**CURRICULUM VITAE**

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**VAIBHAV SHARMA**

**M.B.A (Mktg. Mgmt. & Systems Mgmt.), B. Tech (Electronics & Communications Engg.)**

**Mobile :** 9899729806

**Email :** [**vaibhavsharma220@gmail.com**](mailto:vaibhavsharma220@gmail.com)

**CAREER OBJECTIVE**

To succeed in an environment of growth and excellence and earn a job which provides me job satisfaction and self-development and helps me achieve personal as well as organizational goals.

**WORK EXPERIENCE**

Worked in DHFL (Dewan Housing Finance Corporation Ltd), from June 2014 to March 2015.

**ACADEMIC QUALIFICATIONS**

**MBA**

- Birla Institute of Technology, Mesra, Ranchi (2014) in the discipline of Marketing Management & Systems Management with 7.68 C.G.P.A.

**Bachelors’ in Engg.**

- Bharat Institute of Technology, Meerut (UPTU, Lucknow), in the discipline of Electronics & Communication Engg. (2011) with 58.32%.

**Diploma Course**

- ‘O’ Level from UPTEC, Lucknow (DOEACC Society, Govt. of India), with B grade (65%-74%).

**Intermediate**

- R.L.Bai Secondary School, Lucknow (2005-C.B.S.E), with 64.2% marks.

**Matriculation**

- Meerut Public School, Meerut (2003 - C.B.S.E) with 79.8% marks.

**INTERNSHIP**

- Usha Martin Ltd., Ranchi for 8 weeks on “Marketing-mix strategy and Logistics operations of Usha Martin Ltd”

**PROJECTS**

* Project on ‘Applications of Data Warehousing & Data Mining in Customer Relationship Management in Telecommunications’
* Project on advertising campaign for ‘Revival and Repositioning of HMT watches’
* A research on ‘Consumer awareness and perception towards Electric bikes’.
* Developed an e-shop using HTML
* Project on ‘Web-based home appliance control using microcontroller’

**KEY SKILLS AND ATTRIBUTES**

* Data Communications, DBMS, HTML
* C programming
* Basic concepts on ERP and Business Analytics
* Marketing Research
* Good communication and interpersonal skills
* Committed team player
* Target oriented personality with learning attitude

**EXTRA CURRICULAR ACTIVITIES**

* Member in the Photographic Society in BIT Mesra in 2012-13
* Member in the Organizing committee of college fest

**HOBBIES**

* Singing and listening to music
* Photography
* Playing and watching Cricket
* To be updated about current affairs

**PERSONAL DETAILS**

Father’s Name : Mr. Om Prakash Sharma

Mother’s Name : Mrs. Urvashi Sharma

Mailing Address : 551, sector- 22B, Palam Vihar, Gurgaon.

Date of Birth : 3rd August 1987

Sex : Male

Marital Status : Single

Nationality : Indian

Languages Known : English, Hindi

Place : New Delhi