Resume

KUMAR SAURAV

Address : S/O Nand Kishore Sharma

Jado Babu Chowk, Beside Hotel Panchwati,

Ramnagar Road, Hazaribag.

Jharkhand. 825301.

Email : [sauravism@hotmail.com](mailto:sauravism@hotmail.com)

Contact : 9162057041

**Job Objective**

Being into Retail & Investment Banking operations for nearly 6 months with reputed organizations like BANDHAN BANK, I have gathered potential knowledge in different areas of banking. In a lookout for a challenging and rewarding opportunity in an organization wherein I could get more exposure on my career and I can utilize my skills and knowledge which will contribute towards organization growth.

**Career Summary**

* Having 6 months experience in the field of banking.
* Providing banking solutions to the rising needs of the customers.
* More than 2 year experience in the most complicated field as an insurance advisor and looking for the similar challenging position in growing organization.
* Selling insurance policies to the customers and giving them after sale service.
* Providing solution to the customer`s problems.
* Ability to suggest convenient product to the client according to their need and budget.
* Ability to form long term relationship with clients.
* Good selling and explanation skills.

**Personality Traits**

* Strong observational skill
* Good listener
* Business ethics
* Customer oriented
* Eager to learn

**Experience**

BANDHAN BANK LIMITED: AUGUST 2016 – TILL PRESENT (ON CONTRACT)

**BRANCH SALES EXECUTIVE (BSE)**

* Account Opening and Maintenance.
* Transaction processing.
* Investment operations.

Bharti AXA Life Insurance Company Ltd. 2013 – 15.

**LIFE ADVISOR**

* Communicating with clients and explaining them the merits of Insurance Policies.
* Understanding clients need and financial status and provide them the information about the best policy.
* Provide solutions to the clients in case of any risk situation and offer them appropriate risk management.

**Academia**

* Master of Arts ( English Language & Literature ) from Vinoba Bhawe University, Hazaribag, Jharkhand in 2013
* Bachelor of Arts (( English Language & Literature ) from St. Columba`s College, Hazaribag, Jharkhand in 2011
* Intermediate from Jharkhand Academic Council, Ranchi, Jharkhand in 2008
* Secondary from Jharkhand Academic Council, Ranchi, Jharkhand in 2006
* Completed Office Assistant Course from Gandhi Institute of Computer Education and Information Technology

**Personal Details**

* Date of Birth : 20th December 1992
* Language known : Hindi & English
* Citizenship : Indian
* Marital status : Single
* Hobbies : Travelling and Listening Songs

**Declaration**

It is hereby declared that the information and particulars furnished above are true and correct to the best of my knowledge and belief and nothing has been concealed.

Dated:

Place: Signature