**VIKASH SHARMA**

**Phone no.:0**9997532369

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**Seeking assignments in Marketing & Sales/Business development with an organization of repute.**



**Professional Synopsis**

* Currently working with Cars24 as a **Retail** **Associate at Delhi/NCR Location**. & total experience is 2 years.
* Experience in customer handling and customer meeting.
* Demonstrated abilities in achieving targets and higher customer satisfaction.
* Proficient at analyzing market trends to provide critical inputs for business development initiatives and formulation An effective communicator with excellent relationship and team management skills.
* Possess a flexible & detail oriented attitude.



**Career Highlights**

Currently working with **Cars24** as a **Retail** **Associate**.

Experience:

**Since NOV 2020**

**Key Result areas**

**Marketing & Sales**

* Meeting daily client and tell them about company and its products.
* Identifying H new markets and help team to generate leads.
* Identifying prospective clients in assigned territories, generating business from the existing clientele, thereby achieving business target.
* Building & maintaining healthy business relation with clients, maximizing customer satisfaction by meeting norms.
* Meeting the customer on regular basis.
* Finding the worthy area for company sales.



**Academic highlights**

BBA from Institute of management and research, Ghaziabad

12th From U.P. Board

10th From U.P. Board

**IT Skills**

* MS office Packages : MS Word, MS Power Point & MS Excel

**Personal Details**

Language known : English & Hindi

Date of Birth : 16th September 1987

Address : B-69, Sec-36 Greater Noida U.P. 201301

Marital status : Married.