

# VIK JHUNJHUNWALA

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## EDUCATION

Claremont McKenna College, Claremont, CA

May 2020

*Bachelor of Arts in Economics-Computer Science*

- **GPA:** 3.6/4.0
  - **Relevant Coursework:** Data Structures and Algorithms, Deep Learning, Data Science, Management of Technical Enterprise
  - **Awards:** 3<sup>rd</sup> in Intuit Idea Jam ('18, '19), 2<sup>nd</sup> in KLI Social Innovation Challenge, 2<sup>nd</sup> in Geneen Business Ethics Case Competition
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## EXPERIENCE

Handshake, San Francisco Bay Area, CA

May 2019 - Aug 2019

*Product Management Intern*

- Built scalable communication repository dashboards of 7.5M user audience to track engagement and application conversion
- Conducted 10+ user research experiments and elicited 300+ survey responses to validate self-analyzed, data-driven personas
- Owned 2 product roadmaps and collaborated cross-functionally to ship features expected to increase KPIs by 5%+ and 25%+
- Led scrum team morning stand-ups, bi-weekly sprint planning, and sprint retrospectives for a 15-member team

Drekar Capital LLC, Santa Barbara, CA

Jun 2018 - Aug 2018

*Investment Strategy Intern*

- Pitched smart risk strategies to generate higher, risk-adjusted returns; 15-year back test annualized returns equaled 17%+
- Prepared analysis reports on expectancy of 10-year Treasury yield, IBM's latent business pivot, L Brands' market viability
- Led technical and fundamental research on Hewlett-Packard Inc. (NYSE: HPQ); yielded 15%+ gross returns in under 6 months

Ernst & Young, New Delhi, India

Jun 2017 - Jul 2017

*Business Development Intern*

- Cold-called 100+ real-estate brokers in select prime commercial spaces, created tier-organized database of properties
  - Built viewership and event turnout forecasting model for Indian Mixed Martial Arts industry; yielded ~80% accuracy
  - Authored extensive report on economic climate of \$150 Bn. GDP geographical territory for use by State government
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## LEADERSHIP EXPERIENCE

Founder, **Experiential Investing Club**, Claremont, CA

Sep 2017 - Present

Technology Analyst and VP, **Student Investment Fund**, Claremont, CA

Jan 2017 - Present

Executive Lead, **In-Lend Fund**, Claremont, CA

Oct 2017 - Dec 2018

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## PROJECTS

Claremont Tutor Matching Web App, Claremont, CA

Jan 2017 - Present

*Founder and Developer*

- Identified need to streamline tutor matching process for 7000+ students and 500+ undergraduate courses in 5 colleges
- Developed dictionary searching Python application and deployed it on HTML webpage using Flask
- Increased peer to peer tutor matching speed by over 300%; survey reported 2x likeliness of finding tutor

Shavewala, Claremont, CA

Jan 2019 - Present

*Co-founder and Product Manager*

- Implementing subscription-based, environmentally-friendly products in \$100M international market growing at CAGR of 25%
  - Produced minimum viable product, fulfilled local orders; used 1% rollout to A/B test product iterations and web interface
  - Designed webpage UI/UX to maximize customer funnel success by optimizing click-through rates at order placement
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## SKILLS & INTERESTS

- **Skills:** Python (proficient), Java (intermediate), JavaScript (intermediate); SQL, R, STATA, Looker; HTML, CSS, PHP, React
- **Interests:** Card Magic Tricks, Nutrition, Kinesiology, Soccer Tactics and Trivia
- **Languages:** Hindi (native), Spanish (limited)