Aditya pal 22th Dec 1994

EXECUTIVE SUMMARY

Results-oriented, enthusiastic and decisive sales & marketing management professional with proven success in effective strategically, seamless operations as well as efficient and time bound implementation of plans and initiatives, achieving sales targets . A proactive individual with a logical approach to challenges, performing effectively within a highly pressurized working environment.

CORE COMPETENCIES

|  |  |  |
| --- | --- | --- |
| * Sales / Promotions * Calling * Quality | * P & L Management * Inventory Management |  |

PROFESSIONAL EXPERIENCE

# july, 2017 to Present – Dataworld info system Pvt. Ltd.

Data World developes solutions on Proprietary GIS Platforms as well as on Open Source technologies. We offer end to end services such as Requirements Analysis, Solution Design, Application Development and Integration on Desktop/Web/Mobile platforms. Tools and Technologies supported

# Role: Quality Executive – check the quality of the data which is passed by QA1

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

# Aug, 2016 to June 2017 – Reliance Retail Pvt. Ltd.

Reliance retail is the retail initiative of the group and an epicenter of our consumer facing businesses. It has in a short time forged strong and enduring bonds with millions of consumers by providing them unlimited choice , outstanding value proposition , superior quality and unmatched experience across all its retail stores.

**Role: sales associates –**including working closely with customers to determines their needs, answer their questions about our product and recommend the right solutions .

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

# Feb, 2016 to July, 2016 – Expert Global Pvt. Ltd.

**Expert Global Pvt. Ltd. –**Expert global solution is an independent engineering design and services company.

**Role: Business Development officer –** Business development officers create marketing and business plans to achieve company revenue goals.*.*

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

# Feb, 2015 to Jan, 2016- I-Energizer pvt. Ltd.

# I-Energizer – I Energizer is a global provider of business process outsourcing (BPO) solutions, From customer service and collections, to chat, claims and investor relations.

**Role: customer support-** customer support is a range of customer services to assist customer in making cost effective and correct use of a product.

***JOB RESPONSIBILITIES:***

**Retail Management**

* Helping the front team to increase the sales and achieving the targets.
* Daily report sales report and update sales and stock inventory.

**BPO Management**

* Helping the front team to increase the sales and achieving the targets.

ACADEMIC QUALIFICATION:

|  |
| --- |
| * MBA, **AKTU, 2018** * BBA, **CCS University, 2016** * 10+2, **Uttar Pradesh Board, 2013** * 10th**, CBSE Board, 2010** |

COMPUTER CONCEPTS:

* Basic Computer Knowledge
* Internet surfing.

EXTRA CURRICULAR ACTIVITIES

* + Interest in Listening to Music, outings.
  + Walking in different cities

|  |  |
| --- | --- |
| **Add:** H no-3 shanti nagar freehold colony Nandgram, Ghaziabad, Uttar Pradesh 201003 | **Mob:** 7503515845 |
| **E – Mail:** [**adityapal287**@gmail.com](mailto:adityapal287@gmail.com)  **Place: Ghaziabad** |  |
|  |  |
|  |  |