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|  | Ravi Shankar Prabhat | | |
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| ***Contact Address*** | | | ***Mail Id*** | Raviprabhat439@gmail.com |
| Room no-WZ-B-16, Uttam Nagar, New Delhi - 110059 | | | ***Contact Phone*** | *(91) 9555539325.* |
| ***Date of Birth*** | *04 Feb 1988* |
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**OBJECTIVES**

To obtain the position of a Medical Representative in a reputed organization where I can use my acquired experience and abilities to benefit the organization.

Academic Qualification:-

* MBA(Pursuing) in Marketing from KSOU
* Graduation From IGNOU
* Intermediate from Bihar Board
* Matriculation From Bihar Board

**TECHNICAL SKILL:-**

* MS Office, Internet, Photoshop, DBMS, VB Etc.

**WORK EXPERINCES:-**

**Working with WIN HEALTHCARE as a BDE.**

* Arranges appointments with medical professionals like doctors and pharmacists to spread awareness about the drugs and medicines of the organization
* Maintains good relationship with nurses and doctors as well as develops contacts with people in the medical world
* Maintains up to date knowledge on latest development in the field of medicine
* Sells medical products and performs other tasks as required
* Visits hospitals to meet with doctors to persuade them to purchase the products
* Monitoring competitor activity and competitors' products;

**10 Months Experience in GreenShield Healthcare PVT Ltd. as a Sales Executive.**

* Responsible for selling and marketing of pharmaceutical drugs, health care products
* Performs one-on-one meetings with pharmacist and doctors
* Introduces new products of the organization
* Arranging appointments with doctors, pharmacists and hospital medical teams, which may include pre-arranged appointments or regular 'cold' calling;
* Keeping detailed records of all contacts;
* Monitoring competitor activity and competitors' products;
* Maintaining knowledge of new developments in anticipating potential negative and positive impacts on the business and adapting strategy accordingly;

**18 Months Experience in Omni globe International as DPE**

* Responsible for day to day productivity, SLAs, accuracy for respective process within Line of Business.
* Working & providing services in Local Number Portability(LNP),Activations, Provisioning, Directory Listing(DL),Address Validation Etc.
* Using Application Verizon, AT&T, other to set up new number or change, delete number based upon per client request.
* Validate Customer Address using various tools.
* To think out of box related to business indicators such as Process Improvement, Work Environment, and operation strategy. Determined appropriate recommendations subject to management and SOP guidelines.

**PERSONAL DETAILS:-**

Date of birth ---- 04th Feb 1988

Fathers name ---- Bindeshwari Prasad.

Hobbies ---- Playing Cricket.

Strengths ---- Goal oriented person, Flexible.

Marital status ---- Single.

Nationality ---- Indian.

Language known ---- English, Hindi.

Permanent address ---- S/o- Bindeshwari Prasad

Vill-Chanda,Post-Sinha,

Dist.-Bhojpur, Bihar,

Pin-802316.

Declaration

I confirm that the information provided by me is true to the best of my

knowledge and belief.

**Date-**

**Place- (RAVI SHANKAR PRABHAT)**

**Signature-**