**Curriculum Vitae**

# Priya Bhatia C:\Users\admin\Desktop\PIC.jpg

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**OBJECTIVE**

To enhance my professional capabilities & utilize my professional skills towards organization goals & objectives. To obtain a meaningful & challenging position that enables me to work with cutting edge applications & allows for advancement along my career curve. To serve my company with my best, loyalty and expertise.

**EDUCATIONAL QUALIFICATION**

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| --- | --- | --- | --- |
| **Degree** | **Year** | **University**  **Board** | **Percentage** |
| Masters of Business Administration (MBA Information mgt) | 2014 | Sikkim Manipal University | **76% (Last sem-83%)** |
| Bachelor of Technology  (B. Tech C.S.E) | 2012 | Kurukshetra University | **75%** (honors’ degree) |
| 12th  (Science) | 2008 | C.B.S.E | **63.33%** |
| 10th | 2006 | C.B.S.E | **78% (Approx)** |

* **Completed M. Tech (computer science) from DEENBANDHU CHHOURAM UNIVERSITY OF SCIENCE & TECHNOLOGY. (Sem 1st- 71%, Sem 2nd- 84.8 %, Sem 3rd- 86.3%), 4th semester result awaited.**
* **Also have undergone a 3 month course in Software Testing & Quality Assurance with grade A+ (above 90%) from High Technologies Solutions (HTS), an ISO certified course ( manual testing+ automation testing)**

**TECHNICAL SKILLS**

* **Languages:** C, C++, HTML,ASP.net with C#.
* **DBMS Packages:** SQL 2005.
* **Operating Systems:** Window XP, Vista, Window 7
* **Web Technologies:** HTML, CSS, Javascript.
* **Awareness:** Computer fundamentals, Proficient in MS word, Excel (basics), Power Point, Internet. Software Testing& Quality Assurance, Manual testing techniques and automation testing tools ( Worked on Mercury load runner & QTP )

**ACADEMIC PROJECTS**

**Project Title: Online Movie Ticketing**

**Batch Size: 3**

**Duration: 6 Weeks**

**Organization:** HCL, Kohat Enclave, Pitampura.

**Front End:** Asp.net using C#

**Back End:** SQL Server 2005

**Overview:** Design and Implementation of Online Movie Ticketing website in 6 weeks training using Asp.net. I have created the Registration section of this website & also performed manual testing on this site.

**Role:**  Designer & Tester. I also have inserted suitable validators in fields.

• Had done my dissertation work of M. Tech 4th sem on the topic “ IMPLEMENTING FINITE STATE MACHINE WITH CONTINUOUS WAVE MODELLING”

**WORKING EXPERIENCE**

* Six months of working experience with PCTI Group, Pitampura, Delhi as Marketing Executive (IT) from April 2013 to October2013.

**Job Description:**Used to work on analysing, researching,**writing & editing the content/data** of Virtual learning network (V-LRN)Portal and was engaged in promoting it in other interested organizations & serving the clients registered with the website (Client servicing). **Other Key responsibilities (Backend operations):-**

* Attending calls from customers, handling & solving their queries.
* Sales reports on daily and monthly basis & maintaining records related to reports.
* Making plan arrangements of sales executives & presentations on different projects& generate MIS reports.
* Analysis of data & checking the reports.
* Performing other duties given by management time to time.
* **Currently Working as Relationship Manager (CRM Operations) with People Interactive (I) Pvt. Ltd. (People Group) since 30th march 2015 till today.**
* **Current CTC : 3.0 LPA+ Fixed incentives+ Medical + HRA.**

**Job responsibilities:**

* Develop new customer relationships adhering with set guidelines of Relationship Manager.
* Interact with customer brand teams and respective agencies to create business objectives.
* Handling premium members by providing them after sales services to enhance their post sales experience.
* Perform with technical Lead to convey customer needs, establish priorities and manage internal database performance of delivery resources.
* Maintain and manage regular contact with customers to ensure Client Due Diligence(CDD) through mails.
* Handling Backend operations to support services.
* Head responsibility to exceed business objectives, customer service satisfaction and account profitability.
* Provide member with best of service quality and standards.
* Develop and maintain relations with Epsilon team to search customer business needs

**HOBBIES**

* Listening & Singing Music, dancing.
* Playing Badminton, Surfing net.
* Watching TV & movies.

**STRENGTHS**

* Positive attitude & honesty.
* Flexibility &Commitment towards work.
* Self motivation & Good at maintaining relations.
* Willingness & aptitude to learn.

**EXTRA CURRICULAR ACTIVITIES**

* Participated in various state level music competitions.
* Participated in various cultural activities in school, district and state level.
* Participated in **Quiz** in Annual Function (**Oye! It’s Saturday).**
* Participated in **Games** (Badminton, Race etc)**.**

**PERSONAL DETAILS DECLARATION**

Mother’s Name : Mrs. Sushil Bhatia

Father’s Name : Mr. Radhey Shyam

Date of Birth : 23rd may 1991

Sex : Female

Marital Status : Single

Nationality : Indian

Language Known : English, Hindi, Punjabi, French, Sanskrit

Home Town : Delhi

**DECLARATION**

I, Priya Bhatia, hereby declare that the information and particulars stated above are true and correct to the best of my knowledge and belief.

Place: Delhi **PRIYA BHATIA**

Date: