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| **RAJAT SETHI** |
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| 258, ShivlokPuri kanker khera  Meerut cantt  Contact no : +91 9759200557  E-mail: rajatsethi85@gmail.com |

**CAREER OVERVIEW**

A sales management professional with six years of experience in the FMCG and another industry, I have a proven a track record of developing new business and motivating a team to consistently exceed targets.

**KEY STRENGTHS**

* High level computer skills including Excel, Word and other softwares.
* six years experience in customer service face to face.

**CAREER HISTORY**

**From DEC.2017 – MARCH TILL DATE**

Worked in FRESCA JUICE. as a SO ( Sales Officer)

**Achievements**

* With my experience and good realtion in market nsm give a tittle best sales person of quarter.
* Work with new category
* Handled the great volume now..

**From AUG 2015 – NOV.2017 .**

Worked in HALDIRAM SNACKS PVT LTD. as a SO ( Sales Officer)

**Achievements**

* Handled the business at great volume at till my experience.
* Learn the distributor handling and continuously achieve the target now.
* Provided accurate and timely reports of revenue and sales figures to my immediate boss.

**From FEB 2013 – JULY2015**

Worked in Mars International Pvt Ltd as a TSO (Team Sales Officer)

**Achievements**

* Developed highest revenue over the span of two years.
* Developed new business areas for developing product like shamli,muzaffarnagar,Saharanpur.
* New learning in this company is to deploy the chiller as a display for generate the great business volume.

**BEFORE – FEB 2013**

Worked as a sales representative at various distributors point

**Achievements**

* Worked in joy cosmetics .
* Worked in piramal healthcare pvt ltd.in otc division.
* Worked with full dignity and hard work ,on that basis i am recruiting at company on roll after the multiple years.

**EDUCATION**

* Bachelors’ degree in commerce in 2005 year.

**HOBBIES & INTERESTS**

* Surfing
* Playing games
* Travel

**Personal Information**

Fathers’ Name: Late Mr. Umesh kumar sethi

Marital status: Married

DOB: 14 OCT 1985