**RESUME**

**VIKKI VISHWAKARMA**

**E-Mail:** vikkivkrma@gmail.com

**Mob:** +91-7303848007

**Add: Kalkaji, Delhi.**

**Career Objective:-**

*I want to succeed in the environment that will provide me growth, promotion, career development and success.*

**Professional Qualification:-**

I have completed my **MBA** in **Marketing** & **International Business** from Galgotia’s Institute of Management& Technology **(UPTU)**, Greater Noida in 2014.

**Education Qualification:-**

* 2012 B.com from Lucknow Christian Degree College, Lucknow.
* 2008 Higher Secondary from St.john’s School, Ghazipur.
* 2006 Secondary from St.john’s School, Ghazipur.

**Employment– Work Profile:-**

* Currently working with Max Life insurance company limited,as a Deputy Manager in CAT channel,from Jul 2018 to till date,in NFC branch, New Delhi.
* Worked with ***ICICI PRUDENTIAL LIFE INSURANCE COMPANY PVT.LTD***. as an Financial services consultant in bancassurance in GURGAON since 4 th Jun 2015 to Jun 30 2018.

**Responsibilities**-

* Providing sales and services for policy.
* Generating business from BRANCH walk in customers.
* Develop new **sales strategy.**
* **Achieve** monthly/yearly Sales **target.**
* Enhance the customer experience.
* Maintaining relationship with the Customers.
* Worked with Marico company (FMCG) sector, as an sales executive from Jun 2014 to Apr 2015.

**Responsibilities-**

* Achieve daily sales target.
* Maintaining relationships with distributor.

Skills:-

* Observation Skill.
* Flexible in all circumstances.
* Good knowledge about **Market Trend**.

Computer Proficiency:-

* Ms Office-(Word,Powerpoint,Excel.)

Internship/Training:-

* **Training on** **:** Customer satisfaction of two wheeler industries at **YAMAHA India**

**Pvt. Ltd,** Lucknow.

* **Duration** **:** 45 Days**.**
* **Objective** **:** To know perception level, attitude,& behaviour of customers towards

Yamaha Bikes.

# Hobbies:-

* Listening Music.
* Reading Books.
* Browsing Internet.

# Personal Details:-

**Father's Name:** Ashok Vishwakarma

**Date of Birth:** 1st July 1990

**Languages Known:** English, Hindi

**Declaration:-**

I took hereby declare that all information furnished above is true to the best of my knowledge and belief.

**Place:** DELHI **Applicant Signature**

**Date: VIKKI VISHWAKARMA**