**C SANTOSH RAJU**

Email: **csantoshraju@gmail.com**

Phone: 9901337910.

Address: JP Nagar 7th Phase, Bangalore.  
LinkedIn Profile: https://www.linkedin.com/in/csantoshraju



**Career Objective:**

A passionate, driven and motivated professional with a methodical and analytical approach to resolve problems. Having excellent communication skills and able to prioritize key issues. Currently looking for a suitable position with a reputable and forward looking company.

**Strengths:**

* Good analytical and decision-making ability.
* Determined to work hard and face the challenges with absolute professionalism.

**Academic Qualifications:**

* **B.Tech** in Electrical and Electronics Engineering at Vardhaman College of Engineering, Affiliated to JNTU, Hyderabad in 2010.

**Professional Experience:**

Company : **FindYogi.com (Product Of Wowway Labs Pvt Ltd.)**

Position : **Data Analyst – Operations.**

Time Period : January’ 2014 – February’ 2016.

Experience: 2 Years 1 Month.

**Role and Responsibilities:**

* Knowledge of End to End Cycle of the Data.
* Good understanding of the Product/Business.
* FindYogi Product Score and Index.
* Create, Validate and Verify Coupons and Offers on daily basis.
* Create and Maintain Collection Pages.
* Footer Links.
* In-Depth knowledge and understanding of all the categories.
* Create and Maintain Hand-Picked Lists of Each Category every week.
* Understanding, Analyzing and Verifying Data Reports.
* Dashboard (Admin Panel) Knowledge.
* Data Mining and Data Mapping.
* Data and Products Verification
* Data Entry of Specifications for Products.

Company : CollegeKart.com (Product of **CollegeKart Online Services LLP.)**

Position : **Data Analyst**

Time Period : Dec’ 2010 – May’ 2012.

Experience : 18 Months.

**Role and Responsibilities:**

* Analyzing, reporting and executing the daily online orders from the customers.
* Customer Support through Email and on Phone.
* Analyzing and uploading the data into the dashboard
* Customer’s Feedback Analysis.
* Tracking the shipped orders.
* Negotiating and making a contract with suppliers and vendors for regular supply of products.
* Analyzing the sales report every week to improve sales.
* Checking the payments through the payment gateway, CCAvenue.
* Managing and leading the whole team.
* Making sure that the customer is happy with the order and service delivered.

Company : TestimonialsFor (Product Of **Heurion Consulting Pvt Ltd.)**

Position : **SEO & Sales Executive.**

Website : www.testifor.com. (now revbay.com).

Time Period : April’ 2013 – December’ 2013.

Experience : 9 Months.

**Role and Responsibilities:**

* Article Submission, Image Submission & URL Submission.
* Analyze & Finalize Keywords and Meta Keywords.
* Sending Email Campaigns to create sales prospects.
* Making cold calls.
* Presentation of application demos to the prospect clients through webinar and online meeting tools.
* Generation of database by business, industry, geography, products/services.
* Follow-up on the proposals submitted to clients.
* Building and establishing strong business relationships with clients.
* After sales support.
* Generate weekly sales report.

**Technical Skills:**

Database : **Oracle 11g SQL & Advanced SQL.**

* Oracle Relational Database & Architecture
* Constraints
* SQL Operators & Aggregate Functions.
* Joins.
* Data types.
* DDL, DML, DDL
* Schema Management
* Sub Queries and Co-related sub queries.
* Schema Management
* Normalization
* Pseudo Columns
* In-Line Views
* Privileges and Rolls.
* Analytical Functions.
* Indexes and Clusters

Operating Systems: Linux, Windows XP, 7, 8, 10.

Hardware: PC Assembling and Troubleshooting.

Packages: MS Office (Excel, PowerPoint, Word).

**Personal Profile:**

Date of birth : 12th September 1984.

Marital Status : Single.

Languages Known : English, Telugu and Hindi.

Passion : Travelling, Cooking, Cricket, Music, Rock Drumming.

Date:

Place: Bangalore. C.SANTOSH RAJU