**TEJAS DEVDAS DAVANE**

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**: +8779215950 /9773802154**

# Career Objective

*Details*

To sincerely contribute my knowledge to the growth of the Organisation. If given a chance, I would make best of it & uphold the traditions of the organization and excel in the job.

# Academic Qualification

* Passed B.com in 2012- Maharashtra Board
* Completed MS-Office
* Completed Typing 30 W.P.M

# Skills

* Word, Excel, Access, PowerPoint, Outlook Express
* Ability to establish good relationships with partners
* Handling flexible and creative
* Smart working, friendly nature is the inbuilt quality in me.
* Assembling Computers

# Languages Known

* English
* Hindi
* Marathi

# Work Experience- 3

[**Accutech Power Solution**](https://www.google.co.in/url?sa=t&rct=j&q=&esrc=s&source=web&cd=1&cad=rja&uact=8&ved=0ahUKEwiVzL7VkIzXAhXEuY8KHTf7BXIQFggoMAA&url=http%3A%2F%2Fwww.accutech.co.in%2F&usg=AOvVaw0SWa-3YgWzFy7rVdcIKgTF)

**From 1st December-2016 Present:**

Role and Responsibilty :

* **Working as Inside sales excecutive**
* Generating quality leads by gaining interest of customers on calls.
* Generating data base from various search engines.
* Interacting with clients on mail and calls
* Maintaining CRM entries
* Generating Leads through Cold Calling
* Fixing meetings for sales executive with Clients.
* Build and maintain positive long-term relationships.
* Making follow up calls with the clients for the Purchase Order

# Work Experience- 2

Worked with ARK INFO Solutions PVT Ltd. (Trendsettersindia PVT Ltd.)

■ From(February,17 2015 to October 28 2016)

Role and Responsibilty :

Business Development (ANSYS, PTC & Bentley) :

* Generating quality leads by gaining interest of customers on calls.
* Explaining the features & advancment of principal company’s product to customers.
* Co-ordinating with regional managers & sales managers for the closures.
* Working towards company’s good business by achievingtargets.

**ComplianceExecutive (CorelDraw ) :**

* Prospecting data fromvarious sources.
* Calling the Prospect thosewho are usingillegal Softwares of Corel Draw
* Enforcethem to Procure legal version of CorelDraw software.
* Generatingdaily reports in the Sales force.

# Work Experience- 1

**Worked at ALLSEC TECHNOLOGIES : (15/07/2014 &14/02/2015)**

* Telesales executive at ALLSEC TECHNOLOGIES.
* Organizing conferences.
* Generating leads for corporate conferences.

# Personal Details

* Date of Birth : 2ND APRIL, 1991
* Nationality : Indian
* Gender : Male
* Marital Status : married

# Hobbies

* Traveling, Playing Cricket, Listening Music.
* Playing Indoor games.

I hereby declare that the above-furnished information is true to the best of my knowledge.

Date : SIGN

Place : Mumbai. (TEJAS DEVDAS DAVANE)