**KAMAL SINGH**

**JAIPUR**

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| **+91-8562085960** | **Kamalsingh7892@gmail.com** |

**OBJECTIVE**

To Challenging assignments in Clinical Research, Health Care (Hospitals) & Business Development with a growth-oriented organization.

**PROFESSIOAL PROFILE**

* Total 4 Years of experience in the areas of Clinical Research, Regulatory Writing, Business Development & Multispecialty Hospital.
* Business Development for Regulatory Consultant.
* Worked on design & development of essential documents related to clinical trials
* Registered Pharmacist under Rajasthan State Pharmacy Council.

**CAREER RECITAL**

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| **JAN 2013/ PRESENT** | **BUSINESS DEVELOPMENT EXECUTIVE**  Regulatory and Clinical Operation  BDK LIFESCIENCES, NCR |
| **JAN 2013/ JULY 2011** | **CLINICAL RESEARCH ASSOCIATE**  Regulatory and Clinical Operation  KPS CLINICAL SERVICES, NCR |

**JOB PROFILE**

**As Business Development Executive**

* Accurately and fully submits assigned reports.
* Collaborated within a virtual team environment to coordinated business efforts.
* Targets and achieves call plan metrics to specified accounts within the assigned territory, which may include physicians, offices, clinics, hospitals, consultants or other venues where assigned accounts operated.
* Understand health care industry and marketed dynamics, trends, competitors, regulations and managed health care environment.
* Analyzed trends to effectively identified future business opportunities and build plans to addressed them.

**As Clinical Research Associate**

* Developing Trial monitoring plan; Project management plan; Case Report Form filling guideline.
* Worked on design & development of essential documents related to clinical trials (Protocol, CRF, IB, CTD, ICD, CSR etc.)
* Performing monitoring visits including Site Selection, Site Feasibility & Site Initiation visits.
* Reviewing all data produced from each study and resolves any data queries/protocol deviations identified.
* Preparation of monitoring and audit documents
* Maintaining site files, trial master files and study documentation; developing status reports, SOP revisions and document quality control.

**TECHNICAL SKILLS**

Hands-on computer experience – MS Office and Hospital DB software. & good knowledge of Computer usage in a web-based Environment

**CORE COMPETENCIES AND STRENGTHS**

* Strong work ethics – High level of integrity and moral standards.
* Communication skills – Excellent interpersonal, networking, presentation, persuasion influencing, negotiation and closing skills.
* Competition Analysis – Ability to analyze and compare firm’s products with that of competitors.
* Strong organizational and time management skills.
* Strong networking, presentation, multi-tasking and analytical abilities.

**ACADEMIC CREDENTIALS**

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| **JULY 2006** | **B. PHARM**  Punjab Technical University jalendher, Punjab |

**CERTIFICATION COURSES:**

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| **NOV 2012** | **Professional Diploma in Pharmacovigilance (PDPhV)** |
| **JULY 2011** | **General Course on Intellectual Property (GCIP)** |
| **JAN 2011** | **Professional Diploma in Clinical Research (PDCR)** |

**PERSONAL DOSSIER**

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| Date of Birth | 11th June, 1985 |
| Marital status | Married |
| Languages known | English, Hindi |
| Gender | Male |

**DECLARATION**

I hereby affirm and state that the herewith-enclosed details are true to the best of my knowledge and my sincere efforts in keeping up the standards of your esteemed concern.

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| **Date: 2015** | **Yours Sincerely,** |
| **Place: Jaipur** | **Kamal Singh** |