27/01/2025, 22:09 Lookalike Model.ipynb - Colab

The goal is to recommend 3 similar customers based on profiles and transaction history.

from sklearn.preprocessing import StandardScaler from sklearn.metrics.pairwise import cosine_similarity import pandas as pd transactions = pd.read_csv("Transactions.csv") customers = pd.read_csv("Customers.csv") customer_data = transactions.groupby("CustomerID").agg(total_transactions=("TransactionID", "count"), total_quantity=("Quantity", "sum"), total_spent=("TotalValue", "sum")).reset_index() customer_profiles = pd.merge(customers, customer_data, on="CustomerID", how="left").fillna(0) scaler = StandardScaler() features = scaler.fit_transform(customer_profiles[["total_transactions", "total_quantity", "total_spent"]]) similarity_matrix = cosine_similarity(features) lookalike_results = {} for i, customer in enumerate(customer_profiles["CustomerID"][:20]): similar_indices = similarity_matrix[i].argsort()[::-1][1:4] # Get top 3 similar customers similar_customers = [(customer_profiles["CustomerID"].iloc[j], similarity_matrix[i][j]) for j in similar_indices] lookalike_results[customer] = similar_customers lookalike_df = pd.DataFrame([{"cust_id": key, "similar_customers": val} for key, val in lookalike_results.items()

→ Lookalike recommendations have been saved to 'Lookalike.csv'.

lookalike_df.to_csv("Lookalike.csv", index=False)

print("Lookalike recommendations have been saved to 'Lookalike.csv'.")