**CURRICULUM VITAE**

***ONKAR NATH GAURAV***

*G- 27,*

*SHAKARPUR, LAXMI NAGAR,*

*DELHI-110092*

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***Objective:-***

Looking for a growth oriented career with a will to work for an organization, which can provide challenging environment to young professional and also benefiting the organization with my hard work and determination.

***Professional Experiences***

1. ***Name of the company- HDFC Bank Ltd.***

*Designation- Branch Sales Officer.*

*Work Location- New Delhi CP Branch.*

*Period- 20th January 2015 to 6th Dec 2016(23 months).*

*Responsibilities- Retail Branch Banking.*

***2) Name of the Company****–* ***Ethnic food products solution Ltd.***

*Designation – Executive - Sales*

*Work Location – Navi Mumbai*

*Period – JUNE 2013 toNov.2014 (16Months)*

*Responsibilities – Retention of existing customers and creating new customers.*

***3) Name of the Company*** *–* ***Kent RO Systems Ltd***

*Designation – Executive - Sales*

*Work Location – New Delhi*

*Period – March 2013 to May 2013(3 Months)*

*Responsibilities – Direct Sales of KENT RO products*

***Qualifications:-***

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| ***Degree*** | **Board/ University** | **College/School Name** | **Year of Passing** | **Grade / % Marks** |
| *MBA ( Finance & Marketing)* | P. T. U Jalandhar | CT Institute of Management and IT, Jalandhar | 2011 | *1st / 61%* |
| *B. Com (10+2+3)* | L. N. M. U Darbhanga | C M College, Darbhanga, Bihar | 2007 | *1st / 62%* |
| *I. Com (10+2)* | *B.I.E.C. Patna* | *M. K. S College, Darbhanga, Bihar* | *2003* | *2nd / 46%* |
| *SSC (10th)* | *B.S.E.B. Patna* | *S.R.P. High School Darbhanga, Bihar* | *2000* | *2nd / 47%* |

***Projects Undertaken***

***1)***

* *Project Title – Evaluation of Impact of Sales promotion Activities*
* *Company Name – PEPSICO India ( Lumbini Beverages Pvt Ltd )*
* *Project Location – Hajipur, Bihar*
* *Project Duration – Two Months*

***2)***

* *Project Title – Effects Of Advertisements on Brand Association*
* *Product – Laptop*
* *Project Location – Jalandhar, Punjab*
* *Project Duration – Two Months*

***Computer skills***

* MS Office ( MS Word, Excel, Power Point )
* Internet Applications

***Language Proficiencies***

* *Hindi*
* *English*
* *Maithili*

***Strength –***

* *Hard working*
* Good listener
* Team Player

***Hobbies***

* *Travelling*
* *Watching TV*
* *Listening Songs*

***Motto Of Life***

*Small Improvements gets Major Achievements*

***Personal Details***

*Father’s Name Sri Ashok Kumar Mishra*

*Date of Birth 07-12-1984*

*Gender Male*

*Marital Status Unmarried*

*Nationality Indian*

*Native Place Village - Ladugama, Via- Jogiara, Dist. – Madhubani, Bihar*

*Date:-*

*Place:-*

*(OnkarNathGaurav)*