

Gaurav Singh

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ACADEMIC QUALIFICATIONS

Course	Institution	Year	Result / Grade	Remarks
DMLT	South Point College of Pharmacy	-	-	Pursing
B. Pharma	Galgotias University	Jun 2022	78.5%	-
CBSE- XII	RKMSS School, Sonipat, Haryana	Mar 2018	78%	84/100 in Physics and Chemistry
CBSE- X	RKMSS School, Sonipat, Haryana	Mar 2016	89%	A1 grade in Science & English

WORK EXPERIENCE

Medical Representative (Gastron Division) – Alembic Pharmaceutical Pvt Ltd

Jun 2022- Present

Leading Pharmaceutical Company in India headquartered in South Delhi-3

Market Leader in the Macrolides segment of anti-infective drugs in India

Pharma Product Promotion

- Promoted the Gastron division medicine- Delton, Freego and Pioride to the 100+ doctors, pharmacists and chemists.
- Discussed clinical usage, dosages, etc. with the pharmacists and doctors.
- Achieved Sales Target of 4,00,000 out of 5,50,000 in team.

Company Representation & Market Feedback about the Product

- Building good relations with clients to improve company's images in the area of South Delhi.
- Collected feedback from clients about performance of the drug in the area of South Delhi.

EXTRA-CURRICULAR ACTIVITIES

- Winner of **Drawing competition** and participated in **School quiz competition**.
- Managed various events in schools, did Anchoring, and played Volleyball at school level.
- Attended Webinar on Holistic Approaches to Optimise Treatment Outcomes in Severe Asthma Patients: **9-P's of Severe Asthma** and received COA.
- Received COA for attending webinar on **"Pharmaceutical Drug Development and Approval Process"** Organized by Galgotias University.
- Received COA for attending webinar on **"Introduction to Peptide Delivery and Mind Training for Impactful Publications"** Organized by Galgotias University.
- Cleared Assessment test for the role of **Quality Assurance Chemist** organized by LSSSDC.

ADDITIONAL SKILLS

Technical Skills: MS Excel, Word, Powerpoint,

Soft Skills: Interpersonal Skills, Client Dealing, Leadership, Time Management, Multitasking

Languages: English, Hindi