SALES REPORT

INTRODUCTION

Here, I recently completed a project where I designed and optimized a relational database system using SQL to solve real-world business challenges.

AGENDA

01 Retrieve the total number of orders placed.

02 Calculate the total revenue generated from pizza sales.

03 Identify the highest-priced pizza.

04 Identify the most common pizza size ordered.

05 List the top 5 most ordered pizza types along with their quantities

06 Join the necessary tables to find the total quantity of each pizza category ordered.

07 Determine the distribution of orders by hour of the day.

08 Join relevant tables to find the category-wise distribution of pizzas.

09 Group the orders by date and calculate the average number of pizzas ordered per day.

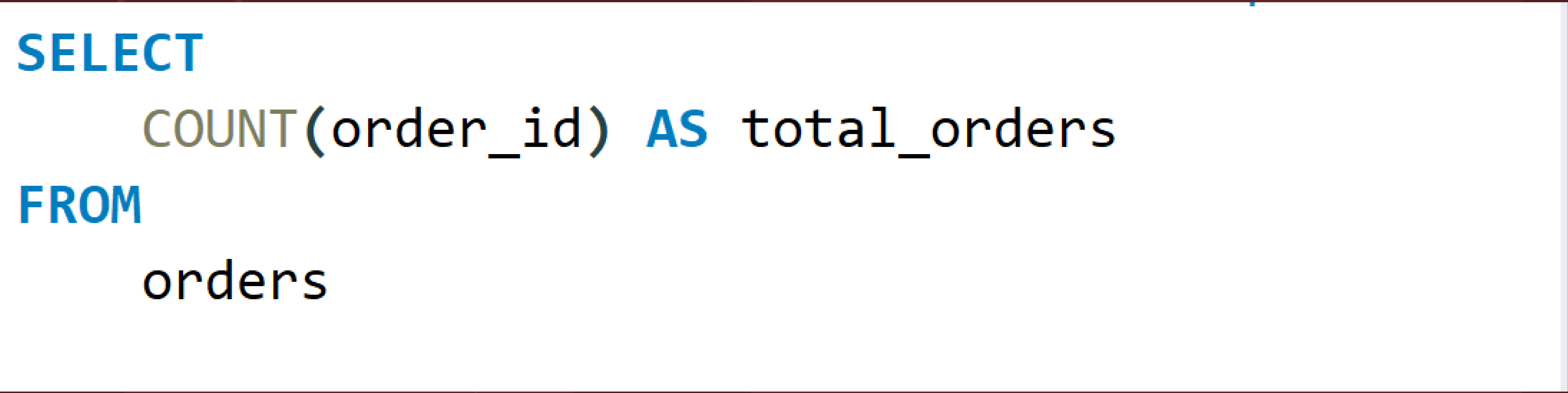
10 Determine the top 3 most ordered pizza types based on revenue.

11 Calculate the percentage contribution of each pizza type to total revenue.

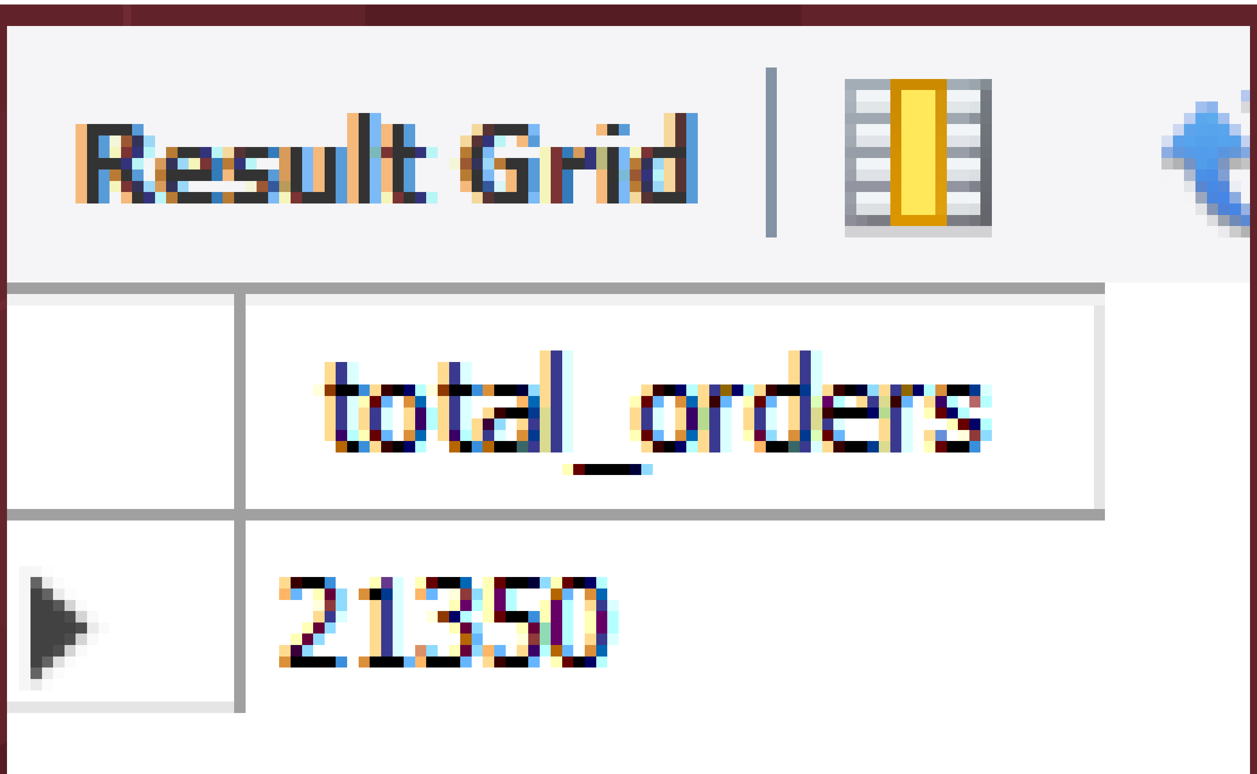
12 Analyze the cumulative revenue generated over time.

13 Determine the top 3 most ordered pizza types based on revenue for each pizza category.

RETRIEVE THE TOTAL NUMBER OF ORDERS PLACED.

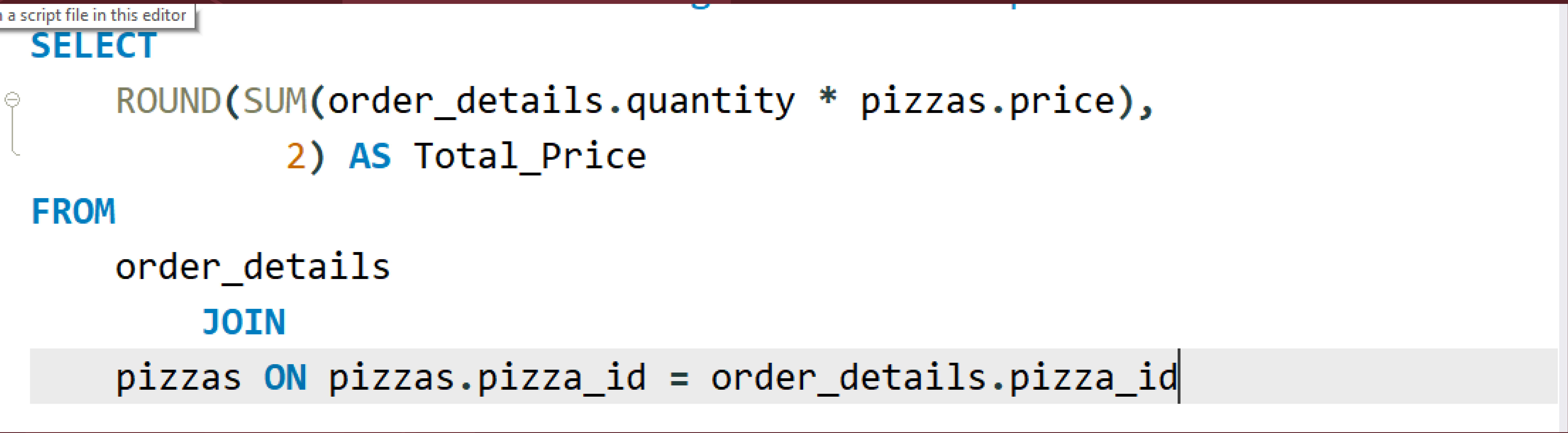


```sql
SELECT
    COUNT(order_id) AS total_orders
FROM
    orders
```

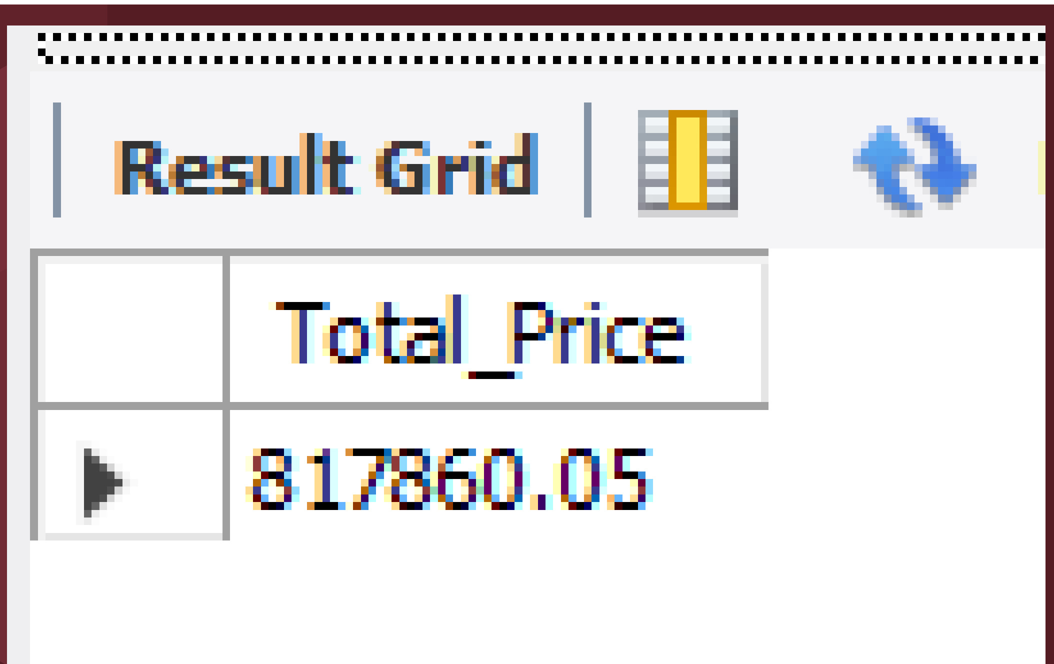


```
total_orders
21350
```

CALCULATE THE TOTAL REVENUE GENERATED FROM PIZZA SALES.

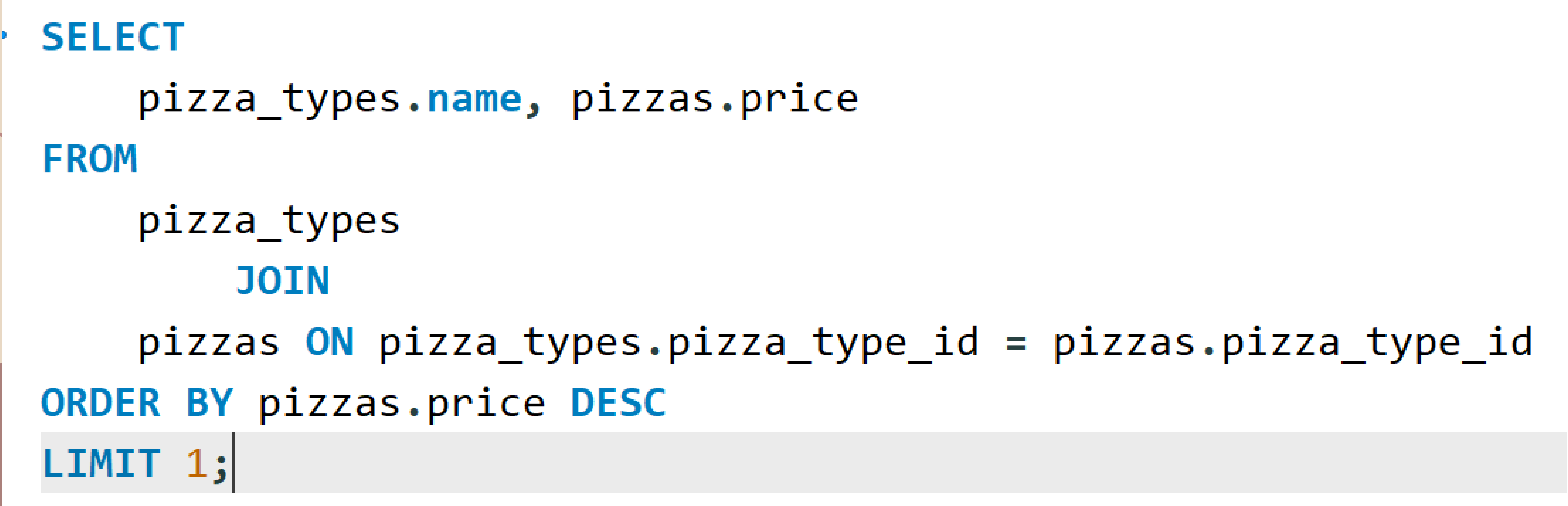


```
SELECT
    ROUND(SUM(order_details.quantity * pizzas.price),
            2) AS Total_Price
FROM
    order_details
        JOIN
    pizzas ON pizzas.pizza_id = order_details.pizza_id
```

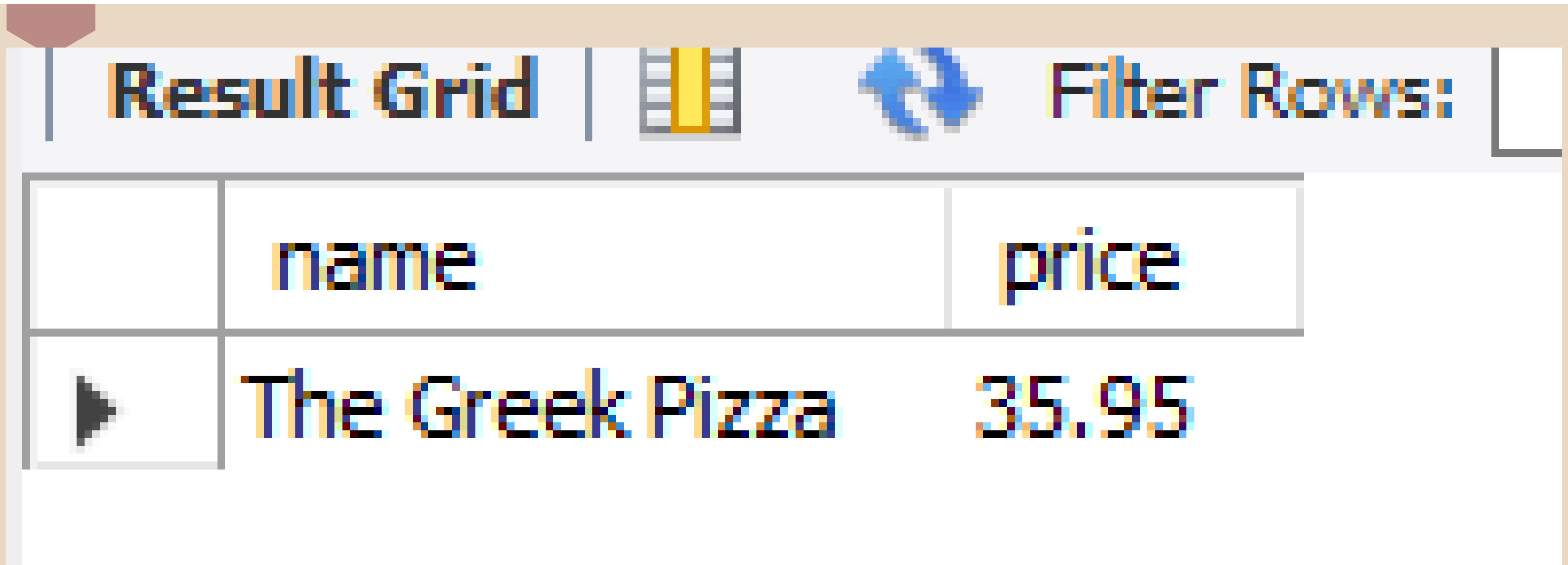


```
  Total_Price
▶ 817860.05
```

IDENTIFY THE HIGHEST-PRICED PIZZA.

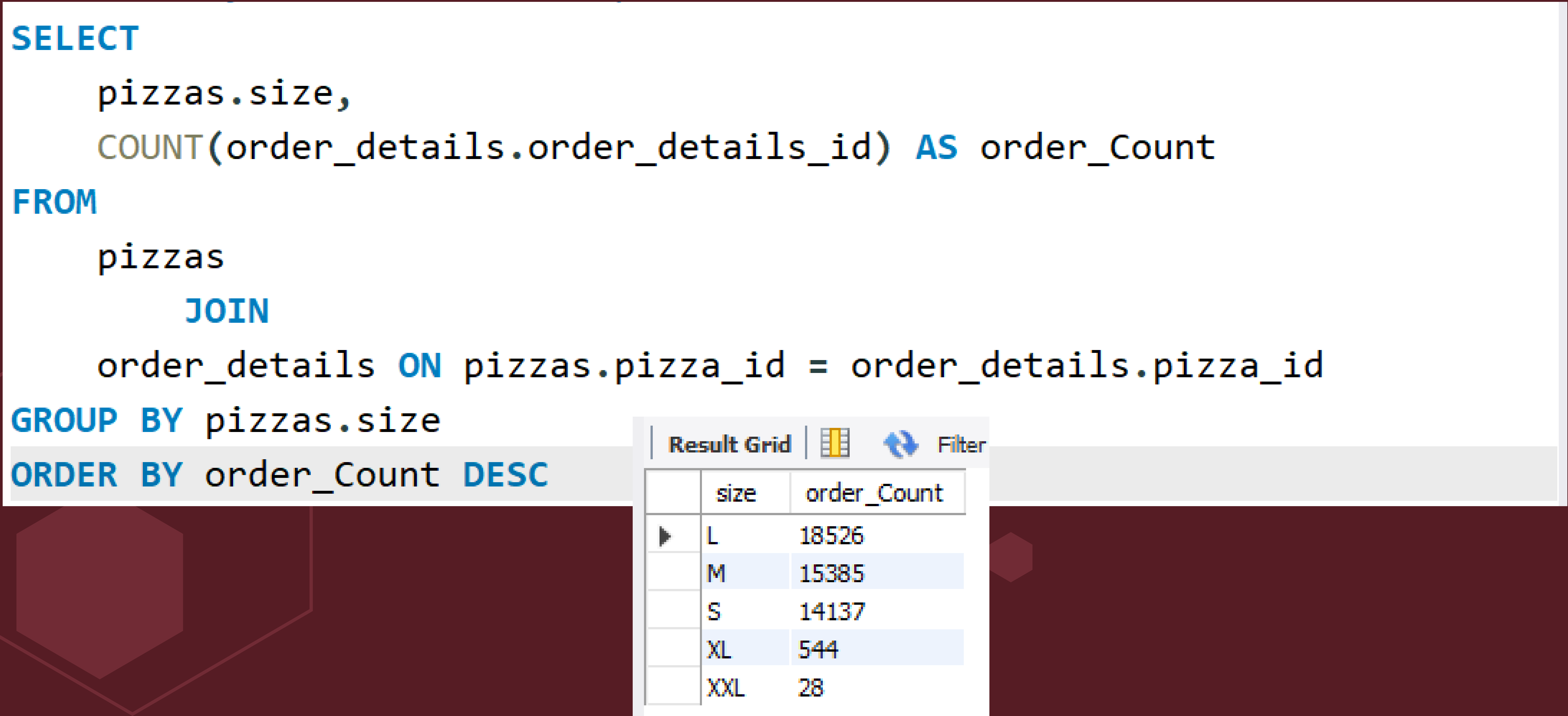


```
SELECT
    pizza_types.name, pizzas.price
FROM
    pizza_types
        JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
ORDER BY pizzas.price DESC
LIMIT 1;
```



	name	price
▶	The Greek Pizza	35.95

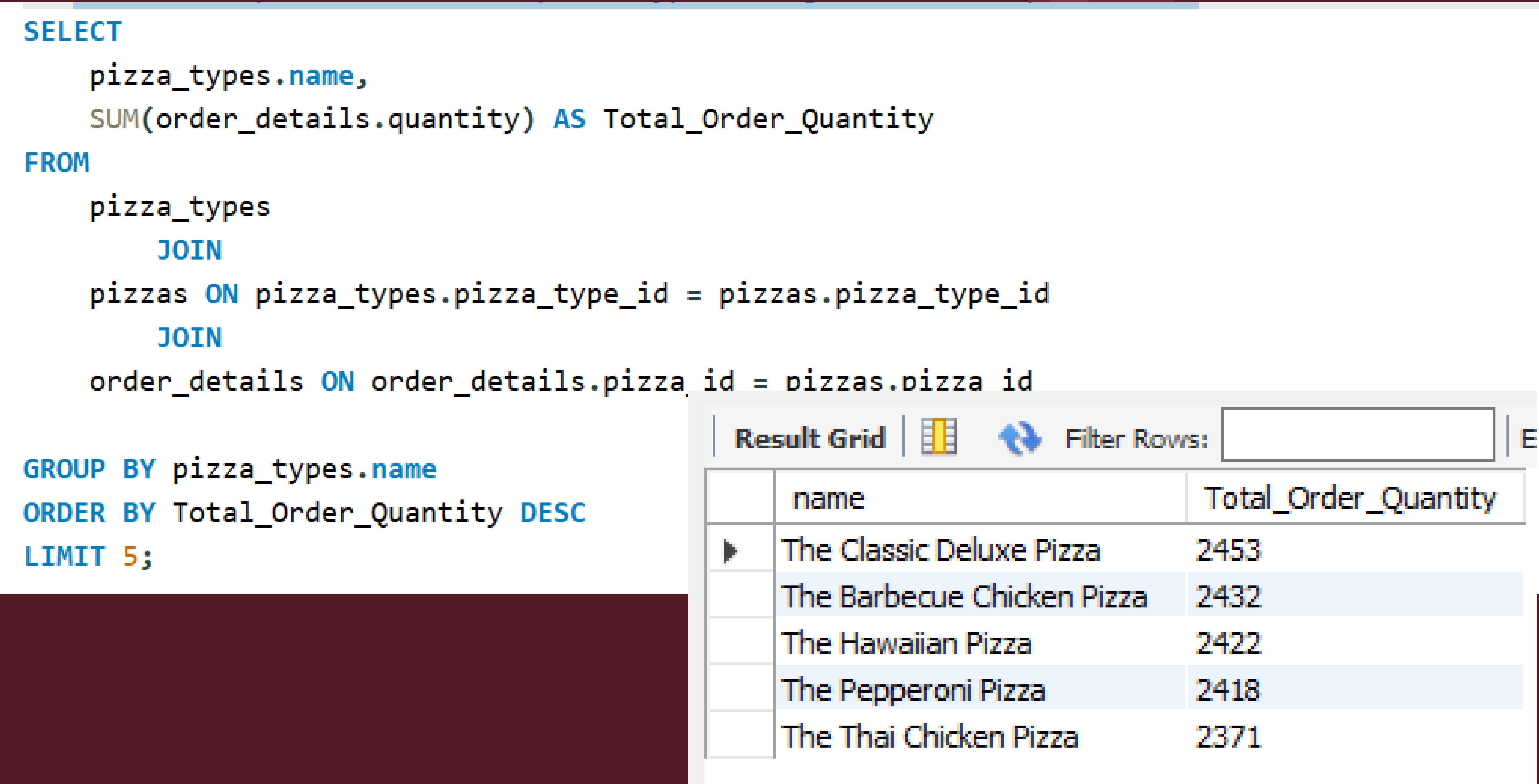
IDENTIFY THE MOST COMMON PIZZA SIZE ORDERED.



```
SELECT
    pizzas.size,
    COUNT(order_details.order_details_id) AS order_Count
FROM
    pizzas
        JOIN
    order_details ON pizzas.pizza_id = order_details.pizza_id
GROUP BY pizzas.size
ORDER BY order_Count DESC
```

size	order_Count
L	18526
M	15385
S	14137
XL	544
XXL	28

LIST THE TOP 5 MOST ORDERED PIZZA TYPES ALONG WITH THEIR QUANTITIES.



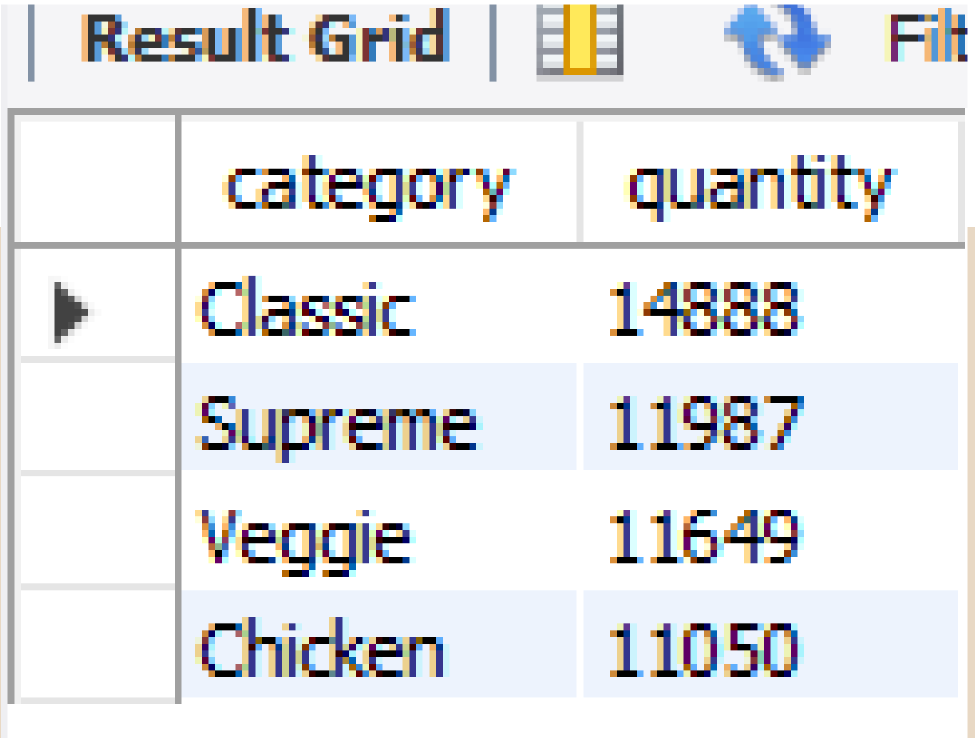
```
SELECT
    pizza_types.name,
    SUM(order_details.quantity) AS Total_Order_Quantity
FROM
    pizza_types
        JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
        JOIN
    order_details ON order_details.pizza_id = pizzas.pizza_id

GROUP BY pizza_types.name
ORDER BY Total_Order_Quantity DESC
LIMIT 5;
```

name	Total_Order_Quantity
The Classic Deluxe Pizza	2453
The Barbecue Chicken Pizza	2432
The Hawaiian Pizza	2422
The Pepperoni Pizza	2418
The Thai Chicken Pizza	2371

JOIN THE NECESSARY TABLES TO FIND THE TOTAL QUANTITY OF EACH PIZZA CATEGORY ORDERED.

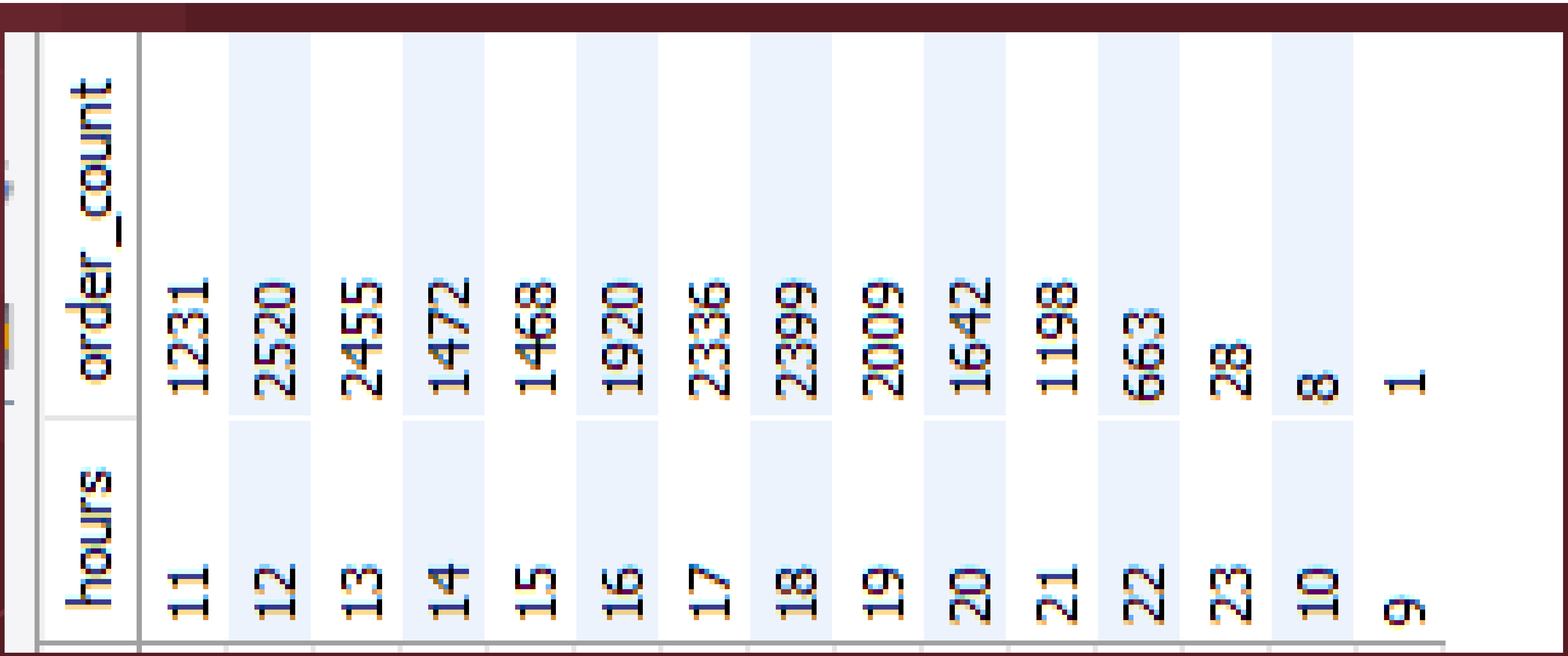
```sql
SELECT
    pizza_types.category,
    SUM(order_details.quantity) AS quantity
FROM
    pizza_types
        JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
        JOIN
    order_details ON order_details.pizza_id = pizzas.pizza_id
GROUP BY pizza_types.category
ORDER BY quantity DESC
```



category	quantity
Classic	14888
Supreme	11987
Veggie	11649
Chicken	11050

DETERMINE THE DISTRIBUTION OF ORDERS BY HOUR OF THE DAY.

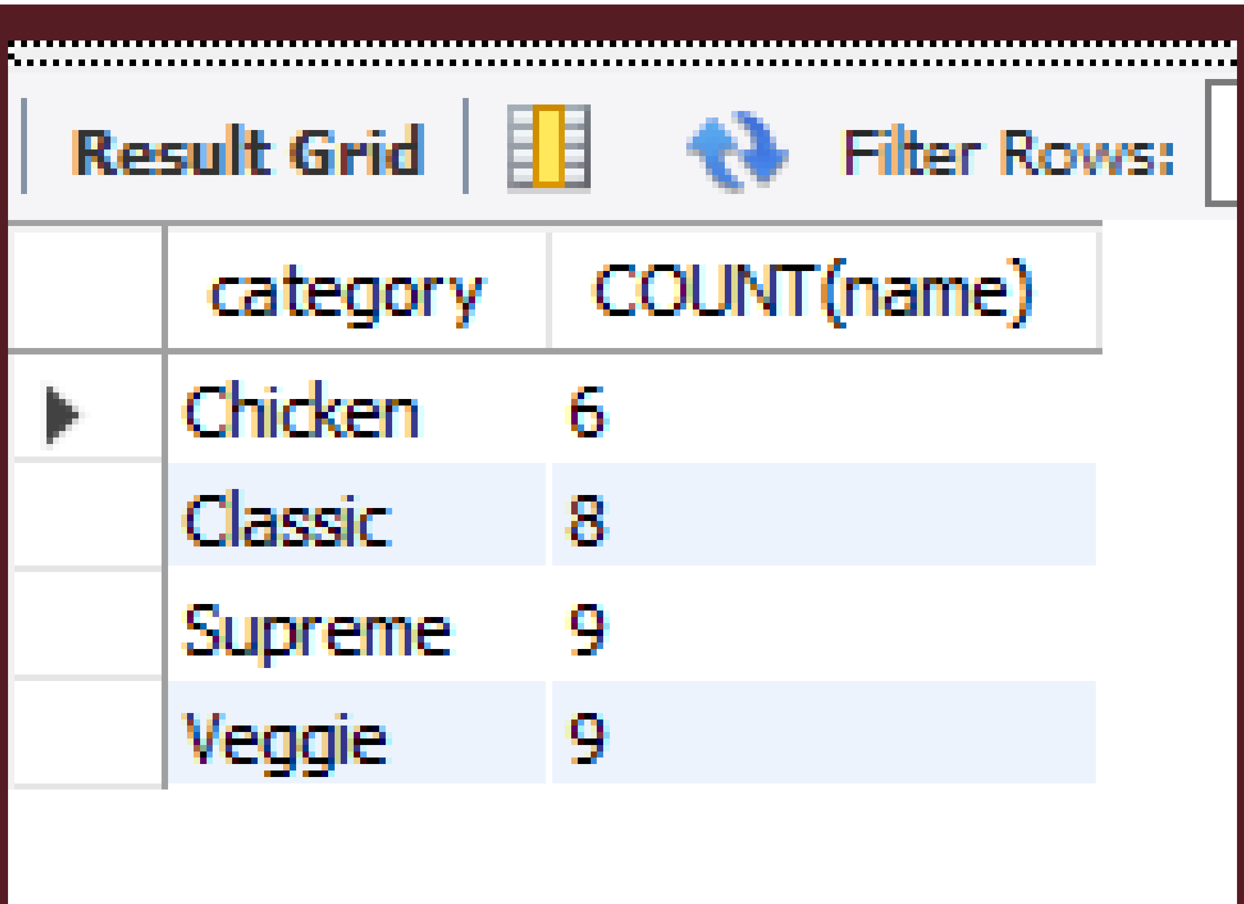
```
SELECT
    HOUR(order_time) AS hours, COUNT(order_id) order_count
FROM
    orders
GROUP BY HOUR(order_time)
```



hours	order_count
11	1231
12	2520
13	2455
14	1472
15	1468
16	1920
17	2336
18	2399
19	2009
20	1642
21	1198
22	663
23	28
10	8
9	1

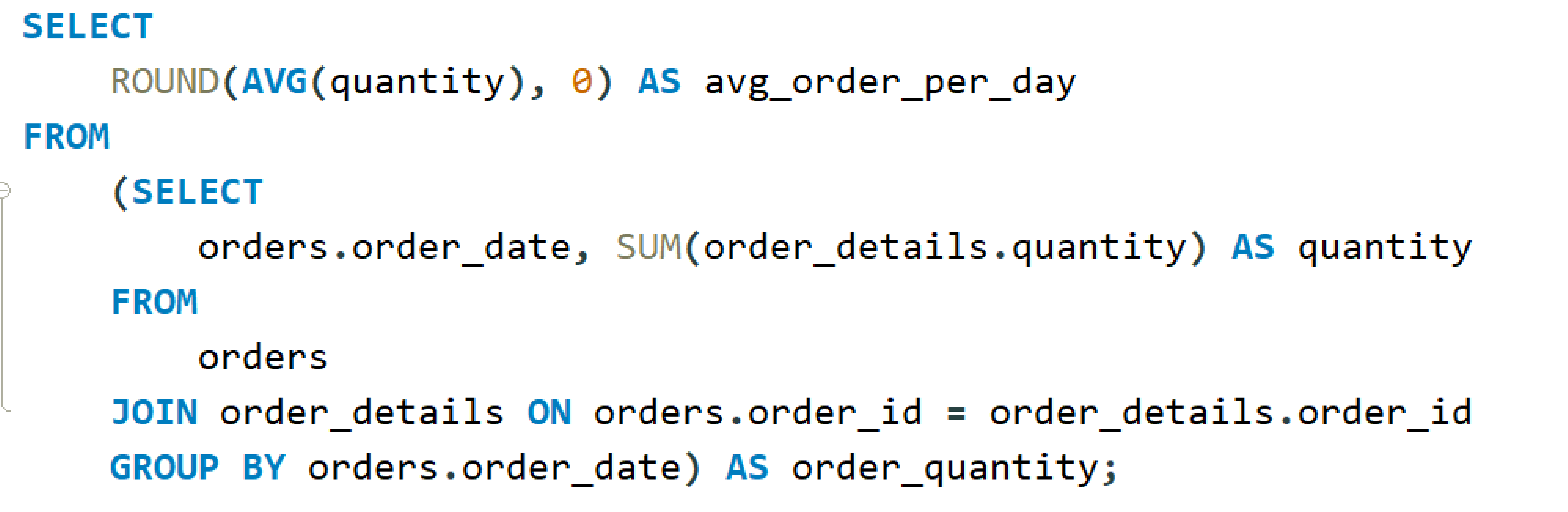
JOIN RELEVANT TABLES TO FIND THE CATEGORY-WISE DISTRIBUTION OF PIZZAS.

```
SELECT
    category, COUNT(name)
FROM
    pizza_types
GROUP BY category
```

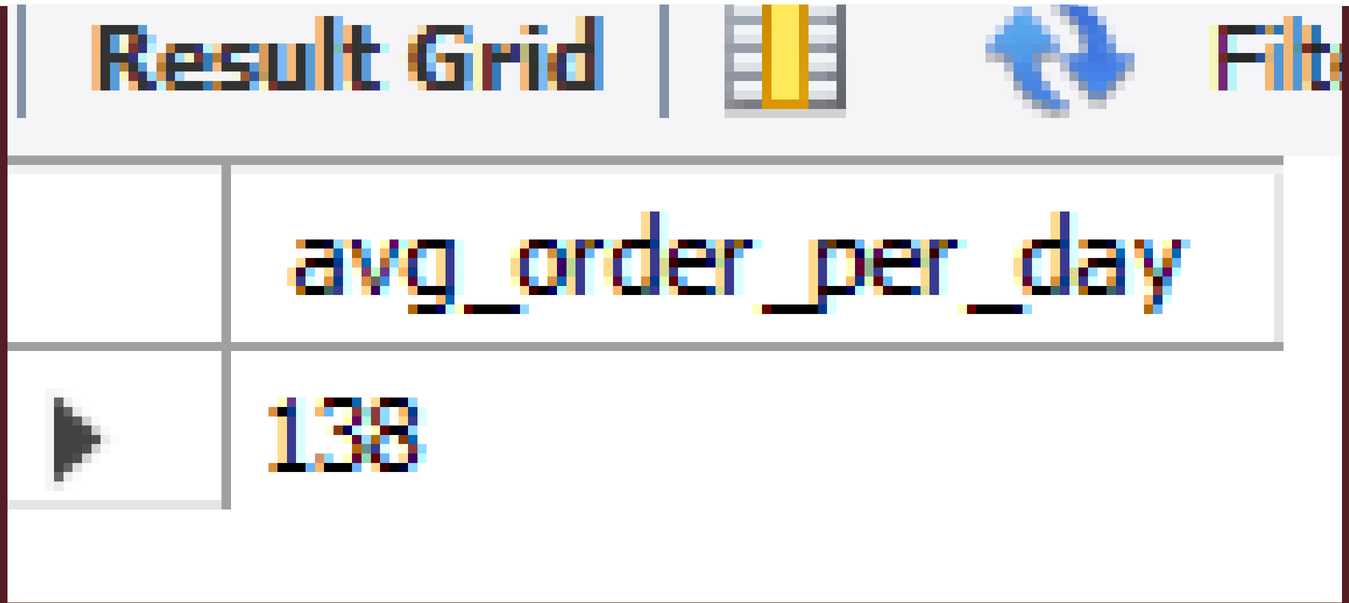


category	COUNT(name)
Chicken	6
Classic	8
Supreme	9
Veggie	9

GROUP THE ORDERS BY THE DATE AND CALCULATE THE AVERAGE NUMBER OF THE PIZZAS ORDERED PER DAY.

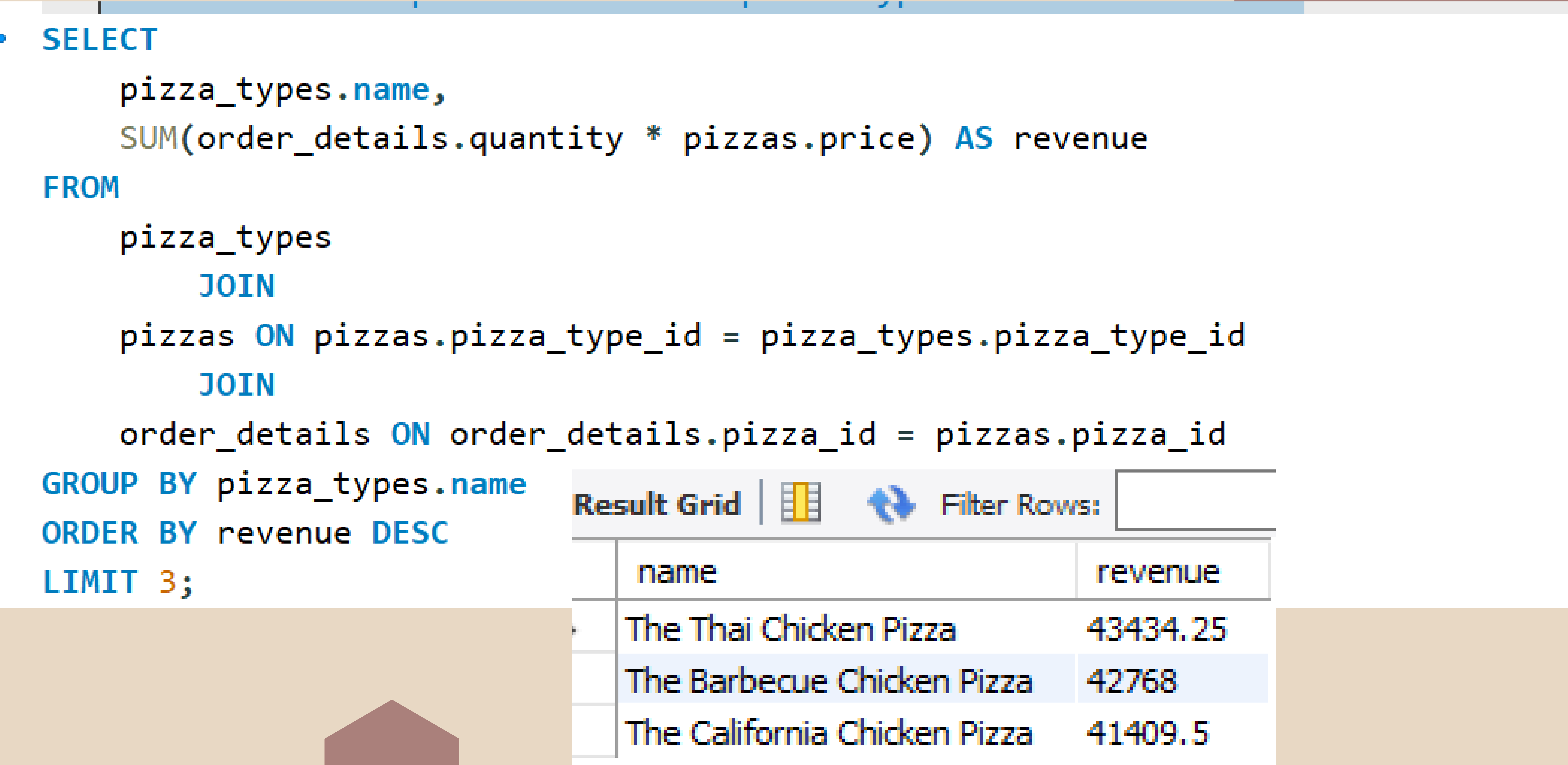


```sql
SELECT
    ROUND(AVG(quantity), 0) AS avg_order_per_day
FROM
    (SELECT
        orders.order_date, SUM(order_details.quantity) AS quantity
    FROM
        orders
    JOIN order_details ON orders.order_id = order_details.order_id
    GROUP BY orders.order_date) AS order_quantity;
```



	avg_order_per_day
▶	138

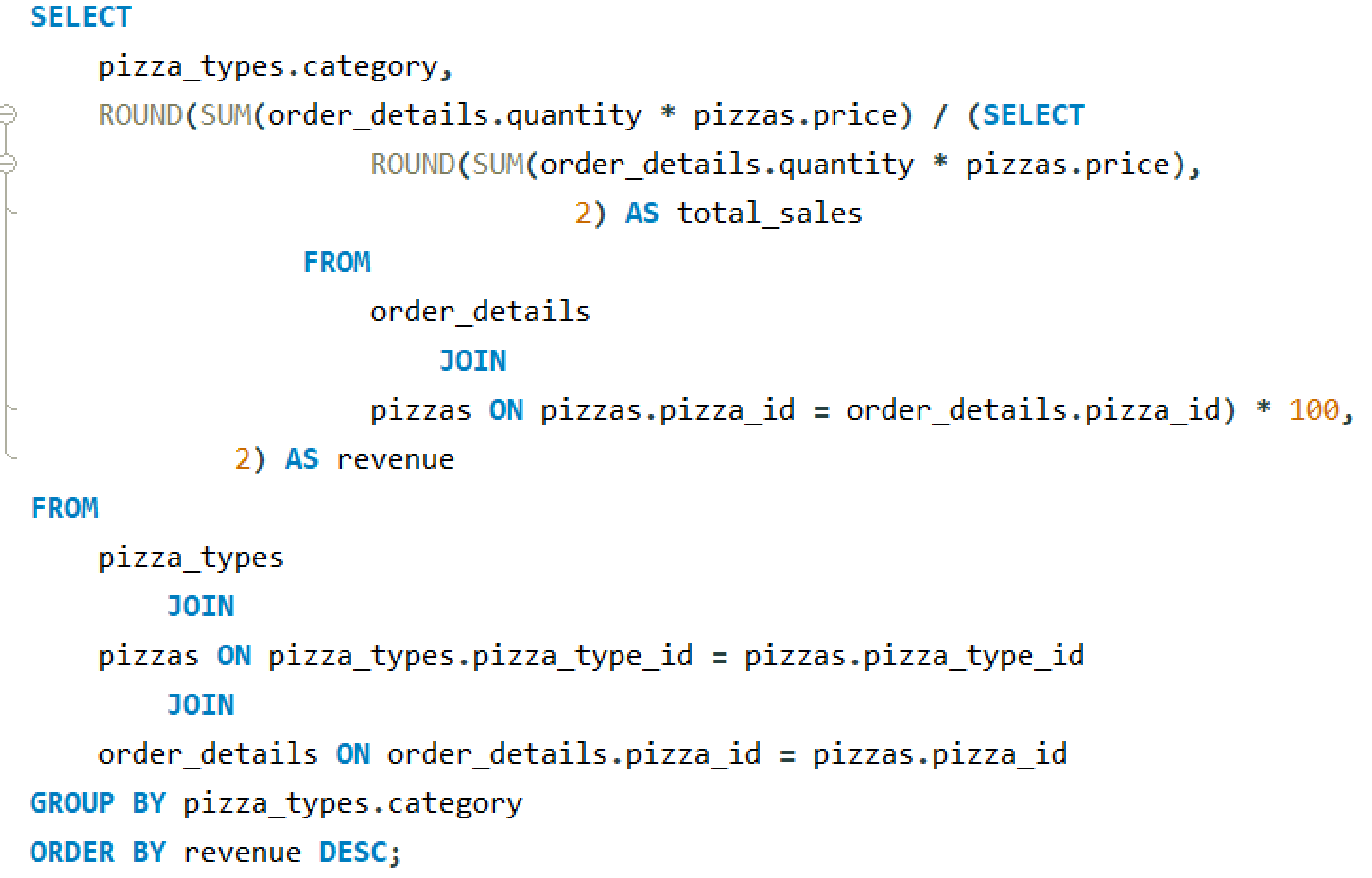
DETERMINE THE TOP 3 MOST ORDERED PIZZA TYPES BASED ON REVENUE.



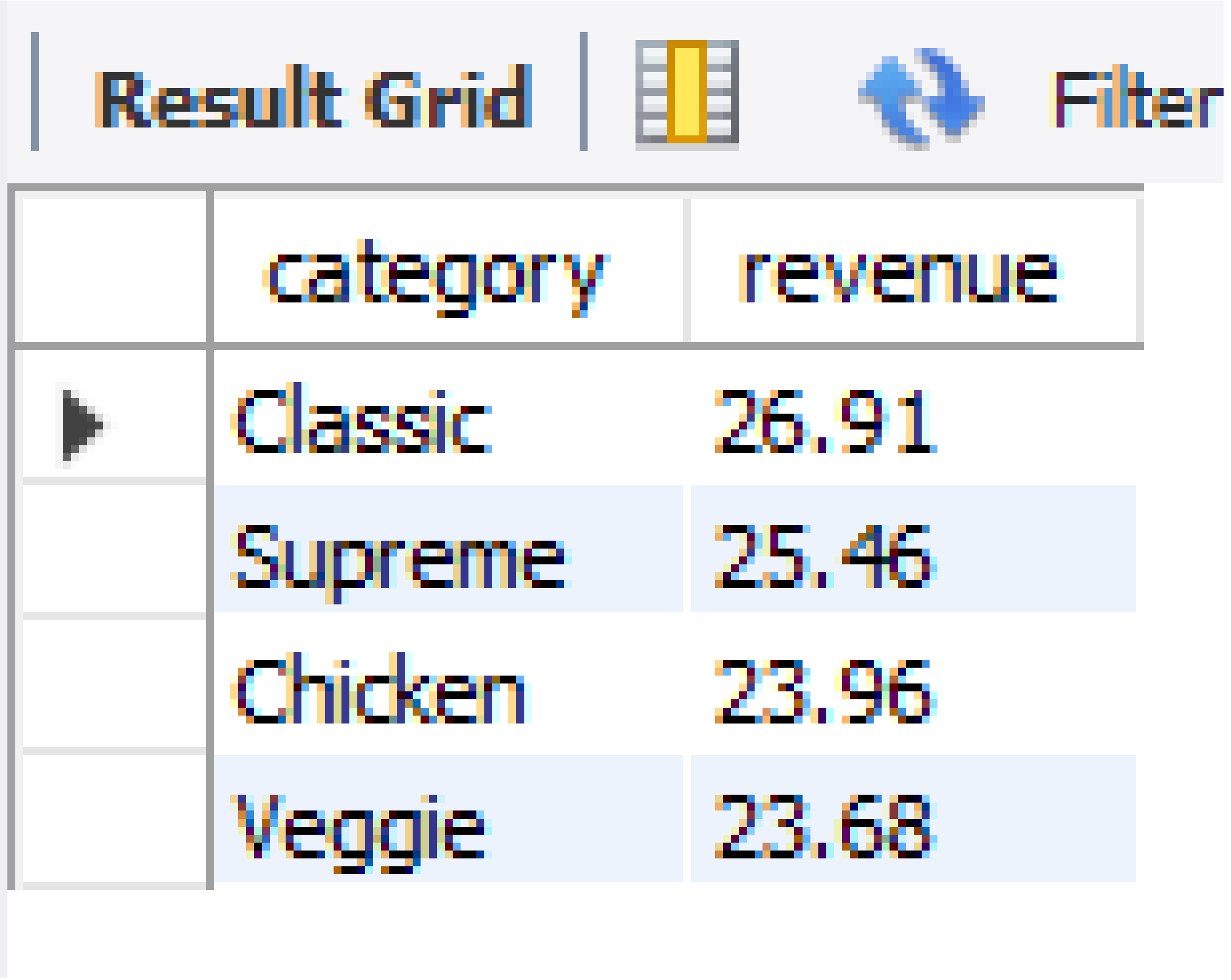
```sql
SELECT
    pizza_types.name,
    SUM(order_details.quantity * pizzas.price) AS revenue
FROM
    pizza_types
        JOIN
    pizzas ON pizzas.pizza_type_id = pizza_types.pizza_type_id
        JOIN
    order_details ON order_details.pizza_id = pizzas.pizza_id
GROUP BY pizza_types.name
ORDER BY revenue DESC
LIMIT 3;
```

name	revenue
The Thai Chicken Pizza	43434.25
The Barbecue Chicken Pizza	42768
The California Chicken Pizza	41409.5

CALCULATE THE PERCENTAGE CONTRIBUTION OF EACH PIZZA TYPE TO TOTAL REVENUE.

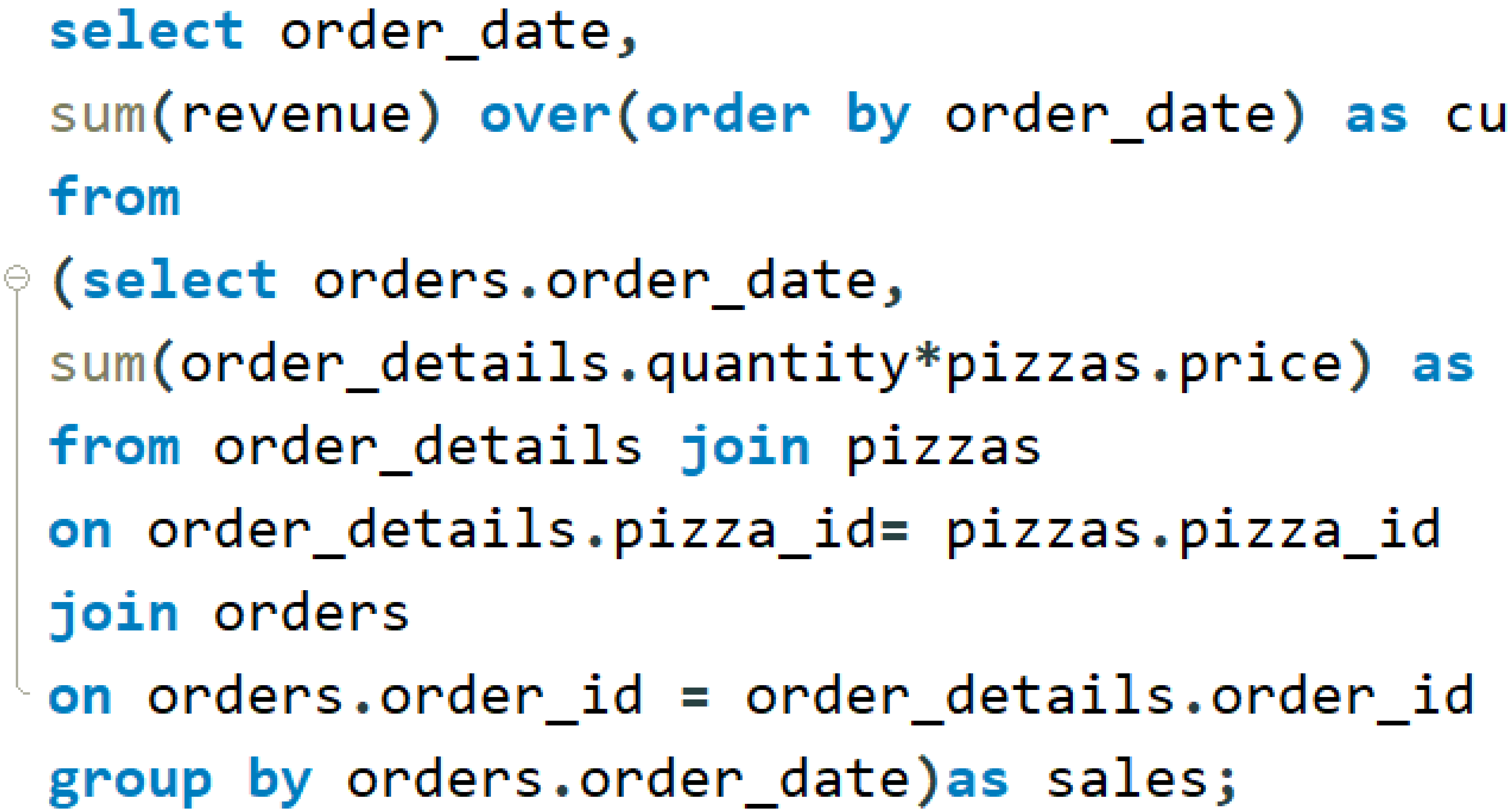


```
SELECT
    pizza_types.category,
    ROUND(SUM(order_details.quantity * pizzas.price) / (SELECT
                    ROUND(SUM(order_details.quantity * pizzas.price),
                                2) AS total_sales
                FROM
                    order_details
                        JOIN
                    pizzas ON pizzas.pizza_id = order_details.pizza_id) * 100,
            2) AS revenue
FROM
    pizza_types
        JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
        JOIN
    order_details ON order_details.pizza_id = pizzas.pizza_id
GROUP BY pizza_types.category
ORDER BY revenue DESC;
```

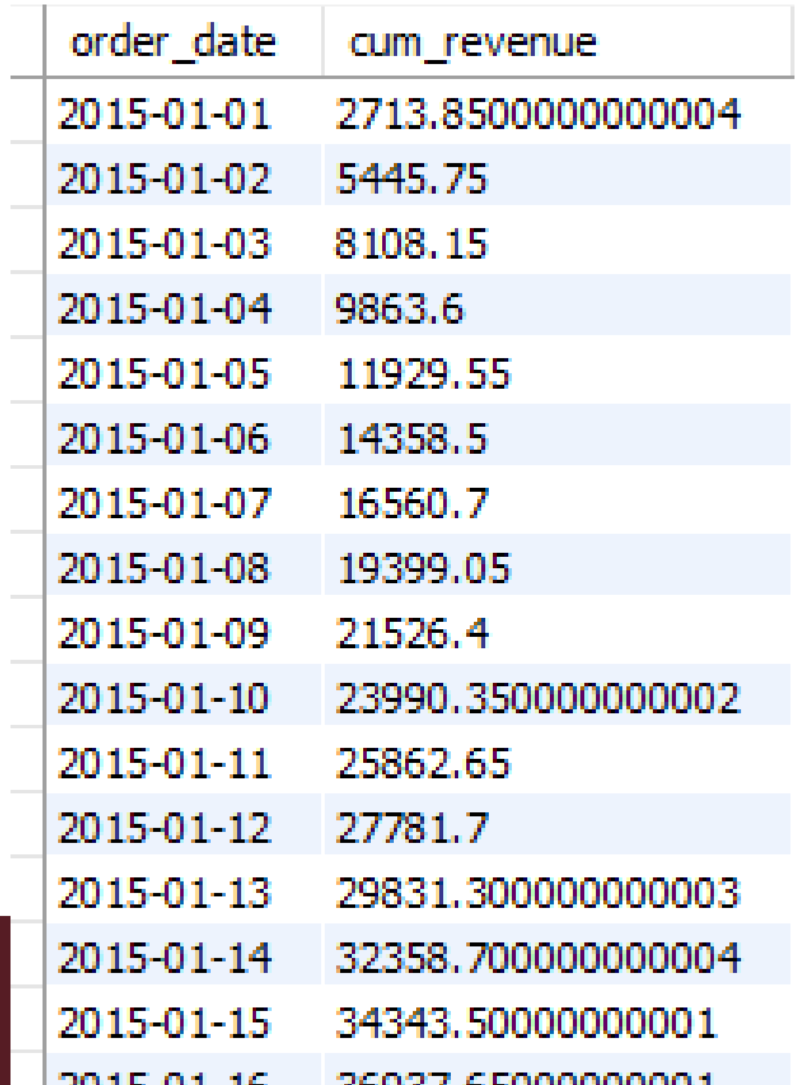


category	revenue
Classic	26.91
Supreme	25.46
Chicken	23.96
Veggie	23.68

ANATYZE THE CUMULATIVE REVENUE GENERATED OVER TIME.

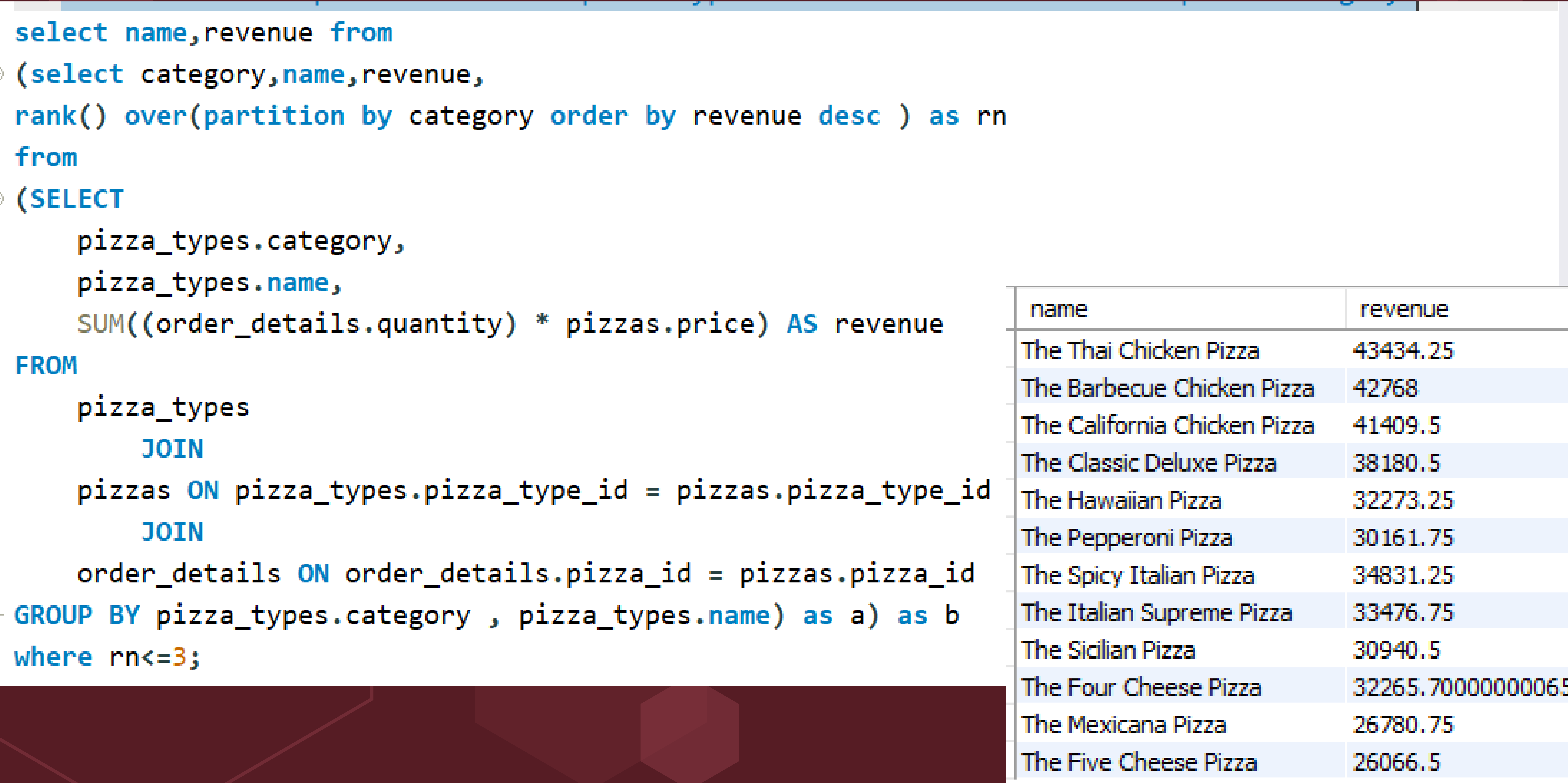


```sql
select order_date,
sum(revenue) over(order by order_date) as cum_revenue
from
(select orders.order_date,
sum(order_details.quantity*pizzas.price) as revenue
from order_details join pizzas
on order_details.pizza_id= pizzas.pizza_id
join orders
on orders.order_id = order_details.order_id
group by orders.order_date)as sales;
```



order_date	cum_revenue
2015-01-01	2713.8500000000004
2015-01-02	5445.75
2015-01-03	8108.15
2015-01-04	9863.6
2015-01-05	11929.55
2015-01-06	14358.5
2015-01-07	16560.7
2015-01-08	19399.05
2015-01-09	21526.4
2015-01-10	23990.350000000002
2015-01-11	25862.65
2015-01-12	27781.7
2015-01-13	29831.300000000003
2015-01-14	32358.700000000004
2015-01-15	34343.50000000001
2015-01-16	36937.65000000001

DETERMINE THE TOP 3 MOST ORDERED PIZZA TYPES BASED ON REVENUE FOR EACH PIZZA CATEGORY.



```
select name,revenue from
(select category,name,revenue,
rank() over(partition by category order by revenue desc ) as rn
from
(SELECT
    pizza_types.category,
    pizza_types.name,
    SUM((order_details.quantity) * pizzas.price) AS revenue
FROM
    pizza_types
        JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
        JOIN
    order_details ON order_details.pizza_id = pizzas.pizza_id
GROUP BY pizza_types.category , pizza_types.name) as a) as b
where rn<=3;
```

name	revenue
The Thai Chicken Pizza	43434.25
The Barbecue Chicken Pizza	42768
The California Chicken Pizza	41409.5
The Classic Deluxe Pizza	38180.5
The Hawaiian Pizza	32273.25
The Pepperoni Pizza	30161.75
The Spicy Italian Pizza	34831.25
The Italian Supreme Pizza	33476.75
The Sicilian Pizza	30940.5
The Four Cheese Pizza	32265.70000000065
The Mexicana Pizza	26780.75
The Five Cheese Pizza	26066.5

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THANK YOU