**KARPURAM NAGENDRA**

**Contact No:** 9963792999 **Email Id :** [nagendra.vital@gmail.com](mailto:nagendra.vital@gmail.com)

**OBJECTIVE:**

To start a career where I can do best with my knowledge as an individual or as a team to reach the heights in this environment.

**EDUCATIONAL QUALIFICATIONS:**

* **SITE College - JNTU- K 2008 -- 2012 BTech - ECE**
* **SUARY College - +2 Jangareddygudem 2006-2007 M.P.C**
* **KIDS HIGH SCHOOL - 10th Jangareddygudem 2005**

**TECHNICAL SKILLS:**

* Programming Languages: Basic knowledge in C-programming.
* Operating System: Win XP/7/8,MS Word ,Power Point.

**PROJECT WORK:**

**Title**  : **Microcontroller Based Gesture Vocalizer**

**Summary**: The main objective of this project, Gesture Vocalizer is a Microcontroller Based

System being designed to facilitate the Communication among the dumb, deaf and

blind Communities and their Communication with the normal people. The components

of our projectareglove, Driver circuit, LPC1768Microcontroller, power supply,

System/pc, speaker.

**Role:** As a Team Member, played significant role in selecting and making the project.

**ACTIVITIES:**

* Participated in the event COLLAGE at JNTU-K.
* Actively participated in College FEST conducted by B. Tech Students.
* Actively participated in conducting the competitions and College day functions.

**Work Experience: +3 Years Educational Sales Operation’s**

**TOPPR TECHNOLOGIES PVT LTD –B2B–Business Development Executive –Nov ’2019 – June 2020**

* Responsible to generate database from Schools and other sources. Meeting the Principals, Coordinators and management Personals /Conducting Seminars in schools, open seminars in town, Residential Apartments (Townships) / Converting data into student subscription.
* Meeting the Local tuition teachers / IIT –JEE coaching centers students to generate the leads.
* Responsible to meet existing clients of the company that is School Founders / chairperson / Principal and other key stakeholders to understand the challenges faced and any concerns.
* To Plan various marketing activities within assigned region /Conducting Seminars in schools, open seminars in town, Residential Apartments (Townships) / Converting data into admissions .

**CLOUD CLASSMATE (ERP) - Field Executive - Operations - Jan 2017 - July 2019**

* Responsible to meet the Principals/ chairman / Senior teachers of CBSE & STATE & Integrated Board schools in the provided Territory /
* Arranging demo, making the presentation to the school Management / Providing the specimens
* Meeting the key decision makers / Negotiating the prices and closing the signups /Conducting the Workshops / Payment collections.
* Selling the ERP School Software’s for Schools/Colleges/Institutes

**PERSONAL PROFILE:**

Name : Karpuram Nagendra

Spouse Name : Karpuram Ramya

Date of Birth : 27-03-1989

Nationality : Indian

Languages Known : English, Telugu, Hindi.

**DECLARATION:**

I am here to inform you all the above information which I stated is true.

Place:

Date: K.NAGENDRA