



Policies Opened

57K



Total Premium

\$384M



Total Claims

\$337M



Average Premium

\$7K



Average Claim

\$6K



Premium to...

114%



Claim Count

2K



### Who is Buying our Policies ?

Motor-cycle 16.2k ●

Truck 10.3k ●

Pick-up 8.8k ●

Automobile 8.6k ●

Bus 7.2k ●

Station Wagon 2.7k ●

Trailers and semitrailers 2.2k ●

Special construction 0.5k ●

Tractor 0.5k ●

Tanker 0.4k ●

2014

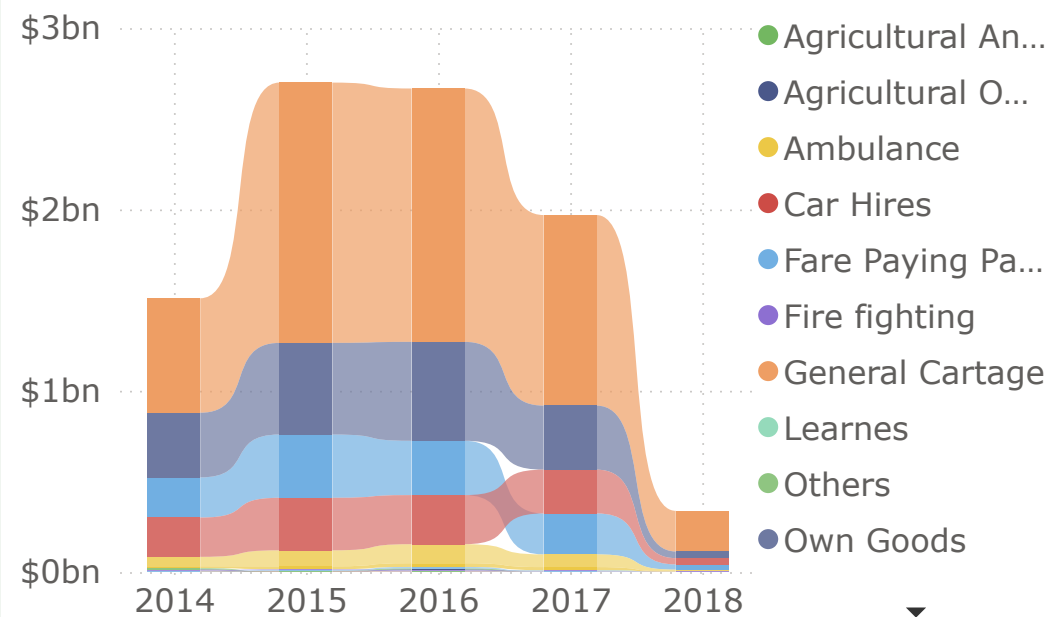
2015

2016

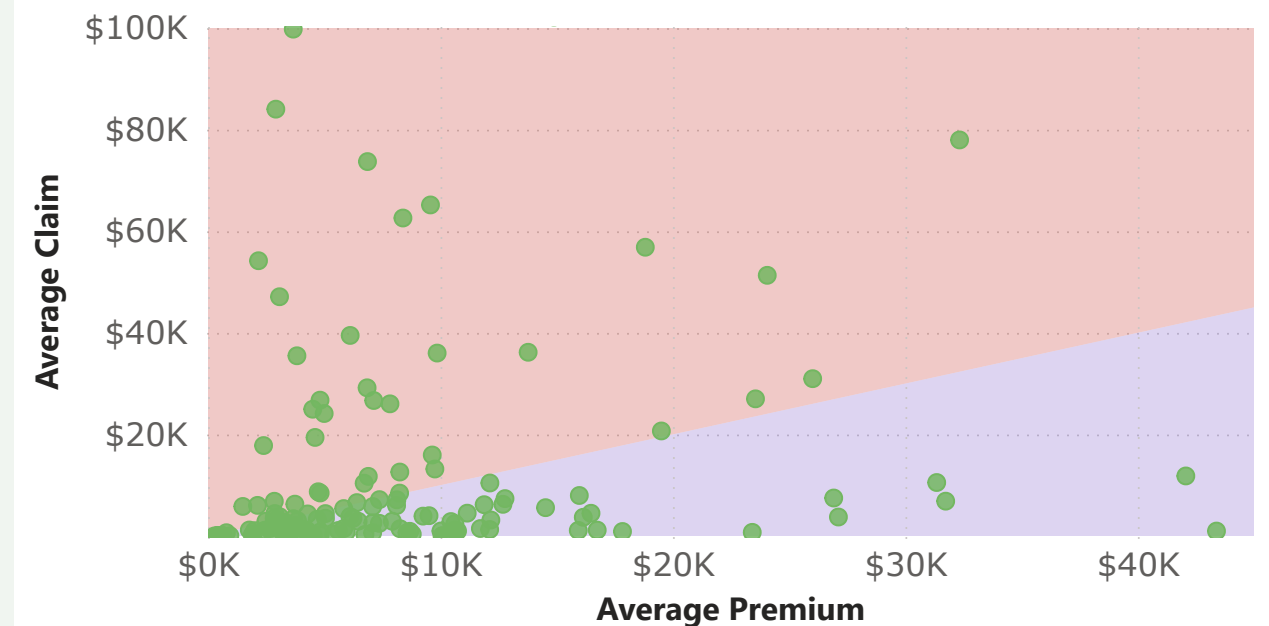
2017

2018

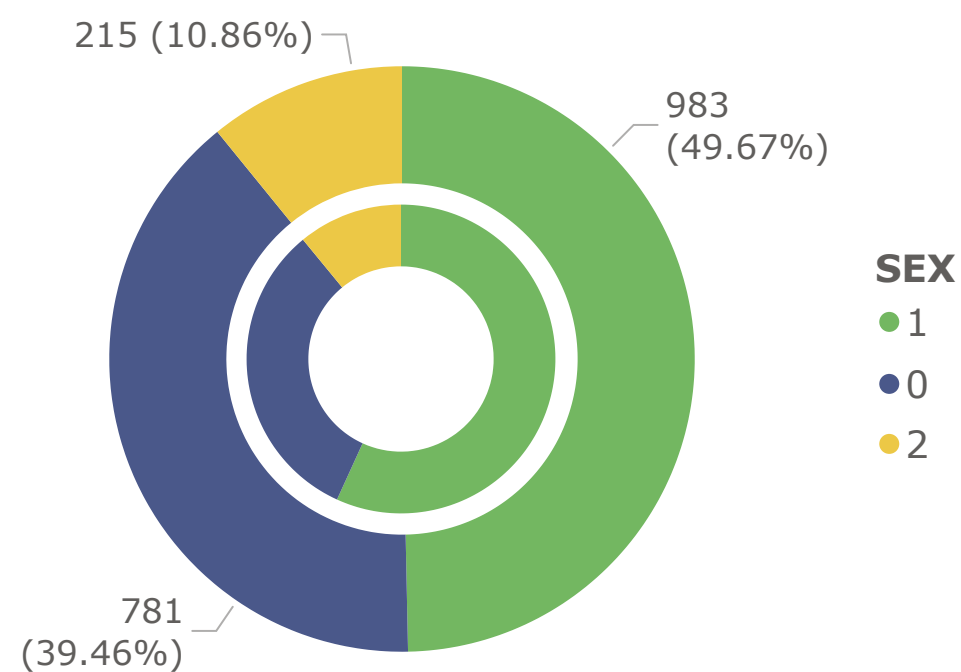
### Who claims MOST?



### Premium Vs Claim (Averages)



### Sex 0 Makes the Most Claims



### Profitable Segments

USAGE	2014	2015	2016	2017	2018
Agricultural Any Farm	687%	205%	101%	2309%	6115%
Agricultural Own Farm	129%	1263%	219%	4644%	2956945%
Ambulance	50%	63%	56%	78%	554%
Car Hires	37%	157%	94%	280%	662%
Fare Paying Passengers	32%	34%	38%	54%	167%
Fire fighting				911%	
General Cartage	21%	20%	24%	34%	70%
Learnes	39%	478%	69%	33%	1157%
Others	6%	139%	1259%	315%	5191%
Own Goods	40%	48%	52%	89%	197%
Own service	83%	88%	84%	139%	271%
Private	44%	53%	66%	88%	168%

Year	Policies Opened	Policies Closed	Total Premium	Total Claims	Average Premium	Average Claim 1	Average Claim Premium to
2014	65870	351	\$51,82,46,560	\$1,50,95,52,987	\$7,868	₹ 2,42,537	\$22,917
2015	116015	71949	\$92,72,14,989	\$2,69,90,13,467	\$7,993	₹ 2,82,442	\$23,264
2016	130412	116739	\$1,04,69,37,187	\$2,66,64,42,810	\$8,028	₹ 2,58,076	\$20,446
2017	138902	128643	\$1,16,32,91,449	\$1,96,84,60,616	\$8,375	₹ 2,03,332	\$14,172
2018	57300	139145	\$38,39,14,081	\$33,73,14,412	\$6,700	₹ 1,70,447	\$5,887
2019		51672					
Total	508499	508499	\$4,03,96,04,267	\$9,18,07,84,291	\$7,944	₹ 2,43,058	\$18,055



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Policies Opened

**508K**

Average Premium

**\$8K**

Average Claim

**\$18K**

Premium to Claims

**44%**