**RESUME**

**RAVI KUMAR**

**MOB.NO:** +91 9568471122

**EMAIL ID:** [kravi8706@gmail.com](mailto:kravi8706@gmail.com)

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| **OBJECTIVE** |

To do my best & achieve professional as well as personal goals at a very trustworthy responsible position in any organization wherever I work. I am confident, coupled with diplomacy, wit and determination to do well and would surely be beneficial to any organization.   
I believe that our altitude in life is decided by our attitude towards our work. I want to keep this in mind while undertaking anything in life.

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| **PROFILE** |

Dynamic and hard working BBA graduate with MBA in HR& Marketing, with one years of extensive experience in Sales and Marketing. Possess very good inter-personal skills and sound expertise in evaluation and gathering of Client needs and finding solutions, seeks a responsible position as a manager HR and Marketing.

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| **WORK HISTORY** |

**One year Experience as a Runner in Airtel at Bareilly.**

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| **SUMMARY OF PROFESSIONAL COMPETENCY** |

Study, gather and manage requirements and assuring that the requirements are met   
Strategy planning - Planning activities that ensure client's requirements are met along with optimization of manpower utilization and driving optimization initiatives for issue reduction and automation.   
Acted as a mentor for a team of juniors to help them understand the project complexity and pick up the skills.   
Highest Target Achiever in the company and the only constant Target Achiever.

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| **EDUCATION** |

M.B.A with HR, Marketing from AKTU Lucknow 2017

B.B.A from M.J.P. Rohilkhand University Bareilly in 2014

12th With U.P. Board in 2011

10th with U.P. Board in 2009

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| **CORE STRENGTHS** |

Excellent inter personal skills and people management skills   
Good team management skills, mentoring and delegating responsibilities with authority   
Good at managing clients; interfacing between Client and Management team; on-time delivery   
Long term relationship with clients

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| **PERSONAL DETAIL** |

**Date of birth             :-**      01 MAY 1993

**Father’s Name :-** Shri Dharma Pal

**Permanent Address : -**Village & Post –Khailam , Aonla , Bareilly

**Current Address :-** B-3, Sector-23, Noida.

**Languages known   :-**      Hindi ,English

Date:- (Ravi Kumar)