**VIPIN MOHAN SINGH RAWAT**

**Mobile: +91 9711017473**

**E-Mail ID: rawat.vip07@gmail.com**

**MISSION:**

* Look forward for a platform to prove my credential as a professional and to enhance my contribution year after year.

**VISION:**

* I want to lead teams which are multifunctional and multi-locational and look forward to participate in decision making and strategic planning of the organization.

**SYNOPSIS:**

* A dynamic professional with experience in the areas of Sales&Marketing Operations, Product Promotion and Consultancy.
* Demonstrated abilities in expanding the Market and Brand Building.
* Developed strong consultant base.
* Excellent interpersonal, communication and organizational skills, with proven abilities in Team Management, Customer Relationship Management and Planning.

**EXPERIENCE:**

* Currently associated with Ankur Lighting Pvt. Ltd. as Assistant Manager-Sales since August 2014.
* 1 Year experience with Club Mahindra, (Mahindra Holidays & Resorts India Ltd.) as Sr.Sales Consultant. (July2013-July2014)
* 6 Months experience with Maruti Suzuki, Bagga Link Motors Ltd. as Corporate Sales Consultant. (January2013-June2013)

**KEY COMPETENCIES:**

* To be an asset to the organization I serve.
* A quick learner with `Can do’ attitude.
* Analytical mind, committed to maintain quality and efficiency.
* Fast and self directed learner, work effectively as team player or independently.
* Enjoy new challenges and willing to take extra responsibilities to get work done.
* Excellent time, resources and priority management skills.

**PROFESSIONAL CREDENTIALS:**

* MBA in Marketing from AIMA (ALL INDIA MANAGEMENT ASSOCIATION), Management House, 14, Institutional Area, Lodhi Road, New Delhi with 1st Division.

**ACADEMIC CREDENTIALS:**

* Graduate in (HR Management or IRPM – Industrial Relations & Personnel Management) from University of Delhi (DU) from Dyal Singh College, New Delhi with 1st Division.
* Senior School (12th ) Passed from Kendriya Vidyalaya Pragati Vihar, Lodhi Road, New Delhi in Commerce Stream from C.B.S.E. Board with 1st Division.
* Secondary School (10th ) Passed from Kendriya Vidyalaya Pragati Vihar, Lodhi Road, New Delhi from C.B.S.E. Board with 1st Division.

**IT SKILLS:**

* Wellversed with : Microsoft Office, Microsoft Windows and Internet

**AREAS OF INTEREST:**

* MARKETING.
* BUSINESS DEVELOPMENT.
* STRATEGY DEVELOPMENT.

**PERSONAL QUALITIES:**

* Great Interpersonal skills, Modest and Considering nature.
* Self Motivator.
* Discipline in life.
* Principles Driven.
* Leadership.
* Positive thinking.
* Punctuality.
* Continuous improvement through introspection.

**PERSONAL FORTE:**

Father’s Name : Mr. J.S. Rawat

Address : House No. 46, Type-3, Jal Vihar Colony,

Lajpat Nagar, New Delhi-110024

Date of Birth : 24-July-1990

Nationality : Indian

Sex : Male

Linguistic Abilities : Speak, read and write English as well as

Hindi pretty well.

**DECLARATION:**

I hereby declare that the above mention details are true & correct to the best of my knowledge & understanding.

**Date**