



Shield (Exten	ded Warranty) — Scorpio-N	REF NO 2022-SHC-10120 MONTH OF ISSUE July 2022			
APPLICABLE CHANNEL(s) APPLICABLE MODEL(s)		TYPE			
Personal + Pikup	Scorpio-N	Shield			
CIRCULATE TO –					
CEO/ GENERAL MANAGER [✔]	HR MANAGER []	RELATIONSHIP MANAGER/SERVICE ADVISOR [✓]			
SERVICE HEAD [✓]	TECHNICAL COORDINATOR (CoTEK) []	eTEK / TECHNICIAN []			
FLOOR CONTROLLER (FC) []	QUALITY CONTROLLER (QC) []	BODYSHOP MANAGER [✓]			
CRE SERVICE [✔]	PARTS MANAGER [✓]	SALES CONSULTANT [✓]			
WARRANTY ADMINISTRATOR [✓]	EXPERIENCE EXECUTIVE [✓]	CRM [✓]			
SALES MANAGER [✔]	HOSTESS []	ACCOUNT MANAGER [✓]			
ICRE SALES [✔]	RECEPTIONIST []				

ALL DEALERS, DEALER BRANCHES & MCS/MASCS

"Shield" - Extended warranty offers peace of mind for extended period & by virtue ensuring customer retention.

We are happy to announce "Shield" Extended Warranty of Scorpio-N from day one of booking.



Customer can extend warranty upto 5 years from the date of retail through this subscription. Considering the value proposition, we urge dealership team to go aggressive and attend for record penetration.

Please refer following annexures for complete details.

Annexure 1 – Shield Pricing Matrix

Annexure 2 - Shield Dealer Commission Matrix

Kindly arrange to bring this to the notice of all concerned at Showroom and Workshop.

Happy Selling!

Queries and Clarifications – Respective ASM / CCM OR Email to SERVICE-STRATEGY@mahindra.com







Annexure – 1 Shield Pricing Matrix Scorpio-N Diesel MT

Option 1 If opted within 60 days from the date of sale of new vehicle List Price GST @ 18% MRP List Price If opted beyond 2 years but within the expiry of original 3 years warranty of the vehicle Scorpio-N Diesel MT Option 2 Ath and 5th Year or Up to 1,50,000 kms from the date of delivery of new vehicle whichever occurs first If opted within 60 days from the date of new vehicle within 2 years period from date of sale of new vehicle List Price GST @ MRP List Price MRP List Price GST @ MRP List Price MRP MRP List Price MRP MRP						
Option 1 the date of sale of new vehicle List Price GST @ 18% MRP List Price GST @ MRP List Price MRP List Price GST @ MRP						
Corpio-N Diesel MT Option 2 Option 3 Option 4 If opted within 60 days from the date of new vehicle within 60 days from the date of new vehicle of sale of new vehicle Option 3 Option 4 Option 5 Option 6 Option 6 Option 7 Option 9 Optio						
Scorpio-N Diesel MT 4th and 5th Year or Up to 1,50,000 kms from the date of delivery of new vehicle whichever occurs first If opted within 60 days from the date of sale of new vehicle If opted within 60 days from the date of new vehicle If opted beyond 2 years but within 2 years period from date of sale of new vehicle Itst Price GST @ MRP List Price 18% MRP List Price 18% MRP List Price GST @ MRP						
Option 2 Ath and 5th Year or Up to 1,50,000 kms from the date of delivery of new vehicle whichever occurs first If opted within 60 days from the date of sale of new vehicle Of sale of new vehicle Ist Price Ist Price						
Option 2 If opted within 60 days from the date of sale of new vehicle Option 2 If opted within 60 days from the date of sale of new vehicle Option 2 If opted beyond 60 days but within 12 years period from date of sale of new vehicle Option 2 If opted beyond 2 years but within the expiry of original 3 years warranty of the vehicle Option 2 If opted beyond 60 days but within the expiry of original 3 years warranty of the vehicle Option 2 If opted within 60 days from within 2 years period from date of sale of new vehicle Option 3 Option 4 If opted beyond 2 years but within the expiry of original 3 years warranty of the vehicle Option 5 Option 6 If opted beyond 2 years but within the expiry of original 3 years warranty of the vehicle						
Option 2 If opted within 60 days from the date of sale of new vehicle Option 2 If opted within 60 days from the date of sale of new vehicle Option 2 If opted beyond 60 days but within 12 years period from date of sale of new vehicle Option 2 If opted beyond 2 years but within the expiry of original 3 years warranty of the vehicle Option 2 If opted beyond 60 days but within the expiry of original 3 years warranty of the vehicle Option 2 If opted within 60 days from within 2 years period from date of sale of new vehicle Option 3 Option 4 If opted beyond 2 years but within the expiry of original 3 years warranty of the vehicle Option 5 Option 6 If opted beyond 2 years but within the expiry of original 3 years warranty of the vehicle						
Option 2 If opted within 60 days from the date of sale of new vehicle within 2 years period from date of sale of new vehicle within 12 years period from date years warranty of the vehicle List Price GST @ MRP List Price GST @ MRP List Price GST @ MRP						
the date of sale of new vehicle the date of sale of new vehicle of sale of new vehicle Vitnin 2 years period from date years warranty of original 3 years warranty of the vehicle List Price GST @ MRP List Price GST @ MRP List Price GST @ MRP						
of sale of new vehicle years warranty of the vehicle List Price GST @ MRP List Price GST @ MRP List Price MRP						
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18% 18% 18% 18% 18% 18% 18%						
Scorpio-N Diesel MT 30399.15 5471.85 35871.00 32899.15 5921.85 38821.00 34999.15 6299.85 41299.00						
5th Year or Up to 1,50,000 kms from the date of delivery of new vehicle whichever occurs first						
If opted within 60 days from If opted beyond 60 days but If opted beyond 3 years but						
Ontion 3* the date of sale of new vehicle within 3 years period from date within the expiry of extended 4						
of sale of new vehicle years shield of the vehicle						
List Price GST @ 18% MRP List Price GST @ MRP List Price GST @ MRP List Price MRP						
Scorpio-N Diesel MT 17599.15 3167.85 20767.00 19099.15 3437.85 22537.00 20299.15 3653.85 23953.00						







Annexure – 1 Shield Pricing Matrix Scorpio-N Diesel AT

	4th Year or Up to 1,20,000 kms from the date of delivery of new vehicle whichever occurs first								
Option 1	If onted v	within 60 d	avs from	If opted beyond 60 days but			If opted beyond 2 years but		
	If opted within 60 days from the date of sale of new vehicle			•	ears period		within the expiry of original 3		
Option 1				of sal	of sale of new vehicle			years warranty of the vehicle	
	List Price	GST @ 18%	MRP	List Price	GST @ 18%	MRP	List Price	GST @ 18%	MRP
Scorpio-N Diesel AT	19999.15	3599.85	23599.00	21599.15	3887.85	25487.00	22999.15	4139.85	27139.00
	4th and 5th Year or Up to 1,50,000 kms from the date of delivery of new vehicle whichever occurs								er occurs
					first				
	If opted v	within 60 d	avs from	If opted beyond 60 days but			If opted beyond 2 years but		
Option 2	If opted within 60 days from the date of sale of new vehicle			within 2 years period from date			within the expiry of original 3		
				of sale of new vehicle			years warranty of the vehicle		
	List Price	GST @ 18%	MRP	List Price	GST @ 18%	MRP	List Price	GST @ 18%	MRP
Scorpio-N Diesel AT	37999.15	6839.85	44839.00	41099.15	7397.85	48497.00	43699.15	7865.85	51565.00
5th Year or Up to 1,50,000 kms from the date of delivery of new vehicle whichever occurs first									
	If antady	within CO d	ave from	If opted beyond 60 days but			If opted beyond 3 years but		
Option 3*	If opted within 60 days from the date of sale of new vehicle			within 3 years period from date			within the expiry of extended 4		
Options				of sale of new vehicle			years shield of the vehicle		
	List Price	GST @ 18%	MRP	List Price	GST @ 18%	MRP	List Price	GST @ 18%	MRP
Scorpio-N Diesel AT	21999.15	3959.85	25959.00	23799.15	4283.85	28083.00	25299.15	4553.85	29853.00
* This option is only applicable for vehicles which have bought 4th year shield option									







Annexure – 1 Shield Pricing Matrix Scorpio-N Gasoline MT

	4th Year or Up to 1,20,000 kms from the date of delivery of new vehicle whichever occurs first								
	If antady	within CO d	ave from	If opted beyond 60 days but			If opted beyond 2 years but		
Option 1	If opted within 60 days from the date of sale of new vehicle			•	ears period		within the expiry of original 3		
Option 1				of sal	e of new ve	ehicle	years wa	years warranty of the vehicle	
	List Price	GST @ 18%	MRP	List Price	GST @ 18%	MRP	List Price	GST @ 18%	MRP
Scorpio-N Gasoline MT	13999.15	2519.85	16519.00	15199.15	2735.85	17935.00	16099.15	2897.85	18997.00
	4th and !	5th Year or	Up to 1,50,	000 kms fro		of delivery of	of new vehic	le whicheve	er occurs
					first				
Option 2	If opted v	within 60 d	ays from	If opted beyond 60 days but			If opted beyond 2 years but		
	the date of sale of new vehicle			within 2 years period from date of sale of new vehicle			within the expiry of original 3 years warranty of the vehicle		
	GST @ AADD			GST @			GST @		
	List Price	18%	MRP	List Price	18%	MRP	List Price	18%	MRP
Scorpio-N Gasoline	26599.15	4787.85	31387.00	28799.15	5183.85	33983.00	30599.15	5507.85	36107.00
MT									
	5th Year or Up to 1,50,000 kms from the date of delivery of new vehicle whichever occurs first								
Option 3*	If opted v	within 60 d	ays from	If opted beyond 60 days but			If opted beyond 3 years but		
	the date of sale of new vehicle			within 3 years period from date of sale of new vehicle			within the expiry of extended 4 years shield of the vehicle		
		GST @			GST @			GST @	
	List Price	18%	MRP	List Price	18%	MRP	List Price	18%	MRP
Scorpio-N Gasoline MT	15399.15	2771.85	18171.00	16699.15	3005.85	19705.00	17799.15	3203.85	21003.00
* This option is only applicable for vehicles which have bought 4th year shield option									







Annexure – 1 Shield Pricing Matrix Scorpio-N Gasoline AT

	4th Year or Up to 1,20,000 kms from the date of delivery of new vehicle whichever occurs first								
Ontion 1	If autod.	مناطات	fu-u-	If opted beyond 60 days but			If opted beyond 2 years but		
	If opted within 60 days from the date of sale of new vehicle			within 2 ye	within 2 years period from date			within the expiry of original 3	
Option 1				of sal	e of new ve	ehicle	years warranty of the vehicle		
	List Price	GST @ 18%	MRP	List Price	GST @ 18%	MRP	List Price	GST @ 18%	MRP
Scorpio-N Gasoline AT	17099.15	3077.85	20177.00	18499.15	3329.85	21829.00	19699.15	3545.85	23245.00
	4th and !	5th Year or	Up to 1,50,	000 kms froi	m the date	of delivery of	of new vehic	le whicheve	er occurs
					first				
	If onted y	within 60 d	avs from	If opted beyond 60 days but			If opted beyond 2 years but		
Option 2	If opted within 60 days from the date of sale of new vehicle			within 2 years period from date			within the expiry of original 3		
				of sale of new vehicle			years warranty of the vehicle		
	List Price	GST @ 18%	MRP	List Price	GST @ 18%	MRP	List Price	GST @ 18%	MRP
Scorpio-N									
Gasoline	32499.15	5849.85	38349.00	35099.15	6317.85	41417.00	37399.15	6731.85	44131.00
AT									
5th Year or Up to 1,50,000 kms from the date of delivery of new vehicle whichever occurs first									
Option 3*	If onted v	within 60 d	avs from	If opted beyond 60 days but			If opted beyond 3 years but		
	If opted within 60 days from the date of sale of new vehicle			within 3 years period from date			within the expiry of extended 4		
				of sale of new vehicle			years shield of the vehicle		
	List Price	GST @ 18%	MRP	List Price	GST @ 18%	MRP	List Price	GST @ 18%	MRP
Scorpio-N									
Gasoline	18899.15	3401.85	22301.00	20499.15	3689.85	24189.00	21799.15	3923.85	25723.00
AT									
* This option is only applicable for vehicles which have bought 4th year shield option									







Annexure – 2 Shield Dealer Commission Matrix

All amount in ₹ (Including GST)

Model	Dealer Commission per policy				
Scorpio-N	1500				

