**CURRICULUM VITAE**

ANINDYA KUMAR BANERJEE

Current: Flat 102,Block B, Jagmano Plaza, Near Telephone Exchange Compound, Khajpura, Patna-14, Bihar, +91-9430435385 &  
Permanent: G3-G4, Umaloke Apartment, 6, Deshbandhu Road (E), Baranagar, Kolkata-35, +91-98302-35385, [akb.now@gmail.com](mailto:akb.now@gmail.com).

**PERSONAL SUMMARY**:

I have over 26 Years of Experience of which the last 11 years in governance solutions for state governments prior to doing business development cum sales consulting in Government Domain with private MNC’s. With years of accomplishments in managing large accounts in the education, ICT, Skill Development sectors, from conceptualization to execution, sales expansion, driving campaigns and establishing healthy business relationships with vendors, channel partners, clients and government bureaucrats and other officials.  
I have core experience in handling government process and exposed to working in the government, with the government and outside the government. Currently helping the state government of Bihar its different departments towards good governance.

**MY OBJECTIVE:**

To become an outstanding leader within an organisation with zeal to continue to enhance the current consultancy (technical & knowledge with expertise) in the field of Skill Development Initiatives for the underprivileged class significant in terms of contribution to the society and its growth in a backward state like Bihar and to benefit the institution by giving best of my abilities and skills in developing business using knowledge and expertise acquired with integrity and loyalty with partners.

Key Responsibilities Handled: Profit Centre Operations, Marketing & Brand Building, Business Development and Man Management.

**CAREER HIGHLIGHTS:**

**# Senior Consultant** (A1-Category) for Centre for Good Governance Society, Government of Bihar since January 2015.

Empanled to assist team at State Government and line Departments for all schemes under 3 Thematic Areas-  
[a]. Human Development  
[b]. Management Development  
[c]. Financial Management with Procurement Support

**&**

**# CEO for Astric Group of Companies** cum Head of Academics for Astric Solutions, Patna, Bihar since October 2012

Handling the business growth of the group which is a 25 year old Bihar based IT organization in generating revenues from software development, trading, training and Skill Development activities in the state of Bihar. Handling the first (PPP initiative with Govt. of Bihar) to do capacity building programs for the state government departments since last few years. Working in Skill Development of Youth and under privileged class who are economically weak for uplifting them through training. Helped the 38Cr group to reach 54Cr in flat 3years.

**# Executive Director- Maverick Consultancy Services (P) Ltd.** July 2014 till December 2014.

Heading Sales and Marketing team, for Educational Solutions including ERP, Students Secured Data Records (Tamper Proof Certificates and Smart Cards), IT Infrastructure, and innovative solutions for education domain for a 3.5Crore group in its 5th Year.

Notable Contributions;

.Revamped the website in 2 weeks and gave a corporate look to the same.

.Began introducing technical solutions to new territory outside the present states specifically in East and North Eastern States

.Brought in two large deal with regards to Secure Certificate for states in the eastern countryside worth 3Crores+ each

**# Consultant- The World Bank**-SASED Unit (STC-for TE Project-Bihar) since March 2013 till June 2014.

Assisting team at State Government and World Bank to design the project delivery mechanisms for the World Bank funded project worth $ 250Million for enhancing Teacher Effectiveness in elementary education in Bihar a 4 year project in Bihar covering 1200 locations with e-content, e-learning, ICT infrastructure, civil infrastructure and Renewable source of energy installations to be completed.

**# Regional Manager**- Business Development (East, North and North East) for NComputing Inc. from May 2010 to August 2012 **as** A desktop Virtualization Company from CA, USA for its India operations at Kolkata.

# **Vice President** (East, North-East & North) for CORE Projects & Technologies Ltd from August 2008 to April 2010 as.

A 1600Cr Education Domain Company, India at New Delhi and Kolkata.

Handling the SSA, RMSA, EMS, Content in coordination with DHRD, under Ministry of HRD, DIT, MCIT-GoI and other Ministries for CORE.

Working closely with NDMA for content creation for Disaster Management Teams using CAVE Technology.

# **ITeS Consultant for West Bengal** State Rural Development Agency, under the Panchayats and Rural Development Department, Government of West Bengal, India at Kolkata HQ from April 2007 to July 2008 as (Contractual).

Handling the Common Services Center under NeGP in, under Ministry of IT, GoI for the State Designated Agency and Selected Service Center Agency's

# **Director Sales**, CADopia India Pvt. Ltd, from January to March 2006 a CAD Software company from India, STPI, Kolkata

# **Manager-IL&FS-ETS**, from May 2006 to February 2007 for Common Services Center under National e-Governance Plan of Govt. of India, State Anchor for West Bengal, Kolkata

# **Head of Sales-Portals**, from Jan '04 to Sep '06 in Ontrack Systems Limited, Kolkata.

# **Director-Education & Training** Division at 'The Designer', Bhilai, & Indore from ‘99-'03

# **Branch Manager**, The Designer, (IT and Skill Development Centre for Engineers), Bhilai from '93-'99

# **Branch Manager** with Computronics (Computer Training Centre), Bhilai from `92-'93

# `91-'92 Independent Business in Interior Designing in Kolkata

#`90-'91 as Branch Manager with Apollo Courier Services (A S.K.Goenka Group Co.), Kolkata.

**IT Certifications/Courses**

Certificate Course in Computer Application from Indian Institute of Bio-Socio Research and Development, Kolkata, in 1990  
Certificate Course in AutoCAD from Man Matrix, Kolkata, in 1991  
Testing Centre Administrator, from VUE Pearson, USA, in 1999  
Testing Centre Administrator, from Thomson Prometric, USA, in 1999  
Certified Novell Education Expert, from Novell, USA, in 1999  
Certified Novell Salesperson, from Novell, USA, in 2000  
Adobe Certifications (Creative Suite, Creative Cloud, Acrobat XI, and 4 other certifications), USA, in 2014  
Intel Certified Gold Partner, USA, in 2014

**Academic Credentials**. Executive MBA from IIM, Bangalore in 2008  
. Diploma in Interior Designing from Jenson & Nicholson [I] Ltd., Kolkata, 1991. 5th in India by securing 74.3%  
. B.Com from Kalyan Mahavidyalaya, Bhilai, under Pt.Ravishankar Shukla University, Raipur, CG, 1989.  
. Higher Secondary School Leaving Certificate from Swami Vivekananda Vidyapeeth, Bhilai, 1986  
Computer Skills (with proficiency)  
. Expertise in creating world class presentations using MS PowerPoint, MS Word, expert in using CAD software.  
. Instrumental in preparing policy document on EHM & ICT for Government of Bihar.  
. Instrumental in preparing PPT for Bihar Skill Development Mission (BSDM) shown to GoI, with then Director BSDM in 2013  
. Have helped prepare the PPT for 'IT Investment in Bihar' for State ICT Core team touring Bangalore in 2013  
. Master Trainer for Computer Proficiency for engineering graduates and post graduates since 1993 in 5 states.  
. Was invited to Administrative Training Institute, Salt Lake Kolkata for giving day long training introduction of IT and ITeS as subjects for IAS officials in 2008  
. Was invited by Roopkala Kendro, Kolkata (an Indo Italian Institute of Film & Social Communication) to train their students on Rural Development and ICT in 2007 and 2008  
. Was invited as guest speaker to elaborate on e-governance activities of GoI and GoWB to the students of Bidhan Chandra Krishi Vidyalaya, Kalyani, West Bengal

**Strengths and Weakness**Strength: Linguistic Ability in more than 6 languages Weakness: Love towards confectioneries  
Ample knowledge about Hardware and networking Punctuality towards delivery of responsibilities offloaded  
Ability to delegate job flow to juniors/subordinates Love for non-stop long distance travel on two wheelers of Good at Vendor Management, negotiations for H/W & S/W all kinds

**Technical Trainings Imparted**Imparted trainings to: 631 professionals with Diploma & Degree in engineering on AutoCAD.  
Provided technical trainings on AutoCAD to:  
. Simplex Engineering and Foundry Works Ltd., Bhilai on AutoCAD in `94 (15 engineers) & `95 (25 engineers) for establishing CAD LAB. 1993-1994 & 1995-1996 twice.  
. PWD Design Dept. Engineers at CIT Building, Poddar Court, Kolkata 2004 for 2D Drafting for Draftsmen and 3D for senior design engineers.  
. Major architects and Civil engineers of Chhattisgarh and Madhya Pradesh during a 2 day workshop organized by local wing of polytechnic college in `99.  
. Visiting faculty for engineering colleges, with knowledge of 15 years in Computer Graphics including AutoCAD.

**Publications / Presentations**

.Conducted classes for Final year students of Roopkala Kendra, Salt Lake on e-Governance- 'The 'e' in Governance' what benefits and draw backs we should be looking for.

.Designed and Hosted the CSC link on http://www/wbprd.nic.in in 3 days only

.Trained the MMP nodal officers in ATI, Salt Lake Kolkata on IT and e-Governance

.Represented the state in e-India 2007, 11th National e-Governance Meet in Haryana in Feb 2008

.Anchored the state level meeting of Mission Mode Project 14 line departments of Government of West Bengal on 30th August in Kolkata

.Seminar on 'Computer Aided Design' at 3rd COMBIC National held at Govt. Engineering College, Raipur in `95 organized by Computer Society of India. Recipient of the 'Best Presentation on professional courses'.

.Best Technical Presentation award winner on 'New Topic' at National meet for Computer Professionals at Indore in `99 on 'Live Life 25 Hours A Day']

.Successfully running groups on National e-Governance Plan, SSA, ICT4, CSC and MMP on www.linkedin.com with more than 950 members from India and abroad discussing methodologies for better governance and other subjects.  
.Recently closed a discussion with National Council of Science Museum for creating IT infrastructure in 40 of their centers nationally with content delivery on CURVE and FLEX systems on 3D Immersive technology.  
.Presentation on 'Ensuring data security and Privacy' in June 2012 at Ahmedabad Management Association Hall, Atira Campus, Dr. Vikram Sarabhai Marg, IIM Ahmedabad organised by Centre for Internet & Society, International Development Research Centre and Society in Action Group.

.Prediction for 2012: Internet and Mobiles- The Indian Context, publication by Internet and Mobile Association of India in February 2012

.Write up on Rural & Marketing magazine on 'ICT Changes Rural India' in October 2013 & August 2014.

.Was Speaker in Rome, Italy in Leading Edge-2013

.Profile of an expert - publication online on siliconindia.com http://www.siliconindia.com/profiles/Anindya-Kumar-Banerjee-ecv3Coyx.html)  
.Regular write up in Education Post the monthly magazine for education

.Write up on Cyber Security on [www.thecybersecurityplace.com](http://www.thecybersecurityplace.com)

**Award/ recognition/facilitation etc.**

.Credited as 'Champion' for 2006 by ICTD-UNDP at Bhopal summit for Mobile Governance on Microsoft technology  
.Semi Finalist for Manthan Award in 2006 for Mobile Governance Award  
.Appreciated by MD-WBEIDC for Successfully handling the 'Tata Motors Singur Plant Training & Assessment of Locals'  
.Appreciated by Ministry of Panchayati Raj for creating the first and only accepted DPR on e-Bharat in 2007-08 and also the DPR for the first m-Gov project in India in 2007 for Government of West Bengal  
.Have been praised by Principal Secretary, Panchayat and Rural Development Dept. Govt. of West Bengal for preparing documentation on transparency in the bid management of Common Service Centres in 2007 on file  
.Appreciated by MD-AMD India for rural computerisation in West Bengal in June 2008 at Oberoi Grand-Kolkata  
.Was the main COMPERER for the e-Governance Summit for Government of West Bengal in 2007 in Kolkata  
.Represented Government of West Bengal in e-India in 2007 and 2008 in New Delhi and Hyderabad.  
.DPR for Handloom and Handicraft project for North Easter States for a government of India department unit  
.Appreciation letter by Director-Dept. of Industries-Govt. of Sikkim for assisting them in Handloom & Handicraft up-gradation in 2011-12 in a social function

.Felicitated by BIT-Mesra-Patna Campus for being the Best Mentor-Invitee 2013-14  
.Shiksha Ratna Award for 2013 for Transparency by Government of Punjab and CSDMS  
.Semi Finalist for GCIP-MSME Innovation Award 2014 by FICCI and Ministry of MSME with UNIDO September 2014  
.Was appreciated by MD-BSEIDC for Successfully handling the 'SCAN-School Computer Access Network'  
.Was appreciated by Task Team Leader World Bank for my work in Teacher Education Project-Bihar.  
.Felicitated by CII-Bihar as invited guest as 'Special Expert in ICT' in helping the state prosper further.  
.Nominated by Bihar Industry Association (BIA) as 'Special Invitee-IT & Services' Sub-Committee 2013-14 and now 2014-15 also.

**Personal Details**

Passport Number: J2656420

Languages Known: English, Hindi, Bengali, Chhattisgarhi, Punjabi, Maghi-Bhojpuri & Marathi.

Date of Birth: 12th July 1966

Current Salary: Available on request

Reference: Available on Request.

LinkedIn Profile: in.linkedin.com/in/anindyakumarbanerjee/

Date: 24/3/2016 sd/-

Place: Patna [Anindya Kumar Banerjee]Top of FormBottom of Form

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