## Deepak Jha

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## Email:deepak88.jha@gmail.com



**Career Synopsis**

Over 7 years of experience in Tour Operation and MICE,



**PROFESSIONALEXPERIENCE**

**EshopKeeper Travels**

**Designation** – Assistant Manager Operations

**Tenure- October 2015 to Till Date**

**Company Website:** [www.eshopkeeper.in](http://www.eshopkeeper.in)

* Responsible for Handling Hotel Booking (Domestic & International)
* Working on online queries
* Tour Packages
* B2C Queries
* M.I.C.E Queries - Domestic (B2B & B2C)
* Hotel Contracting
* Supplier coordination
* Handling Group tours (Corporates/Schools – Universities)

**ANS Travels**

**(Unit of ANS Solutions Pvt Ltd)**

ANS Travels has emerged with a single objective of catering all kinds of travel needs and requirements sought by travelers from around the world. It enjoys in providing different professional travel services through well trained and highly experienced professional manpower. We as a team with ANS Travels cherish in serving travelers from any part of the globe providing all possible means of travels. Basically we are specialized professional team with potentials to serve you competently and confidently with smile.

**Designation** – Assistant Manager Operations

**Tenure- June 2013 – October 2015**

**Company Website:** [www.anssolutions.in](http://www.anssolutions.in)

* Responsible for Handling Hotel Booking (Domestic & International)
* Working on online queries
* Tour Packages
* B2C Queries
* M.I.C.E Queries - Domestic (B2B & B2C)
* Hotel Contracting
* Supplier coordination
* Handling Group tours (Corporates/Schools – Universities)



**Integrated Hotels & Travels**

**(A unit of Integrated Vacations India (P) Ltd.)**

Integrated Hotels & Travels has constantly been moving the paradigm in hospitality by very proactive sales and marketing to create a platform for a wide spectrum of hotels across India.

**Designation** – Sr. Executive Operations

**Tenure- since Feb 2011 – NOVEMBER 2015**

**Company Website:** [www.integratedhotels.in](http://www.integratedhotels.in)

* Handling group of Residential conference & day conference for corporate like HMCL, Birla Sun   
  Life Insaurance, OP Jindal University, Idea 7 & Sanshine Electronics. ( M.I.C.E.)
* **Prepare Itinerary& Costing of packages Negotiated the Costing part and Finalize the Rate of the Items.**
* Tour handling(Family, Corporate, Groups)
* Tour Package destinations : Kerala, Kashmir, Rajashthan, Uttranchal, Himchal, Goa
* Strategies to enhance customer relations through formal and informal channels.
* Handled the **Corporate Query as well as phone query.**
* Handling meetings with corporate clients



**Hills & Holidays ( Delhi )**

**Designation**- **Tour Executive (Domestic)**

**Tenure**- **Feb 2008 to Dec 2010**

**Specialized** – Operations

**Key Responsibilities**

* Handled the **Online Query as well as phone query and walking client as well.**
* **Prepare Itinerary& Costing of packages Negotiated the Costing part and Finalize the Rate of the Items**
* Tour handling(Family, Corporate, Groups)
* Strategies to enhance customer relations through formal and informal channels.
* Developing strategies to enhance customer relations through formal and informal channels, building cordial relationship through regular interactions.

**Academic Qualification**

* Graduation from DU Correspondence in 2010
* 12th from C.B.S.E in 2007
* 10th from C.B.S.E in 2005.

**Technical Qualification**

* 6Month course in computer Application

**PERSONAL INFORMATION**

Date of Birth : **24th June 1989**

MaritalStatus : Single

Gender : Male

Father Name : Sh. Lal Jha



DECLARATION

I, **Deepak Jha**, hereby, solemnly declare that all the information furnished above, are true, complete and correct to the best of my knowledge.



Date:

Place: **Delhi**  **(Deepak Jha)**