In [ ]:

```
```

In [29]:

```
# IMPORT LIBRARIES
import numpy  as np
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
```

In [30]:

```
a=pd.read_csv(r"C:\Users\user\Downloads\Fitness.csv")
a
```

Out[30]:

	SALESMAN	JAN	FEB	MAR	APR	MAY	JUN	TOTAL SALES	Unnamed: 8	Unnamed: 9	Unna
0	ANU	70.0	80.0	75.0	60.0	72.0	55.0	412.0	In	In	
1	BABU	30.0	48.0	35.0	45.0	25.0	37.0	220.0	In	In	
2	CHANDRU	65.0	54.0	49.0	54.0	35.0	65.0	322.0	In	In	
3	DAVID	85.0	71.0	68.0	77.0	88.0	73.0	462.0	In	In	
4	EINSTEIN	55.0	25.0	45.0	50.0	53.0	30.0	258.0	In	In	
5	FAROOK	35.0	45.0	15.0	45.0	45.0	25.0	210.0	In	In	
6	GOWTHAM	75.0	66.0	59.0	65.0	56.0	30.0	351.0	In	In	
7	HARSHITH	29.0	35.0	49.0	48.0	35.0	55.0	247.0	In	In	
8	INIYAN	35.0	35.0	50.0	59.0	67.0	73.0	319.0	In	In	
9	JOHN	77.0	85.0	77.0	68.0	56.0	25.0	388.0	In	In	
10	MONTHLY SALES	556.0	544.0	522.0	571.0	532.0	468.0	In	3193.0	In	
11	In	In	In	In	In	In	In	3189.0	In	In	

In [68]:

```
a=a.head(10)
a
```

Out[68]:

	SALESMAN	JAN	FEB	MAR	APR	MAY	JUN	TOTAL SALES	Unnamed: 8	Unnamed: 9	Unnamed: 10
0	ANU	70.0	80.0	75.0	60.0	72.0	55.0	412.0	In	In	In
1	BABU	30.0	48.0	35.0	45.0	25.0	37.0	220.0	In	In	In
2	CHANDRU	65.0	54.0	49.0	54.0	35.0	65.0	322.0	In	In	In
3	DAVID	85.0	71.0	68.0	77.0	88.0	73.0	462.0	In	In	In
4	EINSTEIN	55.0	25.0	45.0	50.0	53.0	30.0	258.0	In	In	In
5	FAROOK	35.0	45.0	15.0	45.0	45.0	25.0	210.0	In	In	In
6	GOWTHAM	75.0	66.0	59.0	65.0	56.0	30.0	351.0	In	In	In
7	HARSHITH	29.0	35.0	49.0	48.0	35.0	55.0	247.0	In	In	In
8	INIYAN	35.0	35.0	50.0	59.0	67.0	73.0	319.0	In	In	In
9	JOHN	77.0	85.0	77.0	68.0	56.0	25.0	388.0	In	In	In

In [69]:

```
# to find
a.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 10 entries, 0 to 9
Data columns (total 12 columns):
 #   Column       Non-Null Count  Dtype
---  ------       --------------  -----
 0   SALESMAN     10 non-null     object
 1   JAN          10 non-null     float64
 2   FEB          10 non-null     float64
 3   MAR          10 non-null     float64
 4   APR          10 non-null     float64
 5   MAY          10 non-null     float64
 6   JUN          10 non-null     float64
 7   TOTAL SALES  10 non-null     float64
 8   Unnamed: 8   0 non-null      float64
 9   Unnamed: 9   0 non-null      float64
 10  Unnamed: 10  0 non-null      float64
 11  Unnamed: 11  6 non-null      object
dtypes: float64(10), object(2)
memory usage: 1.1+ KB
```

In [70]:

```
# to display summary of statastic
a.describe()
```

Out[70]:

	JAN	FEB	MAR	APR	MAY	JUN	TOTAL SALES	Unname
count	10.000000	10.000000	10.000000	10.000000	10.000000	10.000000	10.000000	
mean	55.600000	54.400000	52.200000	57.100000	53.200000	46.800000	318.900000	
Std	21.618922	20.408059	18.819612	10.671353	19.135772	19.577765	85.296151	
min	29.000000	25.000000	15.000000	45.000000	25.000000	25.000000	210.000000	
25%	35.000000	37.500000	46.000000	48.500000	37.500000	30.000000	249.750000	
50%	60.000000	51.000000	49.500000	56.500000	54.500000	46.000000	320.500000	
75%	73.750000	69.750000	65.750000	63.750000	64.250000	62.500000	378.750000	
.max	85.000000	85.000000	77.000000	77.000000	88.000000	73.000000	462.000000	

In [71]:

```
# to display colum heading
a.columns
```

Out[71]:

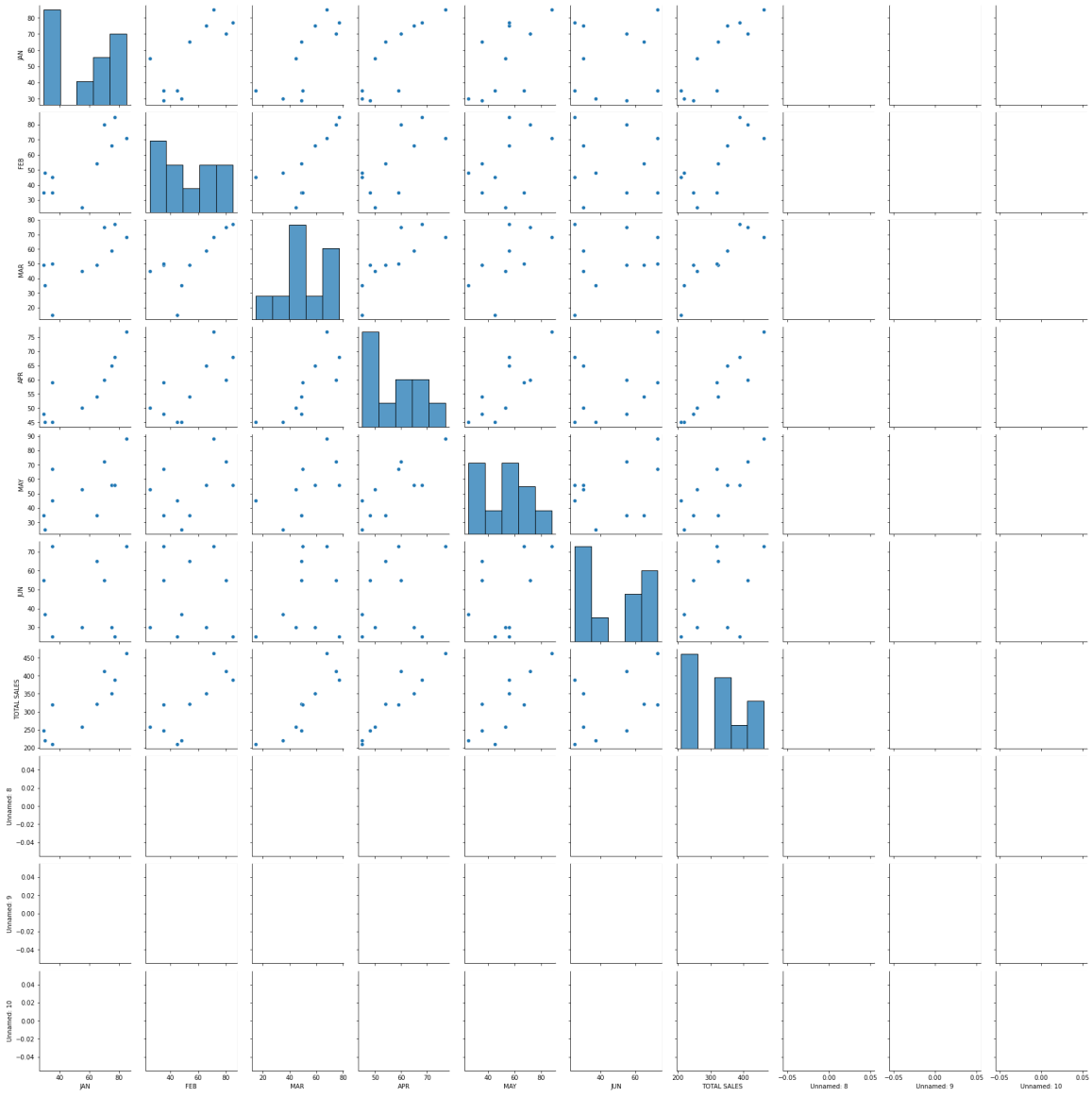
```
Index(['SALESMAN', 'JAN', 'FEB', 'MAR', 'APR', 'MAY', 'JUN', 'TOTAL SALE
S',
       'Unnamed: 8', 'Unnamed: 9', 'Unnamed: 10', 'Unnamed: 11'],
      dtype='object')
```

In [72]:

```
sns.pairplot(a)
```

Out[72]:

```
<seaborn.axisgrid.PairGrid at 0x20cdae08d90>
```

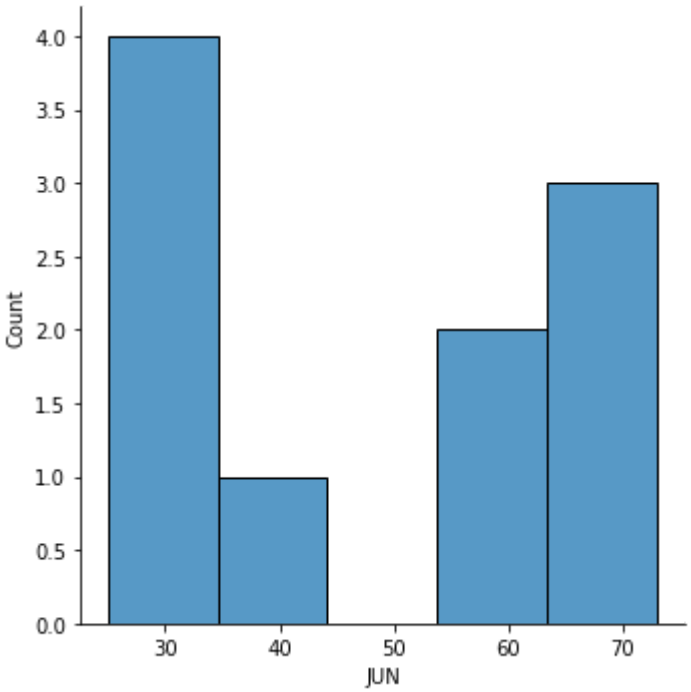


In [73]:

```
sns.displot(a["JUN"])
```

Out[73]:

```
<seaborn.axisgrid.FacetGrid at 0x20ce3265940>
```



In [74]:

```
b=a[['JAN', 'FEB', 'MAR', 'APR', 'MAY', 'JUN', 'TOTAL SALES']]
b
```

Out[74]:

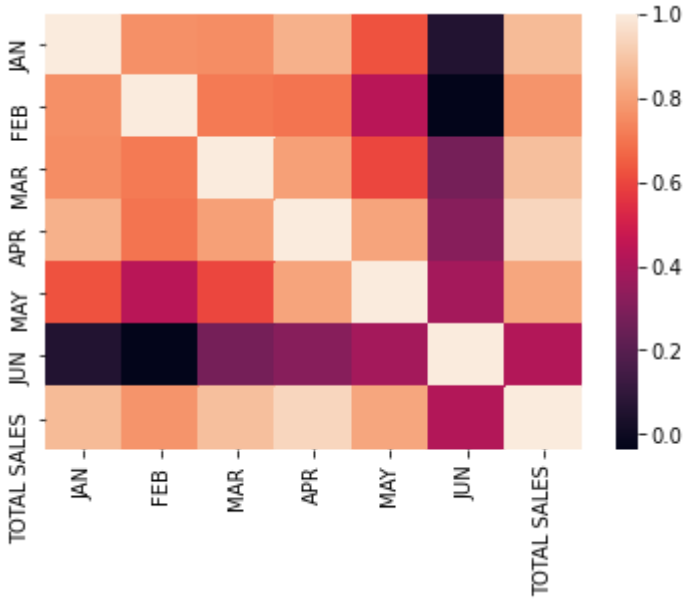
	JAN	FEB	MAR	APR	MAY	JUN	TOTAL SALES
0	70.0	80.0	75.0	60.0	72.0	55.0	412.0
1	30.0	48.0	35.0	45.0	25.0	37.0	220.0
2	65.0	54.0	49.0	54.0	35.0	65.0	322.0
3	85.0	71.0	68.0	77.0	88.0	73.0	462.0
4	55.0	25.0	45.0	50.0	53.0	30.0	258.0
5	35.0	45.0	15.0	45.0	45.0	25.0	210.0
6	75.0	66.0	59.0	65.0	56.0	30.0	351.0
7	29.0	35.0	49.0	48.0	35.0	55.0	247.0
8	35.0	35.0	50.0	59.0	67.0	73.0	319.0
9	77.0	85.0	77.0	68.0	56.0	25.0	388.0

In [75]:

```
sns.heatmap(b.corr())
```

Out[75]:

<AxesSubplot:>



In [76]:

```
x=a[['JAN', 'FEB', 'MAR', 'APR', 'MAY', 'JUN']]
y=a['JUN']
```

In [77]:

```
from sklearn.model_selection import train_test_split

x_train,x_test,y_train,y_test = train_test_split(x,y,test_size=0.3)
```

In [78]:

```
from sklearn.linear_model import LinearRegression
lr=LinearRegression()
lr.fit(x_train,y_train)
```

Out[78]:

```
LinearRegression()
```

In [79]:

```
lr.intercept_
```

Out[79]:

```
-2.1316282072803006e-14
```

In [80]:

```
coeff=pd.DataFrame(lr.coef_,x.columns,columns=['Co-efficient'])
coeff
```

Out[80]:

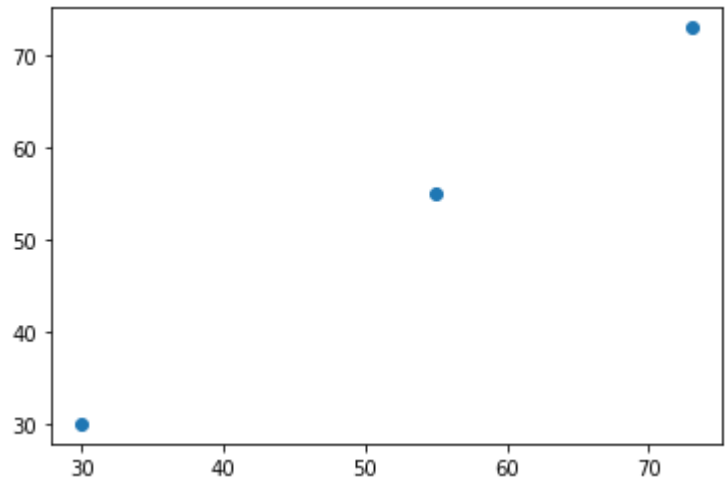
	Co-efficient
JAN	-3.078710e-17
FEB	-1.275297e-16
MAR	-2.330440e-16
APR	4.831282e-16
MAY	1.624296e-16
JUN	1.000000e+00

In [81]:

```
prediction = lr.predict(x_test)
plt.scatter(y_test,prediction)
```

Out[81]:

```
<matplotlib.collections.PathCollection at 0x20ce406f700>
```



In [82]:

```
lr.score(x_test,y_test)
```

Out[82]:

```
1.0
```

In [ ]:

```

```