

VIK JHUNJHUNWALA

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EDUCATION

Claremont McKenna College, Claremont, CA

May 2020

Bachelor of Arts in Economics, Minor in Computer Science

- **GPA:** 3.6/4.0
 - **Relevant Coursework:** Intro to Comp Sci, Web Computing, Discrete Math, Linear Algebra, Technical Enterprise Management
 - **Awards:** 3rd Place in Intuit Idea Jam (2018), Runner-up in KLI Social Innovation Challenge (2018), Finalist in Geneen Business Ethics Case Competition (2017)
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EXPERIENCE

Handshake, San Francisco Bay Area, CA

May 2019 - Aug 2019

Product Management Intern

- Conducted 10+ user research experiments and elicited 300+ survey responses to validate behavior-based personas
- Built scalable communication repository dashboards of 7.5M user audience to track engagement and application conversion
- Drafted 4 PRDs and collaborated with engineering team to ship features expected to provide 25%+ NorthStar metric traction

Drekar Capital LLC, Santa Barbara, CA

Jun 2018 - Aug 2018

Investment Strategy Intern

- Pitched smart risk strategies to generate higher, risk-adjusted returns; 15-year back test annualized returns equaled 17%+
- Prepared analysis reports on expectancy of 10-year Treasury yield, IBM's latent business pivot, L Brands' market viability
- Led technical and fundamental research on Hewlett-Packard Inc. (NYSE: HPQ); yielded 15%+ gross returns in under 6 months

Ernst & Young, New Delhi, India

Jun 2017 - Jul 2017

Business Development Intern

- Cold-called 100+ real-estate brokers in select prime commercial spaces, created tier-organized database of properties
 - Built viewership and event turnout forecasting model for Indian Mixed Martial Arts industry; yielded ~80% accuracy
 - Authored extensive report on economic climate of \$150 Bn. GDP geographical territory for use by State government
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LEADERSHIP EXPERIENCE

Founder, **Experiential Investing Club**, Claremont, CA

Sep 2017 - Present

Technology Analyst and VP, **Student Investment Fund**, Claremont, CA

Jan 2017 - Present

Executive Lead, **In-Lend Fund**, Claremont, CA

Oct 2017 - Dec 2018

PROJECTS

Claremont Tutor Matching Web App, Claremont, CA

Jan 2017 - Present

Founder and Developer

- Identified need to streamline tutor matching process for 7000+ students and 500+ undergraduate courses in 5 colleges
- Developed dictionary searching Python application and deployed it on HTML webpage using Flask
- Increased peer to peer tutor matching speed by over 300%; survey reported 2x likeliness of finding tutor

Shavewala, Claremont, CA

Jan 2019 - Present

Co-founder and Product Manager

- Implementing subscription-based, environmentally-friendly products in \$100M international market growing at CAGR of 25%
 - Produced minimum viable product, fulfilled local orders; used 1% rollout to A/B test product iterations and web interface
 - Designed webpage UI/UX to maximize customer funnel success by optimizing click-through rates at order placement
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SKILLS & INTERESTS

- **Skills:** Python; SQL, R, STATA and Looker; HTML and CSS; S&P Capital IQ and Bloomberg Terminal; Microsoft Excel
- **Interests:** Card Magic Tricks, Nutrition, Kinesiology, Soccer Tactics
- **Languages:** Hindi (native proficiency), Spanish (limited)