



📍 Ghaziabad, India, 201013

📞 7982649230

✉️ akanshapandey7921@gmail.com

🇮🇳 Indian

in <https://www.linkedin.com/in/akansha-pandey-9693a01>

SUMMARY

I'm organized and an effective communicator with colleagues and management. Confident team player and thrives on challenges with positive and cheerful attitude. Currently I'm a Therapy manager at Cipla Respiratory (Team-COPD).

SKILLS

- Adaptability
- Teamwork
- Creative Writing
- Time management
- Multitasking
- Decision making
- Customer-focused
- Strategic planning

Akansha Pandey

EXPERIENCE

September 2021 - Current

Therapy Manager CIPLA | East Delhi, India

- Secured overall first position in Cipla One Respiratory Esproute Training.
- Qualified for "Nistami Go Getter" and "Glycohole FB Gladiators".
- Worked to ensure a positive and hassle-free customer experience.
- Identified and maximized sales opportunities, increased customer retention rates.
- Assisted customers in choosing the best products to meet their prescription needs.
- Attended trade and sales meetings to track business trends & market conditions.
- Contacted potential new clients and existing clients to discuss new products company offer.

EDUCATION

2021

B. Pharm

KIET Group of Institutions, Ghaziabad, UP

2017

Senior Secondary School

Ingraham Institute English School (CISCE), Ghaziabad, UP

2015

High School

Ingraham Institute English School (ICSE), Ghaziabad, UP

CERTIFICATIONS AND ACHIEVEMENTS

- Best Student Pharmacist of the year-2020.
- Secured first position in poster presentation at National conference on Emerging Trends in Computational Drug Discovery (ETCDD-2018).
- Won First Prize in poster presentation at National Seminar on the topic "Role of an Individual in Drug Safety and Monitoring Practice".
- Secured First position in Poster Presentation in world pharmacists day 2019 on the theme "Safe and Effective Medicines for all".
- Won Third Prize at National Essay Writing Competition under the initiative of Swachhta Pakhwada by AICTE, New Delhi in Connection with "Swachh Bharat Abhiyan" Government of India, 2017.
- Secured Second position in E-Label designing in world pharmacist day on the theme "Transforming global health".
- Participated as a Competitor in International HULT Prize Leading a generation to change the World (HULT Prize 2018) at KIET Campus.
- Participated in International Symposium & 9th Bioinformatics Workshop on Informatics, Drug Discovery & Development (IS-DDD 2019).
- Done Hospital Training at Sanjay Nagar Government Hospital.
- Completed additional course of medical coding.
- Coordinated various events at Institute as well as departmental store.
- Participated in various seminars, conferences, webinars, quizzes, poster presentations and workshops.

PROJECTS AND PUBLICATIONS

1. Written a review paper on 'In-silico Assessment and Therapeutic Opportunities of Type 2 Diabetes Mellitus Drugs in cardiac protection and learnt applications of:

- PASS Online
- SWISS ADME
- TOX TREE
- Chems sketch
- Way2Drug
- PUBCHEM

2. Written a review on 'Evaluation of Chlorogenic amino acid hybrid as a potential inhibitor of SARS COV-2 main protease'.

3. Written a review paper on 'Adverse Drug Reaction Events reported by antidiabetic drugs'.

4. Personal Projects

- Sinormd+ mask
- Sinormd+ roll on
- Sinormd+ hot sip
- Sinormd+ Massage oil
- Sinormd+ balm.