# Objective

* Seeking a position that will benefit from my Sales experience, positive interaction skills and industry contacts where my twelve years’ experience can improve the sales results.

**INDUSIND BANK LTD. Since 01/08/2016 to Till date**

Designation: Assistant Relationship Manager

I was tasked with responsibility of generating business for the Bank by selling its various products like CASA, FD, CC, BG , LC, Credit Cards, Business Loan, Home Loan etc. My responsibility also included Team Handling and Reporting to the Regional Manager.

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## *NIRA TRACKING TECHNOLOGIES PVT. LTD* Since 05/12/2015 to 16/07/2016

Designation: State Manager- Sales

Engaged into sales of GPS solutions and hardware to corporates, Transporters and vehicle owners in Jharkhand. I am also tasked with the appointment of Distributors in various cities of Jharkhand.

## IDBI Bank Ltd. 03/08/2011 to 01/12/2015

Designation: Sales Manager

I was tasked with responsibility of generating business for the Bank by selling its various products like CASA, FD, RD, CC, BG , LC, Credit Cards, Business Loan, Home Loan etc. My responsibility also included Team Handling and Reporting to the Regional Manager.

## Arya Harsh Food Products Pvt. Ltd. 20/03/2010 to 19/05/2011

Designation:: Sales Executive

My key role in the company was distributor management, product liquidation in the market, billing of dealers and promoting company product in the market through sales channel.

## VikasYuvaSangathan (NGO) 05/04/2008 to 10/03/2010

Designation:: Field Officer

My key role in the company was to promote various government projects awarded to the NGO through camps. The NGO worked largely in the field of Health and Medicine sector on village level.My role also included meeting every household in the village and making people aware about various health campaign organized by the NGO on behalf of the Government.

## Evergreen Landscapes Pvt. Ltd. 01/12/2005 to 10/03/2008

Designation:: Supervisor

My key role in the company was to supervise all the gardens and agricultural land of Birsa Agricultural University. .

# Education

* Graduate in Bsc (IT) from Sikkim ManipalUniversity, Ranchi (JH) in 2012.
* Successfully Completed Intermediate (Science) from J.I.E.C. Ranchi in 2002.
* Completed Matriculation from B.S.E.B. Patna in 1998.

# Soft Skills

* Microsoft Office
* Internet

# Hobbies

* Reading, Touring, Chatting & Internet surfing.

# Personal Information

Date of Birth :15th December 1983.

Sex : Male.

Marital Status :Married

Language Known : Hindi & English.

Strength : Optimistic, Patience & Hard-working

Father’s Name : Sri Arun Kumar Mishra

***Permanent Address***

Mukesh Kumar Mishra,Suryoday Nagar Ashok Path, Kanke Road, *Ranchi – 834008.*

I declare that all the information provide above are true to the best of my knowledge.

***(Mukesh Kumar Mishra)***