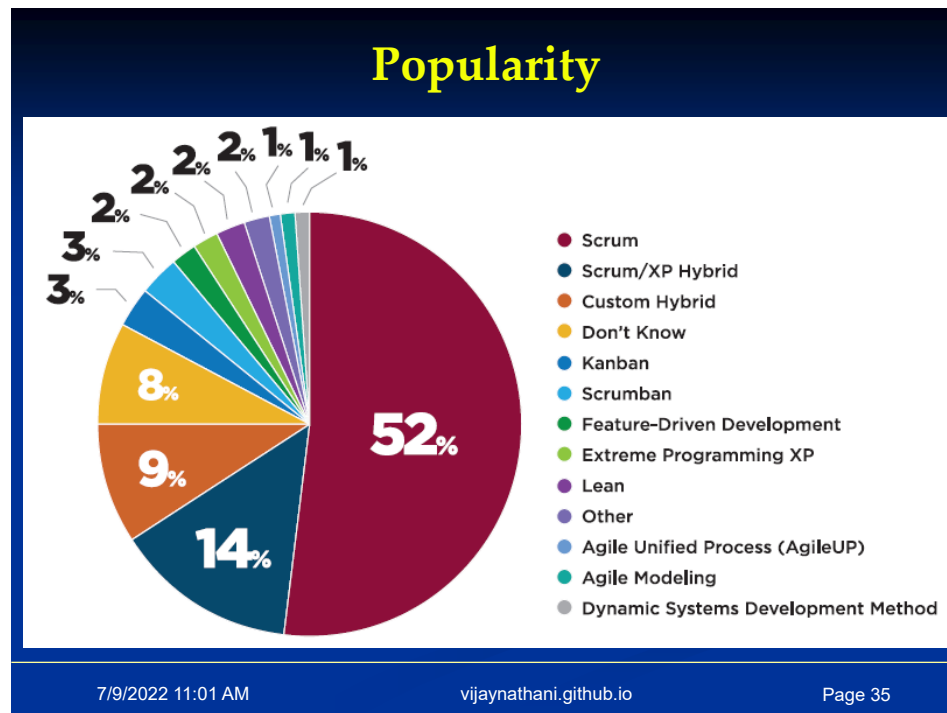
Agile means develop software faster, better and cheaper

an Australian group, Shine Technologies [2003], surveyed 131 respondents from teams and companies that had applied agility. The results were truly eye opening:

- Ninety-three percent stated that productivity was better or significantly better.
- Forty-nine percent stated that costs were reduced or significantly reduced (46 percent stated that costs were unchanged).
- Eighty-eight percent stated that quality was better or significantly better.
- Eighty-three percent stated that business satisfaction was better or significantly better.

How many projects are agile?





Source: Survey done by VersionOne in 2011