**Swapnil A. Gavade**

**At- Vichumbe, Post- ONGC,**

**Tal- Panvel, Navi Mumbai**

**Dist-Raigad. E-Mail:swapnilgavade12@gmail.com**

**MOB.-08796512098**



**OBJECTIVE**:

To work in a position where I will increase gains in profit performance, revenue growth and market share by using my expertise and skills in business management and Sales drive.



* **WORK EXPERIENCE:**

1. **Sukrut UV System Pvt. Ltd. as Area Sales Executive.**

(**Since 13th April 2015 still working**)

Handling Territories: Mumbai, Aurangabad, Nashik.

* + - * + Sales & Marketing.
        + Pre & Post Sales Activities.
        + Water & Water, Pharmaceutical Consultants.
        + Handling Distributor.
        + CRM

1. **Candor Enviro Pvt.Ltd. as a Business Development Executive.**

**( 2 Years)**

Years

* + - * Handling Project Sales
      * Area scanning.
      * Data Base Management.
* **CURRENT CTC:** 4.27 L PA

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| --- | --- | --- | --- |
| **PROFFESSIONAL QUALIFICATION** | | | |
| **EXAMINATION** | **UNIVERSITY/BOARD** | **PERCENTAGE** | **YEAR OF PASSING** |
| MBA Marketing | Punjab Technical University | 68.78% | 2014 |
|  |  |  |  |
| **ACADEMIC QUALIFICATION** | | | |
| **EXAMINATION** | **UNIVERSITY/BOARD** | **PERCENTAGE** | **YEAR OF PASSING** |
| B.Sc in Chemistry | Mumbai University | 54.47% | 2011 |

* **COMPUTER LETERACY:**
* Reasonable, good in working on computer specially Microsoft Word, Excel and PowerPoint, Outlook, Word & Internet, CRM.



* **HOBBIES/INTEREST:**
* Interacting with people
* Play Cricket
* Travelling
* **STRENGTHS:**
* Lead from Front
* Result oriented
* Responsible & Committed
* Self-Motivated& confident



* **PERSONAL DETAIL:**

|  |  |
| --- | --- |
| Date of Birth | 30th December 1990 |
| Father’s Name | Ashok Gavade |
|  |  |
| Gender | Male |
|  |  |
| Nationality | Indian |
|  |  |
| Marital Status | Married |
|  |  |
| Linguistic | English, Hindi, Marathi. |
| Proficiency |  |
|  |  |
| Address | At- Vichumbe, Post- ONGC,Tal- Panvel, Dist-Raigad |
|  |  |



* **SELF APPRAISAL:**

I am confident of my abilities and full of enterprise and initiative. I am Responsible, can work for Hours and love to work in a team. I have a positive attitude towards work and life.

**Swapnil Gavade.**

**Place**

**Navi Mumbai**