### RESUME

**Ayush Dubey**

Contact no. –**91+7566665636**

H.No.337 New Colony No.1

Birla Nagar Gwalior

474004 (M.P)

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## 

# CAREER OBJECTIVE

I want to implement my knowledge in an environment that can provide me better opportunities, aptitude, interpersonal work & hence to benefit the organization too.

# ACADEMIC OVERVIEW

|  |  |  |  |
| --- | --- | --- | --- |
| **Year** | **DEGREE** | **INSTITUTE/BOARD** | Percentage/ CGPA |
| 2015 | B.Com | GICTS Group of Colleges, Gwalior | 7.0 SGPA |
| 2011 | 12th | M.P Board | 57.00% |
| 2009 | 10th | M.P Board | 56.67% |

# Co-curricular activities

* Dist.level Cricket player
* Judo/Karate Orange Belt Senior
* Attended Innovation Summit at GICTS Group of Colleges, Gwalior
* Attended 6th International Conference in Times at ITM University Gwalior
* Good with data, Ms office 365.

# Experience

* 01/06/2020-01/05/2021Business Development Associate at Travehub (B2C Sales) (National & International Sales)
* **Role:** Business Development Executive
* **Responsibilities:-**

1. Cold Calling, follow-ups
2. Meeting Clients for Demonstration
3. Post sales Customer Relations
4. Teleperformance for client Flipkart as a CSE.

**Responsibilities:-**

1. Work on emails and calls,outbound calls
2. Resolve Queries for the customers through out the process.

* Currently working with R1-rcm (US medical billing) as an Analyst (AR Followup)
* **Responsibilities**:- To solve the claims and get the payments via calls and self analysis.
* **Work on denails and take them a step forward towards resolution.**

# Strength

* Positive attitude and Smart work along with Hard work
* Learn Quickly
* Creative

# Hobbies

* Cricket
* Swimming
* Watching Intellectual Documentaries

# PERSONAL DETAILS

## Date of Birth : **07-02-1994**

Father’s Name : **Mr. Giraja Shankar Dubey**

## Languages Known : **English & Hindi**

Marital Status : **Un-married**

# DECLARATION

I here by declare that all Information furnished above is true to the best of my knowledge believe.

**Dated: \_\_/\_\_/**

Place: Gwalior **(Ayush Dubey)**