**SHOBHIT SHARMA**



shobhitsharmaalld@gmail.com



+91- 7905208622

**Sales engineer**

**ABOUT ME**

**WORK EXPERIENCE**  
1 year 8 months

* An enthusiastic sales engineer in Industrial equipment sales with highly motivated and leadership skills having bachelors of engineering degree in Mechanical Engineering. Eager to learn new technologies and methodologies. Strong motivational and leadership skills. Ability to produce best result in pressure.

**AGE**  
24



**Education**

**B.tech in Mechanical Engineering** Graduated, June 2017Skyline Institute of Engineering & technology Marks 67%  
Greater Noida , UP Division 1

**10+2** Graduated, July 2013ECPSSS Marks 62%  
CBSE Board Division 1  
Allahabad



**Skills**

* Experience of a Sale Engineer’s role in the technology industry.
* Solving complex technical sales in a systematic way.
* Prepare and deliver executive level presentations.
* Strong consulting and needs assessment skills.
* Strong time, project management and multi-tasking skills.
* Ability to conceptually adapt technologies to fit various ideas.



**Work Experience**

July ,2017 – Current  
**Sales Executive**

Itech Robotics & Automation.

Gurgaon, Haryana

**Roles & Responsibilities**

* Handling the northern region in sales of industrial robotics and automation system (Robotic Welding, Robotic Handling & Inspection Automation).
* Generating customer leads in North India
* Maintaining relationship with existing customer
* Customer Visit for understanding their requirement
* Company Presentation to customers
* Arranging seminars for new as well as existing customer
* Involving with technical & sales team for making the best techno-commercial proposal for customer.
* Service support arrangement for customers.



**Computer Proficiency**

* Word 2007
* Excel 2007
* Power Point 2007



**Languages**

* Hindi
* English



**Personal Interests**

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| * Music listening |  |
| * Traveling * Volunteer work * Sports ( walking, exercise, cricket) |  |
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**Personal Details**

Father’s Name: Mr. Rituraj Sharma Marital Status: Unmarried  
Birthday: January 01 1995 Nationality: Indian  
Gender: Male

**Declaration**

I, Shobhit Sharma, hereby declare that the information contained herein is true and correct to the best of my knowledge and belief.

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Shobhit Sharma Gurgaon, Haryana