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| **Anil Sahore**  **Ex, Technical Director, KPMG**  C:\Users\asahore\Documents\Payroll\India\Certificates\Anil PP Photo Aug 15.jpg **Qualifications**  -Masters in Management Studies from Osmania University ( 1984-86)  -BSc from Delhi University (1976-79)  **Key skills**  Leadership, Strategy, Operations Management, Project Management, Contracts Management, Risk & Quality Management, Business Development, Processes Improvement,  Planing and implementing M&E system  **Sector Focus**  Government, Health,Education, Social welfare, Defence, Police, Marine  **Key Clients**  Airtel, Future Group, Govt. of Maharashtra ( 5 departments including Public Health Department), Govt. of Punjab, (Directorate of Education), Govt. of Harayana ( 3 departments) Govt. of Karnataka ,Agricuture and Food Authority, Kenya, Natural Products Industry, Kenya and many more.  **Geographic experience**  India, Kenya, Sri Lanka, Qatar, China  **Organisations served**  Apr 17: Mar 2018 KPMG India  Jun 15-Apr 17: KPMG Kenya  Mar 09-Jun15: KPMG India  Nov 2006-Mar 09: Wipro Consultancy Services  Jun 2005-Nov 2006 Wilhelmsen Technical & Operational Solutions  March 2003-May 2005 Project Coordinator, Indian Register of Shipping  June 2002 to February 2003 Independent Consultant  Jan 1982 to May 2002  Indian Coast Guard, Ministry of Defense  **Certifications**  -Certificate Program in Public Procurement ( World Bank), -Certificate Program in Contracts Management ( World Bank)  -Diploma in design and development of perfomance and evaluation management system  CISA ( Exam. Passed); BCPS (BCMI); CEH (EC-Council); ISO 27001- Lead Implementer;  BS 25999- Lead Implementer; ISO 9001:2000- Lead Auditor Course;  Lead Auditor- International Safety Management Code (ISM Code);  Lead Auditor-International Ship and Port Facility Security Code  **Technology /Tools**  IDEA, QlickSense, QlickView, Corporater (EPM for Balance Score Card)  **Professional Memberships**  - Certificate of Participation of Project Management Contact Program from PMI and QAI  - Information Systems Audit and Control Association (ISACA)  **Contact details**  E-mail id:sahoreanil@hotmail.com  Mobile:  +91-8652207020 | **Summary**  *Core strengths: Program/Project Management, Business Development and Operations Management in technology implementation as well as professional services in Government sector.*  I retired from KPMG as Technical Director and during my 9 years association,  I lead end-to-end IT transformation as well as other e-Governance engagements which included conceptualization, strategy formulation, process reengineering, IT architecture design, bid process management, implementation management and post implementation support. I have handled a wide range of engagements in India and abroad, and specializes in executing government transformation engagements and management of large projects and programs.  During tenure with Indian Coast Guard, I held many senior positions wherein I was responsible for operations planning, resource management, financial management, logistics management, risk management, policy implementation including planning procurement of spares and consumables, costing and budgeting and IT infrastructure establishment.  **Professional and Industry Experience**  **IT enablement/transformation including Process Reengineering:** I have been involved in executing e-Governance assignments at national as well as state level. I have lead teams in reengineering processes for various departments of central government and a large number of state governments which involved:   * Study of As-is process * High level to be process design * IT infrastructure optimization and cost estimation * Development of detailed project report (DPR) which also includes project cost * Development of bid documents, publishing and bid process management as per latest procurement policies of concerned ministry/department * Vendor selection, contract management and onboarding   **Third Party Audits (performance management) of IT Infrastructure:** I managed more than 18 projects during 9 years with KPMG which involved monitoring the performance of IT infrastructure projects as per Contractual requirements of BOOT Operator and bandwidth service provider, as defined in Service Level Agreements and in accordance with ITIL. Key activities included:   * Monitoring the performance of SWAN ( State Wide Area Network) and SDCs ( State Data Center)with a view to ensure desired Quality of Service (QoS) by the BOOT Operator and bandwidth service provider, as defined in Service Level agreements. * Network Performance and IT System audit * SLA Monitoring audit & penalty computation for QGR calculation. * Helpdesk Setup Review * Inventory audit * Usage audit * Exit Readiness audit * User Feedback Mechanism     **Project Delivery:** During 9 years with KPMG, I successfully managed more than 36 projects. I am particularly good in getting into details of project planning and execution, adapt plans to respond to changing situations and priorities and establishing good relationships with clients at all levels. I am also good at managing project financials, quality and risk.  **Operations Management:** I have excellent knowledge of PMS and know how to monitor and control various project financial KPIs. With this knowledge and management skills, I successfully managed and controlled KPIs within defined parameters for e-Governance group and also participated/represented at Group level, thereby improving bottom line.  **Strategy Planning:** During tenure with KPMG Kenya, I was involved in many projects related to Strategy development for public sector clients which in general involved development of multilevel strategy in alignment with clients mandate and Strategic Plan for the parent ministry/institution, development of an integrated performance management system through the Balanced Scorecard approach ensuring alignment with strategic objectives, automate performance management system to drive strategy using performance management software across organization, sustain the culture of performance through benchmarking and certification of performance and to motivate staff across the organization to make strategy everyone's job  **Risk Management:** I have good understanding of risk management and compliance, policy and regulatory requirements in central as well state governments and adept at Quality review process. During course of tenure with KPMG I was involved in starting 50 plus projects which has helped to understand in details various contractual requirements and contract management. In KPMG Kenya also I coordinated various aspects of Risk and Quality management for Advisory function.    I devised various processes within e-Governance team to ensure that risk and compliance aspects are ensured throughout the life cycle of an assignment and also instituted various practices in e-Governance to ensure these aspects are ensured by all members. I held many Risk Management training sessions for the IGS as well as e-Gov team.  **People Management:** In view of my experience with Armed Forces where I managed a large number of multi-disciplined teams in high stress environment, I developed capability to manage large number of project teams and multitasking. I specialize in establishing project specific resource skill requirements, resource identification, recruitment  and skill building to meet project requirements. I am an excellent mentor and adept at building and managing large high performing teams. It is evident from fact that his three teams have received *Supper Team Award* in consecutive 3 years and many of team members received *high performance rewards.*  **Information Security:** I have undertaken a large number of Information system security projects in central and state government departments as well as in corporate sector.  *Govt. Sector*: Security and other Audits of State Data Centres includes:   * Security Audit based on CERT’s & DIT, Govt of India’s Guidelines for   Security of State Wide Area Networks   * Vulnerability Assessments & Penetration testing of Servers * Configuration review of Servers & Network Devices (Switches & Routers) * Rule Set Review of Firewalls * Web Application Security Audit * Define and Review Security Policies of the States and submitting recommendations.   *Corporate Sector***:** Prior to joining KPMG, I worked for over two years with Wipro Consulting Services in the areas of Information Security and IT Risk Management. I was involved in program management of consulting assignment for a large telecom services provider in India in designing and implementation of information security management system (as per ISO 27001standard), change management and operations management across 23 circles of India. I have lead team of 16 Consultants for the duration of 10 months. I also program managed project with 10 team members for providing consultancy services to Future Group, one of India’s largest retail chain group.  **Business development:** I have experience in identifying opportunities proactively as well reactively, developing relationships with clients, understanding client pain areas and requirements and providing solutions. I have developed very good understanding of how to respond to RFPs/EOIs in public sector. |
| ***Annexure: SUMMARY OF KEY ENGAGEMENTS ( Indicative, not in chronological order, details of other projects can be shared if required)*** | |
| **Name of Project**:: ISMS and PCI-DSS Implementation  **Client::** Future Group  **From [Month, Year] to [Month, Year]:** From [Jan 2008] to [Feb 2009]  **Main Project Feature:** Implementation of Information security Architecture based on ISO 27001  **Employer**: Wipro Consultancy Services  **Position**: Principal Consultant  **Key activities Performed:**   * Program managed project for providing consultancy services to one of India’s largest retail chain group. * Responsible for the successful bid worth over 14 million involving 58 man month efforts with elapsed time of 11 months * Coordinated efforts of over four other teams (System Integration, Data Centre, Managed IT Operations and Solutions) towards implementation of Consultancy project recommendations.   **Name of Project**:: ISMS / ISO 27001 Implementation  **Client**:: Bharti Airtel  **From [Month, Year] to [Month, Year]** : From Jan 2007 to Dec 2007  **Main Project Features**: Implementation of Information Security Management System as per ISO 27001  **Employer:** Wipro Consultancy Services  **Position:** Program Manager (Principal Consultant)  **Key Activities performed:** Management of eight parallel tracks for duration of one year with 16 Consultants in the team.  **Name of project: Project Management Consultancy**  **Year:** 2013-2015  **Location:** Mumbai, Maharashtra  **Client:** Public Health Department  Main project features: The project involved assisting the Public Health Department by providing all the necessary support in driving their e-Governance vision and agenda forward. Help them in conceptualizing the various initiatives to be undertaken and are also helping the department in driving the initiatives by providing all technical and managerial support  Activities performed:   * Worked with the client to freeze the scope of the engagement, agree on the constituent components of the work spread across the project duration * Worked with a team to ensure the deliverables are prepared as per the agreed scope and within the defined timelines, adhering to the specific quality requirements * Involved in undertaking requirement finalization with the client, preparing the project plan, developing the business model and cost component detailing of the work * Own the change management aspect, and discuss the same with the client senior management to get their buy-in   Following initiatives were undertaken:   1. Development of software under National Program for control of Blindness 2. HMIS 3. GIS based Disease Monitoring System 4. ASHA application – An application for tracking personal information, recruitment, training, performance and payment details of all registered ASHAs in the state. 5. HBNC application – An application to monitor mother and new born child health on a regular basis, thus reducing the Infant Mortality Rate (IMR), Maternal Mortality Rate(MMR) and Neonatal Mortality Rate (NMR) 6. ASHA search - Online facility for citizens to query and fetch details regarding the availability of ASHAs in their respective geographies.   **Name of Project**: Implementation of computerized MIS/GIS for Government Schools  **Client::** Sarva Shiksha Abhiyan Authority (SSAA), Punjab  **From [Month, Year] to [Month, Year]**: Mar 2009 to till Jun 2011  **Main Project Features**; Computerized MIS / GIS for Government schools of Punjab  **Employer**: KPMG **Position**: Program Manager  **Key Activities Performed:-**  Program Management for the Need Assessment, AS-Is Process Map, GPR, To-Be Process Map, Detail Project report, Change Management & Program Design Report, RFP Design and Project management.  **Name of Project**: SWAN TPA  **Clients::** Himachal Pradesh , Karnataka , Kerala , Assam , Orissa , Madhya Pradesh , Mizoram , Manipur and Lakshadweep Govt.  **From [Month, Year] to [Month, Year]**: 2009 to ongoing  **Main Project Features**; Third Party Audit of State Wide Area Network  **Employer**: KPMG **Position**: Program Manager  **Key Activities:-**   * Monitoring the performance of SWAN with a view to ensure desired Quality of Service (QoS) by the BOOT Operator and bandwidth service provider, as defined in Service Level agreements. * Project involved following activities: * Network Performance and IT System audit * SLA Monitoring audit & penalty computation for QGR calculation. * Helpdesk Setup Review * Inventory audit * Usage audit * Exit Readiness audit * User Feedback Mechanism   **Name of Project:** SDC TPA  **Client:** West Bengal SDC , Goa SDC , Andhra Pradesh SDC , Rajasthan SDC , Karnataka SDC  **From:** 2011 to ongoing  **Main Project Features:** Third Party Auditor of State Data Centre  **Employer**: KPMG **Position**: Program Manager  **Key Activities:-** Worked as a Project Manager for SDC Team and is involved in Monitoring the performance of SDC with a view to ensure desired Quality of Service , as defined in Service Level agreements.  Project involves following activities:   * Network Performance and IT System audit * SLA Monitoring audit & penalty computation * Security Compliance Audit * Infrastructure Audit   Operations and Management Process and Control Audit  **Name of Project:** Integrated Financial Management System (Khajane II)  **Client:** Department of Treasuries, Government of Karnataka  **From** : May 2012 to Nov 2015  **Main Project Features**; Verify compliance with pre-defined terms and conditions in the Khajane II RFP pertaining to software development & hardware deployment  **Employer**: KPMG **Position**: Program Manager  **Key Activities Performed:-** Program Management in terms of Project plan and other subsidiary plans, SRS, Design, Architecture, Use case document, Testing Plan and Approach .  **Name of Project:** Web Application Security Test, Vulnerability Assessment and Penetration Test of identified and/or requested devices  **Client:** West Bengal  Electronics Industry Development Corporation Limited (WBEIDC), Govt. of WB  **From:** December 2012 to till date  **Main Project Features:** Web Application Security Test, Vulnerability Assessment and Penetration Test of identified and/or requested devices  **Employer**: KPMG          **Position**: Program Manager  **Key Activities:-**  Web Application Security Test, Vulnerability Assessment and Penetration Test of identified and/or requested devices hosted within West Bengal State Data Centre(WBSDC ) and/or under WBEIDC   Project involved following activities:   * Web Application Security Testing of Static Applications * Web Application Security Testing of Dynamic Applications * Vulnerability Assessment of identified WBSDC servers * Penetration Test of identified WBSDC servers * Closure verifications of the findings from the tests   **Name of Project:** Madhya Pradesh Common Service Centre (MPCSC)  **Client:** Madhya Pradesh State Electronics Development Corporation (MPSEDC),Govt. of MP  **From:** August 2011 – ongoing  **Main Project Features:** Third Party Auditor and Programmed Management Support  **Employer**: KPMG **Position**: Program Manager  **Key Activities:-** CSC being one of the backbone projects of NeGP, Project involved providing Third Party Audit and program management support to the client following with following selected activities:   * Conducted CSC inspection throughout the state of MP and discover the findings regarding the IT Infrastructure, the services being provided at the CSC’s and the physical infrastructure. * Consolidate the findings and provide a detailed report to the client over the finding status of the each CSC’s on a monthly basis. * Identify the non-operational CSC’s throughout the state and provide the report to client on a monthly basis. * As a part of our program management support to MPSEDC, provided the detailed study of the G2C transaction being taken place at the CSC’s for each services. * Also provided the details of the CSC’s being rolled out by each of the stake holders along with highlighting all the issues and challenges being faced by the CSC’s. * Identifying the critical business processes, identifying and profiling the information assets which are enabler of respective business processes. * Preparation of various reports and collection of data for the client from the stake holders and presenting them in a consolidated manner whenever desired by the client. * Performing pre-assessment audit to identify non conformances and developing corrective/ preventive actions for the same.   **Name of Project:** MPCFCC TPA  **Client:** Madhya Pradesh State Electronics Development Corporation (MPSEDC),Govt. of MP  **From:** August 2011 – ongoing  **Main Project Features:** Third Party Auditor  **Employer**: KPMG **Position**: Program Manager  **Key Activities:-**MPCFCC is a contact center which is a Govt. of MP Initiative which registers and addresses the information requirement \ grievance of the citizens of MP. The following activities were included in the project;   * Conduct Inventory Audit Activities at the contact center and submitted a detailed report of all the findings of the inventory list as well as the physical infrastructure at the contact center. * Conduct Security Audit at the Contact Centre as per the security guidelines of DIT, govt. of India. * Conduct System audit and provide an Exit Management Plan to the client. * Conduct Usage Audit and collect User Feedback from the citizens of MP upon the work satisfaction of the Contact Centre. * Collect SLA data from the BOOT Operator and provide a report on the Performance Monitoring and Recommendation of penalty to be imposed upon the BOOT operator to the client.   **Name of Project:** MPTD TPA  **Client:** Madhya Pradesh State Electronics Development Corporation (MPSEDC), Govt. of MP  **From:** August 2011 – Nov 2015  **Main** Project Features: Third Party Auditor for MP Transport department  **Employer**: KPMG **Position**: Program Manager  **Key Activities:-**   * Preparing framework for performance audit activities of BOOT Operator * Monitoring the performance of BOOT Operator with a view to ensure desired quality of service. * Performing inventory audit activities and physical verification of inventory in transport department offices. * SLA Monitoring and penalty computation activities. * Usage audit and User feedback Mechanism Review * Exit readiness audit   **Name of Project**: Preparation of IT Vision and next 5 years roadmap  **Client::** HAFED, Govt. of Haryana  **From [Month, Year] to [Month, Year]**: August 2011 – May 2012  **Main Project Features**; Report on IT Vision and Roadmap  **Employer**: KPMG **Position**: Program Manager  **Key Activities:-**   * As-Is Study * High level To be process * Recommendations * Roadmap * Estimates of costing   **Name of Project:** Development of AFFA Multi Level Strategic Plan and design and automation of a Performance Management System  **Client:** Agriculture Fisheries and Food Authority  **From:** April 2015- December 2016  **Main project feature:** KPMG was contracted to provide consultancy services to develop a comprehensive 5-year strategic plan for the Authority and sub-strategies for its directorates.  **Employer:** KPMG  **Position:** SME Performance management  **Key activities:**   * Develop a 5-year multilevel strategy for AFFA and its Directorates, which will be in alignment with AFFA’s mandate, Directorates’ mandates, the Strategic Plan for the Ministry of Agriculture, Livestock and Fisheries (MoALF), Vision 2030, Medium Term Plan and other national development policy documents and translate strategy into operational terms. * Introduce and mainstream in the Directorates, an integrated performance management system through the Balanced Scorecard and ensure alignment with AFFA strategic objectives. * Automate performance management system to drive strategy using performance management software across AFFA and its directorates countrywide. * Sustain the culture of performance, which AFFA envisions will be done through benchmarking and certification of performance. Motivate staff across the organization to make strategy everyone's job.   **Name of Project:** Development of National Products Industry business and strategic plan  **Client:** Natural Products Initiative secretariat  **From:** November 2015- On going  **Main project feature:** KPMG was contracted to provide consultancy services to develop a comprehensive to guide the harnessing of a thriving and a self- sustaining natural products sector in Kenya.  **Employer:** KPMG  **Position:** SME Performance management  **Key activities:**   * To determine the viability of natural products sub-sector in Kenya by reviewing the market size and economic potential of the sub sector based on the available data. * Design a fully operational and coordinated value chain for natural products found locally * Develop a framework and strategic direction for the development of the natural products sub-sector in Kenya * Positioning these products uniquely in the domestic, regional and international markets by developing a comprehensive go-to market strategy.   **Name of Project**:: Integrated Monitoring and Evaluation (M&E) System  **Client::** Water Supply and Sanitation Department (WSSD), GoM  **From [Month, Year] to [Month, Year]:** From [Jan 2014] to [Oct 2015]  **Main Project Feature:** Design, development and implementation of Monitoring and Evaluation (M&E) System for the Rural Water Supply and Sanitation (RWSS) Sector  **Employer**: KPMG  **Position**: Program Manager  **Key activities Performed:**   * Gap analysis and need assessment study * Designing data management for Monitoring and Evaluation encompassing the entire spectrum of functions including identification of data sources, framing data entry mechanisms, ensuring data validity and quality; enabling data processing, data analysis & interpretation so as to facilitate effective decision making. * Designing MIS architecture | |