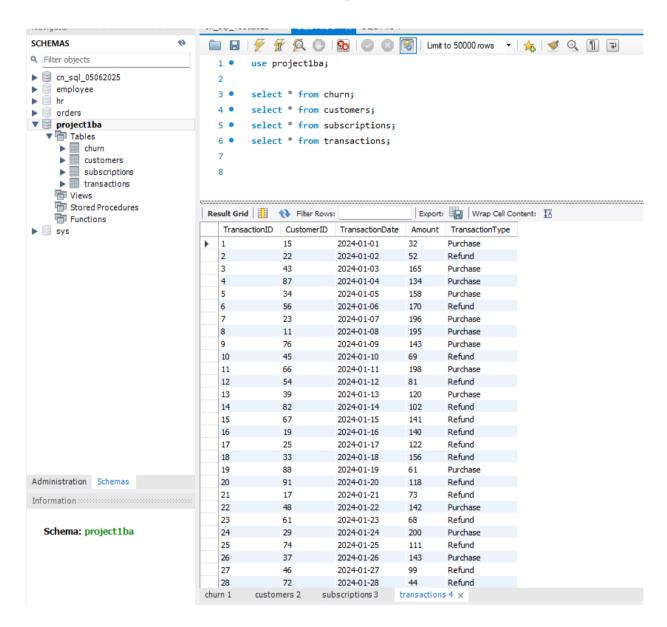
Tables import in SQL and reading all data from table



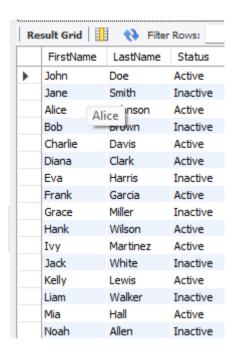
Query 1: Total how many customers do we have?

300

300

Query 2: Show the first name, last name and status of all customers

select FirstName,LastName,Status from customers;



Query 3: Retrieve all customers from the "North America" region.

select * from customers
where Region= "North America";

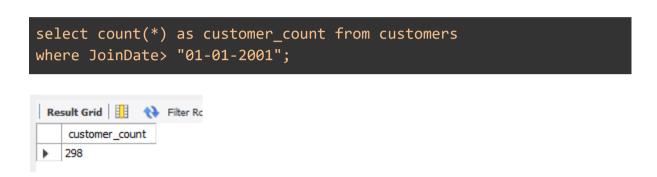
Re	sult Grid	♦ Filter R	lows:	Export:	Wrap Cell Content	: <u>‡</u> A		
	CustomerID	FirstName	LastName	Email	PhoneNumber	JoinDate	Status	Region
•	1	John	Doe	john.doe@example.com	123-456-7890	2022-01-10	Active	North America
	4	Bob	Brown	bob.brown@example.com	234-567-8901	2019-06-25	Inactive	North America
	7	Eva	Harris	eva.h@example.com	567-890-1234	2020-12-22	Inactive	North America
	10	Hank	Wilson	hank.w@example.com	890-123-4567	2020-05-27	Active	North America
	13	Kelly	Lewis	kelly.l@example.com	123-456-7890	2018-04-15	Active	North America
	16	Noah	Allen	noah.a@example.com	456-789-0123	2021-06-19	Inactive	North America
	19	Quinn	Scott	quinn.s@example.com	789-012-3456	2018-01-05	Active	North America
	22	Tina	Perez	tina.p@example.com	012-345-6789	2020-08-09	Inactive	North America
	25	Wendy	Cook	wendy.c@example.com	345-678-9012	2019-07-21	Active	North America
	28	Zane	Evans	zane.e@example.com	678-901-2345	2019-12-13	Inactive	North America
	31	Leo	Morgan	leo.m@example.com	321-654-0987	2023-01-10	Active	North America
	34	Penny	Ford	penny.f@example.com	654-321-0987	2021-10-30	Inactive	North America
	37	Tom	Wood	tom.w@example.com	987-321-6540	2023-03-03	Active	North America
	40	Will	Stone	will.s@example.com	321-654-9870	2019-07-20	Active	North America

Query 4: Retrieve all customer count who have an "Active" status.

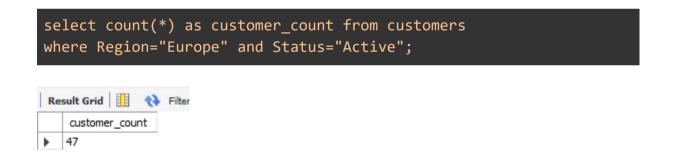


Query 5: Find customers who joined after January 1, 2021.

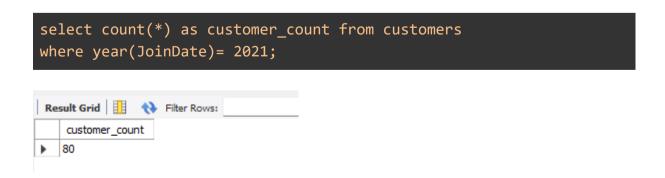
152



Query 6: Retrieve all active customers from the Europe region.

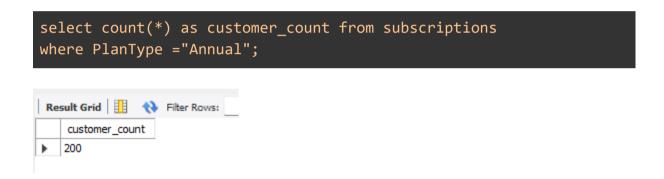


Query 7: Retrieve all customers who joined in the year 2021.

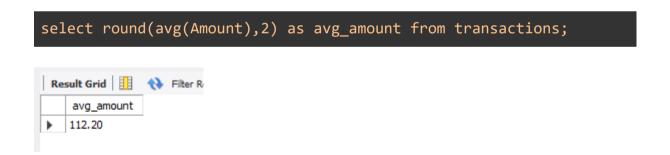


Query 8: Count customers having an email id containing example

Query 9: Retrieve all subscriptions with an "Annual" plan type.



Query 10: Calculate the average amount of all transactions.

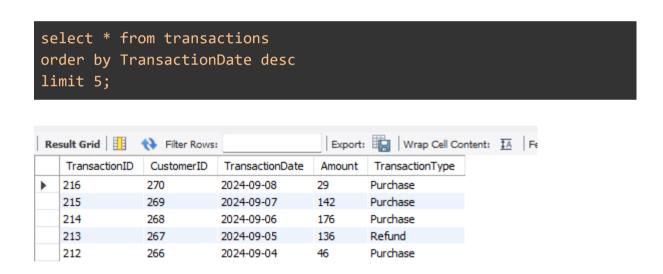


Query 11: Retrieve all transactions along with the first, last name, transaction id and amount of the customers who made them.

```
select c.FirstName,c.LastName,t.TransactionID,t.Amount
from transactions t join customers c
on t.CustomerID=c.CustomerID;
```

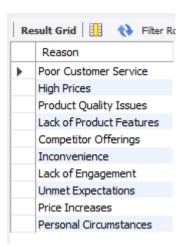
Re	esult Grid	H 🙌 Filter	Rows:	Б
	FirstName	LastName	TransactionID	Amount
•	Ivy	Martinez	8	195
	Mia	Hall	1	32
	Olivia	Young	21	73
	Quinn	Scott	16	140
	Steve	Baker	32	32
	Tina	Perez	2	52
	Uma	Collins	7	196
	Wendy	Cook	17	122
	Xander	Cooper	50	65
	Xander	Cooper	38	45
	Zane	Evans	47	153
	Abby	Flores	24	200
	Leo	Morgan	45	66

Query 12: Retrieve the 5 most recent transactions from the Transactions table.



Query 13: Retrieve all the reasons for churn listed in the Churn table.

select distinct Reason from churn;



Query 14: Retrieve how many people left for each reason.

```
select Reason, count(*) as customer_count
from churn
group by Reason;
```

Re	esult Grid 📗 🙌 Filter F	lows:
	Reason	customer_count
•	Poor Customer Service	10
	High Prices	10
	Product Quality Issues	10
	Lack of Product Features	10
	Competitor Offerings	10
	Inconvenience	10
	Lack of Engagement	10
	Unmet Expectations	10
	Price Increases	10
	Personal Circumstances	10

Query 15: Retrieve customer id, full name, email, plan type.

```
select c.CustomerID as customerid, concat(c.FirstName," ",c.LastName) as Full_r
from customers c join subscriptions s
on c.CustomerID=s.CustomerID;
```

Re	sult Grid	♦ Filter Row	rs: Expo	ort: 📳 W
	customerid	Full_name	Email	PlanType
•	1	John Doe	john.doe@example.com	Annual
	2	Jane Smith	jane.smith@example.com	Monthly
	3	Alice Johnson	alice.j@example.com	Annual
	4	Bob Brown	bob.brown@example.com	Annual
	5	Charlie Davis	charlie.d@example.com	Monthly
	6	Diana Clark	diana.c@example.com	Annual
	7	Eva Harris	eva.h@example.com	Monthly
	8	Frank Garcia	frank.g@example.com	Annual
	9	Grace Miller	grace.m@example.com	Monthly
	10	Hank Wilson	hank.w@example.com	Annual
	11	Ivy Martinez	ivy.m@example.com	Annual
	12	Jack White	jack.w@example.com	Monthly
	13	Kelly Lewis	kellv.l@example.com	Annual

Query 16: Retrieve active customer count who have an annual subscription.

Query 17: list down churn reasons and how many north American customers left for each reason

```
select c.Reason as Reasons, count(*) as churn_customer_count
from customers cr join churn c
on cr.CustomerID=c.CustomerID
where cr.Region="North America"
group by c.Reason;
```

	Reasons	churn_customer_count
Þ	Poor Customer Service	6
	Lack of Product Features	5
	High Prices	3
	Product Quality Issues	4
	Personal Circumstances	5
	Lack of Engagement	6
	Price Increases	3
	Competitor Offerings	3
	Inconvenience	2
	Unmet Expectations	3

Query 18: Retrieve all customer count who have not made any transaction with us

Query 19: Retrieve customer count who have more than one subscription

Query 20: Retrieve transaction count made in last 6 month

Query 21: Retrieve customer full name who had annual plan and then churned.

Re	esult Grid	♦ Filter Roy	ws:	Export
	Full_Name	PlanType	PlanEndDate	ChurnDate
•	Liam Walker	Annual	07-07-2022	14-01-2024
	Liam Walker	Annual	07-08-2022	14-01-2024
	Uma Collins	Annual	02-01-2022	23-01-2024
	Wendy Cook	Annual	20-07-2020	24-01-2024
	Wendy Cook	Annual	20-07-2021	24-01-2024
	Wendy Cook	Annual	20-07-2020	24-01-2024
	Wendy Cook	Annual	20-07-2021	24-01-2024
	Abby Flores	Annual	21-02-2023	24-01-2024
	Abby Flores	Annual	21-02-2023	24-01-2024
	Brian Gonzalez	Annual	11-06-2021	30-01-2024
	Brian Gonzalez	Annual	14-12-2023	30-01-2024
	Leo Morgan	Annual	09-01-2025	14-01-2024
	Leo Morgan	Annual	09-01-2025	14-02-2024

Query 22: Calculate total revenue by region

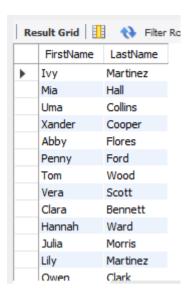
```
select c.Region, sum(t.Amount) as Total_Amount
from customers c join transactions t
on c.CustomerID=t.CustomerID
group by c.Region;
```

Re	sult Grid	N Filter Rows	:
	Region	Tota	l_Amount
•	Europe	9011	
	Asia	7166	
	North America	7887	
		171	

Query 23: Retrieve how many customers are there who do not have any subscription

Query 24: Retrieve customer names who made the purchase after subscription ended.

```
select FirstName,LastName from customers where CustomerID in (
select distinct t.CustomerID
from transactions t join subscriptions s
on t.CustomerID=s.CustomerID
where t.TransactionDate>s.EndDate and t.TransactionType= "Purchase");
```



Query 25: identify churn reason by region and rank them by count

```
select c.Region , ch.Reason,
dense_rank() over(partition by c.Region order by count(*) desc) as count_reason
from customers c join churn ch
on c.CustomerID=ch.CustomerID
group by c.Region,ch.Reason
order by c.region, count_reason;
```

Region	Reason	count_reason
Asia	High Prices	1
Asia	Unmet Expectations	1
Asia	Lack of Product Features	2
Asia	Product Quality Issues	2
Asia	Poor Customer Service	3
Asia	Lack of Engagement	3
Asia	Price Increases	3
Asia	Competitor Offerings	4
Asia	Personal Circumstances	4
Asia	Inconvenience	4
Europe	Inconvenience	1
Europe	Competitor Offerings	2
Europe	Price Increases	3
Europe	Personal Circumstances	4
Europe	Product Quality Issues	5
Europe	Lack of Engagement	6
F	ricale material	
1	Filter Rows:	Export:
sult Grid 🗓 လ	Reason	count_reason
sult Grid 📗 🙌	Reason Product Quality Issues	count_reason
Region Europe Europe	Reason Product Quality Issues Lack of Engagement	count_reason
Region Europe Europe Europe	Reason Product Quality Issues Lack of Engagement High Prices	count_reason 5 6
Region Europe Europe	Reason Product Quality Issues Lack of Engagement High Prices Unmet Expectations	count_reason 5 6 6
Region Europe Europe Europe Europe Europe Europe Europe Europe	Reason Product Quality Issues Lack of Engagement High Prices Unmet Expectations Poor Customer Service	count_reason 5 6 6 6 6
Region Europe	Reason Product Quality Issues Lack of Engagement High Prices Unmet Expectations	count_reason 5 6 6
Region Europe Europe Europe Europe Europe Europe Europe Europe Europe North America	Reason Product Quality Issues Lack of Engagement High Prices Unmet Expectations Poor Customer Service Lack of Product Features Lack of Engagement	count_reason 5 6 6 6 6
Region Europe Europe Europe Europe Europe Europe Europe Europe Europe North America North America	Reason Product Quality Issues Lack of Engagement High Prices Unmet Expectations Poor Customer Service Lack of Product Features Lack of Engagement Poor Customer Service	count_reason 5 6 6 6 1 1
Region Europe Europe Europe Europe Europe Europe Europe Europe North America North America	Reason Product Quality Issues Lack of Engagement High Prices Unmet Expectations Poor Customer Service Lack of Product Features Lack of Engagement Poor Customer Service Lack of Product Features	count_reason 5 6 6 6 6 1
Region Europe Europe Europe Europe Europe Europe Europe Europe North America North America North America	Reason Product Quality Issues Lack of Engagement High Prices Unmet Expectations Poor Customer Service Lack of Product Features Lack of Engagement Poor Customer Service	count_reason 5 6 6 6 6 1 1 2 2
Region Europe Europe Europe Europe Europe Europe Europe North America North America North America North America North America	Reason Product Quality Issues Lack of Engagement High Prices Unmet Expectations Poor Customer Service Lack of Product Features Lack of Engagement Poor Customer Service Lack of Product Features	count_reason 5 6 6 6 6 1 1 2 2 3
Region Europe Europe Europe Europe Europe Europe Europe Europe North America	Reason Product Quality Issues Lack of Engagement High Prices Unmet Expectations Poor Customer Service Lack of Product Features Lack of Engagement Poor Customer Service Lack of Product Features Personal Circumstances Product Quality Issues High Prices	count_reason 5 6 6 6 1 1 2 2 3 4
Region Europe Europe Europe Europe Europe Europe Europe Europe North America	Reason Product Quality Issues Lack of Engagement High Prices Unmet Expectations Poor Customer Service Lack of Product Features Lack of Engagement Poor Customer Service Lack of Product Features Personal Circumstances Product Quality Issues High Prices Unmet Expectations	count_reason 5 6 6 6 1 1 2 2 3 4 4
Region Europe Europe Europe Europe Europe Europe Europe Europe North America	Reason Product Quality Issues Lack of Engagement High Prices Unmet Expectations Poor Customer Service Lack of Product Features Lack of Engagement Poor Customer Service Lack of Product Features Personal Circumstances Product Quality Issues High Prices Unmet Expectations Competitor Offerings	count_reason 5 6 6 6 6 1 1 2 2 3 4 4
Region Europe Europe Europe Europe Europe Europe Europe Europe North America	Reason Product Quality Issues Lack of Engagement High Prices Unmet Expectations Poor Customer Service Lack of Product Features Lack of Engagement Poor Customer Service Lack of Product Features Personal Circumstances Product Quality Issues High Prices Unmet Expectations	count_reason 5 6 6 6 1 1 2 2 3 4 4

Query 26: For each month in 2024, show number of churn and total transaction value

```
SELECT date_format(t.TransactionDate,"%Y-%m") AS YearMonth, count(dist
ch.CustomerID) as churn_count, sum(t.Amount) as total_amount
from transactions t left join churn ch
on t.CustomerID=ch.CustomerID
where year(t.TransactionDate)="2024"
group by YearMonth;
```

Re	esult Grid	♦ Filter Ro	ws:
	YearMonth	churn_count	total_amount
•	2024-01	20	4828
	2024-02	9	2767
	2024-04	16	6639
	2024-05	17	5684
	2024-07	0	2880
	2024-08	0	3442
	2024-09	0	847

Query 27: Find top 5 customers with highest average monthly spend (based on purchase)

```
select t.CustomerID, avg(t.Amount) as avg_monthly_spend
from transactions t
where t.TransactionType="Purchase"
group by t.CustomerID
order by avg_monthly_spend desc limit 5;
```

Re	sult Grid 🎚	N Filter Rows:
	CustomerID	avg_monthly_spend
•	29	200.0000
	78	200.0000
	66	198.0000
	144	196.0000
	23	196.0000

Query 28: Calculate Revenue Growth Over Time period of 1 year Calculate the monthly revenue growth over the last year.

```
SELECT DATE_FORMAT(TransactionDate,'%Y-%m') AS Month, SUM(Amount) AS
MonthlyRevenue
FROM Transactions
WHERE TransactionDate >= DATE_SUB(CURDATE(), INTERVAL 1 YEAR)
GROUP BY Month
ORDER BY Month;
```

	Month	MonthlyRevenue
•	2024-07	2880
	2024-08	3442
	2024-09	847