WAITING PERIOD

Variant	Waiting Period (in weeks)		
	Petrol	Diesel	
MX	Up to 4 weeks		
AX3	Up to 4 weeks		
AX5	4 – 6		
AX7	5 – 6		
AX7 L	7 – 8		
ESP Variants	Please check with your Dealership at the time of Booking		

- Above waiting period is indicative and is applicable for all bookings made from now onwards
- The delivery date can be known for a specific variant after booking



WAITING PERIOD

Variant	Waiting Period (in weeks)			
variant	Petrol MT	Petrol AT	Diesel MT	Diesel AT
Z2	21 – 23	NA	18 – 20	NA
Z4	18 – 20	20 – 22	22 – 24	22 – 24
Z 6	NA	NA	18 – 20	12 – 14
Z8	14 – 16	7 – 9	14 – 16	7 – 9
Z8 L	11 – 13	7 – 9	11 – 13	7 – 9
ESP Variants	Please check with your Dealership at the time of Booking			

- Above waiting period is indicative and is applicable for all bookings made from now onwards
- The delivery date can be known for a specific variant after booking

THAR WAITING PERIOD

Variant		Waiting Period (in weeks)		
4WD	Convertible Top	9 – 11		
	Hard Top Diesel	9 – 11		
	Hard Top Petrol	9 – 11		
RWD	Hard Top Diesel	43 – 45		
	Hard Top Petrol	20 – 22		

- Above waiting period is indicative and is applicable for all bookings made from now onwards
- The delivery date can be known for a specific variant after booking



Variant	Waiting period (in weeks)
S	10 – 12
S11	18 – 20

- Above waiting period is indicative and is applicable for all bookings made from now onwards
- The delivery date can be known for a specific variant after booking

VARIANT CATEGORIES









MX	Z2	Convertible Top 4WD	S
AX3	Z4	Hard Top Diesel 4WD	S11
AX5	Z6	Hard Top Petrol 4WD	_
AX7	Z8	Hard Top Diesel RWD	_
AX7 L	Z8 L	Hard Top Petrol RWD	_
ESP Variants	ESP Variants	_	_

NOTE

- The available Engine, Transmission & Driveline options for all models will fit into the above 2 categories.
- Updated waiting period will be shared on 2nd Friday of every month.
- For exact date of delivery, Dealer to take from POSO report of EDCM "CPD DATE"
- The waiting period shown is applicable for bookings as of today. For all previous bookings done till date, the waiting period is as per EDCM
- The pricing for all new bookings will be the ex-showroom price as applicable at the time of delivery

WAITING PERIOD COMMUNICATION

Do's

- Ensure waiting period is updated on your digital screens and to the SC
- Communicate the correct, updated waiting period to the customer only
- Communicate the correct price to the customer basis the booking dates

Don'ts

- Do not give wrong dates to the customer
- Do not give any false commitment (like, I will get you the vehicle earlier if you book now) to the customer